# AN ASSESSMENT OF ENTREPRENEURIAL INTENTION AMONG POSTGRADUATE STUDENTS IN NIGERIAN UNIVERSITIES.



MASTER OF SCIENCE UNIVERSITI UTARA MALAYSIA November, 2015

# AN ASSESSMENT OF ENTREPRENEURIAL INTENTION AMONG POSTGRADUATE STUDENTS IN NIGERIAN UNIVERSITIES.



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### **ABSTRACT**

Governments in most developing countries are doing their best to ensure that graduates who are not employed should engage in entrepreneurship activities which can go a long way in reducing the problem of unemployment among the youths. Nigeria is among one of those developing nations with such problem. The government has introduced some many programmes and policies which are aimed at reducing poverty and will encourage self-employment among the youths. Yet, students are still lacking the intention of becoming an entrepreneur. Thus, this study aimed in examining the entrepreneurial intention among postgraduate students in Nigerian universities. The study used factors such as entrepreneurship education, environmental factors and societal entrepreneurship attitude to explore the student's entrepreneurial intention. Also, the study used a convenient sampling method with 254 questionnaires were administered to three universities. The result indicated that all the independent variables used (entrepreneurship education, environment factors and societal entrepreneurship attitude) has positive significant and are related to entrepreneurial intention. Finally, this study finding is important to the Ministry of Education on how to design a more comprehensive and benefice entrepreneurship courses and curriculum to these Nigerian universities. This will aim at preparing these students to be self-employed (entrepreneurs) which will reduce and assist the government in overcoming the problem of youth poverty and unemployment in Nigeria.

**Keywords:** Entrepreneurial intention, entrepreneurial education, environmental factor, societal entrepreneurship attitude

### **ABSTRAK**

Kerajaan di kebanyakan negara membangun, melakukan yang terbaik untuk memastikan graduan yang tidak mempunyai pekerjaan perlu terlibat dalam aktiviti keusahawanan bagi mengurangkan masalah pengangguran di kalangan belia. Nigeria adalah antara salah satu negara membangun yang menghadapi masalah tersebut. Kerajaan telah memperkenalkan beberapa pengaturcara dan dasar yang bertujuan mengurangkan kadar kemiskinan dan menggalakkan di kalangan belia untuk bekerja sendiri. Namun, pelajar masih kurang berminat untuk menjadi seorang usahawan. Oleh itu, kajian ini bertujuan untuk mengenalpasti minat di kalangan pelajar pasca siswazah universiti di Nigeria untuk menceburi bidang keusahawanan. Kajian ini menggunakan faktor-faktor seperti pendidikan keusahawanan, faktor persekitaran dan sikap keusahawanan masyarakat untuk menarik minat pelajar. Selain itu, kajian ini menggunakan kaedah persampelan mudah dengan 254 soal selidik telah diberikan kepada tiga universiti. Hasil kajian menunjukkan bahawa semua pembolehubah bebas yang digunakan (pendidikan keusahawanan, faktor persekitaran dan sikap keusahawanan masyarakat) mempunyai kesan positif yang ketara yang berkaitan dengan minat keusahawanan. Akhir sekali, dapatan kajian ini adalah penting kepada Kementerian Pendidikan tentang bagaimana untuk mereka bentuk kursus keusahawanan dan kurikulum yang lebih komprehensif dan bermanfaat untuk universiti-universiti Nigeria. Ini bertujuan untuk menjadikan pelajarpelajar ini untuk bekerja sendiri (usahawan) yang akan mengurangkan dan membantu kerajaan dalam mengatasi masalah kemiskinan dan pengangguran belia di Nigeria.

Kata kunci: niat Keusahawanan, pendidikan keusahawanan, faktor persekitaran, sikap keusahawanan masyarakat

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### **DEDICATION**

TO MAY BELOVED PARENT, ALHAJI A.B IDRISU AND HAJIYA HAUWA ADAMU IDRISU.



### TABLE OF CONTENTS

CERT	IFICATION OF THESIS WORK	iii
PERM	ISSION TO USE	iv
ABST	RACT	v
ABST	RAK	vi
ACKN	IOWLEDGEMENT	vii
DEDIC	CATION	viii
TABL	E OF CONTENTS	ix
LIST (	OF TABLES	xiii
LIST (	OF FIGURES	xiv
LIST (	OF ABBREVIATIONS	xv
CHAP	TER ONE TO LET UT TO THE TOTAL TO THE T	1
1.1	Background of the Study	1
1.2	The Historical Background of the Nigerian Higher Education	6
1.3	Problem Statement	8
1.4	Research Objective	11
1.5	Research Question	11
1.6	Significance of the Study	12
1.7	Scope of the Study	14
1.8	Organization of Chapters	14
CHAP'	TER TWO	16
2.0 INTRODUCTION		16
2.1 Historical and Conceptual Development of Entrepreneurship		16
2.1	1.1 Entrepreneurship	17
2.2 E	Entrepreneurial Intention among Postgraduate Student	18

2.3 Models of Entrepreneurial Intention	21
2.3.1 Shapero's Entrepreneurial Event (See) Theory	22
2.3.1.1 Propensity to Act	23
2.4 Ajzen Theory of Planned Behaviour	26
2.4.1 Attitudes towards Behavior	27
2.4.2 Subjective Norms	28
2.4.3 Perceived Behavioral Control	29
2.5 Entrepreneurship Education	31
2.5.1 Entrepreneurship Education and Entrepreneurial Intention	32
2.6 Environmental Factors	34
2.6.1 Environmental Support	34
2.6.2 Environmental Influences	35
2.6.3 Environmental Factor and Entrepreneurial Intention	36
2.7 Societal Entrepreneurship Attitude	37
2.7.1 Societal Entrepreneurship Attitude and Entrepreneurial Intention	38
2.8 Research Framework	39
2.9 Hypothesis Development	40
2.10 Chapter Conclusion	41
CHAPTER THREE Universiti Utara Malaysia	42
3.0 INTRODUCTION	42
3.2 Research Design	42
3.3 Population of the Study	44
3.4 Unit of Analysis	44
3.5 Data Collection Procedures	45
3.6 Sampling Technique and Sampling Size	45
3.7 Instrumentation	46
3.8 Questionnaire Design	46
3.9 Measurement of Variables	47
3.9.1 Entrepreneurship Education	47
3.9.2 Environmental Factors	47
3.9.3 Societal Entrepreneurship Attitude	48
3.9.4 Entrepreneurship Intention	48
3.10 Data Coding	49

3.11 Pilot Study	50
_3.12 Data Analysis Method	52
3.13 Chapter Conclusion	5
CHAPTER	54
4.1 INTRODUCTION	54
4.2 Response Rate	5
4.3 Data Cleaning and Screening	5
4.3.1 Missing Values	5
4.3.2 Outliers	5
4.4 Normality Test	5
4.4.1 Histogram	5
4.4.2 Normal Probability Plots	5
4.5 Reliability Test	58
4.6 Profile of Respondents	59
4.7 Pearson Correlation Analysis	62
4.8 Multiple Regressions Analysis	6
4.9 Summary of the Findings	60
CHAPTER FIVE Universiti Utara Malaysia	<i>(</i> (
BUDI BIS	
5.1 INTRODUCTION	68
5.2 Findings Summary	68
5.3 Result of the Discussion	6
5.3.1 Entrepreneurship Education and Entrepreneurial Intention	69
5.3.2 Environmental Factor and Entrepreneurial Intention	70
5.3.3 Societal Entrepreneurship Attitude and Entrepreneurial Intention	71
5.4 Implications of Study	71
5.4.1 Theoretical Implications	7
5.4.2 Policy/Practical Implications	7
5.5 Study Limitations and Recommendation	7
5.6 Conclusion	7
REFERENCES	7
	,

APPENDIX A: RESEARCH QUESTIONNAIRE	83
APPENDIX B: RESPONDENTS PROFILE	87
APPENDIX C: DESCRIPTIVE STATISTICS	90



### LIST OF TABLES

TABLE	PAGE
Table 3.1: Data coding entrepreneurship education	46
Table 3.2: Data coding environmental factor	46
Table 3.3: Data coding societal entrepreneurship attitude	47
Table 3.4: Data coding entrepreneurial intention	47
Table 3.5: Pilot study of the reliability statistic of variables	48
Table 4.1: Questionnaires response rate	51
Table 4.2: Reliability statistic of variables	55
Table 4.3: Descriptive analyses of respondent rate	56
Table 4.4: Correlation analyses	59
Table 4.5: Model summary	60
Table 4.6: Multiple regression result analysis	61
Table 4.7: Hypothesis testing summary	62

### LIST OF FIGURES

FIGURE	PAGE
Figure 1.1: Bar chart of entrepreneurial training program	5
Figure 2.1: Shapero and Sokol	21
Figure 2.2: Theory of planned behaviour	25
Figure 2.3: Research framework	36
Figure 4.1: Histogram showing normality of the distribution	53
Figure 4.2: Normal P.P plot for testing linearity	54



### LIST OF ABBREVIATIONS

ABU: Ahmadu Bello University

COSC: Cambridge Oversees School Certificate

EE: Entrepreneurial Education

EF: Environmental Factor

EI: Entrepreneurial Intention

GDP: Gross Domestic Product

MBA: Master of Business Administration

MSC: Master of Science

NBS: National Bureau of Statistics

NDE: National Directorate of Employment

NPC: National Population Commission

OAU: Obafemi Awoluwo University

OYAGSB: Othman Yeop Abdullah Graduate School of Business

SEA: Societal Entrepreneurship Attitude

SEE: Shapero Entrepreneurial Event Model

SPSS: Statistical Programme for Social Sciences

TPB: Theory of Plan Behaviour

UN: University of Nsukka

UNICEF: United Nations International Children's Emergency Fund

UUM: Universiti Utara Malaysia

USA: United State of America

WDI: World Development Indicator

### **CHAPTER ONE**

### INTRODUCTION

### 1.1 Background of the Study

Throughout the last decades, entrepreneurship as an area of research has enticed researchers, policy makers and agencies. The main reason for the high interest is as a result of the increasing need for entrepreneurs that have put more effort in creating new ideas and making such that these ideas are put into profitable businesses that would boost the country's economic development (Turker & Selcuk, 2009). Additional reasons for the growing concern about the issue of entrepreneurship include poverty and the rising rate of unemployment among youths that have become clear during the post economic decline era of the early 1980's; this decline or slowdown in the recognition of the capacity in a small and medium business and the agricultural market activities that provide a widespread employment and job opportunities to check unemployment and eradicate poverty (Alarape, 2009).

Nevertheless, the challenges currently faced by most developing countries in the world are how to involve their teeming youths in advantageously employed. The growing rate of unemployment among the graduate youths as a result of delays in getting jobs that harmonized their professions and expectations has therefore become the core goal of intense to both academicians as well as manager's evaluation (Aliman & Jalal, 2013). Moreover, an irregularity that exists between the ratio in demand for labour and the total number of graduates that are seeking for jobs also grounds to a strong level in the rate of unemployed youth (Ismail, 2011). One strategy which can be used to overcome this

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