THE IMPACT OF INCULCATION OF ORGANIZATIONAL CULTURE TOWARDS JOB PERFORMANCE AT LOCAL AND FOREIGN ORIGINATED BANKS IN INDONESIA.

BY

ILHAM RIZKY GANA SAPUTRA

Universiti Utara Malaysia

THE IMPACT OF INCULCATION OF ORGANIZATIONAL CULTURE TOWARDS JOB PERFORMANCE AT LOCAL AND FOREIGN ORIGINATED BANKS IN INDONESIA.

BY

ILHAM RIZKY GANA SAPUTRA

Thesis Submitted to the Centre for Graduate Studies,

Universiti Utara Malaysia

In Fulfillment of the Requirement for the Master of Science

(International Business)

PERMISSION TO USE

In presenting this in partial requirement for a postgraduate degree from Universiti Utara Malaysia, I agree that the University Library may make it freely available for inspection. I further agree that permission for copying of this thesis in any manner, in whole or in part, for scholarly purposes may be granted by my supervisor of, in their absence, by the Dean of College of Law, Government and International Studies. It is understood that any copying or publication or use of this thesis or parts thereof for financial gain shall not be allowed without my written permission. It is also understood that due to recognition shall be given to me and Universiti Utara Malaysia for any scholarly use that may be made of any material from my the Request for permission to copy or make use of materials in this thesis, in whole or part should be addressed to:

Dean of Centre for Graduate Studies

College of Law, Government and International Studies

Universiti Utara Malaysia

06010 Sintok

Kedah Darul Aman

ABSTRACT

Organization in essentials is to make as many profits as they can afford. In Indonesia, there are local organizations and foreign originated organizations, which operated their activities in Indonesia. The foreign originated organizations come with their own Organizational Culture, which performed better compared to local bank to enhance the employees' job performance. Organizational Culture is culture of an organization which to provide, guide and give paths in order to achieve its objectives. Meanwhile, the organization objectives can be achieved when the employees are performing expected performances. The organizational culture is one of the important tools to enable the employees to perform such expected performances. The objectives of this research are to investigate whether the Organizational Culture would positively influence Employees Job Performance in local bank and foreign originated bank, to identify which Organizational Culture Sub-construct is the strongest predictor of Employees Job Performance, and to compare the influence between Organizational Culture Dimensions on Employees Job Performance in Local Bank and Foreign Originated Bank.

The study used survey method. Questionnaires were used to gather feedback from the respondents. The survey was conducted at local bank and foreign originated bank in Indonesia. A total questionnaires retrieved from each banks as usable questionnaires are 118 usable questionnaires per-bank. The majority of findings showed the Organizational Culture has significant influence and relationship towards Employees job Performance, meanwhile there is a different result between local bank and foreign originated bank in Indonesia.

ACKNOWLEDGEMENT

First and the most important, "Syukur Alhamdulillah" for blessing and the strength that Allah SWT has given to me when working on this research. My deepest gratitude and sincere thank you to Dr. Marlin Marissa Malek Bt. Abdul Malek my supervisor who has always support me and giving guidance while I am working on this research. Her knowledge and guidance have greatly helped me in undertaking this research.

My sincere gratitude goes to the banks (local and foreign originated bank) for giving me the valuable opportunity to collect data in their esteemed organizations. Their cooperation had made my research more reliable and made my research more interesting. Last but not least, many thanks to family and friends for their love and support and for encouraging me all the way to complete the research process.

I would like to dedicate this research report to my loving parents who continuously pray and just being there for me. Thank you.

Table of contents

Permission	n To Usei
Abstract	ii
Acknowle	dgementiii
Table of c	ontentsiv
List of Tal	blesviii
List of Fig	guresix
Chapter 1	: Introduction 1
1.1	Background of Study1
1.2	Problem statement3
1.3	Research objectives5
1.4	Research questions 6
1.5	Significance of study7
1.6	Scope os study8
Chapter 2	: Literature review9
2.1	Introduction9
2.2	Organizational culture9
	2.2.1 Conceptual definition for culture of organization
	2.2.2 Previous studies on organizational culture
2.3	Job performance 20

	2.3.1	Conceptual definitions of job performance	:4
2.4		Research hypothesis	25
Chaj	pter 3	: Research methodology2	28
3.1		Introduction	28
3.2		The survey method2	28
3.3		Population and sample2	29
3.4		Research Variables and Measures 3	30
	3.4.1	Organizational Culture3	30
	3.4.2	Employees' job performance	}1
3.5		Validity and Reliability3	32
3.5.1		Item analysis	3
3.6		Questionnaire design	3
3.7		Hypothesis testing3	}5
3.8		Ethical Consideration	<u></u> 37
3.9		Summary3	; 7
Chaj	pter 4	: Findings 3	39
4.1		Demographic profile	39
		4.1.1 Local bank	10
	4.1.1.	1 Gender4	łO
	4.1.1.	2 Nationality4	łO
	411	3 Age 4	ហ

	4.1.1.4	Marital Status41
	4.1.1.5	Education Level41
	4.1.1.6	Position41
	4.1.1.7	Length of service42
	4.1.1.8	Previous working experience42
	4.1.1.9	Length of service in previous organization43
	4.	.1.2 Foreign originated bank43
	4.1.2.1	Gender43
	4.1.2.2	Nationality43
	4.1.2.3	Age44
	4.1.2.4	Marital Status44
	4.1.2.5	Education Level44
	4.1.2.6	Position45
	4.1.2.7	Length of service45
	4.1.2.8	Previous working experience46
	4.1.2.9	Length of service in previous organization46
4.2	Reliab	ility test47
4.3	Descri	ptive statistics48
	4.3.1	Local bank49
	4.3.2	Foreign originated bank50
4.4	Correl	ation analysis51

	4.4.1	Local bank	52
	4.4.2	Foreign originated bank	53
	4.4.3	The difference	54
4.5	Нуро	othesis testing	55
4.6	Regr	ression analysis	56
	4.6.1	Local bank	56
	4.6.2	Foreign originated bank	57
4.7	Sum	mary	59
	4.7.1	Local bank	60
	4.7.1	Foreign originated bank	61
Cha	apter 5	: Discussion and conclusion	62
5.1	Over	view of the chapter	62
5.2	Orga	nnizational culture on employees job performance	62
	5.2.1	Local bank	62
	5.2.2	Foreign originated bank	65
5.3	The	strong predictors of organizational culture on employees job	
		performance	68
	5.3.1	Local bank	68
	5.3.2	Foreign originated bank	69
5.4	The	comparisons between local and foreign originated bank	70
5.5	Limi	tations and future research: direction and implications	72
5 6	Conc	Plusion	74

List of Tables

3.6 Cronbach Alpha	34
4.1.1 Proportion of Frequency Analysis of Local Bank	 4 0
4.1.2 Proportion of Frequency Analysis of Foreign Originated Bank	43
4.2.1 Reliability Test of Local Bank	47
4.2.2 Reliability Test of Foreign Originated Bank	48
4.3.1 Descriptive Statistics of Local Bank	50
4.3.2 Descriptive Statistics of Foreign Originated Bank	51
4.4.1 Correlation Analysis of Local Bank	52
4.4.2 Correlation Analysis of Foreign Originated Bank	53
4.6.1 Regression Analysis of Local Bank	56
4.6.2 Regression Analysis of Foreign Originated Bank	58
4.7.1 Summary of The Findings From Hypotheses Testing of Local Bank	60
4.7.2 Summary of The Findings From Hypotheses Testing of Foreign	
Originated Bank	61

List of Figures

FIGURE 1: Operational Framework of Organizational Culture and Employees'	
Job Performance2	27

APPENDIX 1: Questionnaire	79
APPENDIX 2: Frequency Analysis	83
APPENDIX 3: Descriptive Statistics	88
APPENDIX 4: Correlation Analysis	89
APPENDIX 5: Regression Analysis	91

CHAPTER 1

INTRODUCTION

1.1 Background of the Study

Globalization is a buzzword used by everybody nowadays. Nations and multinational corporations (MNC's) are directly or indirectly basing their strategic decisions on some aspects of globalization. Not in the exception of banking sector is taking a part in globalization, many banks are getting involved in globalizations for multiple objectives and both public and private banks are set their sights to secure a piece of the globalization pie. Banking sector becomes a major part in the nation to be involved in globalization and for the national growth. Further effect of this point gives economy and currency stability to the nation related from the globalization and the economy stability also can attracts foreign companies or investors, to invest in the particular countries that have stability of currency and improvement in banking sector.

The emergence of foreign banks were expected to stimulate the domestic economy and also tightening the competition in the banking sector in order to stimulate the local bank and provide comparison between local and foreign originated based bank in terms of provided service by the banks and performance between each of the banks. Thus, in order to perform the business in the banks they should encourage their employees to perform as they are expected and enhance the employee job performance.

The contents of the thesis is for internal user only

REFERENCES

- Boon, O.K, Arumugam, V., Vellapan, L., Yin, L.K, & Wai, C.K. (2006). A Quantitative Analysis of the link between Organizational Culture and Job Satisfaction: Evidence from some Malaysia Health Care Organizations. *Malaysian Management Review*, 41 (1), 33-45.
- Chuan, L.K. (2009). Hubungan antara Budaya Organisasi dengan Prestasi Kerja: Satu Kajian di Pasukan Polis Diraja Malaysia. Universiti Utara Malaysia, Sintok.
- Deal, T.E., & Kennedy, A. (1982). *Corporate Culture*: The Rites and Rituals of Corporate Life. Reading: M.A: Addison Wesley.
- Denison, D. R. (1990). *Corporate Culture and Organizational Effectiveness*. New York: Wiley.
- Di Tomasso, G. (1992). Producing Corporate Performance from Organizational Culture. *Journal of Management Studies*, 29 (6): 783-798.
- Fey, C. F. and Denison, D. N. (2000). Organizational Culture and Effectiveness: The Case of Foreign Firms in Russia and Sweden. Working Paper Services in Business Administration, No. 2000,4.
- Furnham, A.,& Bochner, S. (1982). Social Difficulty in a Foreign Culture: An Empirical Study of Culture Shock. *In Bochner. S. (Ed), Culture in Contact: Studies in Cross-Cultural Interaction*, 161-198. Oxford, UK: Pergamon.

- Furnham, A. (2006). *The Psychology of Behavior at Work*, Second Edition / Psychology Press-New York.
- Hofstede, G. H. (1980). Culture's Consequences. Beverly Hills: Sage Publications.
- Hofstede, G. (1993). Cultural Constraints in Management Theories, *Academy of Management Executive*, 7 (1), February (1993), Page 81-94.
- Hofstede, G., & Hofstede, G. J. (2005). *Cultures and Organizations : Software of the Mind (2n Ed.)*. New York: McGraw-Hill
- Joel and Michelle, L. (2000). Reflection for Leaders Corporate Culture, Organizational Health, and Human Potential. *Journal of Employee Assistance Professional Association Exchange*.
- Kaplan, R. S. and Norton, D.P. (1992). The Balanced Scorecard: Measures that Drive Performance. Harvard Business Review, (January-February): 71-79.
- Kaplan, R. S. and Norton, D.P. (1993) Putting the Balanced Scorecard to Work, Harvard Business Review (September-October).
- Kaplan, R. S. and Norton, D.P. (1996). Using the Balanced Scorecard as a Strategic Management System, Harvard Business Review (January-February): 75-85.
- Kartiningsih. (2007). Analisis Pengaruh Budaya Organisasi dan Keterlibatan Kerja terhadap Komitmen Organisasi dalam Meningkatkan Kinerja Karyawan: Studi pada PT. Bank Tabungan Negara (Persero) Cabang Semarang). Universitas Dipenogoro, Semarang.
- Kopelman, R.E., Brief, A. P. and Guzzo, R. A. (1990). *The Role of Climate and Culture in Productivity*. San Fransisco Jossey-Bass.
- Kotter, J.P., and Heskett, J. L. (1992). *Corporate Culture and Performance*. Macmillan, New York The Free Press.

- Krejcie, R.V, & Morgan, D.W. (1970). Determining sample size for research activities. *Educational and Psychological Measurement*. 30, 607-610.
- Luthans, F. (1998). Organizational Behavior. New York Irwin/McGraw Hill.
- Mangundjaya, Wustari L.H. (2011). Is there cultural change in the national cultures of Indonesia? Faculty of Psychology, Universitas Indonesia, pp. 59-68.
- Moorhead and Griffin. (1995). Organizational Behavior Managing People and Organization. New Jersey Houghton Mifflin Company.
- Nystrom, P. C. (1993). Organizational culture Strategies, and Commitments in Health Care Organizations. Health Care Management Review, Vol.18, 1993, p. 43-49.
- Pfeiffer, J. (1998). *The Human Equation Building Profits by Putting People First*. Boston Harvard Business School Press.
- Robbins, Stephen, and Mary. (1996). Management. New jersey Prentice Hall.
- Robbins, Stephen P. (1996). Organizational Behavior Concept, Controversiest, Applications. Apprentice Hall. Inc, Englewoods Cliffs.
- Rodwell, J.J., Klenzie, R., Shadur, M.A. (1998). The Relationships Amon Work-Related Perceptions, Employees Attitudes, and Employees Performance: The Integral Role Of Communication. Human Resource Management, Vol 37, No. 3 &4, Pp. 277-293.
- Sarip, M.S. (2011). Hubungan Budaya Organisasi dengan Prestasi Kerja: Satu Kajian di dalam Pasukan Penguatkuasaan Pentadbiran Tanah Negeri Kedah. Universiti Utara Malaysia, Sintok.

- Schein, E.H. (1990). Organizational Culture. American Psychologist, 43 (2), 109-119.
- Schein, E.H. (1992). *Organizational Culture and Leadership*. San Fransisco Jossey-Bass.
- Sheridan, J.E. (1992). Organizational Culture and Employee Retention. *Academy of Management Journal*, 35, 1036-1056.
- Sekaran, U. (2003). (4th Ed.). *Research Method for Business*. New York: John Wiley and Sons, Inc.
- Shadur, M.A., Rodwell, J.J, Simmons, D.E., and Bamber G.J. (1994). Internatuinal Best Practice, Quality Management and High Performance: Inferences from the Australian automotive sector. International Journal of Human Resources Management, 5, 613-636.
- Shahzad, F., Iqbal, Z., Gulzar, M. (2013). Impact of Organizational Culture on Employees Job Performance: An Empirical Study of Software Houses in Pakistan. *Journal of Business Studies Quarterly*, V.5 N.2.
- Wallach, Ellen J. (1983). "Individuals and Organizations: The Cultural Match". *Journal of Training and Development*, pp. 29-36.
- Yin, Y.M. (2011). Hubungan antara Budaya Organisasi dengan Prestasi Kerja di Kakitangan Universiti Utara Malaysia. Universiti Utara Malaysia, Sintok.
- World Bank Affiliated Report (2014, May). Retrieved May 16, 2014 from The Jakarta-Post: http://www.thejakartapost.com/news/2014/05/05/ri-10th-largest-economy-wb.html
- Zairi, M. (1999). Best Practices Process Innovation Management. Jordan Hill Oxford

Butterworth Heinema.

APPENDIX 1



UNIVERSITI UTARA MALAYSIA

Dear respected respondents,

I am a student of Universiti Utara Malaysia (UUM) conducting a study on The Impact of Implementation of Organizational Culture towards Job Performance. This research is carried out in order to fulfill the requirements set by UUM. The objective of this study is to identify the influence that organizational culture has on the job performance of the employees at Pt. Bank Brisyariah and Standard Chartered Bank, Indonesia.

I would be very grateful and appreciate if you could spare approximately 10 minutes of your time to complete this questionnaire. This questionnaire comprised of 3 sections. Section A contains question regarding personal background, section B is on Organizational Culture Dimensions, and section C covers Job Performance.

Your responses will be highly confidential and the responses will only be used for research purpose. Thank you for your willingness to participate in this study.

Yours Sincerely	
Ilham Rizky Gana Saputra	

Master of International Business

Universiti Utara Malaysia

Matric no: 814489

Section A: Personal Background

Instruction: For each questions check (\square) the respond option that best describe you or write your response as appropriate.

1.	Gender Male ()	Female ()
2.	Nationality Indonesian ()	Others () (please indicate)
3.		() 23-35 years ()) 46-55 years ()
4.	Marital Status Single ()	Married()
5.	Highest Formal Educat High School () Bache	ion lor Dergee () Master Degree () PhD ()
6.	Position Level in Organ Middle Management (nization)Administration Staff ()
7.	Length of Service Less than 1 year() 5 to 10 years	1 to 5 years () () above 10 years ()
8.	Have you ever worked Yes () No ()	in another organization before? *If No, go to the next section
9.	If yes, how many years	have you worked in previous organization?
	< Less than 5 years	() $6-10 \text{ years}$ ()
	More than 10 years	()

Section B: Organizational Culture

Instruction: For each statement circle () the number that reflects that response that best describes your organization culture according to scale below.

1: Strongly Disagree 2: Disagree 3: Neutral 4: Agree 5: Strongly Agree

	SUPPORTIVENESS (TEAMWORK)					
1.	This Organization Missions are well understood by every	1	2	3	4	5
	employee.					
2.	This Organization supports on the building of	1	2	3	4	5
	professionalism.					
3.	This organization supports on self-development.	1	2	3	4	5
4.	This organization focused on the human resource as the most	1	2	3	4	5
	important asset.					
5.	Team working is valued in this organization.	1	2	3	4	5
	COMPENSATION	1	2	3	4	5
6.	Compensation and reward are equal with the efforts of	1	2	3	4	5
	employee.					
7.	This organization gives reward on creativity and innovation.	1	2	3	4	5
8.	This organization provides equality in personal needs and	1	2	3	4	5
	organization needs.					
9.	This organization gives quality incentives or bonuses.	1	2	3	4	5
10.	Salary level on this organization is equal to another	1	2	3	4	5
	organization within the same level of position.					
	INNOVATION	1	2	3	4	5
11.	This organization emphasizes and encourages innovation.	1	2	3	4	
12.	This organization emphasize on the input of employee.	1	2	3	4	5
13.	This Organization gives opportunity to employee to	1	2	3	4	5
	contribute in decision-making process.					
14.	This organization will do compensation or reward from the	1	2	3	4	5
	further input of employee.					
15.	This organization has quality physical ability.	1	2	3	4	5
	PERFORMANCE ORIENTED	1	2	3	4	5
16.	This organization emphasizes on job task and	1	2	3	4	5
	accomplishment of task.					
17.	Within the organization, the tasks are performed in team-	1	2	3	4	5
	working.					
18.	This organization provides appropriate information regarding	1	2	3	4	5

	rewards on job performance in every organization level.					
19.	Organization nurtures good employees.	1	2	3	4	5
20.	Organization applies equal management system to	1	2	3	4	5
	responsibilities.					
	STABILITY AND COMMUNICATION	1	2	3	4	5
21.	This Organization encourages freedom of speech and open	1	2	3	4	5
	communication.					
22.	This Organization keeps employees well informed on matters	1	2	3	4	5
	important to them.					
23.	Communication is regularly used for improvement of work	1	2	3	4	5
	process.					
24.	Sufficient Efforts is made to determine the thought and	1	2	3	4	5
	response of people who work there.					
25.	This Organization emphasizes on stability and improving the	1	2	3	4	5
	communication between managerial personnel and staffs					
	defined as objective and organization value.					

Section C: Job Performance

Instruction: For each statement circle () the number that reflects that response that best describes your job performance according to scale below.

1: Strongly Disagree 2: Disagree 3: Neutral 4: Agree 5: Strongly Agree

1.	I am currently working at my best performance level	1	2	3	4	5
2.	It is my right to use all my sick leave allowance (R)	1	2	3	4	5
3.	Employees should only do enough to get by	1	2	3	4	5
4.	I try to be at work as often as I can	1	2	3	4	5
5.	I am one of the best at the work I do	1	2	3	4	5
6.	I am one of the slowest at the work I do (R)	1	2	3	4	5
7.	I set very high standard for my work	1	2	3	4	5
8.	My work is always of high quality	1	2	3	4	5
9.	I am proud of my work performance	1	2	3	4	5

APPENDIX 2

FREQUENCIES ANALYSIS

1. LOCAL BANK

a. GENDER

GENDER

		Frequency	Percent	Valid Percent	Cumulative
					Percent
	MALE	79	66.9	66.9	66.9
Valid	FEMALE	39	33.1	33.1	100.0
	Total	118	100.0	100.0	

b. NATIONALITY

NATIONALITY

		Frequency	Percent	Valid Percent	Cumulative
					Percent
	INDONESIAN	115	97.5	97.5	97.5
Valid	OTHERS	3	2.5	2.5	100.0
	Total	118	100.0	100.0	

c. AGES

AGES

		Frequency	Percent	Valid Percent	Cumulative Percent
	23-35 YEARS	66	55.9	55.9	55.9
\/al:d	36-45 YEARS	41	34.7	34.7	90.7
Valid	46-55 YEARS	11	9.3	9.3	100.0
	Total	118	100.0	100.0	

d. STATUS

STATUS

		Frequency	Percent	Valid Percent	Cumulative
					Percent
	SINGLE	29	24.6	24.6	24.6
Valid	MARRIED	89	75.4	75.4	100.0
	Total	118	100.0	100.0	

e. EDUCATION LEVEL

EDUCATION

		Frequency	Percent	Valid	Cumulative
				Percent	Percent
	HIGH SCHOOL	3	2.5	2.5	2.5
Valid	BACHELOR DEGREE	90	76.3	76.3	78.8
valiu	MASTER DEGREE	25	21.2	21.2	100.0
	Total	118	100.0	100.0	

f. POSITION

POSITION

		Frequency	Percent	Valid	Cumulative
				Percent	Percent
	MIDDLE MANAGEMENT	61	51.7	51.7	51.7
Valid	ADMINISTARTION LEVEL	57	48.3	48.3	100.0
	Total	118	100.0	100.0	

g. LENGTH OF SERVICE

LENTHOFSERVICE

		Frequency	Percent	Valid Percent	Cumulative
					Percent
	LESS THAN 1 YEAR	2	1.7	1.7	1.7
Valid	1-5 YEARS	86	72.9	72.9	74.6
	6-10 YEARS	30	25.4	25.4	100.0

Total 118 100.0 100.0

h. WORKING EXPERIENCE

WORKINGEXPERIENCE

		Frequency	Percent	Valid Percent	Cumulative
					Percent
	YES	76	64.4	64.4	64.4
Valid	NO	42	35.6	35.6	100.0
	Total	118	100.0	100.0	

i. LENGTH OF SERVICE IN PREVIOUS ORGANIZATION

LENGTHOFSERVICEPREVIOUSORGANIZATION

		Frequency	Percent	Valid	Cumulative
				Percent	Percent
	No	42	35.6	35.6	35.6
	LESS THAN 5	51	43.2	43.2	78.8
Valid	YEARS				
	6-10 YEARS	25	21.2	21.2	100.0
	Total	118	100.0	100.0	

2. FOREIGN ORIGINATED BANK

a. GENDER

GENDER

		Frequency	Percent	Valid Percent	Cumulative
					Percent
	MALE	72	61.0	61.0	61.0
Valid	FEMALE	46	39.0	39.0	100.0
	Total	118	100.0	100.0	

b. NATIONALITY

NATIONALITY

Frequency	Percent	Valid	Cumulative
		Percent	Percent

	INDONESIAN	102	86.4	86.4	86.4
Valid	OTHERS	16	13.6	13.6	100.0
	Total	118	100.0	100.0	

c. AGES

AGES

		Frequency	Percent	Valid	Cumulative
				Percent	Percent
	23-35 YEARS	75	63.6	63.6	63.6
\	36-45 YEARS	39	33.1	33.1	96.6
Valid	46-55 YEARS	4	3.4	3.4	100.0
	Total	118	100.0	100.0	

d. STATUS

STATUS

		Frequency	Percent	Valid	Cumulative
				Percent	Percent
	SINGLE	51	43.2	43.2	43.2
Valid	MARRIED	67	56.8	56.8	100.0
	Total	118	100.0	100.0	

e. EDUCATION LEVEL

EDUCATION

_		Frequency	Percent	Valid	Cumulative
				Percent	Percent
	HIGH SCHOOL	1	.8	.8	.8
	BACHELOR DEGREE	67	56.8	56.8	57.6
Valid	MASTER DEGREE	49	41.5	41.5	99.2
	PhD	1	.8	.8	100.0
	Total	118	100.0	100.0	

f. POSITION

POSITION

		Frequency	Percent	Valid	Cumulative
				Percent	Percent
	MIDDLE MANAGEMENT	53	44.9	44.9	44.9
Valid	ADMINISTARTION LEVEL	65	55.1	55.1	100.0
	Total	118	100.0	100.0	

g. LENGTH OF SERVICE

LENTHOFSERVICE

		Frequency	Percent	Valid	Cumulative
				Percent	Percent
	1-5 YEARS	106	89.8	89.8	89.8
Valid	6-10 YEARS	12	10.2	10.2	100.0
	Total	118	100.0	100.0	

h. WORKING EXPERIENCE

WORKINGEXPERIENCE

		Frequency	Percent	Valid Percent	Cumulative Percent
	YES	86	72.9	72.9	72.9
Valid	NO	32	27.1	27.1	100.0
	Total	118	100.0	100.0	

i. LENGTH OF SERVICE IN PREVIOUS ORGANIZATION

LENGTHOFSERVICEPREVIOUSORGANIZATION

		Frequency	Percent	Valid	Cumulative			
				Percent	Percent			
	No	32	27.1	27.1	27.1			
	LESS THAN 5 YEARS	44	37.3	37.3	64.4			
Valid	6-10 YEARS	37	31.4	31.4	95.8			
	MORE THAN 10 YEARS	5	4.2	4.2	100.0			
	Total	118	100.0	100.0				

APPENDIX 3

DESCRIPTIVE STATISTICS

1. LOCAL BANK

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation		
Supportiveness	118	2.40	4.80	4.1136	.38116		
Reward System	118	1.80	4.00	3.2847	.51268		
Innovation	118	1.40	4.20	3.4559	.46180		
Performance Oriented	118	1.40	4.40	3.7051	.48760		
Communication	118	2.00	4.80	4.0288	.41533		
Job Performance	118	2.89	4.33	3.8748	.25928		
Valid N (listwise)	118						

2. FOREIGN ORIGINATED BANK

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
Supportiveness	118	2.40	5.00	4.1983	.45779
Compensation	118	1.80	4.80	3.5525	.56670
Innovation	118	1.40	4.80	3.8898	.56119
PerformanceOriented	118	1.40	4.80	3.8763	.53648
Communication	118	2.00	4.80	3.8203	.46951
JobPerformance	118	2.89	4.89	4.2561	.36245
Valid N (listwise)	118				

APPENDIX 4

CORRELATION ANALYSIS

1. LOCAL BANK

Correlations						
Org. Culture	Spvnes	Rwrd	Innov	Perform	Comm	Job Perform
Spvnes	1					
	.494**					
Rwrd sys		1				
Innov	.350**	.553**	1			
Perform	.351**	.634**	.643**	1		
Comm	.370**	.496**	.614**	.783**	1	
Job						
Performance	.235*	.301**	.378**	.569**	.665**	

2. FOREIGN ORIGINATED BANK

Correlations						
Org. Culture	Spvnes	Rwrd	Innov	Perform	Comm	Job Perform
Spvnes	1					
	.345**					
Rwrd sys		1				
Innov	.156	.285**	1			
Perform	.195*	.372**	.435**	1		
Comm	0.142	.434**	.263**	.404**	1	
Job						
Performance	0.119	.244**	.276**	.289**	.222*	1

APPENDIX 5

REGRESSION ANALYSIS

1. LOCAL BANK

a. Organizational Culture on Job Performance

	Unstandardized Coefficients		Standardized Coefficients		
	В	Std. Error	β	t	sig.
(Constant)	2.423	.210		11.517	.000
Organizational	.390	.056	.541	6.930	.000
Culture					

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	
1	OrganizationalC ulture ^b		Enter

a. Dependent Variable: JobPerformance

b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R	Std. Error of the
			Square	Estimate
1	.541 ^a	.293	.287	.21898

a. Predictors: (Constant), OrganizationalCulture

$ANOVA^a$

Model	Sum of	df	Mean	F	Sig.
	Squares		Square		

	Regression	2.303	1	2.303	48.019	.000 ^b
1	Residual	5.563	116	.048		
	Total	7.865	117			

a. Dependent Variable: JobPerformance

b. Predictors: (Constant), OrganizationalCulture

Coefficients^a

Мо	Model		dardized ficients	Standardized Coefficients	t	Sig.
		В	Std. Error	Beta		
	(Constant)	2.423	.210		11.517	.000
	OrganizationalCulture	.390	.056	.541	6.930	.000

a. Dependent Variable: JobPerformance

b. Organizational Culture Dimensions on Job Performance

	Unstandardized Coefficients		Standardized Coefficients		
	В	Std. Error	β	t	sig.
(Constant)	2.238	.227		9.857	.000
Org.Culture		1		1	
Supportiveness	.16	.061	.235	2.609	.010
Reward System	.152	.045	.301	3.394	.001
Innovation	.212	.048	.378	4.395	.000
Performance					
Oriented	.303	.041	.569	7.456	.000
Communication	.415	.043	.665	9.596	.000

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	
1	SUPPORTIVEN ESS ^b		Enter

- a. Dependent Variable: JobPerformance
- b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.235ª	.055	.047	.25307

a. Predictors: (Constant), SUPPORTIVENESS

ANOVA^a

Coefficients^a

Мс	odel	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		В	Std. Error	Beta		
1	(Constant)	3.216	.254		12.682	.000
	SUPPORTIVENESS	.160	.061	.235	2.609	.010

a. Dependent Variable: JobPerformance

Model		Sum of Squares	df	Mean Square	F	Sig.
	Regression	.436	1	.436	6.809	.010 ^b
1	Residual	7.429	116	.064		
	Total	7.865	117			

- a. Dependent Variable: JobPerformance
- b. Predictors: (Constant), SUPPORTIVENESS

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	
1	Reward System ^b		Enter

- a. Dependent Variable: JobPerformance
- b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R	Std. Error of the
			Square	Estimate
1	.301 ^a	.090	.082	.24835

a. Predictors: (Constant), Reward System

ANOVA^a

Model	Sum of Squares	df	Mean	F	Sig.
			Square		

Coefficients^a

Mode	el	Unstandardized		Standardized	t	Sig.
		Coefficients		Coefficients		
		В	Std. Error	Beta		
1	(Constant)	3.375	.149		22.674	.000
I	Reward System	.152	.045	.301	3.394	.001

a. Dependent Variable: JobPerformance

	Regression	.711	1	.711	11.520	.001 ^b
1	Residual	7.155	116	.062		
	Total	7.865	117			

a. Dependent Variable: JobPerformance

b. Predictors: (Constant), Reward System

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	
1	INNOVATION ^b		Enter

a. Dependent Variable: JobPerformance

b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R	Std. Error of the
			Square	Estimate
1	.378ª	.143	.135	.24109

a. Predictors: (Constant), INNOVATION

ANOV A^a

Model		Sum of	df	Mean Square	F	Sig.
		Squares				
1	Regression	1.123	1	1.123	19.320	.000 ^b
	Residual	6.742	116	.058		
	_	7.865	117			
Model						
	_ Total					
1						
	_					
a. Depe	er					

a. Dependent Variable: JobPerformanceb. Predictors: (Constant), INNOVATION

Coefficients^a

Model			dardized cients	Standardized Coefficients	t	Sig.
		В	Std.	Beta		
			Error			
1	(Constant)	3.142	.168		18.670	.000
1	INNOVATION	.212	.048	.378	4.395	.000

a. Dependent Variable: JobPerformance

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	
1	Performance Oriented ^b		Enter

a. Dependent Variable: JobPerformance

b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R	Std. Error of the
			Square	Estimate
1	.569 ^a	.324	.318	.21409

a. Predictors: (Constant), PerformanceOriented

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	2.548	1	2.548	55.599	.000 ^b
	Residual	5.317	116	.046		
Model		7.865	117			
	- Total					
a. Depe	- er					

- a. Dependent Variable: JobPerformance
- b. Predictors: (Constant), PerformanceOriented

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		В	Std. Error	Beta		
1	(Constant)	2.753	.152		18.152	.000
1	PerformanceOriented	.303	.041	.569	7.456	.000

a. Dependent Variable: JobPerformance

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	
1	Communication ^b		Enter

- a. Dependent Variable: JobPerformance
- b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R	Std. Error of the
			Square	Estimate
1	.665 ^a	.443	.438	.19442

a. Predictors: (Constant), Communication

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression Residual	3.481 4.385	1 116	3.481 .038	92.084	.000 ^b
Model	_	7.865	117			
1 (Co	<u>or</u>					

a. Dependent Variable: JobPerformance

b. Predictors: (Constant), Communication

Coefficients^a

Model		Unstandardized		Standardized	t	Sig.
1		Coefficients		Coefficients		
		B Std.		Beta		
			Error			
1	(Constant)	2.202	.175		12.561	.000
ı	Communication	.415	.043	.665	9.596	.000

a. Dependent Variable: JobPerformance

2. FOREIGN ORIGINATED BANK

a. Organizational Culture on Job Performance

5		Standardized Coefficients		
В	Std. Error	β	t	sig.
2.843	.353		8.062	.000
.365	.091	.350	4.024	.000
	B 2.843	Coefficients B Std. Error 2.843 .353	Coefficients Standardized Coefficients B Std. Error β 2.843 .353	Coefficients Standardized Coefficients B Std. Error β t 2.843 .353 8.062

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	
1	PerformanceOri ented ^b		Enter

a. Dependent Variable: JobPerformance

b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.350 ^a	.123	.115	.34099

a. Predictors: (Constant), Organizationalculture

ANOVA^a

Model		Sum of	df	Mean	F	Sig.
		Squares		Square		
	Regression	1.883	1	1.883	16.195	.000 ^b
1	Residual	13.488	116	.116		i.
	Total	15.371	117			

a. Dependent Variable: JobPerformance

b. Predictors: (Constant), Organizationalculture

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		В	Std.	Beta		
			Error			
1	(Constant)	2.843	.353		8.062	.000
Ľ	Organizationalculture	.365	.091	.350	4.024	.000

a. Dependent Variable: JobPerformance

b. Organizational Culture Dimensions on Job Perfomance

	Unstandardized Coefficients		Standardized Coefficients		
	В	Std. Error	β	t	sig.
(Constant)	2.952	.394		7.495	.000
Org.Culture		1			
Supportiveness	.095	.073	.119	1.295	.198
Reward System	.156	.058	.244	2.706	.008
Innovation	.178	.058	.276	3.096	.002
Performance					
Oriented	.196	.06	.289	3.256	.001

Communication	.172	.07	.222	2.458	.015

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	
1	Supportiveness ^b		Enter

- a. Dependent Variable: JobPerformance
- b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R	Std. Error of the
			Square	Estimate
1	.119 ^a	.014	.006	.36141

a. Predictors: (Constant), Supportiveness

ANOVA^a

Model		Sum of	df	Mean	F	Sig.
		Squares		Square		
	Regression	.219	1	.219	1.678	.198 ^b
1	Residual	15.151	116	.131		
	Total	15.371	117			

- a. Dependent Variable: JobPerformance
- b. Predictors: (Constant), Supportiveness

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		В	Std. Error	Beta		
_	(Constant)	3.859	.308		12.521	.000
<u>'</u>	Supportiveness	.095	.073	.119	1.295	.198

a. Dependent Variable: JobPerformance

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	

1	Reward System ^b		Enter
---	----------------------------	--	-------

- a. Dependent Variable: JobPerformance
- b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R	Std. Error of the
			Square	Estimate
1	.244 ^a	.059	.051	.35304

a. Predictors: (Constant), Reward System

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
	Regression	.913	1	.913	7.324	.008 ^b
1	Residual	14.458	116	.125		
	Total	15.371	117			

a. Dependent Variable: JobPerformance

b. Predictors: (Constant), Reward System

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		В	Std. Error	Beta		
_	(Constant)	3.702	.207		17.871	.000
1	Reward System	.156	.058	.244	2.706	.008

a. Dependent Variable: JobPerformance

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	
1	Innovation ^b		Enter

a. Dependent Variable: JobPerformance

b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R	Std. Error of the
			Square	Estimate
1	.276ª	.076	.068	.34985

a. Predictors: (Constant), Innovation

$\textbf{ANOVA}^{\textbf{a}}$

Мо	odel	Sum of	df	Mean	F	Sig.
		Squares		Square		
	Regression	1.173	1	1.173	9.583	.002 ^b
1	Residual	14.198	116	.122		
	Total	15.371	117			

a. Dependent Variable: JobPerformance

b. Predictors: (Constant), Innovation

Coefficients^a

Model		Unstandardized		Standardized	t	Sig.
		Coefficients		Coefficients		
		В	Std. Error	Beta		
1	(Constant)	3.562	.226		15.728	.000
ı	Innovation	.178	.058	.276	3.096	.002

a. Dependent Variable: JobPerformance

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	
1	PerformanceOri ented ^b		Enter

a. Dependent Variable: JobPerformance

b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R	Std. Error of the
			Square	Estimate
1	.289 ^a	.084	.076	.34844

a. Predictors: (Constant), PerformanceOriented

$ANOVA^a$

Мо	del	Sum of	df	Mean	F	Sig.
		Squares		Square		
	Regression	1.287	1	1.287	10.603	.001 ^b
1	Residual	14.083	116	.121		
	Total	15.371	117			

a. Dependent Variable: JobPerformance

b. Predictors: (Constant), PerformanceOriented

Coefficients^a

Model			Instandardized Standardize Coefficients Coefficients		t	Sig.
		В	Std. Error	Beta		
1	(Constant)	3.498	.235		14.889	.000
I	PerformanceOriented	.196	.060	.289	3.256	.001

a. Dependent Variable: JobPerformance

Variables Entered/Removed^a

Model	Variables	Variables	Method
	Entered	Removed	
1	Communication ^b		Enter

a. Dependent Variable: JobPerformance

b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.222ª	.049	.041	.35489

a. Predictors: (Constant), Communication

ANOVA^a

Model		Sum of	df	Mean	F	Sig.
		Squares		Square		
1	Regression	.761	1	.761	6.041	.015 ^b
I	Residual	14.610	116	.126		

Total 15.371	117	
--------------	-----	--

a. Dependent Variable: JobPerformance

b. Predictors: (Constant), Communication

Coefficients^a

Model			dardized cients	Standardized Coefficients	t	Sig.
		В	Std. Error	Beta		
1	(Constant)	3.600	.269		13.385	.000
	Communication	.172	.070	.222	2.458	.015

a. Dependent Variable: JobPerformance

THE IMPACT OF IMPLEMENTATION OF ORGANIZATIONAL CULTURE TOWARDS JOB PERFORMANCE AT LOCAL BANK AND FOREIGN ORIGINATED BANK IN INDONESIA,

ORIGIN	IALITY REPORT		
SIMILA	7% ARITY INDEX INTERNET SOURCES	5% PUBLICATIONS	12% STUDENT PAPERS
PRIMAF	RYSOURCES		
1	Submitted to Universiti U	Jtara Malaysia	5%
2	Submitted to Texas A&N Texarkana Student Paper	/I University,	2%
3	Submitted to Higher Edu Pakistan Student Paper	ıcation Commi	ssion 1 %
4	www.emarketing.net.cn Internet Source		1%
5	www.iaccp.org Internet Source		1%
6	www.ipedr.net Internet Source		<1%
7	Submitted to Istanbul Bil	gi University	<1%
8	sloanreview.mit.edu Internet Source		<1%