

**HERDING BEHAVIOR IN DIVIDEND POLICY:
CASE STUDY OF MALAYSIA**

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**Thesis Submitted to
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ABSTRAK

Tujuan kajian ini adalah untuk membuktikan kewujudan tingkah laku berkelompok dalam polisi dividen dan kecenderungan satu-satu syarikat untuk mengikuti syarikat lain yang berada di dalam industri yang sama di Malaysia. Selaras dengan penyelidikan terdahulu, kertas ini meneroka pengaruh meniru dasar dividen di Malaysia. Ia akan membuktikan sama ada terdapat tingkah laku berkelompok di dalam polisi dividen di negara ini atau tidak. Hasil kajian menunjukkan, pengaruh meniru, tingkah laku berkelompok atau pematuhan antara industri dalam dasar dividen wujud di Malaysia. Lebih daripada 80 peratus daripada syarikat-syarikat yang memberi tindak balas dalam industri perdagangan dan perkhidmatan membayar dividen kepada pemegang saham mereka. Keputusan ini juga menunjukkan bahawa terdapat persamaan dalam pembayaran dividen di kalangan firma-firma dalam industri ini. Secara keseluruhannya, keputusan adalah konsisten dengan tiruan dalam polisi dividen. Kajian ini juga mendokumenkan kesesuaian mekanisme tiruan sosial di sebalik tingkah laku pembayaran dividen dan, oleh itu, ia akan menambah pengetahuan semasa kewujudan tingkah laku berkelompok di Malaysia.

Katakunci: tingkah laku berkelompok; pematuhan antara industri; polisi dividen; polisi dividen di Malaysia

ABSTRACT

The purpose of this study is to prove the existence of the herding behavior in dividend policy and the tendencies of one company to follow others in the same industry in Malaysia. Consistent with previous research, this paper explores imitative influence on dividend policy in Malaysia. It will prove whether there is herding behavior in the dividend policy or not. The result shows that the imitative influence, herding behavior or intra-industry conformity in dividend policy exist in Malaysia. More than 80 percent of the responded companies in trade and services industry are paying dividend to their shareholder. This result also indicates that there is similarity in dividend payout among firms in the same industry. Overall, the results are consistent with imitation in dividend policy. This study documents the relevance of social imitation mechanism behind dividend payout behavior and therefore it will adds to the current knowledge of the existence of herding behavior in Malaysia.

Keywords: herding behavior; intra-industry conformity; dividend policy; dividend policy in Malaysia

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LIST OF ABBREVIATION

DPS	Dividend per share
BOD	Board of Directors
Div Dummy	Dummy variables for dividend
DPO	Dividend Payout Ratio
ROA	Return on Assets
A.ROA	Average Return on Assets
A.Growth	Average rate of revenue growth
A.DPO	Average Dividend Payout Ratio
Std. Deviation	Standard Deviation
TD/TD	Total Debt deflated by Total Assets
df	Degree of freedom
Sig.	Significant
OLS	Ordinary Least Square
GLS	Generalized Least Square
KLSE	Kuala Lumpur Stock Exchange

CHAPTER 1

INTRODUCTION

1.1 Introduction

Prior research such as the work by Michel (1979) purported that the relationship between dividend policy and firm valuation is still a major unresolved issue in corporate finance. Either theoretically or empirically, the research evidence proves to be contradictory. While financial theory is unequivocal on the inconsequence of dividend policy in perfect capital market, there is widespread recognition that payout policy in practice is controversial and not well understood. Moreover, with the presence of taxes and transaction costs, the dividend payment by the company is regarded as something of a dilemma. Nonetheless, a worthwhile field to venture into.

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