BOARD OF DIRECTORS, AUDIT COMMITTEE CHARACTERISTICS AND THE PERFORMANCE OF PUBLIC LISTED COMPANIES IN SAUDI ARABIA

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 $\mathbf{B}\mathbf{y}$

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Thesis Submitted to
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ABSTRACT

This studyexamines the relationship between the internal corporate governance mechanisms related to the board of directors, the audit committee characteristics and the performance of listed companies on Saudi Stock Market (TADAWL) in 2010, excluding financial companies. The theoretical foundation of this relationship was provided by the agency and institutional theory. The data on the relationship between the audit committee and internal audit function was collected through a mail questionnaire. Of the 135 questionnaires distributed, 73 questionnaires, representing a response rate of 54.07 percent, were returned of which 62 (45.93 percent) were usable responses. Other information on firm performance, board of directors and audit committees characteristics was obtained from the annual reports of the respective companies (year-ending 2010). By using the multiple regression analysis, the results show that the effect of internal corporate governance variables on return on assets and Tobin's Q was somewhat different. The results indicate that the proportion of non-executive directors was found to be positively significant to return on assets. However, the board size was found to be negatively significant to Tobin's Q. For audit committee characteristics, the extent of audit committee reviews of IA proposals variable was reported to be positively significant to both measures of firm performance (return on assets and Tobin's Q).In relation to the practical and theoretical contribution, this study provides theoretical validity by suggesting that institutional theory may be more appropriate than agency theory in describing the practices of corporate governance in developing countries such as Saudi Arabia. From a practical perspective, the findings of this study provide feedback to the regulators (e.g. Capital Market Authority) and the companies in Saudi Arabia in a number of ways.

Keywords:corporate governance, firm performance, board of directors, audit committee, Saudi Arabia

ABSTRAK

Kajian ini mengkaji hubungan antara mekanisme tadbir urus dalaman korporat yang berkaitan dengan lembaga pengarah, ciri-ciri jawatankuasa audit dan prestasi syarikat yang disenaraikan di Pasaran Saham Saudi (TADAWL) pada tahun 2010, tidak termasuk syarikat-syarikat kewangan. Asas teori hubungan ini telah disediakan oleh agensi dan teori institusi. Data mengenai hubungan antara jawatankuasa audit dan fungsi audit dalaman telah dikumpulkan melalui soal selidik mel. Daripada 135 soal selidik yang diedarkan, 73 soal selidik, mewakili kadar tindak balas 54,07 peratus, telah dikembalikan di mana 62 (45,93 peratus) adalah jawapan yang boleh digunakan. Maklumat lain mengenai firma papan prestasi, pengarah dan jawatankuasa audit ciri-ciri yang diperolehi daripada laporan tahunan syarikat masing-masing (tahun berakhir 2010). Dengan menggunakan analisis regresi berganda, keputusan menunjukkan bahawa kesan pembolehubah tadbir urus dalaman korporat pada return on assets dan Tobin's Q adalah agak berbeza. Keputusan menunjukkan bahawa perkadaran pengarah bukan eksekutif telah didapati signifikan secara positif kepada return on assets . Walau bagaimanapun, saiz papan didapati negatif yang ketara kepada Tobin's Q. Bagi ciri-ciri jawatankuasa audit, takat ulasan jawatankuasa audit cadangan pembolehubah IA telah dilaporkan signifikan secara positif kepada kedua-dua langkah prestasi firma (return on assetsdan Tobin's O). Dalam hubungan sumbangan praktikal dan teori, kajian ini menyediakan kesahihan teori dengan mencadangkan bahawa teori institusi mungkin lebih sesuai daripada teori agensi untuk menerangkan amalan tadbir urus korporat di negara-negara membangun seperti Arab Saudi. Dari perspektif praktikal, dapatan kajian ini memberi maklum balas kepada pengawal selia (contohnya Pihak Berkuasa Pasaran Modal) dan syarikat-syarikat di Arab Saudi dalam beberapa cara.

Kata kunci:tadbir urus korporat, prestasi firma, lembaga pengarah, jawatankuasa audit, Saudi Arabia

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LIST OF ABBREVIATIONS

AC : Audit committee

ACIAM : Audit committee meeting with the chief internal auditor.

ACIND : Audit committee independence.

ACMEET: Audit committee meeting.

ACOWN : Shareholdings held by audit committee

ACREV1 : Audit committee reviews of internal auditorprogrammes and plans.

ACREV2 : Audit committee reviews of the result of internal auditoractivities

BODCOM : Board composition

BOWN : Shareholdings held by directors.

BSIZE : Board size

CEO : Chief Executive Officer

CG : Corporate Governance

COWN : Shareholdings held by Chairman

DUAL : Role duality

EPS : Earnings per share

IA : Internal auditor

ICG : Internal Corporate Governance

IIA : Institute of Internal Auditors

NASD : National Association of Securities Dealers

NEDs : Non-executive directors

NYSE : New York Stock Exchange

ROA : Return on Assets

SEC : Securities and Exchange Commission

SOCPA : Saudi Organization of Certified Public Accountants

SOX : Sarbanes-Oxley Act

SSM : Saudi Stock Market

TQ : Tobin's Q

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CHAPTER ONE

INTRODUCTION

1.0 Background of the Study

Corporate scandals, such as Enron (2001), Global Crossing (2002), Tyco (2002), and Worldcom (2002), have shaken investor confidence and made it difficult for companies to raise equity from the stock market (Agrawal, 2005). Zubaidah, Nurmala, & Kamaruzaman (2009) believed that the board of directors and its committees do not have good supervision of the management. For example, Enron manipulated its financial statements through off-balance sheet financing. The board was unable to disclose the distorted statements because of the lackofboard independence from senior executives (Deakin & Konzelman, 2004). Moreover, WorldCom materially overstated its earnings and finally filed for bankruptcy. The investigation showed that the audit committee failed to effectively oversee the managers'duties (Weiss, 2005). Consequently, these well-publicized corporate scandals, together with the Asian financial crisis in 1997, havehighlighted the importance of good corporate governance practices for the long-term survival of companies (Mokhtar *et al.*, 2009).

Regulators around the world are increasingly looking to set standards or codes of best practice for corporate governance to attract more capital or foreign investment to the country (Agrawal, 2005). For example, following the Sarbanes-Oxley Act (SOX, 2002), the New York Stock Exchange (NYSE) and National Association of Corporate Directors (NASD) proposed a new corporate governance listing-standard, which was approved by

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