

**AN EMPIRICAL STUDY OF THE DEBT MATURITY
STRUCTURE OF MALAYSIAN FIRMS**

By

MOHD ARIFF BIN AB RAHMAN

▼

A Dissertation Submitted to the Centre of Graduate Studies in Partial
Fulfillment of the Requirements for the Degree of Master Science of Finance,
Universiti Utara Malaysia.



OMBUDSMAN YEOP ABDULLAH
GRADUATE SCHOOL OF BUSINESS
UNIVERSITI UTARA MALAYSIA

Cultivating Perspectives. Building the Future. Sharing Solutions

PERAKUAN KERJA KERTAS PROJEK
(Certification of Project Paper)

Saya, mengaku bertandatangan, memperakukan bahawa

(I, the undersigned, certify that)

MOHD ARIFF BIN AB RAHMAN (807288)

Calon untuk Ijazah Sarjana

(Candidate for the degree of) **MASTER OF SCIENCE (FINANCE)**

telah mengemukakan kertas projek yang bertajuk

(has presented his/her project paper of the following title)

AN EMPIRICAL STUDY OF THE DEBT MATURITY
STRUCTURE OF MALAYSIAN FIRMS

Seperti yang tercatat di muka surat tajuk dan kulit kertas projek
(as it appears on the title page and front cover of the project paper)

Bahawa kertas projek tersebut boleh diterima dari segi bentuk serta kandungan dan meliputi bidang ilmu dengan memuaskan.

(that the project paper acceptable in the form and content and that a satisfactory knowledge of the field is covered by the project paper).

Nama Penyelia : **MR. MOHAMMAD BADRI BIN ROZALI**

Tandatangan : _____

Tarikh : **15 JUNE 2011**

PERMISSION TO USE

In presenting this thesis in partial fulfillment of the requirements for a postgraduate degree from Universiti Utara Malaysia. I agree that the university's library may make it freely available for inspection. I further agree that permission for copying of this thesis is any manner, in whole or in a part, for scholarly purposes may be granted by my supervisor or, in their absence, by the Dean Graduate School of Business. It is understood that any copying or publications or use of this thesis or parts thereof for financial gain shall not be allowed without my written permission. It is also understood that due recognition shall be given to me and to Universiti Utara Malaysia for any scholarly use which may be made of any material from my thesis. Request for permission to copy or to make use of materials in this thesis, in whole or in part, should be addressed to:

Dean of Othman Yeop Abdullah Graduate School of Business,

Accounting Building,

Universiti Utara Malaysia,

06010 Sintok,

Kedah Darul Aman.

ABSTRAK

Kajian ini dijalankan untuk mengenalpasti faktor-faktor yang menentukan struktur kematangan hutang korporat bagi 788 buah syarikat bukan kewangan di Malaysia dengan menggunakan *Panel Data method of Pooled Estimated Generalized Least-Squares (EGLS)* beserta dengan *Autoregressive (AR 1)* bagi semua jenis uji kaji regresi. Kajian ini melibatkan teori-teori yang berkaitan dengan kos agensi (*agency cost*), isyarat (*signaling*), pertimbangan cukai (*tax considerations*) dan prinsip penyamaan (*matching principle*). Keputusan daripada kajian yang menyeluruh mendedahkan bahawa teori agensi mengandungi keputusan yang bercampur iaitu proksi pertumbuhan mempunyai keputusan yang tidak signifikan, manakala proksi saiz mengandungi keputusan yang signifikan dalam menentukan struktur kematangan hutang syarikat tersebut. Seterusnya, proksi kualiti syarikat, kekuatan kewangan dan kecairan mempunyai keputusan yang signifikan bagi menyokong teori isyarat. Tambahan pula, proksi pertimbangan cukai dan kematangan aset tidak mempunyai bukti untuk menyokong teori cukai serta prinsip penyamaan. Selain daripada itu, kajian yang dilakukan terhadap tujuh jenis industri mendedahkan pelbagai keputusan yang diperolehi dalam menyokong teori-teori tersebut kecuali proksi kecairan mempunyai kesan yang signifikan terhadap kematangan hutang bagi uji kaji yang dijalankan terhadap semua industri. Kajian ini juga membuktikan bahawa proksi Shariah mempunyai kesan signifikan yang negatif dalam menentukan kematangan hutang syarikat. Uji kaji ‘*robustness*’ yang dijalankan mempunyai keputusan yang pelbagai iaitu proksi-proksi yang berkaitan dengan teori isyarat mendedahkan keputusan yang bertentangan seperti yang telah ditetapkan oleh teori tersebut. Kajian yang dijalankan terhadap saiz syarikat bagi semua jenis uji kaji mendedahkan bahawa semakin besar saiz sesebuah syarikat, maka semakin panjang jangka masa hutang bagi syarikat tersebut.

Kata kunci : Struktur kematangan hutang, kos agensi, isyarat, cukai, prinsip penyamaan

ABSTRACT

This study examines the empirical determinants of corporate debt maturity structure for the data set of 788 non-financial firms in Malaysia and employs a Panel Data method of Pooled Estimated Generalized Least-Squares (EGLS) with Autoregressive (AR1) for all the regression tests. The models in this study incorporate factors representing the theories of agency cost, signaling, tax considerations and matching principle. The findings of the general test reveal that the agency cost theory provides mixed results where growth proxy is not significant but the proxy of size is significant to determine the debt maturity structure. The proxies of firm quality, financial strength and liquidity have significant effects to support the signaling theory. In addition, the proxies of tax and asset maturity have no evidence to support the tax theory and matching principle respectively. The findings of test across seven industry groups document that the results are varied, except for liquidity which has significant effects on all industries. This study also discovers that Shariah-compliance has negative and significant effects. In the robustness test, the findings produce mixed results where the proxies of signaling theory in particular present contradictory results. Lastly, this study generally finds strong evidence that the larger the firm size, the longer the maturity of debt.

Keywords: **Debt maturity structure, agency cost, signaling, tax, matching principle**

TABLE OF CONTENT

PERMISSION TO USE.....	i
ABSTRAK.....	ii
ABSTRACT.....	iii
ACKNOWLEDGEMENTS.....	iv
TABLE OF CONTENT.....	v-vi
LIST OF TABLES.....	vii
LIST OF FIGURES.....	vii
LIST OF ABBREVIATIONS.....	viii

CHAPTER ONE : INTRODUCTION

1.0 Background of Study.....	1- 3
1.0.1 Overview of the Malaysian Economy.....	3-6
1.0.2 Capital Market in Malaysia.....	6-10
1.0.3 Islamic Capital Market.....	11-12
1.0.4 The Philoshopy of Islamic Finance.....	13-15
1.1 Problem Statement.....	15-18
1.2 Research Objectives.....	18
1.3 Research Questions.....	18-19
1.4 Significance of Study.....	19-20
1.5 Limitation of Study.....	20
1.6 Conclusion.....	20

CHAPTER TWO : LITERATURE REVIEW

2.0 Introduction.....	21
2.1 Theoretical Literature.....	21
2.1.1 Agency Cost Theory.....	21-22
2.1.2 The Signaling Theory.....	22-23
2.1.3 Tax Theory.....	23-25
2.1.4 Matching Principle.....	25
2.2 Empirical Literature.....	26-32
2.3 Summary.....	32-38
2.4 Conclusion.....	38

CHAPTER THREE : METHODOLOGY

3.0 Introduction.....	39
3.1 Sample Description.....	39-40
3.2 Theoretical Framework.....	41
3.2.1 The Dependent Variable.....	41
3.2.2 The Independent Variables.....	44-51
3.3 Measurement of Variables.....	51
3.4 Testing Approach.....	52
3.4.1 General Test.....	52
3.4.2 Industry Test.....	52

3.4.3 Robustness Test.....	52-53
3.5 Equations.....	53-54
3.6 Summary.....	55-56
3.7 Conclusion.....	56

CHAPTER FOUR : ANALYSIS AND FINDINGS

4.0 Introduction.....	57
4.1 Descriptive Analysis.....	57-59
4.2 Correlation Matrix.....	60-62
4.3 Normality Test.....	63-64
4.4 Multicollinearity Test.....	64-65
4.5 Regression Analysis	65
4.5.1 Regression Results for General Test.....	65-69
4.5.2 Regression Results Across Industrial Classification.....	69-74
4.5.3 Results for Robustness Test.....	74-76
4.6 Conclusion.....	76

CHAPTER FIVE : CONCLUSION

5.0 Introduction.....	77
5.1 Implication of Findings.....	77-80
5.2 Future Study.....	81

REFERENCES.....	82-85
------------------------	--------------

APPENDICES

The List of Firms Listed in Bursa Malaysia (Sample Data).....	87-104
• Regression Results for General Test	
Equation 1 with Shariah.....	105
Equation 1 without Shariah.....	106
• Regression Results for Robustness Test	
Equation 2.....	107
• Regression of Industry Test with Shariah	
1. Plantation.....	108
2. Property.....	109
3. Consumer.....	110
4. Construction.....	111
5. Trading and Services.....	112
6. Industrial Products.....	113
• Regression of Industry Test without Shariah	
1. Plantation.....	114
2. Property.....	115
3. Consumer.....	116
4. Construction.....	117
5. Trading and Services.....	118
6. Technology.....	119
7. Industrial Products.....	120

LIST OF TABLE

TABLE 1.0	: Fund Raised in the Capital Market	9-10
TABLE 1.1	: Selected Market Indicators	10
TABLE 1.2	: The Benchmarks of SAC	15
TABLE 2.1	: Summary of Theories	32-33
TABLE 2.2	: Summary of Empirical Studies	33-38
TABLE 3.1	: List of Sample Data	40
TABLE 3.2	: Summary of the Variables	55-56
TABLE 4.1	: Descriptive Statistics for 788 Firms during the Period 1998 – 2009	58
TABLE 4.2.1	: Correlation Matrix for Main Regression (Equation 1)	61
TABLE 4.2.2	: Correlation Matrix for Robustness Test (Equation 2)	62
TABLE 4.4.1	: Variance Inflation Factors (Equation 1)	65
TABLE 4.4.2	: Variance Inflation Factors (Equation 2)	65
TABLE 4.5.1	: Regression Analysis for General Test	69
TABLE 4.5.2	: Regression Analysis across Industry Groups	71-73
TABLE 4.5.3	: Regression Analysis for Robustness Test	76

LIST OF FIGURE

FIGURE 1	: Annual Change of GDP	4
FIGURE 2	: Indicators of Malaysia's Gross Export and Manufacturing Production	5
FIGURE 3	: Theoretical Framework (Model 1)	42
FIGURE 4	: Theoretical Framework (Model 2)	43
FIGURE 5	: The Normality Test for Equation 1	63
FIGURE 6	: The Normality Test for Equation 2	64

LIST OF ABBREVIATIONS

AAOIFI	: Accounting and Auditing Organization for Islamic Financial Institution
ASM	: Assets Maturity
ALR	: Average Lending Rate
ABEARN	: Abnormal Earnings
AR	: Autoregressive
BLR	: Base Lending Rate
BNM	: Bank Negara Malaysia
CATA	: Ratio of Current Assets Divided to Total Assets
CAP	: Capitalization
DEBM	: Debt Maturity
EGLS	: Estimated Generalized Least-Squares
EBIT	: Earnings before Interest and Taxes
EPS	: Earnings per Share
ETF	: Exchange Traded Fund
FDI	: Foreign Direct Investment
FBMKLCI	: Kuala Lumpur Composite Index
GII	: Government Investment Issues
GNI	: Gross Net Income
GDP	: Gross Domestic Products
GROW	: Growth Opportunities
ICM	: Islamic Capital Market
IRV10	: Interest Rate Volatility
IPOs	: Initial Public Offerings
LEV	: Leverage
LIQUID	: Liquidity
LNMV	: Natural Logarithm of Market Value of the Firm
MGS	: Malaysian Government Securities
OPR	: Overnight Policy Rate
OLS	: Ordinary Least Squares
PDS	: Public Debt Securities
PROFIT	: Profitability
PPETA	: Property, Plant and Equipment Divided to Total Assets
PPE	: Property, Plant and Equipment
QUAL	: Firms Quality
RAM	: Rating Agency Malaysia
RE	: Retained Earnings
REITs	: Real Estate Investment Trusts
SIZE	: Firms Size
SAC	: Shariah Advisory Council
SC	: Security Commission
T-bills	: Treasury Bills
TAX	: Effective Tax Rate
TERM10_3	: Term Structure
US	: United States of America
WC	: Working Capital
ZSCORE	: Financial Strength
e.g	: Example
<i>et.al</i>	: With Friends
Prob	: Probability

CHAPTER ONE

INTRODUCTION

1.0 Background of Study

Debt is one of the choices of capital structure to finance the assets of firms, and it is recorded under liability in the firm's balance sheet. Capital structure is a mixture of firms' debt, hybrid securities and common equity for firms to finance their assets (Saad, 2010; San & Heng, 2011). Maturity means the terms of debt or the date a loan must be repaid in full. Debt maturity can be categorized into short-term and long-term debt.

Short-term debt is a type of debt which has maturity tenure usually of one year or less, and it is recorded as current liabilities in the firm's balance sheet. Meanwhile, long-term debt is defined as loans or obligations that have a maturity period of more than one year such as bonds and notes. Loans such as Treasury Bills (T-Bills) and commercial papers are not considered as long-term debts because of they mature in less than one year.

Debt maturity structure is considered important for firms since short-term debt is more effective than long-term debt in order to solve the agency costs (Myers, 1977; Barnea *et al.*, 1980) and the debt maturity mix is one of the strategies for firms to signal the quality of earnings to the investors. Flannery (1986) predicted that debt

The contents of
the thesis is for
internal user
only

REFERENCES

- Altman, E. (1968). Financial ratios, discriminant analysis and the prediction of corporate bankruptcy. *Journal of Finance*, 23, 589–609.
- Aivazian, V.A., Ge, Y., & Qiu, J. (2005). Debt maturity structure and firm investment. *Financial Management*, 107-119.
- Arslan, O., & Karan, M.B. (2006). Ownership and control structure as determinants of corporate debt maturity: a panel study of an emerging market. *Journal of Corporate Governance*, 14, 312- 324.
- Antoniou, A., Guney, Y., & Paudyal, K. (2006). The determinants of debt maturity structure: evidence from France, Germany and the UK. *European Financial Management* 12, 161–194.
- Ayub, M. (2007). *Understanding Islamic finance*. West Sussex: John Wiley & Sons Ltd.
- Bank Negara Malaysia, *Quarterly Bulletins & Annual Report*, Kuala Lumpur, various issues.
- Barnea, A., Haugen, R. A., & Senbet, L. W. (1980). A rationale for debt maturity structure and call provisions in the agency theoretic framework. *Journal of Finance*, 35, 1223-34.
- Barclay, M. J., & Smith, C. W. (1995). The maturity structure of corporate debt. *Journal of Finance*, 50, 609–632.
- Baker, Samuel H. (1973). Risk, leverage and profitability: An industry analysis. *Review of Economics and Statistic*, 55(4), 503-507.
- Berger, P.G., Ofek, E., & Yermack, D. L. (1997). Managerial entrenchment and capital structure decision. *The Journal of Finance*, 1, 4 .
- Brick, I. E., & Ravid, S. A. (1985). On the relevance of debt maturity structure. *Journal of Finance*, 40, 1423–1437.
- Cai, K., Fairchild ,R., & Guney,Y. (2008). Debt maturity structure of Chinese companies. *Pacific-Basin Finance Journal* 16, 268–297.
- Copeland, Thomas E., & Weston, F. J. (1992). *Financial theory and corporate finance policy*. 3rd Ed. Addison-Wesley Publishing Company.
- Datta, S., Iskandar-Datta, M., & Raman, K. (2005). Managerial stock ownership and the maturity structure of corporate debt. *Journal of Finance*, 60, 2333–2350.

- Dennis, S., Nandy, D., & Sharpe, I.G. (2000). The determinants of contract terms in bank revolving credit agreements. *Journal of Financial and Quantitative Analysis*, 35, 87–110.
- Diamond, D. W. (1991). Debt maturity structure and liquidity risk. *Quarterly Journal of Economics*, 106, 709–737.
- Diamond, D. W. (1993). Seniority and maturity of debt contracts. *Journal of Financial Economics*, 33, 341–68.
- Demirguc-Kunt, A., & Maksimovic, V. (1999). Institutions, financial markets and firm debt maturity. *Journal of Financial Economics*, 54, 295–336.
- Eriksson, M., & Hede, J. (2000). Optimal capital structure-a case of three real estate companies. *Master Thesis*, Graduate Business School, School of Economics and Commercial Law, Goteborg University.
- Elyasani, E., Guo, L., & Tang, L. (2002). The determinants of debt maturity at issuance: A system-based model. *Review of Quantitative Finance and Accounting*, 19, 351–377.
- Fama, E. F. (1980). Agency Problems and the Theory of the Firm, *Journal of Economics*, 88, 288–307.
- Fama, E. F., & Jensen, M. (1983). Agency problems and residual claims. *Journal of Law and Economics*, 26, 327–349.
- Friend, I., & Lang, I. H. P. (1988). An empirical test on the impact of managerial self interest on corporate capital structure. *Journal of Finance*, 42, 271–282.
- Flannery, M. J. (1986). Asymmetric information and risky debt maturity choice. *Journal of Finance*, 41, 19-37.
- Graham, J. R. (1996). Debt and the marginal tax rate. *Journal of Financial Economics*, 41, 41–73.
- Guedes, J., & Opler, T. (1996). The determinants of the maturity of corporate debt issues. *Journal of Finance*, 51, 1809–1833.
- Gujarati, D. N., & Porter, D.C (2009). *Basic econometrics*. Fifth Edition, Singapore: Mc Graw Hill
- Guney, Y., & Ozkan, A. (2005). New insights on the importance of agency costs for corporate debt maturity decisions. *Applied Financial Economics Letters*, 1, 233–238.
- Hart, O., & Moore, J. (1995). Debt and seniority: An analysis of the role of hard claims in constraining management. *American Economic Review* 85, 567–585.

- Haris, M., & Raviv, A. (1991). The theory of capital structure. *Journal of Finance*, 56, 297–355.
- Jensen, M. C., & Meckling, W. (1976). Theory of the firm: Managerial behavior, agency costs and ownership structure. *Journal of Financial Economics*, 3, 305–360.
- Johnson, S. A. (2003). Debt maturity and the effects of growth opportunities and liquidity risk on leverage. *Review of Financial Studies*, 16, 209–236.
- Jun, S. G., & Jen, F. C. (2003). Trade-off model of debt maturity structure. *Review of Quantitative Finance and Accounting*, 20, 5–34.
- Kale, J.R., & Noe, T.H. (1990). Risky debt maturity choice in a sequential game equilibrium. *Journal of Financial Research* 13, 155–165.
- Kim, C.S., Mauer, D.C., & Stohs, M.H. (1995). Corporate debt maturity policy and investor tax-timing options: Theory and evidence. *Financial Management* 24, 33–45.
- Majumdar, R. (2010). The determinants of corporate debt maturity: A study of Indian Firms. *The IUP Journal of Applied Finance*, 16, 2.
- Myers, S.C., & Rajan, R.G. (1998). The paradox of liquidity. *Quarterly Journal of Economics* 113, 733–771.
- Mitchell, K. (1991). The call, sinking fund and term-to-maturity features of corporate bonds: An empirical investigation. *Journal of Financial and Quantitative Analysis*, 26, 201-22.
- Mitchell, K. (1993). The debt maturity choice: An empirical investigation. *Journal of Financial Research* 16, 309–320.
- Modigliani, F., & Miller, M.H. (1958). The cost of capital, corporate finance and the theory of investment. *American Economic Review*, 48, 201-97.
- Modigliani, F., & Miller, M.H. (1963). Corporate income tax and the cost of capital: A correction. *American Economic Review*, 53, 433-43.
- Morris, J. R. (1992). Factors affecting the maturity structure of corporate debt.. *University of Colorado at Denver: Working paper*.
- Myers, S. C. (1977). Determinants of corporate borrowing. *Journal of Financial Economics*, 5, 147–175. Provisions in the agency theoretic framework. *Journal of Finance*, 35, 1223–1234.
- Ozkan, A. (2000). An empirical analysis of corporate debt maturity structure. *European Financial Management*, 6, 197–212.

- Ozkan A (2002). The determinants of corporate debt maturity: Evidence from UK firms. *Applied Financial Economics*, 12(1), 19-24.
- San, T. O., & Heng, B. T. (2011). Capital structure and corporate performance of Malaysia construction sector. *International Journal of Humanities and Social Science*, 1(2).
- Saad, N. M. (2010). Corporate governance cpmpliance and the effects to capital structure. *International Journal of Economics and Financial* , 2(1),105-114.
- Smith, C. W., Jr., & Warner, J. B. (1979). On financial contracting: An analysis of bond covenants. *Journal of Financial Economics*, 7, 117-61.
- Stohs, M. H., & Mauer, D. C. (1996). The determinants of corporate debt maturity structure. *Journal of business*, 69, 279- 312.
- Stulz, R. (1990). Managerial discretion and optimal financing policies. *Journal of Financial Economics*, 26, 3–28.
- Stephan, A., Talavera, O., & Tsapin, A. (2011). Corporate debt maturity choice in emerging financial markets. *The Quarterly Review of Economics and Finance*, 51,141–151.
- Sharpe, S. A. (1991). Credit rationing, concessionary lending, and debt maturity. *Journal of Banking and Finance*, 15, 581–604.
- Titman, S., & Wessels, R. (1988). The determinants of capital structure choice. *Journal of Finance*, 43, 1–19.
- RAM Ratings (2008). The Malaysian Sukuk Market. *Islamic Finance News*, 5(45).
- Whited, T. M. (1992). Debt, liquidity constraints, and corporate investment: Evidence from panel data. *Journal of Finance*, 47, 1425-60.

www.bursamalaysia.com.my
www.sc.com.my