

**MALAYSIA – ASEAN TRDAE DETERMINANTS, PATTERNS AND
PROSPECTS**

MOHAMED JALWAR ARMI

815011



MASTER OF ECONOMICS

UNIVERSITI UTARA MALAYSIA

2015

**MALAYSIA – ASEAN TRDAE DETERMINANTS, PATTERNS AND
PROSPECTS**

By

MOHAMED JALWAR ARMI

815011

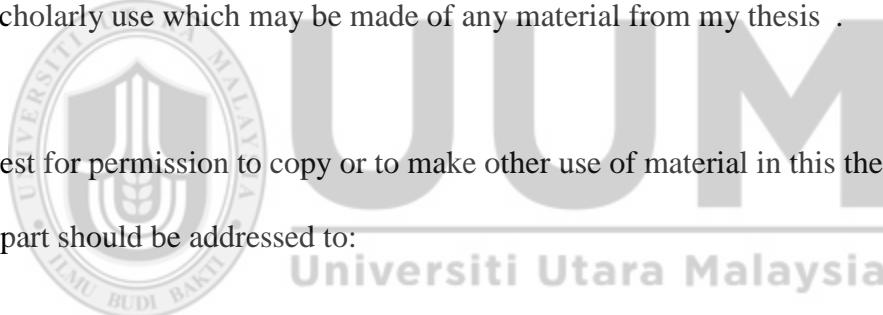


A Project paper Submitted to the Othman Yeop Abdullah Graduate School of Business,
Universiti Utara Malaysia, in Partial Fulfillment of the Requirements for the Degree
Master of Economic

PERMISSION TO USE

In presenting this thesis in partial fulfillment of the requirements for a Master degree from Universiti Utara Malaysia, I agree that the University Library make a freely available for inspection. I further agree that permission for copying of this thesis in any manner, in whole or in part, for scholarly purposes may be granted by my supervisor or, in their absence, by the Dean of the Othman Yeop Abdullah Graduate School of Business. It is understood that any copying or publication or use of this thesis or parts thereof for financial gain shall not be given to me and to Universiti Utara Malaysia for any scholarly use which may be made of any material from my thesis .

Request for permission to copy or to make other use of material in this thesis, in whole or in part should be addressed to:



Dean of Othman Yeop Abdullah Graduate School of Business

Universiti Utara Malaysia

06010 UUM Sintok

Kedah Darul Aman

Abstrak

Kajian ini bertujuan menganalisis faktor-faktor yang memberi kesan terhadap perdagangan antara Malaysia dan negara ASEAN lain dari 1980-2014. Selain Malaysia, negara ASEAN lain adalah Brunei, Indonesia, Thailand, Singapura, Vietnam, Kemboja, Myanmar, Filipina and Laos. Lima ujian punca unit panel yang berbeza (Ujian LLC, Ujian Breitung, Ujian IPS, Ujian F ADS, dan Ujian F-PP) telah dijalankan bagi mengenal pasti isu-isu kepegunaan. Hasil ujian punca unit panel menunjukkan kesemua pemboleh ubah pegun pada satu tahap, dan berubah menjadi tidak pegun pada perbezaan pertama. Selain itu, keputusan Ujian *Causality Granger* menunjukkan bahawa dalam jangka pendek, *causality* satu arah telah dikenal pasti pada Keluaran Dalam Negeri Kasar (KDNK) per kapita dan kadar pertukaran jumlah perdagangan Malaysia antara Malaysia dan negara ASEAN yang lain, serta pada jumlah penduduk ke jumlah perdagangan negara ASEAN lain. Bagi ujian bersama, *causality* dwiarah telah dikenal pasti pada KDNK per kapita Malaysia, KDNK per kapita negara ASEAN lain, kadar pertukaran Malaysia, kadar pertukaran negara ASEAN lain, jumlah penduduk negara ASEAN lain, jarak antara ibu negara Malaysia dan ibu negara bagi negara ASEAN lain, dan jumlah perdagangan antara Malaysia dan negara ASEAN lain. Dengan kata lain, kesemua pemboleh ubah bergantung antara satu sama lain. Keputusan model GMM menunjukkan KDNK per kapita Malaysia dan negara ASEAN lain serta kadar pertukaran Malaysia dan negara ASEAN lain adalah positif dan signifikan secara statistik. Walau bagaimanapun, jumlah penduduk negara ASEAN lain tidak signifikan, walaupun pada kadar signifikan 10 peratus. Hubungan jumlah jarak antara ibu negara Malaysia dan negara ASEAN lain juga tidak signifikan. Peningkatan kadar KDNK Malaysia dan negara ASEAN lain serta peningkatan kadar pertukaran mata wang Malaysia dan negara ASEAN lain akan turut merangsang kadar dagangan antara Malaysia dan negara ASEAN lain. Kesimpulannya, peningkatan jumlah jarak antara ibu negara Malaysia dan negara ASEAN lain akan membantutkan kadar dagangan antara Malaysia dan negara ASEAN lain.

Kata kunci: Dagangan Antarabangsa, Ujian *Causality Granger*, Model GMM, Malaysia, ASEAN

ABSTRACT

The main objective of this study is to analyze the factors that effect Malaysia – ASEAN trade during 1980 – 2014. The (9) ASEAN countries such as Brunei, Indonesia, Thailand, Singapore, Vietnam, Cambodia, Myanmar, Philippines and Lao PDR. There are five different panel unit root test have been applied to check the stationarity issues the five test are {LLC test – Beritung test - IPS test – F ADS test – F-PP test}. The results of panel unit root tests shows that all the variables are stationary at level and become non-stationary at first difference. In addition, results of Granger causality suggested that in the short run unidirectional Granger causalities were found to be running from per capita GDP and exchange rate of Malaysia total trade between Malaysian and other ASEAN countries, as well as from total population of other ASEAN countries to total trade. For joint tests, bi-directional causalities were observed between per capita GDP of Malaysia, per capita GDP of other ASEAN countries, exchange rate of Malaysia, exchange rate of other ASEAN countries, total population of other ASEAN countries, distance between capital of Malaysia and capital of other ASEAN countries and total trade between Malaysia and other ASEAN countries. In other words all the variables are reliant to each other. The results of GMM model show that per capita GDP of Malaysia and other ASEAN countries as well as exchange rate of Malaysia and other ASEAN countries are positively and statistically significant. However, total population of other ASEAN countries is insignificant even at 10 percent level of significant. Similarly, total distance between capital of Malaysia and other ASEAN countries is negatively significant. An increase of Gross Domestic Product (GDP) of Malaysia and other ASEAN countries as well as exchange rate of Malaysia and other ASEAN countries will increase it will also boost the trade between Malaysia and other ASEAN countries. Consequently, increase the distance between capital of Malaysia and other ASEAN countries will decrease the trade between Malaysia and other ASEAN countries.

Keywords: International Trade, Granger Causality, GMM model, Malaysia, ASEAN

ACKNOWLEDGEMENTS

First of all, I would like to think the almighty for blessing me with good health in order to be able to complete the research project paper. My expression and my appreciation to the several individuals without whose corporation, encouragement, and suggestion, this study would not have been possible.

I deeply thankful to DR: - IRWAN SHAH ZAINAL ABIDIN for serving as my advisor and my supervisor. As well as for his unwavering support, insight, guidance and encouragement throughout my Master's Program.

My sincere gratitude must also extended to DR - LEE WEN CHIAT.for his assistance, suggestion and valuable recommendation in this project paper.

My especial thanks to me beloved family, especially my parents who have sacrificed much and supported my efforts with loved , understanding and constant encouragement without which it would not have possible for me to earn this degree.

Lastly, I would like to dedicate my sincere gratitude and appreciation to the friends around me for their support and assistance through the duration of the graduation of studies.

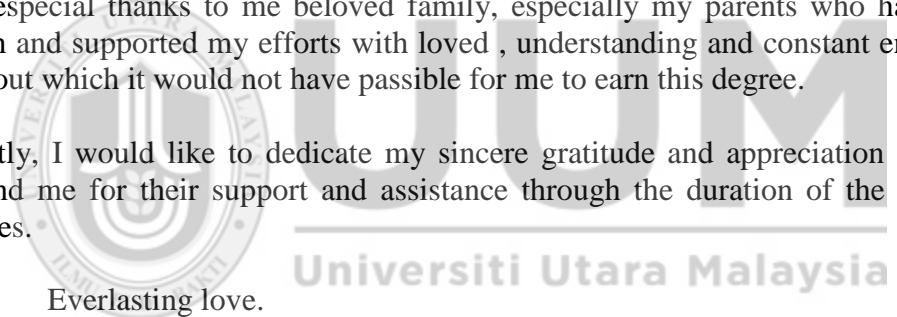
 Everlasting love.

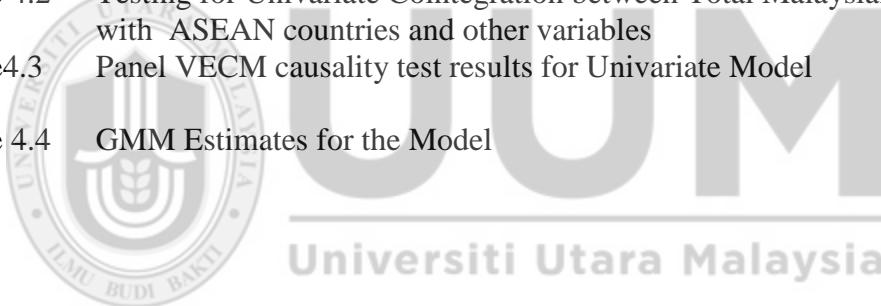
TABLE OF CONTENTS

PERMISSION TO USE	iii
ABSTRACT	iv
ACKNOWLEDGEMENTS	vi
TABLE OF CONTENTS	vii
LIST OF TABLES	ix
LIST OF FIGURES	x
LIST OF ABBREVIATIONS	xi
CHAPTER ONE: INTRODUCTION	1
1.1 Background of the Study	1
1.1.1 Chinese and Indian Immigration to Malaya.....	3
1.1.2 Background of Malaysian Economy	8
1.2 Problem Statement	20
1.3 Research Questions	21
1.4 Research Objectives	21
1.5 Significance of the Study	22
1.6 Scope of the Study.....	23
1.7 Organization of the Study.....	23
CHAPTER TWO: LITERATURE REVIEW	25
2.0 Introduction	25
2.1 Previous Studies on Determinants of International Trade.....	25
2.2.1 Exchange Rate.....	28
2.2.2 Geographical Distance	29
2.2.3 Population	30
2.2.4 GDP growth	31
2.2.5 Relative Factor Endowment	32
2.2 Previous Studies on Determinants of Imports	33
2.3 Previous Studies on Determinants of Exports	39
2.4 Theoretical Framework	42

CHAPTER THREE: METHODOLOGY	50
3.1 Introduction	50
3.2 Model Specification	50
3.3 Justification of Variables	53
3.3.1 Per Capita GDP	53
3.3.2 Population	53
3.3.3 Geographical Distance	54
3.3.4 Exchange Rate.....	54
3.4 Data Source	55
3.5 Method of Analysis	56
3.5.1 Testing the Cross-Sectional Dependency.....	57
3.5.2 Panel Unit Roots	58
3.5.3 Panel cointegration tests.....	59
3.5.4 Generalized Method of Movement (GMM).....	60
3.6 Conclusion.....	62
CHAPTER 4: EMPIRICAL RESULTS	63
4.1 Panel Unit Root Test	63
4.2 Results of Panel Cointegration	65
4.3 Results of Panel Granger Causality	66
4.4 Generalized Method of Movement (GMM)	68
4.5 Conclusion.....	71
CHAPTER FIVE: SUMMARY AND POLICY IMPLICATION	73
5.1 Introduction	73
5.2 Summary	73
5.3 Policy Implication	76
5.4 Conclusion.....	76
References	78

LIST OF TABLES

Table 1.1	Racial Composition Federation of Malaya (1911 – 1957)	4
Table 1.2	Growth of Chinese and Indian population in Malaya 1871-1941	4
Table 1.3	Macroeconomic indicators in Malaysian Economy during (1980-2014)	9
Table1.4	Malaysian Annual Trade between 2000 to 2014 (Billion USD)	19
Table1.5	Malaysian Trade with ASEAN countries between 1980 to 2014 (Million\$)	20
Table3.1	Variables, Definition, Measurement and Source	56
Table4.1	Results of Panel Unit Tests	65
Table 4.2	Testing for Univariate Cointegration between Total Malaysian Trade with ASEAN countries and other variables	65
Table4.3	Panel VECM causality test results for Univariate Model	68
Table 4.4	GMM Estimates for the Model	71



LIST OF FIGURES

Figure1.1	Top five Malaysian Trade destination 2014 (Billion USD)	16
Figure 1.2	Malaysian imports from ASEAN countries (2014)	18
Figure 1.3	Malaysian Exports to ASEAN countries (2014)	18



LIST OF ABBREVIATIONS

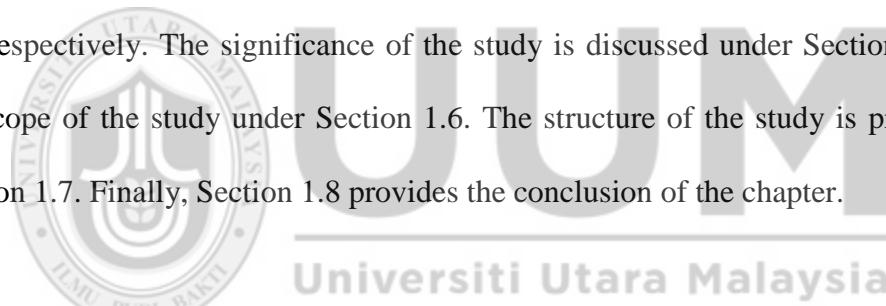
ASEAN	Association of Southeast Asian Nations
GMM	Generalized Method of Movement
OLS	Ordinary Least Square
MCA	Malaysian Chinese Association
NEP	New Economic Policy
NEM	New Economic Model
NDP	New Development Policy
LNG	Liquefied Natural Gas
FDI	Foreign Direct Investment
AFAS	ASEAN Framework Agreement on Services
AIA	ASEAN Investment Area
DOTS	Direction of Trade Statistics
OECD	Organization of Economic Co-operation and Development
WTO	World Trade Organization
2SLS	Two Stage Least Square
FTA	Free Trade Agreement
SADC	South Africa Development Community
SAARC	South Asian Association for Regional Cooperation
SBC	Schwarz Bayesian Criterion
CLRM	Classical Linear Regression Model
CD	Cross Dependency
LLC	Levin, Lin and Chu
IPS	Im, Pesaran and Shin

CHAPTER ONE

INTRODUCTION

➤ Organization of studies:-

The chapter begins with the background of the study under section 1.1. In this section study explain the importance of international trade towards economic growth and development and role of Malaysian trade with ASEAN countries. The problem of the study is stated under Section 1.2. The problem of the study is stated under Section 1.2. The research questions and objectives have been provided in the Section 1.3 and Section 1.4 respectively. The significance of the study is discussed under Section 1.5 followed by scope of the study under Section 1.6. The structure of the study is presented under section 1.7. Finally, Section 1.8 provides the conclusion of the chapter.



1.1 Background of the Study

International trade have fundamental role in an economic system. The import of raw materials, capital and intermediate goods are always required to enhance the production. The countries want to import these items due to scarcity of these items domestically and foster exports growth. Imports of consumer goods are also required to meet the excess in domestic demand. Export of trade is crucial to meet the required foreign exchange gap and to increase the import capacity. An increase in import capacity boosts the industrialization and overall economic activities, which, in turn, can ensure economic growth .

The contents of
the thesis is for
internal user
only

Reference

- Abbott, A. J., & Seddighi, H. R. (1996). Aggregate imports and expenditure components in the UK: an empirical analysis. *Applied Economics*, 28(9), 1119-1125.
- Abdelal, R., Blyth, M., & Parsons, C. (2010). *Constructing the international economy*: Cornell University Press Ithaca, NY.
- Abidin, I. S. Z., Bakar, N. A. A., & Haseeb, M. (2014). An empirical analysis of exports between Malaysia and TPP member countries: Evidence from a panel cointegration (FMOLS) model. *Modern Applied Science*, 8(6), p238.
- Abidin, I. S. Z., Bakar, N. A. A., & Haseeb, M. (2015). Exploring Trade Relationship between Malaysia and the OIC Member Countries: A Panel Cointegration Approach (1995-2012). *Asian Journal of Scientific Research*, 8(1), 107.
- Abidin, I. S. Z., & Haseeb, M. (2015). Investigating Exports Performance between Malaysia and OIC Member Countries from 1997-2012. *Asian Social Science*, 11(7), p11.
- Abidin, I. S. Z., Jantan, M. D., Satar, N. M., & Haseeb, M. (2014). Trade Linkages between Malaysia and the OIC Member Countries: Empirical Evidence Based on Gravity Model. *American Journal of applied sciences*, 11(11), 1938.
- Aggarwal, V., & Urata, S. (2013). *Bilateral Trade Agreements in the Asia-Pacific: Origins, Evolution, and Implications*: Routledge.
- Ahmad, A. R., Rahim, A., & Seman, A. (2013). Active learning through history subject towards racial unity in Malaysia. *The Social Science*, 8(1), 19-24.
- Ahmad, M., Zakuan, N., Jusoh, A., Yusof, S., & Takala, J. (2014). Moderating effect of ASEAN free trade agreement between total quality management and business performance. *Procedia-Social and Behavioral Sciences*, 129, 244-249.
- Alias, M. H., & Cheong, T. T. (2000). Aggregate imports and expenditure components in Malaysia: a cointegration and error correction analysis. *ASEAN Economic Bulletin*, 257-269.
- Amin, H., Ghazali, M., & Supinah, R. (2010). Determinants of Qardhul Hassan financing acceptance among Malaysian bank customers: an empirical analysis. *International Journal of Business and Society*, 11(1), 1.

- Anderson, J. E. (1979). A theoretical foundation for the gravity equation. *The American Economic Review*, 106-116.
- Anderson, J. E. (2010). The gravity model: National Bureau of Economic Research.
- Anderson, J. E., & Yotov, Y. V. (2008). The changing incidence of geography: National Bureau of Economic Research.
- Arellano, M., & Bond, S. (1991). Some tests of specification for panel data: Monte Carlo evidence and an application to employment equations. *The Review of Economic Studies*, 58(2), 277-297.
- Arize, A. C. (2001). Traditional export demand relation and parameter instability: An empirical investigation. *Journal of Economic Studies*, 28(6), 378-398.
- Asseery, A., & Peel, D. A. (1991). The effects of exchange rate volatility on exports: some new estimates. *Economics Letters*, 37(2), 173-177.
- Athukorala, P.-c., & Hill, H. (2012). The Malaysian economy during three crises. *Malaysia's Development Challenges: Graduating from the Middle*, 83-105.
- Atique, Z., Ahmad, M. H., & Zaman, A. (2003). The Supply and Demand for Exports of Pakistan: The Polynomial Distributed Lag Model (PDL) Approach [with Comments]. *The Pakistan Development Review*, 961-972.
- Bahmani-Oskooee, M. (1984). On the effects of effective exchange rates on trade flows. *Indian Journal of Economics*, 256, 57-67.
- Bahmani-Oskooee, M. (1986). Determinants of international trade flows: the case of developing countries. *Journal of development economics*, 20(1), 107-123.
- Baier, S. L., & Bergstrand, J. H. (2007). Do free trade agreements actually increase members' international trade? *Journal of International Economics*, 71(1), 72-95.
- Baldwin, R., & Harrigan, J. (2007). Zeros, quality and space: Trade theory and trade evidence: National Bureau of Economic Research.
- Baldwin, R. E. (2001). Core-periphery model with forward-looking expectations. *Regional Science and Urban Economics*, 31(1), 21-49.
- Beckerman, W. (1956). Distance and the pattern of intra-European trade. *The Review of Economics and Statistics*, 31-40.

- Bergstrand, J. H. (1990). The Heckscher-Ohlin-Samuelson model, the Linder hypothesis and the determinants of bilateral intra-industry trade. *The Economic Journal*, 1216-1229.
- Blum, B. S., & Goldfarb, A. (2006). Does the internet defy the law of gravity? *Journal of International Economics*, 70(2), 384-405.
- Breitung, J. (2005). A parametric approach to the estimation of cointegration vectors in panel data. *Econometric Reviews*, 24(2), 151-173.
- Breusch, T. S., & Pagan, A. R. (1980). The Lagrange multiplier test and its applications to model specification in econometrics. *The Review of Economic Studies*, 239-253.
- Brown, W. M., & Anderson, W. P. (2002). Spatial markets and the potential for economic integration between Canadian and US regions*. *Papers in Regional Science*, 81(1), 99-120.
- Brunner, H.-P., & Cali, M. (2006). The dynamics of manufacturing competitiveness in South Asia: An analysis through export data. *Journal of Asian Economics*, 17(4), 557-582.
- Bussière, M., Fidrmuc, J., & Schnatz, B. (2008). EU enlargement and trade integration: Lessons from a gravity model. *Review of Development Economics*, 12(3), 562-576.
- Carstensen, K., & Toubal, F. (2004). Foreign direct investment in Central and Eastern European countries: a dynamic panel analysis. *Journal of comparative economics*, 32(1), 3-22.
- Chi, T., & Kilduff, P. (2006). An assessment of trends in China's comparative advantages in textile machinery, man-made fibers, textiles and apparel. *Journal of the Textile Institute*, 97(2), 173-191.
- Choi, I. (2001). Unit root tests for panel data. *Journal of international money and Finance*, 20(2), 249-272. doi: [http://dx.doi.org/10.1016/S0261-5606\(00\)00048-6](http://dx.doi.org/10.1016/S0261-5606(00)00048-6)
- Chua, S. Y., & Sharma, S. C. (1998). An investigation of the effects of prices and exchange rates on trade flows in East Asia. *Asian Economic Journal*, 12(3), 253-271.

- Clarida, R. H. (1991). Co-integration, aggregate consumption, and the demand for imports: a structural econometric investigation: National Bureau of Economic Research.
- Clark, X., Dollar, D., & Micco, A. (2004). Port efficiency, maritime transport costs, and bilateral trade. *Journal of development economics*, 75(2), 417-450.
- Cui, L., & Syed, M. M. H. (2007). *The shifting structure of China's trade and production*: International Monetary Fund.
- Daudin, G., Rifflart, C., & Schweisguth, D. (2011). Who produces for whom in the world economy? *Canadian Journal of Economics/Revue canadienne d'économique*, 44(4), 1403-1437.
- Deng, L., Hoh, B. P., Lu, D., Fu, R., Phipps, M. E., Li, S., . . . Jin, L. (2014). The population genomic landscape of human genetic structure, admixture history and local adaptation in Peninsular Malaysia. *Human genetics*, 133(9), 1169-1185.
- Dollar, D. (1992). Outward-oriented developing economies really do grow more rapidly: evidence from 95 LDCs, 1976-1985. *Economic Development and Cultural Change*, 523-544.
- Drabble, J. H. (2000). *An economic history of Malaysia, c. 1800-1990: The transition to modern economic growth*: Macmillan Basingstoke.
- Drazen, A. (2004). *Political economy in macro economics*: Orient Blackswan.
- Edwards, S. (1993). Openness, trade liberalization, and growth in developing countries. *Journal of economic Literature*, 1358-1393.
- Egger, P. (2000). A note on the proper econometric specification of the gravity equation. *Economics Letters*, 66(1), 25-31.
- FATHIMA, Y. A., & MUTHUMANI, D. (2015). USER ACCEPTANCE OF BANKING TECHNOLOGY WITH SPECIAL REFERENCE TO INTERNET BANKING. *Journal of Theoretical and Applied Information Technology*, 73(1).
- Feder, G. (1983). On exports and economic growth. *Journal of development economics*, 12(1), 59-73.
- Feenstra, R. C., Markusen, J. R., & Rose, A. K. (2001). Using the gravity equation to differentiate among alternative theories of trade. *Canadian journal of economics*, 430-447.

- Fernandes, A. M., & Paunov, C. (2009). Does Tougher Import Competition Foster Product Quality Upgrading? *World Bank Policy Research Working Paper Series, Vol.*
- Filippini, C., & Molini, V. (2003). The determinants of East Asian trade flows: a gravity equation approach. *Journal of Asian Economics, 14*(5), 695-711.
- Fischer, S. (1991). Growth, macroeconomics, and development *NBER Macroeconomics Annual 1991, Volume 6* (pp. 329-379): MIT Press.
- Flam, H., & Helpman, E. (1987). Vertical product differentiation and North-South trade. *The American Economic Review, 77*, 810-822.
- Frankel, J. A., & Romer, D. (1999). Does trade cause growth? *American economic review, 89*, 379-399.
- Frankel, J. A., & Rose, A. K. (2000). Estimating the effect of currency unions on trade and output: National Bureau of Economic Research.
- Frankel, J. A., Stein, E., & Wei, S.-J. (1997). *Regional trading blocs in the world economic system*: Peterson Institute.
- Frankel, J. A., Wei, S.-J., Stein, E., & Cooperation, A. P. E. (1994). *APEC and regional trading arrangements in the Pacific*: Citeseer.
- Ghemawat, P. (2001). Distance still matters. *Harvard business review, 79*(8), 137-147.
- Ghosh, S., & Yamarik, S. (2004). Are regional trading arrangements trade creating?: An application of extreme bounds analysis. *Journal of International Economics, 63*(2), 369-395.
- Ghura, D., & Grennes, T. J. (1993). The real exchange rate and macroeconomic performance in Sub-Saharan Africa. *Journal of development economics, 42*(1), 155-174.
- Glick, R., & Rose, A. K. (2002). Does a currency union affect trade? The time-series evidence. *European Economic Review, 46*(6), 1125-1151.
- Goldstein, M., & Khan, M. S. (1976). Large versus Small Price Changes and the Demand for Imports (Demande d'importation et modification forte ou faible des prix)(Grandes y pequeñas variaciones de precios y la demanda de importación). *Staff Papers-International Monetary Fund, 200*-225.

- Gomez, E. T. (2015). IDENTITY, TRANSNATIONALISM AND CORPORATE DEVELOPMENT: CHINESE BUSINESS IN MALAYSIA. *Indian and Chinese Immigrant Communities: Comparative Perspectives*, 77.
- Grant, J. H., & Lambert, D. M. (2008). Do regional trade agreements increase members' agricultural trade? *American Journal of Agricultural Economics*, 90(3), 765-782.
- Greene, W. (2013). Export Potential for US Advanced Technology Goods to India Using a Gravity Model Approach. *Office of Economics Working Paper*(2013-03B).
- Grosse, R., & Trevino, L. J. (1996). Foreign direct investment in the United States: An analysis by country of origin. *Journal of international business studies*, 139-155.
- Grossman, G. M. (1992). *Imperfect competition and international trade*: mit Press.
- Hachicha, N., & Amar, A. B. (2015). Islamic Finance and Economic Growth: The Malaysian Case. *Islamic Economics: Theory, Policy and Social Justice*, 173.
- Hadri, K. (2000). Testing for stationarity in heterogeneous panel data. *The Econometrics Journal*, 148-161.
- Hallak, J. C. (2006). Product quality and the direction of trade. *Journal of International Economics*, 68(1), 238-265.
- Hanson, G. H., Mataloni Jr, R. J., & Slaughter, M. J. (2001). Expansion strategies of US multinational firms: National bureau of economic research.
- Harding, T., & Rattsø, J. (2005). The barrier model of productivity growth: South Africa.
- Harrigan, J. (1993). OECD imports and trade barriers in 1983. *Journal of International Economics*, 35(1), 91-111.
- Harrigan, J. (1996). Openness to Trade in Manufactures in the OECD. *Journal of International Economics*, 40(1), 23-39.
- Hassan, S., & Weiss, M. (2012). *Social Movement Malaysia*: Routledge.
- Hatin, W. I., Nur-Shafawati, A. R., Zahri, M.-K., Xu, S., Jin, L., Tan, S.-G., . . . Consortium, H. P.-A. S. (2011). Population genetic structure of peninsular Malaysia Malay sub-ethnic groups. *PLoS One*, 6(4), e18312.
- Head, K. (2006). Gravity for beginners. 2003.
- Hejazi, W., & Safarian, A. E. (2001). The complementarity between US foreign direct investment stock and trade. *Atlantic Economic Journal*, 29(4), 420-437.

- Helliwell, J. F. (2002). *Globalization and Well-being*: UBC press.
- Helpman, E. (1981). International trade in the presence of product differentiation, economies of scale and monopolistic competition: A Chamberlin-Heckscher-Ohlin approach. *Journal of International Economics*, 11(3), 305-340.
- Helpman, E. (1987). Imperfect competition and international trade: Evidence from fourteen industrial countries. *Journal of the Japanese and international economies*, 1(1), 62-81.
- Helpman, E., & Krugman, P. R. (1985). *Market structure and foreign trade: Increasing returns, imperfect competition, and the international economy*: MIT press.
- Himarios, D. (1989). Do devaluations improve the trade balance? The evidence revisited. *Economic inquiry*, 27(1), 143-168.
- Hoffmann, J. (2002). The cost of international transport, and integration and competitiveness in Latin America and the Caribbean. *FAL bulletin*, 191.
- Hossain, S. M. (2009). South Asian Free Trade Area: Implications for Bangladesh.
- Hummels, D., Ishii, J., & Yi, K.-M. (2001). The nature and growth of vertical specialization in world trade. *Journal of International Economics*, 54(1), 75-96.
- HUMMELS, D., & LEVINSOHN, J. (1995). MONOPOLISTIC COMPETITION AND INTERNATIONAL TRADE: RECONSIDERING THE EVIDENCE. *The Quarterly Journal of Economics*, 110(3), 799-836.
- Hummels, D. L. (1999). Toward a geography of trade costs. Available at SSRN 160533.
- Hunter, L., Markusen, J. R., Relations, U. o. W. O. C. f. t. S. o. I. E., & Economics, U. o. W. O. D. o. (1986). *Per-capita income as a determinant of trade*: London: Department of Economics, University of Western Ontario.
- Ibrahim, I. (2002). On exports and economic growth. *Jurnal Pengurusan*, 21(2002), 3-18.
- Im, K. S., Pesaran, M. H., & Shin, Y. (2003). Testing for unit roots in heterogeneous panels. *Journal of econometrics*, 115(1), 53-74.
- Irwin, D. A. (2002). Long-run trends in world trade and income. *World Trade Review*, 1(01), 89-100.
- Irwin, D. A., & Terviö, M. (2002). Does trade raise income?: Evidence from the twentieth century. *Journal of International Economics*, 58(1), 1-18.

- Johnson, R. C., & Noguera, G. (2012). Accounting for intermediates: Production sharing and trade in value added. *Journal of International Economics*, 86(2), 224-236.
- Jomo, K. S. (2013). *Industrializing Malaysia: policy, performance, prospects*: Routledge.
- Jomo, K. S., & Ishak, S. (1986). *Development policies and income inequality in peninsular Malaysia*: University of Malaya.
- Jones, R. W. (2000). *Globalization and the theory of input trade* (Vol. 8): MIT Press.
- Kao, C. (1999). Spurious regression and residual-based tests for cointegration in panel data. *Journal of econometrics*, 90(1), 1-44.
- Karaman, O. D. D. (2007). Comparison of panel cointegration tests: SBF 649 Discussion Paper 2007-029 Humboldt-Universität zu Berlin, Germany.
- Kepaptsoglou, K., Karlaftis, M. G., & Tsamboulas, D. (2010). The gravity model specification for modeling international trade flows and free trade agreement effects: a 10-year review of empirical studies. *The open economics journal*, 3, 1-13.
- Khan, M., & Knight, M. D. (1988). Import Compression and Export Performance in Developing Countries. *The Review of Economics and Statistics*, 70(2), 315-321.
- Koopman, R., Wang, Z., & Wei, S.-j. (2008). How much of Chinese exports is really made in China? Assessing foreign and domestic value-added in gross exports. *NBER Working Paper, 14109*.
- Krugman, P. (1980). Scale economies, product differentiation, and the pattern of trade. *The American Economic Review*, 950-959.
- Krugman, P. R. (1979). Increasing returns, monopolistic competition, and international trade. *Journal of International Economics*, 9(4), 469-479.
- Krugman, P. R. (1991). *Geography and trade*: MIT press.
- Krugman, P. R. (2000). Technology, trade and factor prices. *Journal of International Economics*, 50(1), 51-71.
- Lancaster, K. (1980). Intra-industry trade under perfect monopolistic competition. *Journal of International Economics*, 10(2), 151-175.
- Levin, A., Lin, C.-F., & Chu, C.-S. J. (2002). Unit root tests in panel data: asymptotic and finite-sample properties. *Journal of econometrics*, 108(1), 1-24.

- Limao, N., & Venables, A. J. (2001). Infrastructure, geographical disadvantage, transport costs, and trade. *The world bank economic review*, 15(3), 451-479.
- Linder, S. B. (1961). *An essay on trade and transformation*: Almqvist & Wiksell Stockholm.
- Linnemann, H. (1966). *An econometric study of international trade flows* (Vol. 234): North-Holland Publishing Company Amsterdam.
- Loungani, P., Mody, A., & Razin, A. (2002). The global disconnect: the role of transactional distance and scale economies in gravity equations. *Scottish Journal of Political Economy*, 49, 526-543.
- Maddala, G. S., & Wu, S. (1999). A comparative study of unit root tests with panel data and a new simple test. *Oxford Bulletin of Economics and statistics*, 61(S1), 631-652.
- McCallum, J. (1995). National borders matter: Canada-US regional trade patterns. *The American Economic Review*, 615-623.
- Miles, M. A. (1979). The effects of devaluation on the trade balance and the balance of payments: some new results. *The Journal of Political Economy*, 600-620.
- Moreno, R., Pasadilla, G., & Remolona, E. M. (1998). *Asia's financial crisis: lessons and policy responses*: Center for Pacific Basin Monetary and Economic Studies, Economic Research Department, Federal Reserve Bank of San Francisco.
- Murphy, K. M., & Shleifer, A. (1997). Quality and trade. *Journal of development economics*, 53(1), 1-15.
- Narayan, S., & Narayan, P. K. (2005). An empirical analysis of Fiji's import demand function. *Journal of Economic Studies*, 32(2), 158-168.
- Ng, F., & Yeats, A. (2001). *Production sharing in East Asia: who does what for whom, and why?* : Springer.
- Nourzad, F. (2005). Macroeconomic and sectoral effects of international trade: a vector error-correction study. *Atlantic Economic Journal*, 33(1), 43-54.
- Orcutt, G. H. (1950). Measurement of price elasticities in international trade. *The Review of Economics and Statistics*, 117-132.

- Pedroni, P. (1999). Critical values for cointegration tests in heterogeneous panels with multiple regressors. *Oxford Bulletin of Economics and statistics*, 61(S1), 653-670.
- Pedroni, P. (2000). FULLY MODIFIED OLS FOR HETEROGENEOUS COINTEGRATED PANELS.
- Pedroni, P. (2004). Panel cointegration: asymptotic and finite sample properties of pooled time series tests with an application to the PPP hypothesis. *Econometric theory*, 20(03), 597-625.
- Pesaran, M. (2004). General diagnostic tests for cross section dependence in panels.
- Pesaran, M. H. (2007). A simple panel unit root test in the presence of cross-section dependence. *Journal of Applied Econometrics*, 22(2), 265-312.
- Pesaran, M. H., & Yamagata, T. (2008). Testing slope homogeneity in large panels. *Journal of econometrics*, 142(1), 50-93.
- Poole, W. (2004). A perspective on US international trade. *Federal Reserve Bank of St. Louis Review*, 86(March/April 2004).
- Rahman, M. M. (2003). *A panel data analysis of Bangladesh's trade: the gravity model approach*. Paper presented at the Proceedings of the 5th Annual Conference of the European Trade Study Group (ETSG2003).
- Rasiah, R., & Govindaraju, C. V. (2009). University-industry R&D collaboration in the automotive, biotechnology and electronics firms in Malaysia.
- Reid, A. (1993). *Southeast Asia in the Age of Commerce, 1450-1680: Expansion and crisis* (Vol. 2): Yale University Press.
- Reinhart, C. M. (1995). Devaluation, relative prices, and international trade: evidence from developing countries. *Staff Papers-International Monetary Fund*, 290-312.
- Riedel, J. (1988). The demand for LDC exports of manufactures: estimates from Hong Kong. *The Economic Journal*, 138-148.
- Romalis, J. (2004). Factor proportions and the structure of commodity trade. *American economic review*, 67-97.
- Rose, A. (2000). ¹One money, one market: estimating the effect of common currencies on trade^o. *Economic Policy*, 30.

- Rose, A. K. (1990). Exchange rates and the trade balance: some evidence from developing countries. *Economics Letters*, 34(3), 271-275.
- Rose, A. K. (1991). The role of exchange rates in a popular model of international trade: Does the ‘Marshall–Lerner’ condition hold? *Journal of International Economics*, 30(3), 301-316.
- Rose, A. K., & Van Wincoop, E. (2001). National money as a barrier to international trade: The real case for currency union. *American economic review*, 386-390.
- Roy, S. S. (2007). Demand and Supply Factors in the Determination of India's Disaggregated Manufactured Exports: A Simultaneous Error-Correction Approach: eSocialSciences.
- Schott, P. K. (2004). Across-product versus within-product specialization in international trade. *The Quarterly Journal of Economics*, 647-678.
- Shepherd, B. (2013). The gravity model of international trade: A user guide. *ARTNeT Books and Research Reports*.
- Stokey, N. L. (1991). The volume and composition of trade between rich and poor countries. *The Review of Economic Studies*, 58(1), 63-80.
- Subramanian, R., & Lawrence, R. Z. (1999). A prism on globalization: Corporate responses to the dollar: Washington, DC: Brookings Institution Press.
- Suwannathat-Pian, K. (2013). Palace, political party and power: a story of the socio-political development of Malay kingship.
- Tang, T. C. (2003). An empirical analysis of China's aggregate import demand function. *China Economic Review*, 14(2), 142-163.
- Thomas, L., Shane, S., & Weigelt, K. (1998). An empirical examination of advertising as a signal of product quality. *Journal of Economic Behavior & Organization*, 37(4), 415-430.
- Tinbergen, J. (1962). Shaping the world economy; suggestions for an international economic policy. *Books (Jan Tinbergen)*.
- Tipton, F. B. (2009). Southeast Asian capitalism: History, institutions, states, and firms. *Asia Pacific Journal of Management*, 26(3), 401-434.
- Tsionas, E. G., & Christopoulos, D. K. (2004). International evidence on import demand. *Empirica*, 31(1), 43-53.

- Venables, A. J. (1999). Fragmentation and multinational production. *European Economic Review*, 43(4), 935-945.
- Warner, D., & Kreinin, M. E. (1983). Determinants of international trade flows. *The Review of Economics and Statistics*, 96-104.
- Westerlund, J. (2007). Testing for error correction in panel data*. *Oxford Bulletin of Economics and statistics*, 69(6), 709-748.
- Wilson, J. F., & Takacs, W. E. (1979). Differential responses to price and exchange rate influences in the foreign trade of selected industrial countries. *The Review of Economics and Statistics*, 267-279.
- Yeates, M. H. (1969). A note concerning the development of a geographic model of international trade. *Geographical Analysis*, 1(4), 399-404.
- Yeats, A. J. (1998). Just how big is global production sharing? *World Bank Policy Research Working Paper*(1871).

