DO INCOME SMOOTHING, CAPITAL MANAGEMENT, SIGNALING AND PRO-CYCLICALITY EXIST THROUGH LOAN LOSS PROVISIONS?

EVIDENCE FROM MALAYSIAN COMMERCIAL BANKS

NOOR SHAHIEDA BINTI MOHD HISHAMUDDIN

MASTER OF SCIENCE IN BANKING UNIVERSITI UTARA MALAYSIA June 2014

DO INCOME SMOOTHING, CAPITAL MANAGEMENT, SIGNALING AND

PRO-CYCLICALITY EXIST THROUGH LOAN LOSS PROVISIONS?

EVIDENCE FROM MALAYSIAN COMMERCIAL BANKS

$\mathbf{B}\mathbf{y}$

NOOR SHAHIEDA BINTI MOHD HISHAMUDDIN

Thesis Submitted to

Othman Yeop Abdullah Graduate School of Business,

Universiti Utara Malaysia,

in Partial Fulfillment of the Requirement for the Master of Sciences (Banking)

PERMISSION TO USE

In presenting this dissertation/project paper in partial fulfillment of the requirements for a Post Graduate degree from the Universiti Utara Malaysia (UUM), I agree that the Library of this university may make it freely available for inspection. I further agree that permission for copying this dissertation/project paper in any manner, in whole or in part, for scholarly purposes may be granted by my supervisor(s) or in their absence, by the Dean of Othman Yeop Abdullah Graduate School of Business where I did my dissertation/project paper. It is understood that any copying or publication or use of this dissertation/project paper parts of it for financial gain shall not be allowed without my written permission. It is also understood that due recognition shall be given to me and to the UUM in any scholarly use which may be made of any material in my dissertation/project paper.

Request for permission to copy or to make other use of materials in this dissertation/project paper in whole or in part should be addressed to:

Dean of Othman Yeop Abdullah Graduate School of Business

Universiti Utara Malaysia

06010 UUM Sintok

Kedah Darul Aman

Abstrak (BAHASA MALAYSIA)

Peruntukan untuk kerugian pinjaman adalah perbelanjaan akruan utama dicaj kepada penyata pendapatan bank untuk menyerap kerugian pinjaman yang timbul daripada pinjaman tidak berbayar. Tujuan utama disertasi ini adalah untuk mengkaji sama ada bank-bank perdagangan Malaysia menggunakan peruntukan kerugian pinjaman sebagai alat dalam pelicinan pendapatan, pengurusan modal, dan isyarat. Disertasi ini juga cuba mengkaji sama ada wujud pro-kitaran melalui peruntukan kerugian pinjaman di Malaysia. Merangkumi tempoh 2002-2012, keputusan menunjukkan bahawa bank-bank perdagangan di Malaysia melakukan pelicinan pendapatan melalui peruntukan kerugian pinjaman tetapi tidak ada bukti untuk pengurusan modal. Disertasi ini juga mendapati tiada bukti bagi bank perdagangan Malaysia untuk memberi isyarat maklumat peribadi kepada orang luar. Walaupun terdapat pekali negatif antara peruntukan kerugian pinjaman dan KDNK, keputusan menunjukkan bahawa bank-bank perdagangan di Malaysia tidak terlibat dalam tingkah laku pro-kitaran melalui peruntukan kerugian pinjaman. Keputusan juga menunjukkan bahawa krisis kewangan global pada tahun 2008 tidak menjejaskan peruntukan kerugian pinjaman bank perdagangan Malaysia.

Abstract (ENGLISH)

Loan loss provisions are the main accrual expenses charged to bank income statement to absorb loan losses arising from loans default. The main purpose of this dissertation is to examine whether Malaysia commercial banks use loan loss provisions as a tool in income smoothing, capital management, and signaling. This dissertation also examines whether pro-cyclicality exists through loan loss provisions in Malaysia. Covering period from 2002 to 2012, the results indicate that Malaysian commercial banks do smooth income through loan loss provisions but no evidence for capital management. This dissertation also finds no evidence for Malaysia commercial banks to signal private information to outsiders. Although there is a negative coefficient between loan loss provisions and GDP, the results demonstrate that Malaysian commercial banks do not involve in pro-cyclical behavior through loan loss provisions. The results also show that the global financial crisis in 2008 does not affect loan loss provisions of Malaysian commercial banks.

ACKNOWLEDGEMENT

This dissertation has been successfully completed with the assistance of many authorities. I would like to take this opportunity to express my appreciation to those who assisting me to complete this dissertation with advices, guidance and support. Without them, this dissertation would not be able to complete.

Firstly, I would like to express a big thanks to my beloved family especially to my father Mohd Hishamuddin bin Md Hasan and to my mother Nor Mahani binti Agap who always been by my side and continuously giving support and encouragement throughout this dissertation process.

Special thanks to my supervisor Dr. Azira Abdul Adzis, who has patiently, guided me from not knowing anything regarding dissertation yet being able to complete this dissertation. She also shared her knowledge and expertise, gave me support and believed in me. This dissertation would not be completed without her time, effort and support.

A credit also given to all my friends for the biggest supports they give to me throughout this dissertation.

TABLE OF CONTENTS

PERMISSION TO USE	
ABSTRAK (BAHASA MALAYSIA)	. i
ABSTRACT (ENGLISH)	ii
ACKNOWLEDGEMENT	iii
TABLE OF CONTENTS	iv
LIST OF TABLES	v
LIST OF ABBREVIATIONS	vi
CHAPTER 1: INTRODUCTION 1.1 Introduction	1
1.2 Problem statement	3
1.3 Research question	6
1.4 Research objectives	6
1.5 Significance of study	7
1.6 Research Outline	7
CHAPTER 2: LITERATURE REVIEW and HYPOTHESIS DEVELOPMENT 2.1 Introduction	8
2.2 Bank loan loss provisioning	8
2.2.1 Overview of loan loss provisions in Malaysia	9
2.3 Literature relating loan loss provisions and income smoothing and capital management	11
2.4 Literature relating loan loss provisions and signaling	16
2.5 Literature relating loan loss provisions and pro-cyclicality	18
2.6 Chapter summary	21

CHAPTER 3: METHODOLOGY	
3.1 Introduction	22
3.2 Model	22
3.3 Variables explanation	23
3.4 Theoretical framework	32
3.5 Data	32
3.6 Samples	33
3.7 Chapter summary	36
CHAPTER 4: FINDINGS	
4.1 Introduction	37
4.2 Descriptive statistics and Correlation matrix	37
4.3 Results	39
4.4 Evidence of income smoothing, capital management, signaling and pro-cyclicality	y
4.4.1 Evidence of income smoothing through loan loss provisions	43
4.4.2 Evidence of capital management through loan loss provisions	44
4.4.3 Evidence of signaling through loan loss provisions	44
4.4.4 Evidence of pro-cyclicality through loan loss provisions	45
4.4.5 Evidence of impact crisis on loan loss provisions	45
4.5 Chapter summary	46
CHAPTER 5: SUMMARY & RECOMMENDATIONS	
5.1 Introduction	47
5.2 Summary of findings	47
5.3 Limitations and Recommendations	51

REFERENCES

LIST OF TABLES

Table 1: Variables definitions	31
Table 2: Commercial bank listed with Bank Negara Malaysia (BNM)	34
Table 3: Selection samples of banks	35
Table 4: Summary statistics	37
Table 5: Result of Ordinary Least Square (OLS)	39
Table 6: Result of Fixed Effect model	41

LIST OF ABBREVIATIONS

BNM Bank Negara Malaysia

CAP Capital

CHEBTP One year ahead change in earnings before taxes and provisions

CHLOAN Change in total loans outstanding of bank

DCRISIS Dummy for Crisis

EBTP Earnings before taxes and provisions

GDP Growth Domestic Product

LLA Loan loss allowance

LLP Loan loss provisions

MARC Malaysian Rating Corporation Berhad

NPL Non-performing loans

OLS Ordinary Least Square

WO Write-off

CHAPTER 1: INTRODUCTION

1.1 Introduction

Loan and advances are the largest assets of banking institutions where lending is the main activity to generate income. Study by Foos, Norden, & Weber (2010) found that loan growth represent an important driver of the riskiness of banks which the main source of credit risk. There will be probability of default when the borrower unable to make payment to the lender.

Loan is classified as non-performing when the borrower's payment is in arrears. Poor monitoring in loan activities may lead to bank failure. Several banks including developed and developing countries throughout the world experienced severe losses on their credit portfolios. The losses lead to banks failures and to a global fear of a systematic crisis (Boudriga, Taktak, & Jellouli, 2009 and Kauko, 2012).

The depository institutions are permitted to make a reserve for the future losses based on their recent loan loss experience from their flows of incomes. It is called as an allowance for loan losses. Bank should maintain sufficient loan loss allowances to cover expected losses and maintain equity capital to absorb unexpected losses (Benston & Wall, 2005). The deductions of allowance for loan losses will appear on the bank's income and expenses statement as non-cash expense item called provision for loan losses.

Provision for loan losses is another expense item that bank and selected financial institutions may deduct from its current income. The loan loss provision is the main accrual expenses for banks (Curcio & Hasan, 2013 and Rose & Hudgins, 2013).

The contents of the thesis is for internal user only

REFERENCES

- Alias, N. Z., & Mohamad, A. A. (2014, March 24). Economic Research. *The 2013 Bank Negara Malaysia Annual Report*, 1-16.
- Anandarajan, A., Hasan, I., & McCarthy, C. (2007). Use of loan loss provisions for capital, earnings management and signalling by Australian banks. *Journal of Accounting and Finance*, Vol. 47, 357-379.
- Angklomkliew, S., George, J., & Packer, F. (2009, December). Issues and developments in loan loss provisioning: the case of Asia. *BIS Quarterly Review*, 69-83.
- Athanasoglou, P. P., Daniilidis, I., & Delisc, M. D. (2014). Bank procyclical and output: Issues and policies. *Journal of Economics and Business*, Vol. 72, 58-83.
- Bank Negara Malaysia. (2014, January 29). *Bank Negara Malaysia*. Retrieved January 29, 2014, from Bank Negara Malaysia Web Site:

 http://www.bnm.gov.my/guidelines/03_dfi/01_reporting/01_gl_classification_of
 _impaired_loans.pdf
- Benston, G. J., & Wall, L. D. (2005). How should banks account for loan losses. *Journal of Accounting and Public Policy* 24, 81–100.
- Berger, A. N., & Udell, G. F. (2004). The institutional memory hypothesis and the procyclicality of bank lending behavior. *Journal of Financial Intermediation 13*, 458–495.
- Bikker, J. A., & Hu, H. (2002). Cyclical Pattern of Profit, Provisioning and Lending of Banks. *Banca Nazionale del Lavaro Quarterly Review* 55., 143-175.
- Bikker, J., & Metzemakers, P. (2005). Bank provisioning behaviour and procyclicality. Journal of International Financial Markets, Institutionals and Money 15, 141-157.

- Boudriga, A., Taktak, N. B., & Jellouli, S. (2009). Banking supervision and nonperforming loans: a cross-country analysis. *Journal of Financial Economic Policy*, Vol. 1 No. 4, 286-318.
- Bouvatier, V., & Lepetit, L. (2008). Banks' procyclical behavior: Does provisioning matter? *Journal of International Markets, Institutions and Money 18*, 513-526.
- Bouvatier, V., Lepetit, L., & Strobel, F. (2014). Bank income smoothing, ownership concentration and the regulatory environment. *Journal of Banking & Finance 41*, 253-270.
- Chang, R.-D., Shen, W.-H., & Fang, C.-J. (2008). Discretionary Loan Loss Provisions and Earnings Management for The Banking Industry. *Journal of International Business & Economics Research*, Volume 7, Number 3, 9-20.
- Curcio, D., & Hasan, I. (2013). Earnings and capital management and signaling: the case of loan loss provisions by European banks . *The European Journal of Finance*, 1-25.
- DeBoskey, D. G., & Jiang, W. (2012). Earnings management and auditor specialization in the post-sox era: An examination of the banking industry. *Journal of Banking & Finance 36*, 613-623.
- Dong, X., Liu, J., & Hu, B. (2012). Research on the Relationship of Commercial Bank's Loan Loss Provision and Earning Management and Capital Management. *Journal of Service Science and Management*, 171-179.
- Doraisami, A. (2004). From Crisis To Recover: The Motivations for and Effects of Malaysian Capital Controls. *Journal of International Development*, 241-254.
- Eng, L. L., & Nabar, S. (2007). Loan Loss Provisions by Banks in Hong Kong, Malaysia and Singapore. *Journal of International Financial Management and Accounting*, 1-21.

- Fonseca, A. R., & Gonza'lez, F. (2008). Cross-country determinants of bank income smoothing by managing loan-loss provisions. *Journal of Banking & Finance 32*, 217–228.
- Foos, D., Norden, L., & Weber, M. (2010). Loan growth and riskiness of banks. *Journal of Banking & Finance 34* (2010) 2929–2940, vol.34 2929-2940.
- Hasan, I., & Wall, L. D. (2004). Determinants of the Loan Loss Allowance: Some Cross-Country Comparisons. *The Financial Review*, 39 129-152.
- International Monetary Fund. (2013, February). FINANCIAL SECTOR ASSESSMENT PROGRAM (MALAYSIA). STRESS TESTING THE MALAYSIAN & LABUAN IBFC BANKING SECTORS, 1-64.
- Ismail, A. G., Shaharudin, R. S., & Samudhram, A. R. (2005). Do Malaysian Banks Manage Earnings Through Loan Loss Provisions? *National Accounting Research Journal*, 41-47.
- Ivashina, V., & Scharfstein, D. (2010). Bank lending during the financial crisis of 2008. *Journal of Financial Economics*, Vol. 97, 319-338.
- Kanagaretnam, K., Lobo, G. J., & Yang, D.-H. (2005). Determinants of signaling by banks through loan loss provisions. *Journal of Business Research*, 312-320.
- Kauko, K. (2012). External deficits and non-performing loans in the recent financial crisis. *Journal of Economics Letters* 115 (2012) 196–199, vol.115 196-199.
- Kiridaran Kanagaretnam, C. Y. (2010). Auditor reputation and earnings management: International evidence from the banking industry. *Journal of Banking & Finance*, 34(10), 2318-2327.
- Laeven, L., & Majnoni, G. (2003). Loan loss provisioning and economic slowdowns: too much, too late? *Journal of Financial Intermediation* 12, 178-197.

- Leventis, S., Dimitropoulos, P. E., & Anandarajan, A. (2012). Signalling by banks using loan loss provisions: the case of the European Union. *Journal of Economic Studies*, Vol. 39 No. 5, 604-618.
- Majnoni, G., & Cavallo, M. (2001). Do Banks Provision for Bad Loans in Good Times? Empirical Evidence and Policy Implications. *World Bank Policy Research Working Paper No. 2619*.
- Ng, J., & Roychowdhury, S. (2011). Loan Loss Reserves, Regulatory Capital, and Bank Failures: Evidence from the Recent Economic Crisis. *Journal of Economy*, 1-42.
- Olson, D., & Zoubi, T. A. (2014). The determinants of loan loss and allowances for MENA banks. *Journal of Islamic Accounting and Business Research Vol. 5 No.* 1, 98-120.
- Packer, F., & Zhu, H. (2012, April). Loan loss provisioning practices of Asian banks. BIS Working Papers, 1-27.
- Perez, D., Salas-Fumas, V., & Saurina, J. (2008). Earnings and Capital Management in Alternative Loan Loss Provision Regulatory Regimes. *European Accounting Review*, 17(3), 423-445.
- Pinho, P. S., & Martins, N. C. (2009). Determinants of Portuguese Bank's Provisioning Policies: Discretionary Behaviour of Generic and Specific Allowances. *Journal of Money, Investment and Banking*, 43-56.
- Podder, J., & Mamun, A. A. (2004). Loan loss provisioning system in Bangladesh banking. *Managerial Auditing Journal*, 729-740.
- Ram, B. (2006, October 16). *PAC to probe Bank Islam's RM1.5b losses*. Retrieved June 8, 2014, from The Malaysian Bar Web site:

 http://www.malaysianbar.org.my/business_news/pac_to_probe_bank_islams_rm 1.5b_losses.html
- Rose, P. S., & Hudgins, S. C. (2013). *Bank Management & Financial Services: Ninth edition*. The McGraw-Hill Companies, Inc. .

- Shaharudin, R. S. (2004). A Review on Accounts Manipulations Via Loan Loss

 Provisions to Manage Regulatory Capital and Earnings Along Business Cycle. *Jurnal Ekonomi Malaysia* 38, 99-123.
- Suhartono. (2012). Macroeconomic and Bank-Specific Determinants of Loan Loss Provisioning in Indonesia. *Journal of Economics, Business, and Accountancy*, Volume 15, No. 3, 359 372.
- Wall, L. D., & Koch, T. W. (2000). Bank Loan-Loss Accounting: A Review of Theoretical and Empirical Evidence. *Federal Reserve Bank of Atlanta*, 1-19.



Appendix

Descriptive statistics

stats	11p	11a	ebtp	chebtp	chloan	WO	cap	npl	gdp	dcrisis
mean sd min max	.002626 .0020433 0 .0131999	.0147385 .0076035 .0007413 .0476902	0024912	.0033682 0201561	.0382134 1359806	.0037788 .0038215 0 .0238467		3.713026 3.859967 .14 21.25	5.154545 2.234075 -1.51 7.43	.0787879 .2702275 0 1

Correlation matrix

	11p	11a	ebtp	chebtp	chloan	WO	сар	npl	gdp	dcrisis
llp lla ebtp chebtp chloan wo cap npl	1.0000 0.5118 0.2163 -0.0035 -0.0707 0.4032 0.0269 0.3645	1.0000 -0.0616 -0.0947 -0.0380 0.5261 0.1183	1.0000 0.5096 0.0188 -0.1658 -0.1033	1.0000 0.0880 -0.0625 -0.0013 -0.2866	1.0000 -0.0925 -0.0014 -0.2130	1.0000 -0.0204 0.4849	1.0000	1.0000	1 0000	
gdp dcrisis	-0.0680 -0.0375	0.0667 -0.0582	-0.0024 0.0886	0.1647 0.0839	0.1232 0.0694	0.0149 0.0644	-0.0235 -0.0297	0.1294 -0.1518	1.0000 -0.0266	1.0000

Multicollinearity test

Variable	VIF	1/VIF
npl lla ebtp wo chebtp gdp chloan cap	2.18 1.94 1.57 1.52 1.47 1.10 1.10	0.458529 0.514174 0.637266 0.656740 0.680175 0.907370 0.907418 0.952543
Mean VIF	1.49	

OLS without derisis

Source	SS	df	MS		Number of obs F(8, 127)	
Model Residual	.000194453 .000285688	8 127	.000024307 2.2495e-06		Prob > F R-squared Adj R-squared	= 0.0000 = 0.4050 = 0.3675
Total	.000480141	135	3.5566e-06		Root MSE	= .0015
	Coef.	Std.	Err. t	P> t	[95% Conf.	Interval]
lla ebtp chebtp chloan wo cap npl gdp _cons	.0826102 .1813156 0465994 .0010904 .1047246 .0027722 .0001205 0000828 0015961	.0272 .0395 .0463 .0038 .0429 .0073 .0000	209 4.5 116 -1.0 471 0.2 544 2.4 632 0.3 542 2.2 558 -1.4	9 0.000 0.1 0.316 8 0.777 4 0.016 8 0.707 2 0.028 8 0.140	.0287061 .1031109 1382417 0065224 .0197256 0117983 .0000133 0001932 0031726	.1365143 .2595202 .0450429 .0087032 .1897237 .0173426 .0002277 .0000276

OLS with dcrisis

Number of obs = 136 F(9. 126) = 9.57		MS		df	SS	Source
Prob > F = 0.0000 R-squared = 0.4060 Adj R-squared = 0.3636		0002166 35e-06		9 126	.000194944 .000285197	Model Residual
Root MSE = .0015		66e-06	3.55	135	.000480141	Total
[95% Conf. Interval]	P> t	t	Err.	Std.	Coef.	11p
.0282128 .1363945 .103406 .2603897 1382598 .045622 0064771 .0088106 .0215512 .1941356 0118828 .0173523 8.54e-06 .0002256 0001938 .0000277	0.003 0.000 0.321 0.763 0.015 0.712 0.035 0.140	3.01 4.59 -1.00 0.30 2.47 0.37 2.13 -1.48	9663 4589 8625 6046 3864 0549	.0464 .0038 .0436 .0073 .0000	.0823037 .1818979 0463189 .0011668 .1078434 .0027348 .0001171 000083	lla ebtp chebtp chloan wo cap npl gdp
0011015 .0006818 0031621 4.38e-06	0.642 0.051	-0.47 -1.97	4505 0008	.0004	0002099 0015788	dcrisis _cons

Fixed Effect test without dcrisis

Fixed-effects Group variable		Number o		=	136 15		
	= 0.3078 n = 0.5697 l = 0.3910			Obs per (a ·	in = vg = ax =	9.1 10
corr(u_i, Xb)	= -0.0231			F(8,113) Prob > F		=	6.28 0.0000
11p	Coef.	Std. Err.	t	P> t	[95% Co	onf.	Interval]
lla ebtp chebtp chloan wo cap npl gdp _cons	.0831967 .209745 043459 0006093 .0542268 0007185 .0001421 0000879 0015851	.0366899 .0556349 .0479845 .0044225 .048619 .0137418 .0000632 .0000551 .0010637	2.27 3.77 -0.91 -0.14 1.12 -0.05 2.25 -1.60 -1.49	0.025 0.000 0.367 0.891 0.266 0.958 0.027 0.113 0.139	.010507 .099522 13857 009377 04178 027943 .000010 000197 003692	23 25 11 85 86 68 71	.155886 .3199677 .0516069 .0081526 .1502385 .0265066 .0002673 .0000213
sigma_u sigma_e rho	.00064853 .00145795 .16518432	(fraction	of variar	nce due to	u_i)		
F test that al	ll u_i=0:	F(14, 113)	= 1.5	53	Prob	1 < C	F = 0.1120

Fixed Effect test with dcrisis

Fixed-effects Group variable	e: bank	Number o	f groups =	15		
	= 0.3098 n = 0.5586 l = 0.3898			Obs per	group: min = avg = max =	9.1
corr(u_i, Xb)	= -0.0416			F(9,112) Prob > F	=	
11p	Coef.	Std. Err.	t	P> t	[95% Conf.	Interval]
lla ebtp chebtp chloan wo cap npl gdp dcrisis _cons	.0840613 .2141949 0446174 0003978 .0571637 0021875 .000136 0000876 0002616 0015465	.0368296 .0563333 .0481692 .0044509 .0488731 .014017 .0000643 .0000553 .0004545	2.28 3.80 -0.93 -0.09 1.17 -0.16 2.12 -1.58 -0.58 -1.45	0.024 0.000 0.356 0.929 0.245 0.876 0.036 0.116 0.566 0.151	.0110882 .1025776 1400585 0092166 039672 0299605 8.72e-06 0001971 001162 0036646	.1570344 .3258121 .0508237 .0084211 .1539995 .0255854 .0002634 .0000219 .0006389
sigma_u sigma_e rho	.0006591 .00146229 .16885523	(fraction	of variar	nce due to	u_i)	
F test that a	ll u_i=0:	F(14, 112)	= 1.5	53	Prob >	F = 0.1127