The copyright © of this thesis belongs to its rightful author and/or other copyright owner. Copies can be accessed and downloaded for non-commercial or learning purposes without any charge and permission. The thesis cannot be reproduced or quoted as a whole without the permission from its rightful owner. No alteration or changes in format is allowed without permission from its rightful owner.



# ORGANIZATIONAL CULTURE AND CHANGE MANAGEMENT IN PUBLIC SECTOR ORGANIZATION



# MASTER OF SCIENCES (MANAGEMENT) UNIVERSITI UTARA MALAYSIA MARCH 2016

# ORGANIZATIONAL CULTURE AND CHANGE MANAGEMENT IN PUBLIC SECTOR ORGANIZATION



Thesis Submitted to Othman Yeop Abdullah Graduate School of Business, Universiti Utara Malaysia, in Partial Fulfillment of the Requirement for the Master of Sciences (Management)



Othman Yeop Abduilah Graduate School of Business

Universiti Utara Malaysia

PERAKUAN KERJA KERTAS PROJEK (Certification of Project Paper)

Saya, mengaku bertandatangan, memperakukan bahawa (I, the undersigned, certified that) MOHAMAD AZNILLAH BIN AHMAD (817253)

Calon untuk ljazah Sarjana (Candidate for the degree of) MASTER OF SCIENCE MANAGEMENT

telah mengemukakan kertas projek yang bertajuk (has presented his/her project paper of the following title)

•

'ORGANIZATIONAL CULTURE AND CHANGE MANAGEMENT IN PUBLIC SECTOR ORGANIZATION'

Seperti yang tercatat di muka surat tajuk dan kulit kertas project (as it appears on the title page and front cover of the project paper)

Universiti Utara Malaysia

Bahawa kertas projek tersebut boleh diterima dari segi bentuk serta kandungan dan meliputi bidang ilmu dengan memuaskan.

(that the project paper acceptable in the form and content and that a satisfactory knowledge of the field is covered by the project paper).

Nama Penyelia (Name of Supervisor) DR. JASMANI BINTI MOHD YUNUS

Tandatangan (Signature)

Tarikh *(Date)* 

25 FEBRUARY 2016

#### PERMISSION TO USE

In presenting this thesis in fulfillment of the requirements for a Post Graduate degree from the Universiti Utara Malaysia (UUM), I agree that the Library of this university may make it freely available for inspection. I further agree that permission for copying this thesis in any manner, in whole or in part, for scholarly purposes may be granted by my supervisor(s) or in their absence, by the Dean of Othman Yeop Abdullah Graduate School of Business where I did my thesis. It is understood that any copying or publication or use of this thesis or parts of it for financial gain shall not be allowed without my written permission. It is also understood that due recognition shall be given to me and to the UUM in any scholarly use which may be made of any material in my thesis.

Request for permission to copy or to make other use of materials in this thesis in whole or in part should be addressed to:



#### ABSTRACT

Government is facing the wave of change in ensuring the best possible service can be provided to the public. The unification of a number of employees have bring together various of people and perceptions, and therefore a specialty of organizational cultures are combined. The organizational culture of an organization has an effect on the change management. A fit between the organizational culture and the employees will increase the effectiveness of change management towards improved the delivery of service. The objectives of this study is to examine the relationship between organizational culture and change management in public sector organization. This study also will identify the impact between organizational culture and change management in public sector organization. A total of 400 sets of questionnaires have been distributed by hand to employees who work at Ministry Of Home Affairs, Prime Minister's Department and Ministry Of Education in Malaysia as a representatives of employees in public sector organization and 390 questionnaires were returned for analysis. Data were analyzed using SPSS version 20. Research findings revealed there was a change management existed among the respondents. Significant values for each element in independent variable which the items of communication, training and development, shared values and teamwork were reliable which the reliability value for independent variables are Communication; 0.785, Training and Development; 0.843, Shared Values; 0.890 and Teamwork; 0.820. It can be concluded that organizational culture has a significant effect on the change management of public sector organization in Malaysia. For the future research, it is better for researcher to explore more on shared values and training and development to get the best result. Besides, other elements such as corporate vision, entrepreneurial, bureaucratic and leadership can be included.

Keywords: Organizational Culture, Change Management, Public Sector Organization

Universiti Utara Malaysia

#### ABSTRAK

Kerajaan sedang mengharungi arus perubahan dalam memastikan perkhidmatan terbaik dapat diberikan kepada masyarkat. Penyatuan semua pekerja telah membawa bersama-sama pelbagai lapisan masyarakat dan persepsi, dan oleh itu pelbagai budaya organisasi digabungkan. Budaya organisasi sesebuah organisasi mempunyai kesan ke atas pengurusan perubahan yang berkesan. Gabungan antara budaya organisasi dan pekerja akan meningkatkan keberkesanan pengurusan perubahan ke arah penyampaian perkhidmatan yang lebih baik. Objektif kajian ini adalah untuk mengkaji hubungan antara budaya organisasi dan pengurusan perubahan dalam organisasi sektor awam. Kajian ini juga akan mengenal pasti kesan antara budaya organisasi dan pengurusan perubahan dalam organisasi sektor awam. Sebanyak 400 set soal selidik telah diedarkan dengan tangan kepada pekerja di Kementerian Dalam Negeri, Jabatan Perdana Menteri dan Kementerian Pendidikan di Malaysia mewakili pekerja dalam sektor awam dan 390 soal selidik telah dikembalikan untuk dianalisis. Data dianalisis dengan menggunakan perisian SPSS versi 20. Hasil kajian menunjukkan terdapat pengurusan perubahan yang berkesan wujud di kalangan responden. Nilai penting bagi pembolehubah bebas iaitu komunikasi, latihan dan pembangunan, nilai-nilai bersama dan kerja berpasukan adalah boleh dipercayai di mana nilai kebolehpercayaan bagi pembolehubah bebas adalah Komunikasi; 0.785, Latihan dan Pembangunan; 0.843, Nilai Bersama; 0.890 dan Kerja Berpasukan; 0.820. Dapat disimpulkan bahawa budaya organisasi mempunyai kesan yang besar ke atas pengurusan perubahan yang berkesan bagi organisasi sektor awam di Malaysia. Untuk penyelidikan masa depan, adalah lebih baik bagi penyelidik untuk meneroka lebih banyak berkenaan nilai-nilai bersama dan latihan dan pembangunan untuk mendapatkan hasil yang terbaik. Selain itu, unsur-unsur lain seperti visi korporat, keusahawanan, birokrasi dan kepimpinan boleh dimasukkan.

Universiti Utara Malaysia

Kata Kunci: Budaya Organisasi, Pengurusan Perubahan, Organisasi Sektor Awam

#### ACKNOWLEDGEMENT

#### By the Name of Allah, the Most Gracious and the Most Merciful

First, I would like to express my appreciation to Allah, the Most Merciful and the Most Compassionate who has granted me the ability and willing to start and complete this research. I do pray to His Greatness to inspire and enable me to finish this dissertation on the required time. Without his permission, for sure I cannot make it possible.

My most profound thankfulness goes to my supervisor, **Dr. Jasmani Binti Mohd Yunus** for her encouraging guidance and many discussions that made this research to what it is. Without her understanding, consideration and untiring advice, this dissertation would not have been completed successfully.

My thanks and gratitude goes to all my beloved family members who are always be my backbone and give full support especially during my hard time. They always be at my side all the time.

# Universiti Utara Malaysia

I also would like to express my sincere thank you to all my friends and my colleagues for their help and support. I would like to thank everyone who has been involved and supported me through the writing of this research.

# TABLE OF CONTENT

PERMISSION TO USE	ii
ABSTRACT	iii
ABSTRAK	iv
ACKNOWLEDGEMENT	v
TABLE OF CONTENT	vi
LIS OF TABLES AND FIGURE	X
CHAPTER 1: INTRODUCTION	Μ
1.1 Background Of The Research	1
1.2 Problem Statement Universiti Utara	Malay4ia
1.3 Research Questions	8
1.4 Objectives Of The Research	9
1.5 Significance Of The Research	9
1.6 Scope And Limitation Of The Research	10
1.6.1 The Scope Of The Research	10
1.6.2 The Limitations of The Research	11
1.7 Organization Of The Research	11
CHAPTER 2: LITERATURE REVIEW	
2.1 Introduction	13
2.2 Change Management	13

2.3 Organizational Culture	16
2.4 Summary	20

# **CHAPTER 3: METHODOLOGY**

3.1 Introduction		21
3.2 Research Framework		21
3.3 Hypothesis		23
3.4 Research Design		23
3.5 Operational Definition		24
3.6 Research Instrumentation		26
3.6.1 Unit of Analysis		26
3.6.2 Survey Instrumentation		26
3.7 Pilot Test		29
3.7.1 Reliability Test		30
3.8 Data Screening		33
3.8.1 Normality Test	niversiti Utara Malay	33
3.9 Data Analysis		36
3.9.1 Factor Analysis		36
3.7 Population And Sample		40
3.8 Data Collection Procedures		42
3.9 Techniques of Data Analysis		43
3.10 Summary		44

### **CHAPTER 4: RESULTS AND DISCUSSION**

4.1 Introduction	45
4.2 Rate of Response	45
4.3 Reliability Analysis	46

4.4 Demographic Profile of The Respondents	47
4.5 Descriptive Analysis of The Variables	50
4.6 Correlation Analysis	54
4.7 Regression Analysis	58
4.8 Hypothesis Testing	60
4.9 Summary	61

# CHAPTER 5: CONCLUSIONS AND RECOMMENDATIONS

5.1 Introduction	62
5.2 Relationship between Communication and Change	63
Management	
5.3 Relationship between Training and Development and	64
Change Management	
5.4 Relationship between Shared Values and Change	64
Management Universiti Utara Malay	/sia
5.5 Relationship between Teamwork and Change	65
Management	
5.6 Impact Between Organizational Culture And Change	66
Management	
5.7 Recommendation For Public Sector Organization	66
5.8 Recommendation For Future Research	68
5.9 Summary	70
REFERENCES	72

# APPENDICES

Appendix A – Questionnaires	83
Appendix B – Reliability Test	90
Appendix C – Data Screening – Normality Test	93
Appendix D – Factor Analysis	102
Appendix E – Reliability Analysis Result	104
Appendix F – Demographic Result	107
Appendix G – Descriptive Analysis of The Variables	109
Appendix H – Correlation Analysis	111
Appendix I – Regression Analysis	112





### LIST OF TABLES

LIST OF TABLES	PAGE
Table 3.1 – Operational Definition	24
Table 3.2 – Consistency Reliability for Dependent Variables	31
Table 3.3 - Consistency Reliability for Independent Variables	32
Table 3.4 - Consistency Reliability for Dependent Variables and	33
Independent Variables	
Table 3.5 – The Result of Normality Test	34
Table 3.6 – The Result of Factor Analysis	37
Table 3.7 – Total Variance	38
Table 3.8 – Rotated Component Analysis	39
Table 3.9 – Stratified Random Sampling	41
Table 4.1 – Distribution of Questionnaire	46
Table 4.2 – Reliability Analysis Results	47
Table 4.3 – Demographic Profile of Respondents	49
Table 4.4 – Descriptive Statistics for Communication	50
Table 4.5 - Descriptive Statistics for Training and Development	halays <sub>51</sub>
Table 4.6 - Descriptive Statistics for Shared Values	52
Table 4.7 - Descriptive Statistics for Teamwork	52
Table 4.8 - Descriptive Statistics for Change Management	53
Table 4.9 – Correlation Statistic Between Variables	55
Table 4.10 – Correlation Between Change Management and	56
Communication	
Table 4.11 - Correlation Between Change Management and	56
Training and Development	
Table 4.12 - Correlation Between Change Management and	56
Shared Values	
Table 4.13 - Correlation Between Change Management and Team	57
Work	

Table 4.14 – Summary of Correlation Association and Strength	57
Table 4.15 – Regression Analysis Result	59
Table 4.16 – Model Summary	59
Table 4.17 – ANOVA	59
Table 4.18 – Coefficients	60
Table 4.19 – Summary of Hypothesis Testing	61



# LIST OF FIGURE

LIST OF FIGURE	PAGE
Figure 3.1 - Theoretical Framework of Organizational Culture & Change	22
Management	



#### **CHAPTER 1**

#### **INTRODUCTION**

#### **1.1 BACKGROUND OF RESEARCH**

Culture is the characteristic and knowledge about particular group of people and it can be shaped by several elements such as language, religion, cuisine, social habits, music, and arts. It gives impact in our daily routine life. Mintzberg (1998) describes culture as the soul of organization – the beliefs and values, and how they are manifested. It is the flesh and blood of the organization. Organizational culture also has strong impact on organization and management. It is the combination of assumptions, values, norms and attitudes which has been practiced by the organization together with the experiences they face (Janicijevis, 2011). These assumptions, values, norms and attitudes can form and shape the organization and unite the members as well.

Organizational culture plays an important role in the successful of the management in the organization which can give impact to the organization (Chow et al. 2001). If employees are committed and having the same norms and values as per organizations have, can increase the performance toward achieving the overall organization goals (Shahzad et. al., 2012). In today's business environment, organizational culture is used as a powerful tool that portrays many facets of a

workplace as well as to quantify the way a business functions (Gray, et. al. 2003). Organizational culture significantly influences knowledge sharing and job satisfaction and that knowledge sharing plays an important mediating role between organizational culture and job satisfaction (Canon Tong et. al., 2015). Research has confirmed that organizational culture is not only able to change, guide and display but also give significant contributions by influencing the thought, feeling, interacting and performance in the organization (Ab. Aziz Yusof & Juhary Ali, 2000). According to Daniel I. Prajogo, Christopher M. McDermott (2011) developmental culture was found to be the strongest predictor among the four cultural dimensions, as it shows relationships with three of the performance measures: product quality, product innovation and process innovation.

Managing the change is the important parts in the organization which can give impact to the organizational culture (Janicijevic, 2012). In order for organization to survive, organization and the culture must continuously evolve and change. Therefore, the Government Transformation Programme (GTP) was launched by Malaysian Prime Minister, Dato' Sri Mohd. Najib bin Abdul Razak on 28 January 2010 in order to further improve government performance with better outcome and benefits for the people through effectiveness and accountability. The GTP that consists of seven National Key Result Areas (NKRA) which are reducing crime, fighting corruption, assuring quality education, raising living standard of low income households, improving rural development, improving urban public transport and addressing cost of living. These 7 NKRAs involves several

ministries such as Ministry Of Home Affairs, Prime Minister's Department, Ministry Of Education, Ministry of Women, Family and Community Development, Minister of Rural and Regional Development, Minister of Transport and Deputy Prime Minister. All these are supported and executed through the 10<sup>th</sup> Malaysia Plan (RMKe-10) in accordance with the national strategic framework towards the realization of Vision 2020 (www.pemandu.gov.my). Besides the GTP, on 25 October 2010, Economic Transformation Program (ETP) was also launched to stimulate the nation's economy in turning Malaysia into high-income country sustainably and inclusively by 2020 (www.etp.pemandu.gov.my).

To ensure the successful of this program, all the ministries must be ready to face the challenging in change. GTP was designed to be an ambitious program of change, aiming to transform the foundation of Government. Due to this, buy in from all stakeholders and civil servants to the private sectors and public was most important. Civil servants who are the key players on behalf of the government need to be ready and prepared with sufficient knowledge and emerging skills as well as being committed and flexible to serve the people (Ali, 2013). The focus of this research is to investigate the relationship between organizational culture and change management at Public Sector Organization. Organizational culture at Public Sector Organization is important as it may affect the change management which, in turn, may affect the service delivery within the public sector.

#### **1.2 PROBLEM STATEMENT**

Currently, there is very little empirical literature on organizational culture within the context of the Malaysian Public Sector, particularly on how organizational culture in Public Sector can affect the change management. The perception of public to public servants in Malaysia was very negative such as delay in delivering services to the public, very much bureaucracy and so on. So it can be considered the organizational culture is strategically and tactically important for gaining a competitive advantage. Public Sector Organization currently facing big wave of change in the operation. It is important in order to change the perception of public to the service in the public sector. One of the program introduced by the Government is Government Transformation Plan (GTP). GTP aims to transform Malaysian Civil service into a dynamic, innovative and people focused administration through the 7 National Key Results Area (NKRAs). Public servants can be regarded as a core of public sector administration. They are responsible to ensure the implementation of various policies and development program that need to be achieved. Somehow the public servants has a dual role which are as an organizational assets as well as implementing the Government aspirations in the country. Therefore, they are not serve only the basic part of national development but also the prime movers of the Government vision and mission. According to JPA (2014), currently, public servants covers about 1.3 million employees. Thus to ensure they are efficient and effective, all the necessary training and courses were given to them from time to time.

# i. Organizational Culture

A paradigm shift is required for changing to a culture of continuous improvement. This is important in ensuring the successful of the organization. For change to take place, it requires risk and ability to learn (Markovic, 2008). You, et al., (2010) suggested that a link between corporate culture traits such as consistency, mission, involvement, and adaptability and business performance exists. Heiko et al., (2010) had identify from the three main findings; identified interactions among different elements of service orientation in corporate culture, the positive association between the service orientation of corporate culture and business performance and the moderating effects of the type of organizational structure on interactions among service-orientation elements in corporate culture. This current research has tested whether a link between organizational culture traits and change management is present in Malaysian public sector, with its unique culture and concentrated business environment. This research was help to fill the gap in the existing literature using the public sector as an exemplar. Past studies have found that many significant organizational change initiatives fail to meet expectations although people are increasingly aware of the need for change (Burke, 2002; Probst & Raisch, 2005). In addition, one commonly cited cause for the lack of success of organizational change is "resistance to change" (Palmer et al., (2009)). Due to this resistance, it is unsurprising that change is a phenomenon encouraging strong visceral responses. Akiklolu et al., (2011) had found proper education, shared values, training and development, teamwork, effective communication, facilitation, motivation, negotiation, manipulation, co-optation and coercion as possible methods for managing resistance to change. Employee commitment to change can impact organizational change either positively or negatively (Herscovitch & Meyer, 2002; Fedor, et al., (2006); Peus et al., (2009)). Thus, a firm cannot afford to ignore its employees' commitment to change which may have an effect upon the operational performance of that organization. Ford, et al., (2008) emphasized that broadening the conversation about resistance to change should include its causes and its possible contributions to change management. In contrast, negative employee reactions can be unfavorable for organizations because these organizations are commonly subjected to negative influences, including, for example, employee withdrawal (Armstrong- Stassen, 1994) and poor performance (Weeks, et al., (2004)). Effective approaches to

organizational change will involve not only one element but also other relevant elements to the entire organization.

#### ii. Change Management

The success and future of every organization depends on how well the management handles change, especially with respect to human issues. Kalyani and Sahoo (2011) stated that Human Resources (HR) are an intellectual asset, the sum total of the knowledge, skill and competency that an organization processes and channelizes for sustained organizational excellence. Moreover, Court (2011) suggested the future role of HR functions should include helping the organization to learn how to build a capability to change. HR processionals should play coaching and supporting roles in working alongside their staff and helping them in change programs. To bridge the flaws and gaps in recent literature, this researcher examine how firms firm managing change in human resource practices such as recruitment and selection, training and development, compensation systems and performance appraisal to sustain operational excellence in broad range of manufacturing firms (Ferguson & Reio Jr., 2009; Gurbuz & Mert, 2011; Kalyani & Sahoo, 2011; Stavrou-Costea, 2004; Dimba, 2010; Khan, 2010). There are numerous literature on organizational culture. Generally organizational culture can give negative and positive impact to the change management in organization. At the moment, there still no consensus on to what extent the organizational culture can contribute to positive impact to the public sector.

Therefore, there is a need to investigate further on whether the organizational culture is really impacted the change management in public sector organization.

#### **1.3 RESEARCH QUESTIONS**

- 1.3.1 What is the relationship between communications and change management?
- 1.3.2 What is the relationship between training and development and change management?
- 1.3.3 What is the relationship between shared values and change management?
- 1.3.4 What is the relationship between teamwork and change management?
- 1.3.5 What is the impact between organizational cultures and change management?

#### **1.4 OBJECTIVES OF THE RESEARCH**

- 1.4.1 To identify the relationship between communications and change management.
- 1.4.2 To identify the relationship between training and development and change management.
- 1.4.3 To identify the relationship between shared values and change management.



#### **1.5 SIGNIFICANCE OF THE RESEARCH**

The findings of this research is very useful and significant to theoretical and practical aspects of the organization for the academicians as well as practitioners.

As for the academicians, this research can help them in their future research to develop another theoretical and practical framework in understanding how organizational culture influence change management in public sector. This research also is able to generate new knowledge related to change management in public sector.

On the other hands, the practitioners can gain knowledge and information on how to make changes in their organization for their own benefits. The findings also can give guidance to the organization to create the best practices of organizational culture. The organization can use the findings to analyze the factors that organization can have in order to manage the change process effectively. They also can better understand the influence of organizational culture in the organization and find ways to increase the effectiveness of managing the change.

1.6

#### **SCOPE AND LIMITATION OF THE RESEARCH**

#### 1.6.1 THE SCOPE OF THE RESEARCH ra Malaysia

For the purpose of this research, the researcher has focused on the three (3) ministries, "Kementerian Dalam Negeri" (Ministry Of Home Affairs), "Jabatan Perdana Menteri" (Prime Minister's Department) and "Kementerian Pendidikan" (Ministry Of Education) in Malaysia. These three (3) ministries has been chosen because of the rapid changes in their operations that affect from the Government Transformation Plan (GTP). This research has involved all level of staffs in these ministries, so that the researcher can has wider organizational culture view.

#### **1.6.2 THE LIMITATIONS OF THE RESEARCH**

This research has several limitations. One of the main limitations is quite difficult to find the previous researches related with organizational and change management. The research on change are quite many but the research related to both variables is less especially in Malaysian Public Sector.

#### 1.7 ORGANIZATION OF THE RESEARCH

1.7.1 Chapter 1 provides the overview of organizational culture and change management, background of the study, problem statement, research questions, and research objectives, significant of the research and scope and limitations of the research.

### Universiti Utara Malaysia

- 1.7.2 Chapter 2 contains of literature review and previous research related to this research. This chapter discusses on the research done by the previous scholars particularly on the relationship between organizational culture and change management process.
- 1.7.3 Chapter 3 describes the methodology that be used in this research. This chapter also discuss about the research design, the population and sample of the study, sampling method, variables and measurements and the data analysis method which was adopted for the research.

- 1.7.4 Chapter 4 shows the results from the analysis of data and findings from the research. In this chapter also, all the hypothesis have been discussed thoroughly to get the best result. The research question discussed and analyzed as well.
- 1.7.5 Chapter 5 presents conclusion from the analyses and results get.Recommendations for future research are also presented.



#### **CHAPTER 2**

#### LITERATURE REVIEW

#### 2.1 INTRODUCTION

In this chapter two, literature review related to organizational culture and change management will be discussed in detail. Besides, the relationship between organizational culture and change management are included in this chapter.

### 2.2 CHANGE MANAGEMENT

There are several definitions about change management. With reference to Wikipedia, change management is a structural approach to shift or transform individuals, teams and organizations from a current state to a desired future state. Change management can also be defined as the introduction and management of initiatives designed at "renewing an organization's direction, structure, and capabilities to serve the ever-changing needs of external and internal customers" (Moran et al., 2001).

In this turbulent world, 'change is inevitable'. Organizations face the continuous need to change as they fight to stay afloat and compete in an increasingly competitive and globalized economy (Westover, 2010). Either internal or external pressures can trigger changes. Internal pressure could the problem of generating growth whereas external pressures could be finding solutions to overcome market forces. Much time and energy is required to review and research surrounding change models and to bring about a better understanding of change as it relates to an organization. Because of its exceptional complexity and dynamic nature, organizational change has been a relevant research problem since the establishment in the formation of social sciences.

To understand about the change itself, there are numbers of popular model as a source of reference such as Kurt Lewin's Change Management Model (1940), The Kotter's change management model (1995) and ADKAR (Awareness, Desire, Knowledge, Ability and Reinforcement) Change Management Model (www.prosci.com). These models explain about the phases involve in change management during the change process. The Kurt Lewin's Change Management Model had categorized the change process into three phases: unfreezing, changing, and refreezing. His classic research proposed that organizations could be unfrozen, moved and re-frozen, thereby discarding the old view of a unilinear path of change. Burnes (2004) referred to Lewin (1940) as one of the early pioneers in group dynamics and pointed out how individuals will typically go along with the group norm without considering the consequences of their actions.

Armstrong (2006) further described Lewin's change model, as a methodology for analyzing change, which is called field force analyses. The driving forces are factors propelling change, and the restraining forces are factors acting as barriers to change. In a state of equilibrium, driving and restraining forces interact together as a force field. For change to happen, the force field must be altered by either reducing retraining forces or increasing driving forces.

The Kotter's change management model (1995) emphasize the leadership is the critical ingredients to change. This model explain that change should be crafted into a vision that the organization identifies with and communicate the same across the organization. He also mentioned that change should be anchored on the corporate culture, ideals and values to make it stick together and achieved successfully.

# Universiti Utara Malaysia

ADKAR is a goal-oriented management model that allows change management to focus their activities on specific business results intended to help and coach employees through the change process (www.prosci.com). The success of the ADKAR model requires effective management of the people dimension requires managing five key goals namely Awareness of the need to change, Desire to participate and support the change, Knowledge of how to change (and what the change looks like), Ability to implement the change on a day-to-day basis and Reinforcement to keep the change in place.

#### 2.3 ORGANIZATIONAL CULTURE

Public sector organization is under pressure to increase efficiency while delivering improved and integrated services. Although people are increasingly more aware of the need for change, many significant organizational change initiatives fail to meet expectations (Burke 2002; Probst & Raisch 2005).

To define the organizational culture, there are various definition as stated in previous researchers. Lawson and Shen (1998) had defined organizational culture is not just any thoughts, values, and actions, but rather the unifying patterns that are shared, learned, aggregated at the group level, and internalized only by organizational members itself. Organizational culture can also be defined as a pattern of basic assumptions invented, discovered, or developed by a given group as it learns to cope with its problems of external adaptation and internal integration (Schein, 1992). These values are then taught to new members in the organization as the correct way to think and will continuously followed by them. Gupta (2011) portrayed organizational culture as an inspiration that may influence individual commitment and performance by setting practices, positive value and a meaningful work climate.

Through words and behavior, senior executives establish norms that filter through the organization about, for instance, whether risk taking is desirable, how much freedom managers give employees, what is appropriate dress, and what actions earn pay raises, promotions, and other rewards.

Markovic (2008) defined organizational culture as a specific collection of norms and values that people and groups share in an organization and that control the way they interact with one another and with stakeholders outside the organization. He added, there was a call for a new idea of managing organizational change due to the emergence of new challenges and cyber age. According to Fang and Wang (2006), study of the effect of organizational culture on operational practices was neglected in the early years. In a similar study, they found a positive relationship between organizational culture and operations performance such as quality and flexibility.

There are so many elements of organizational cultures that being studied by numerous researchers. However, as for this research, it has been identified that four (4) elements of organizational culture which are communication, training and development, shared values and teamwork were analyzed. Researchers has research the relationship and effect of organizational culture and change management.

#### a. Relationship Between Communication And Change Management

Communication refers to the process whereby individuals and groups transaction a variety of ways and within different areas with the objective of carrying out organizational goals (Smidts et al., 2001; Brunetto and Farr-Wharton, 2004). Robbins (2001) suggested that there is a relationship between the quality of management-employee communication and the resultant level of employee motivation and commitment. According to Robbins & Judge (2007), communication is information exchange and happens in three dimensions, which are upwards, downwards and horizontally. Base on Drenth et al. (1998), communication refers to the sending and receiving messages by means symbols and sees organizational communication as a key element of organizational climate. So it is important for the message to send and received effectively and efficiently in order for the change management process to be successful.

# b. Relationship Between Training And Development and Change Management

Training and development can be defined as the process of providing employees with specific skills or helping those correct deficiencies in their performance (Poh, 2001). Previous empirical studies have provided extensive evidence that training and development facilitate the updating of skills, and lead to increased commitment, well-being, and sense of belonging, thus directly strengthening the organization's competitiveness (Acton and Golden, 2002; Karia and Ahmad, 2000; Karia, 1999). Meanwhile, according to Cherrington (1995), a successful training and education program would create more-favorable employee attitudes and loyalty, and help employees in their personal development and advancement. Moreover, Deming (1986) stressed the importance of education and training for continual updating and improvement, identifying one source of human motivation at work as intrinsic motivation which is the desire to grow, learn, and to develop oneself. Therefore, all these theories with regards to training and development shall facilitate the change management.

#### **Relationship Between Shared Values and Change Management**

c.

## Universiti Utara Malaysia

Studies in different contexts have found that organizations with corporate vision and shared values are successful in implementing change program. Ungan (2007) found that 79 corporate vision and shared values of organizational culture was significantly associated with the success of implementing services best practice. Cultures, which are open to new ideas and encourage creativeness, would logically be more successful in implementation. Inspiring every employee to be creative, offering suggestion and making change will promote continuous improvement culture within organization. Importantly, corporate vision and shared values are determinants

for successful organizational change (Soumyaja et al., 2011; Herold et al., 2007).

#### d. Relationship Between Teamwork and Change Management

A case study by Osland (1997) in Central America showed that working together within a production unit led to better employee attitudes. Anschutz (1995) stated that participation in teamwork, continuous learning, and flexibility were the major factors for success within organizations in achieving a partnership between workers and managers. Another body of literature has examined the link between teamwork and organizational performance (Karia and Ahmad, 2000). These studies found that teamwork is one of the important dimensions in influencing organizational success as well as achieving good relationship between workers and managers. A study from Parumasur & Govinder (2013) also found team quality was related to project commitment and coordination with other teams.

#### 2.4 SUMMARY

This chapter has presented related previous research on Change Management and Organizational Culture. The next chapter will present the theoretical framework, hypotheses, operational definition and methodology used in this research.

#### **CHAPTER 3**

#### METHODOLOGY

#### 3.1 INTRODUCTION

Methodological aspects of the research includes framework, hypothesis, research design, operational definition, research instrumentation, population and sample, data collection procedures and technique data analysis. The purpose of this research design is to provide a clear and completed description of the specific steps employed in this research.

#### 3.2 RESEARCH FRAMEWORK

# Universiti Utara Malaysia

In this research, a theoretical framework is needed in order to recognize the relationship of one variable to the other variables. There are two variable in conceptual framework which are dependent variable and independent variables. The researcher has identified what are the relationship of the organizational culture and change management.
In theoretical framework, the relations between change management and organizational culture (dependent variable and the independent variables) are factors that focusing on educational degree, marital status, jobs status. Based on approach of literature review, the schematic diagram for the theoretical framework is as follows:

### Figure 3.1

Theoretical Framework of Organizational Culture & Change Management

Organizational Culture	
Communication —	Universiti Utara Malaysia
Training And Development	Change Management
Shared Values	
Teamwork	

### 3.3 HYPOTHESIS

- Ha1: There is significant relationship between communication and change management
- Ha2: There is significant relationship between training and development and change management
- Ha3: There is significant relationship between shared values in the organization and the change management
- Ha4: There is significant relationship between teamwork in organizational culture and the change management

Ha5: There is a significant relationship between organizational cultures with change management

Ha6: There is a significant influence between organizational cultures with change management

#### **3.4 RESEARCH DESIGN**

This is an exploratory research that aims to explain the relationship between organizational culture and change management. The research was designed in accordance with the principles of a cross-sectional field survey, where questionnaire was used for data collection. This method was chosen due to its practicality, where time and budget are the main constraints. Above all, handling of questionnaires is relatively easy while at the same time provides the breadth and speed in terms of its coverage.

A given research design can employ not only one but also a combination or a variety of methods for collecting and analyzing data. The quantitative research method and design selected for this research is the most fitting given the purpose and problem statement for the research. This quantitative research aims to determine the moderating effect of organizational culture in the relationship with change management, based on the views of the employees who are attached to public sector organization.





### **Operational Definition**

Terms	Definition
Organizational Culture	• pattern of shared basic assumptions that the group learned as it solved its problems that has worked well enough to be considered valid and is passed on to new members as the correct way to perceive, think, and feel in relation to those problems (Schein, 1992)
Change Management	• the introduction and management of initiatives designed for renewing an organization's structure, capabilities and direction to serve the ever-changing needs of external and internal customers (Moran & Brightman, 2001; Peus et al., 2009)

Terms	Definition
Communication	• refer to how change is communicated and whether or not the communication is effective and through interaction with the management (Bouckenooghe et al., 2009)
Training And Development	• process meant to provide both new and existing employees the knowledge and skills they need to do their current job, as well prepare them for changes on-the-job and also future job demands (Dessler, 2011)
Shared Values	• Jones and George (1998) argue that shared values are the primary vehicle through which people experience the highest form of trust, "unconditional trust". Barber (1983) further suggests a reciprocal process between shared values and trust, with shared values helping to create a relationship built on trust, and trust serving to maintain and express those shared values
Teamwork	• Teamwork is an action – it is something people do. Teamwork enables individuals to do together what they cannot accomplish by themselves

# Universiti Utara Malaysia

From the table 3.1 above, according to Schein (1992), organizational culture is style of understanding that have been learned together and passed down to other people as a guided to perceive, think and feel. Moran & Brightman (2001) and Peus et al., (2009) said about change management as initiative of organization to restructure in order to fulfill the needs of the internal and external clients. According to Bouckenooghe et al., (2009), communication is how organization interact about change for assuring the effectiveness of change. Dessler (2011) defined training and development as the process to provide information to all the employees in the organization related to their current and future jobs. Barber,

(1983) said about share values as the process related to trust. Meanwhile teamwork is job or work which do together.

#### **3.6 RESEARCH INSTRUMENT**

#### **3.6.1** Unit of Analysis

Neuman (1997) defined the unit of analysis as the type of unit a researcher uses when measuring the variables. It is used to describe the units themselves and 'what' or 'who' that is being studied. Typically, a unit of analysis in social science research would include individuals, groups and organization. This research attempts to determine the organizational culture and change management that involved public sector organization in Malaysia. Therefore, the unit of analysis is individual employees, whom work at Ministry Of Home Affairs, Prime Minister's Department and Ministry Of Education in Malaysia. They have been evaluated by the questionnaire given to prove whether there is any relationship between organizational culture and change management.

#### **3.6.2** Survey Instrumentation

A survey is a research technique in which data are collected from a sample of population through a questionnaire. A questionnaire consists of formalized and prespecified set of questions designed to obtain responses from potential respondents. Questions in the instrument reflect the research objective under investigation. Structured questionnaires are used widely in field research, in experiments and other data collection activities because they are essential to and most directly associated with survey research (Babbie, 2005). In line with present research, a set of questions was developed. The questionnaire should ascertained the link, if any, between independent variables and the dependent variable.

A questionnaire has been designed in 3 sections which consist of Section A, B and C. Measurement scale for section are based on a Likert Scale of 1 to 5 for the section B and C. The scale is 1 - strongly disagree, 2 - disagree, 3 - uncertain, 4 agree and 5 - strongly agree. A sample of questionnaire used in this research is attached at **Appendix A**.

Section A consists of demographics section concerning personal background. It consists of gender, race, age, marital status, educational levels, and position level in the organization and length of service.

Section B consists of organizational culture which is an independent variable for this research. This measure is based on the three dimensions of corporate culture consist of communication, training and development, teamwork which have been developed by Anita Salleh (2012). However, for the shared values, researcher has adapted from the study made by Gillespie and Mann, (2004). Under the Communication, the items involves are encourages freedom of speech and open communication, keeps employees well informed on matters important to them, communication is regularly used for improvement of work process and sufficient effort is made to determine the thoughts and responses of people towards change.

In Training and Development dimension, the items involves are employees are expose to change process through training session implemented, given sufficient training for change process, specific training about change are given to all level of employees and most employees are trained on how to implement change in routine work.

In Shared Values dimension, the items involves are shared values has been informed to all employees, shared values encourages team and individual contributions, employee is fully understand the shared values strategy and the management committed to the shared values strategy.

While in Teamwork dimension, the items involves are work within appointed around groups, more comfortable working in a team rather than individually, teamwork in valued in the organization and they are cooperate each other when need assistant. Section C consists of change management which is dependent variable for this research. The items in change management has been developed by referring to Azahari Jamaludin, (2012). The 10 items which included in this section are employees have clear reason of change, clarify the mechanics of actually doing things differently, given consideration to the way the feeling about making changes, plays an active role in helping other colleagues understand that change is beneficial, encourage employees and other colleagues when changes are implemented, receive training, counseling and coaching to develop new skills, optimistic about the direction of the organization, change is routine and expected in the organization, organization's vision includes the need to change and personally tell me about changes.

3.7

**PILOT TEST** 

### Universiti Utara Malaysia

According to Neuman (1997), a pilot test is essential because it improves the questionnaires. The purpose of a pilot test is to identify flaws in research design and instrument use, and to supply proxy data for selection of a probability sample (Cooper & Schindler, 2006). The outcomes of the pilot test should discover ambiguities, misunderstandings, and useless items (Wiersma, 1993).

For the purpose of this research, the pilot test has been conducted in a small group of people which consist of 30 respondents from various Government's ministries and departments. Pilot test is important in order to ensure that potential problems such as, non-reliable data, can be identified and resolved before commencing the actual research. The information gained has been used to improve the methods or instruments where applicable.

#### 3.7.1 Reliability Test

Reliability refers to consistency or stability in measurement. Reliability is the tendency of a respondent to respond in a consistent or in a similar manner to an identical or a near identical question. Adversely, inconsistent errors produce a low reliability in the measuring instruments. This research used Cronbach's coefficient alpha, the mostly widely used reliability coefficient to estimate the internal consistencies of items in an instrument (Onwuegbuzie & Daniel, 2002; Sekaran, 2003). According to Nunnally (1994), Cronbach's alpha score above 0.7 is the most widely accepted criteria for a research instrument. An instrument is considered to be more reliable and share a high internal consistency when the value of Cronbach's alpha is closer to "1". Therefore, this researcher used Cronbach's alpha value of 0.7 in this study.

Sekaran (2003) stated that "Cronbach's alpha is a reliability coefficient" that show the items compatibility as a set of question and the closer the alpha value to 1, the higher the reliability. Alpha value that is less than 0.6 is considered low while the value of 0.7 can be accepted. Hence, a pilot test is being carried out to determine the reliability and validity of the items adapted. The findings of the pilot test helped the researcher to remove the questions which are consider vague or unclear to the participants. The researcher is able to learn whether the respondents understand the questionnaire given. Reliability is the degree to which measures are free from random error and therefore yield consistent result.

The consistency reliability (Cronbach's Alpha) for change management in this research are summarized in Table 3.2 below. It can be said that the variables in change management is reliable.

Table 3.2:		
Consistency Reliability for Dependen	nt Variables	
Section C Section C	No. Of	Consistency Reliability
Change Management	Item	(Cronbach's Alpha)
Change Management	10	0.792

The consistency reliability (Cronbach's Alpha) for every dimension for independent variables in this research are summarized in Table 3.3 below. From the table, the most reliable independent variable is teamwork and followed by shared values. The communication and training and development are not reliable since the Cronbach's Alpha value is below 0.7.

As for communication and training and development, the researcher need to relook the questionnaires distributed and to modify the questionnaires accordingly as the Cronbach's Alpha for these two (2) variables is below 0.7.

### **Table 3.3:**

### Consistency Reliability for Independent Variables

No. Of	Consistency Reliability		
Item	(Cronbach's Alpha)		
4	0.584		
4	0.460		
4	0.816		
4	0.829		
	Item 4 4 4 4 4 4		

Besides the dimensions stated in these two section, the consistency reliability (Cronbach's Alpha) for all the dependent variables and independent variables are summarized in Table 3.4 below. From the table below, it shows all the variables are reliable with the value of Cronbach's Alpha is 0.909.

#### **Table 3.4:**

Consistency Reliability for Dependent Variables and Independent Variables

Dependent Variables and	No. Of	Consistency Reliability
Independent Variables	Item	(Cronbach's Alpha)
All variables	26	0.909

From the result of this pilot test, researcher have modified the questionnaires to ensure respondents understood the questionnaires.

### 3.8 DATA SCREENING



#### 3.8.1 Normality Test

Normality Test is used to determine either the data set well-modeled by a normal distribution or not, or to compute how likely an underlying random variable is to be normally distributed. Skewness and Kurtosis test has been used by the researcher to examine the normality of the data. If the data are normally distributed then the data points are close to the diagonal line. As suggested by Hair et al. (1998), this study has used +- 1.96 as the value of Skewness and Kurtosis.

Table 3.5 below shows the result of normality test. Base on this table, it shows that most of the value of Skewness and Kurtosis were fall within the limit. However, there are 12 items exceed the value of Skewness and Kurtosis.

### **Table 3.5:**

DESCRIPT	IVE	STATISTICS	STD. ERROR
Communication 1	Skewness	-0.174	0.427
Communication 1	Kurtosis	-0.491	0.833
Communication 2	Skewness	-0.266	0.427
Communication 2	Kurtosis	0.945	0.833
Communication 3	Skewness	0.095	0.427
Communication 5	Kurtosis	1.744	0.833
Communication 4	Skewness	-1.015	0.427
Communication 4	Kurtosis	-0.303	0.833
Training And Development 1	Skewness	0.022	0.427
Development 1	Kurtosis	0.623	0.833
Training And	Skewness	-0.355	0.427
Development 2	Kurtosis	0.293	0.833
Training And	Skewness	-0.702	0.427
Development 3	Kurtosis	1.314	0.833
Training And	Skewness	-0.964	0.427
Development 4	Kurtosis	0.196	0.833
	Skewness	-0.067	0.427
Shared Values 1	Kurtosis	-0.178	0.833
	Skewness	-0.013	0.427
Shared Values 2	Kurtosis	-0.168	0.833
Charad W-1 2	Skewness	-0.632	0.427
Shared Values 3	Kurtosis	-0.381	0.833
Shared Values 4	Skewness	-1.094	0.427
Shared values 4	Kurtosis	1.834	0.833

### The Result Of Normality Test

DESCRIPT	IVE	STATISTICS	STD. ERROR	
Teamwork 1	Skewness	-0.003	0.427	
Teamwork 1	Kurtosis	0.229	0.833	
Teamwork 2	Skewness	-0.913	0.427	
Teamwork 2	Kurtosis	0.275	0.833	
Teamwork 3	Skewness	-0.387	0.427	
Tealliwork 5	Kurtosis	-0.483	0.833	
Teamwork 4	Skewness	-0.615	0.427	
Tealliwork 4	Kurtosis	0.615	0.833	
Change Mat 1	Skewness	-1.227	0.427	
Change Mgt 1	Kurtosis	3.724	0.833	
Change Mgt 2	Skewness	-0.422	0.427	
Change Wigt 2	Kurtosis	0.042	0.833	
Change Mat 2	Skewness	-1.328	0.427	
Change Mgt 3	Kurtosis	-0.257	0.833	
Change Mgt 4	Skewness	-0.705	0.427	
Change Mgt 4	Kurtosis	1.788	0.833	
Change Mgt 5	Skewness	0.095	0.427	
Change Wigt 5	Kurtosis	1.744	0.833	
Change Mgt 6	Skewness	-0.409	0.427	
Change Wigt 0	Kurtosis	0.591	0.833	
Change Mgt 7	Skewness	ta-0.556 a a	<b>VS</b> 0.427	
Change Wigt 7	Kurtosis	0.864	0.833	
Change Mat 8	Skewness	-0.556	0.427	
Change Mgt 8	Kurtosis	0.864	0.833	
Change Mat 0	Skewness	0.242	0.427	
Change Mgt 9	Kurtosis	-0.634	0.833	
Change Mgt 10	Skewness	-0.993	0.427	
Change Wigt 10	Kurtosis	0.599	0.833	

Base on this normality test, 12 items from 26 items are not normally distributed. It is because of the value of Skewness and Kurtosis are exceed the range of  $\pm$  1.96. All the items are in the variables of this study.

### 3.9 DATA ANALYSIS

#### 3.9.1 Factor Analysis

The purpose of factor analysis is to summarize the information contains in a large number of variables into a smaller number or variables (Zikmund, 2003). The most popular method for determining construct validity is by using factor analysis (Sekaran, 2003). Therefore, this study executes factor analysis to determine the Change Management variables and the variables of Organizational Culture. Before performing factor analysis, researcher has tested the Kaiser Meyer Olkin (KMO) and Bartlett's test. This test is to indicate multi-collinearity. The KMO value must be over 0.5 while Bartlett's test must be significant (Coakes and Steed, 2003). Anti-image correlations matrix diagonals are the negative matrix values of partial covariance and correlations matrix diagonals should be above 0.50 and items with values less than 0.50 must be excluded from further analysis. To perform the factor analysis, the researcher follows the following prerequisites:

- a. Eigen values must be more than 1
- b. Cumulative % of Eigen value must be more than 60%
- c. Factor loading for 150 samples is 0.45 (Hair et. al., 1998)

- Cross loading exists when more than one factor exceeding factor loading (in this study 0.50). If cross loading occur, the researcher selected the item that scores higher factor loading to be the item for the respective factor
- e. Anti-image correlations matrix diagonals should be above 0.50
- f. The overall measure of sampling adequacy is 0.50 or higher (Kaiser, 1974)

**Table 3.6:** 

### The Results of Factor Analysis

KN	AO and Bartlett's Test		
Kaiser-Meyer-Olki Adequacy.	n Measure of Sampling	.463	
Bartlett's Test of	Approx. Chi-Square	387.171 120	vela
Sphericity	Sig.	.000	y 51 d

By referring to the table above, it can be said the independent variables are multicollinearity since the value of KMO is approximately to 0.5. The value of Bartlett's Test is 0.000 which is significant.

#### 3.9.1.1 **Total Variance**

**Table 3.7:** 

### Total Variance

	Total Variance Explained								
Component	Ir	Initial Eigenvalues Extraction Sums of Squared Rotation Sums of Squared Loadings			ed Loadings				
	Total	% of	Cumulative	Total	% of	Cumulative	Total	% of	Cumulative
		Variance	%	-	Variance	%		Variance	%
1	6.266	39.163	39.163	6.266	39.163	39.163	3.646	22.787	22.787
2	2.105	13.157	52.320	2.105	13.157	52.320	2.901	18.129	40.916
3	1.652	10.324	62.644	1.652	10.324	62.644	2.055	12.844	53.760
4	<b>1</b> .371	8.572	71.215	1.371	8.572	71.215	1.901	11.883	65.643
5	1.256	7.848	79.063	1.256	7.848	79.063	1.666	10.414	76.058
6	1.020	6.373	85.437	1.020	6.373	85.437	1.501	9.379	85.437
7	.784	4.900	90.337						
8	.491	3.071	93.408						
9	.379	2.369	95.776						
10	.218	1.361	97.137	Jniv	ersiti	Utara	Mala	ysia	
11	.163	1.019	98.156						
12	.112	.701	98.857						
13	.071	.445	99.302						
14	.063	.396	99.698						
15	.036	.228	99.926						
16	.012	.074	100.000						

Extraction Method: Principal Component Analysis.

By referring to the Table 3.7 above, there are six (6) components (factors) which the Eigen value is more than 1. The cumulative Eigen Value percentage is 85.437 which is more than 60%.

### 3.9.1.2 Rotated Component Matrix

### **Table 3.8:**

Rotated Component Matrix

	NUIA	ted Compor				
		Component				
	1	2	3	4	5	6
COMMUNICATION				.605		
COMMUNICATION	.693					
COMMUNICATION					849	
COMMUNICATION			.918			
TRANING AND	.768					
DEVELOPMENT	.700					
TRANING AND						.910
DEVELOPMENT						.910
TRANING AND				.897		
DEVELOPMENT				.097	·	
TRANING AND	/				750	
DEVELOPMENT	Uni	versit	i Utar	a Mala	.752 aysia	
SHARED VALUES	.811				-	
SHARED VALUES	.799					
SHARED VALUES	.545			.502		
SHARED VALUES			.561			
TEAMWORK	.534	.671				
TEAMWORK		.827				
TEAMWORK		.902				
TEAMWORK		.551	.562			

Rotated Component Matrix<sup>a</sup>

Extraction Method: Principal Component Analysis.

Rotation Method: Varimax with Kaiser Normalization.

a. Rotation converged in 12 iterations.

By using factor loading 0.50, factor one consist of questions communication 2, training and development 2, shared values 1, shared values 2, shared values 3 and teamwork 1. Factor two consist of all the questions in teamwork. In factor three, the questions involve are communication 4, shared values 4 and teamwork 4. Factor four consist of questions in communication 1, training and development 2 and shared values 3. Factor five consist of questions communication 3 and training development 4. In factor 6 only has training and development 2.

From the result of reliability test, normality test and factor analysis, researcher has decided to modify the questions in the questionnaires. This is to ensure the respondents more understand the questions and can answer properly.

### 3.7 POPULATION AND SAMPLE

### Universiti Utara Malaysia

For the purpose of this research, the population is focus on employees who work at Ministry Of Home Affairs, Prime Minister's Department and Ministry Of Education in Malaysia as a representatives of employees in public sector organization. With refer to the source at Public Service Department of Malaysia, the public servant in public sector consist of more than 1.3 million in population. As mentioned in Chapter 1, GTP was designed to be an ambitious program of change, aiming to transform the foundation of Government. So, these three ministries were chosen because their large involvement in GTP. In this research, the stratified random sampling method has been chosen in order that every component in the population is considered and has an equal chance of being chosen as a subject (Sekaran, 2003). By using the stratified sampling method, 400 sets of questionnaires have been distributed to these three ministries. According to Krejcie and Morgan (1970), the total number of sample needed is 384.

### **Table 3.9:**

UTAR	TOTAL POPULATION	% PORTION	QUESTIONNAIRES		
	AYS		DISTRIBUTED	RETURNED	
MINISTRY OF EDUCATION	320,000	66% IrsitiUta	260 ra Malaysi	258	
MINISTRY OF HOME AFFAIRS	120,000	24%	96	94	
PRIME MINISTER DEPARTMENT	50,000	10%	40	39	
TOTAL	490,000	100%	400	390	

### Stratified Random Sampling

### 3.8 DATA COLLECTION PROCEDURES

For the purpose of this research, a total of 400 questionnaires have been distributed to the respondents by hand and post. For the populations around Klang Valley, the questionnaires were distributed by hand while out of Klang Valley, the questionnaires were distributed by post. The questions were written in English and all the questions were simplified in order to ensure that all respondents can answer the questions well.

Researcher have distributed the questionnaires to the respondents from 15 October 2015 and after 3 weeks, out of 400, 390 questionnaires were received.

This research is focus on employees in public sector organization. Data collection in this study used questionnaires a Likert scale of 5 - point scale where 1 represents 'strongly disagree', 2 'not agree', 3 'moderate', 4 'agree' and 5 'Strongly agree'. The respondent may have the perception and different interpretation of this scale. This study is across section whereby it cannot examine the effects of changes in variables that was studied.

### 3.9 TECHNIQUES OF DATA ANALYSIS

Upon completing data collection, preliminary test was conducted to determine the response rate, inter-rater agreement, reliability, and validity of the research construct. Factor analysis and reliability analysis were used to assess the validity and reliability of the independent variables (Organizational Cultures), and dependent variable (Change Management). The response rate is computed by calculating the frequency of response and compared to the overall sample. The descriptive statistics namely mean, median, standard deviation, frequencies, and percentage were used to describe the main characteristics of the sample.

For the purposes of answering all the objectives, both descriptive and inferential statistics analysis were carried out:

### Universiti Utara Malaysia

- a. The descriptive statistics to provide the frequencies, measurement of central tendency (mean) and percentage.
- b. The inferential statistics to perform the Pearson Correlation.

Cohen (1990) suggested the strength of correlation, 'r' value to be use in order to identify and to determine the strength between two variables. The level of correlations or 'r' value; 0.10 to 0.29 or -0.10 to -0.29 is small/weak, 0.30 to 0.49 or -0.30 to -0.49 is medium/moderate and 0.50 to 1.0 or -0.50 to -1.0 is large/strong.

### 3.10 SUMMARY

This chapter has explained the qualitative methods that were used by researcher in conducting the research. All the tests and analyses done in this chapter are based on 30 respondents (pilot study). The next chapter discussed the findings of the quantitative analysis using two techniques that is the descriptive and inferential statistics.



#### **CHAPTER 4**

### **RESULTS AND DISCUSSION**

### 4.1 INTRODUCTION

This chapter discusses the data collected and the statistical analysis conducted on the data. Among covered are the rate of response, reliability analysis, demographic profile of the respondents, descriptive statistics of each of the variable in the research, correlation analysis among the variables and the regression analysis for the framework developed for this research.

### 4.2 RATE OF RESPONSE

### Universiti Utara Malaysia

The primary data collected for this research is from questionnaires distributed to the staff from several Government ministries, namely Ministry Of Home Affairs, Prime Minister's Department and Ministry Of Education in Malaysia which has been selected as the sample for this research. Prior to statistical analysis, the raw data were screened to ascertain the accuracy of the input data. A total of 400 questionnaires were distributed and 390 are returned. The questionnaires were distributed by hand to the respondents. The table below is the summary of the number of questionnaires distributed, collected and usable for further statistical analysis.

### **Table 4.1:**

#### Distribution of Questionnaire

	Number	%
Number of questionnaires distributed	400	100
Number of questionnaire collected	390	97.5
Number of usable questionnaires	390	97.5

### 4.3 RELIABILITY ANALYSIS

There are four independent variables in this research. These four independent variables have been tested by using the Cronbach's Alpha to analyze the reliability. As mentioned before, researcher has decided to use Cronbach's alpha value of 0.7 and more to be considered as acceptable. Values below 0.7 are considered poor.

From the research, the reliability value for Communication is 0.785, Training and Development is 0.843, Shared Values in 0.890 and Teamwork is 0.820. As a whole, all these independent variables are considered as accepted. For the Communication, the reliability value is slightly more than 0.7 which can be considered as accepted. For the Training and Development and teamwork, they are considered as normal reliability, while for the shared values, the reliability is considered as good reliability. The reliability for the dependent variable, which is

known as change management also is a good reliability with the values of 0.900. Table 4.2 shows the reliability values of all variables.

### **Table 4.2**:

### Reliability Analysis Results

onbach's Alpha	No. Of Item	Variables
0.785	4	Communication
0.843	4	Training And Development
0.890	4	Shared Values
0.820	4	Teamwork
0.900	10	Change Management
	10	Change Management

4.4

### DEMOGRAPHIC PROFILE OF THE RESPONDENTS

Universiti Utara Malaysia

All the questionnaires are distributed to the respondents as random. From the table below, researcher found that most of the respondents are female which represent 76.9% of the respondents, while 21.1% are male.

From the demographic profile, researcher also found that, most of the respondents are Malay which represent 93.1% of the respondents. For Chinese, Indian and other race respondents, they are represent 2.8%, 1.3% and 2.8% respectively.

Researcher also look at the age of the respondents in the demographic profile. From the Table 4.3 below, it can be revealed that the majority of the respondents are at the age from 26 - 35 years old which represent 47.7%. The respondents with the age below 25 years old is 9.2%, 36 - 45 years old is 27.9%, 46 - 55 years old is 13.3% and more than 55 years old is only 1.8%.

From the table also it shows that most of the respondents are married which 74.4% and only 25.6% are still single.

From the demographic profile, it shows 38.5% of the respondents have Bachelor Degree. For SPM holder and below, it represented 11.5%, STPM/Diploma is 32.8%, Master Degree is 12.8% and PhD is 2.8%. This research also has professional background respondents which represent 1.5% of them.

## Universiti Utara Malaysia

Most of the respondents also come from staff grade 36 and below which represent 54.9%. The position level of the respondents who are in grade 41 to 52 is 43.8% and only 1.3% are from grade 54 and above.

For the length of service, 38.5% from respondents are those who have been worked for more than 10 years followed by 36.4% of them have been worked from 5 to 10 years. 3.8% of the respondents have work for less than 1 year and 21.3% have been worked for 1 to 5 years. Table 4.3 shows the frequency of demographic profile of the respondents.

### **Table 4.3:**

	Classification	Frequency	Percent
Gender	Male	90	21.1
	Female	300	76.9
	Total	390	100.0
Race	Malay	363	93.1
	Chinese	11	2.8
	Indian	5	1.3
	Others	11	2.8
	Total	390	100.0
Age	Below 25 Years	36	9.2
	26-35 Years	186	47.7
	36-45 Years	109	27.9
UTAR	46-55 Years	52	13.3
L'UTARA	Above 55 Years	7	1.8
3	Total	390	100.0
Marital Status	Single	100	25.6
	Married	290	74.4
	Total	390	100.0
<b>Highest Formal Education</b>	SPM Below	45	11.5
liniversi	STPM/Diploma	128	32.8
BUDI BAT	Bachelor Degree	150	38.5
	Master Degree	50	12.8
	PhD	11	2.8
	Professional	6	1.5
	Total	390	100.0
Position Level In Organization	Grade 54 And Above	5	1.3
	Grade 41 To 52	171	43.8
	Grade 36 And Below	214	54.9
	Total	390	100.0
Length of Service	Less Than 1 Year	15	3.8
	1 To 5 Years	83	21.3
	5 To 10 Years	142	36.4
	Above Than 10 Years	150	38.5
	Total	390	100.0

# Demographic Profile of Respondents

### 4.5 DESCRIPTIVE ANALYSIS OF THE VARIABLES

For the purpose of understanding the variability of the variables that use interval scale, the means, and standard deviations were computed. The results are illustrated in Table 4.4 until Table 4.8 below.

#### **Table 4.4:**

#### Descriptive Statistics for Communication Variable

	Ν	Min	Max	Mean	SD
This organization encourages freedom of speech and open communication.	390	1.00	5.00	3.6513	.77323
This organization keeps employees well informed on matters important to them.	390	2.00	5.00	3.9051	.69425
Communication is regularly used for improvement of work process.	390	2.00	5.00	4.0205	.60383
Sufficient effort is made to determine the thoughts and responses of people who work here.	390	2.00	5.00	3.8436	.66002
Valid N (listwise)	390				

By referring to the table above, 88% of the respondents agreed that communication is regularly used to improve the work process. But most of the respondents feel unsure whether communication is an effective tool to manage the change in public sector organization since they are uncertain about the encouragement of their organization in freedom of speech and open communication. But overall, they are likely agreed that communication can help in managing the change.

### **Table 4.5:**

### Descriptive Statistics for Training and Development

	Ν	Min	Max	Mean	SD
Employees are encouraged to accept education and training within this organization	390	1.00	5.00	3.8128	.58105
Resources are available for employee's education and training within this organization	390	1.00	5.00	3.7128	.70590
Specific work-skills training are given to all employees in this organization	390	1.00	5.00	3.6821	.72519
Most employees in this company are trained on how to use quality management methods (tools)	390	2.00	5.00	3.6692	.72829
Valid N (listwise)	390				

The table above stated the all the respondents are uncertain about the training and development in the organization regarding managing the change. But it can also be said that they are most likely agreed that they are encouraged to accept education and training within the organization.

### **Table 4.6:**

### Descriptive Statistics for Shared Values

	Ν	Min	Max	Mean	SD
Shared values of an organization has been informed to	390	1.00	5.00	3.7923	.62956
all employees.					
The organization shared values encourages team and	390	1.00	5.00	3.8026	.67986
individual contributions.					
I am fully understand the shared values strategy of the	390	1.00	5.00	3.7487	.71591
organization.					
The management of the organization committed to the	390	1.00	5.00	3.7513	.70779
shared values strategy					
Valid N (listwise)	390				

From the table above, most of the respondents agreed that the organization shared values encourages team and individual contributions. According to the table above also, they are quite agreed about shared values can be an effective tool to manage the change.

### **Table 4.7:**

### Descriptive Statistics for Teamwork

	Ν	Min	Max	Mean	SD
Work within this department is appointed around	390	1.00	5.00	3.9205	.63839
groups					
I am more comfortable working in a team rather than	390	1.00	5.00	4.0436	.71391
individually					
Team working is valued in this organization	390	1.00	5.00	4.0077	.68208
Other units or departments always cooperate with me	390	1.00	5.00	3.8949	.70745
when I need assistance					
Valid N (listwise)	390				

By referring to the table above, it can be said all respondents agreed that team work is highly is a good tool in change management process in their organization. The most respondents said that they are comfortable to work in team rather than work individually. It means that they agreed by working in a team, the organization can achieve the change effectively.

### **Table 4.8:**

### Descriptive Statistics for Change Management

	Ν	Min	Max	Mean	SD
When organizational changes are made, I always make very clear the reasons for changing	390	2.00	5.00	3.8256	.66523
I always help clarify the mechanics of actually doing things differently	390	2.00	5.00	3.8897	.54669
I always give consideration to the way the feeling about making changes	390	2.00	5.00	3.8949	.60565
When changes are instituted, I take an active role in helping other colleagues understand that change is beneficial	390	1.00	5.00	3.8128	.70499
I make personal efforts to encourage myself and other colleagues when changes are implemented	390	2.00	5.00	3.8462	.60582
I receive training, counseling and coaching to develop new skill	390	1.00	5.00	3.8897	.62563
We are always given the reasons to be optimistic about the direction of the organization	390	1.00	5.00	3.8077	.66606
There is a sense that change is routine and expected in the organization	390	1.00	5.00	3.7872	.67519
We have been told that pursuing the organization's vision includes the need to change	390	1.00	5.00	3.8256	.64562
My manager personally tell me about changes in the organization.	390	1.00	5.00	3.7308	.71476
Valid N (listwise)	390				

From the table above, most of the respondents likely to agree that in managing the change in their organization, they always give consideration to the way they feel about making change. They open their mind to accept change in their organization.

### 4.6 CORRELATION ANALYSIS

Correlation test is to show the strength of the association between the variables involved. Inter-correlations coefficients (r) were calculated by the means of Pearson's Product Moment. According to Cohen (1990), r ranging from 0.10 to 0.29 may be regarded as indicating a low degree of correlation, r 0.30 to 0.49 may be regarded as indicating a moderate degree of correlation and r ranging from 0.50 to 1.00 may be regarded as a high degree of correlation.

# Universiti Utara Malaysia

The correlation matrix in Table 4.9 displays correlation coefficients between the four independent variables measured by using multiple-item scales. The correlation coefficients indicate the strength of the association between the variables. A coefficient is considered significant if the p-value is less than 0.05. There is significant correlation between all the independent variables, as listed in the Table 4.9. The correlation matrix reflects correlation coefficients that vary between 0.503 and 0.694. All organizational culture dimensions reflect a significant correlation with change management.

### **Table 4.9:**

### Correlation Statistics between Variables

		Change Management	Communication	Training And Development	Shared Values	Team Work
Channel	Pearson Correlation	1	.545**	.630**	.694**	.503**
Change Management	Sig. (2-tailed)		.000	.000	.000	.000
Wanagement	Ν	390	390	390	390	390
	Pearson Correlation	.545**	1	.556***	.581**	.519**
Communication	Sig. (2-tailed)	.000		.000	.000	.000
	Ν	390	390	390	390	390
<b>m</b> · · · · ·	Pearson Correlation	.630**	.556**	1	.610**	.496**
Training And Development	Sig. (2-tailed)	.000	.000		.000	.000
Development	N	390	390	390	390	390
	Pearson Correlation	.694**	.581**	.610**	1	.614**
Shared Values	Sig. (2-tailed)	.000	.000	.000		.000
2	N	390	390	390	390	390
V.F.	Pearson Correlation	.503**	.519**	.496**	.614**	1
Team Work 📃	Sig. (2-tailed)	.000	.000	.000	.000	
P	N	390	390	390	390	390

\*\*. Correlation is significant at the 0.01 level (2-tailed).

# Universiti Utara Malaysia

Table 4.10 shows the relationship between communication and change management. The correlation of 0.545 is regarded as a high degree of correlation.

### Correlation Between Communication and Change Management

	Change Management
Communication	0.545
Significant	0.000

### **Table 4.11:**

Correlation Between Training And Development and Change Management

	Change Management
Training And Development	0.630
Significant	0.000
Table 4.11 above shows the correl	lation between training and development and
change management. Training and o	development shows the significant at ( $r=0.630$ ,
p<0.01) which is also a high degree	of correlation.

### **Table 4.12:**

Correlation Between Shared Values and Change Management

	Change Management
Shared Values	0.694
Significant	0.000

From the table above, shared values has the highest score of correlation (r=0.694, p<0.01) than other variables.

### **Table 4.13:**

Correlation Between Team Work and Change Management

	Change Management	
Team Work	0.503	
Significant	0.000	

From the correlation in the table above, the score for team work is (r=0.503, p<0.01), which is the lowest score between all the independent variables. However, team work still contribute a high degree of relationship among independent variables. Thus, it can be concluded that all the independent variables are significantly related to change management, with shared values contributed to the higher degree of the relationship.

Table 4.14 shows the summary of correlation association for all the independent variables.

### **Table 4.14:**

Summary of Correlation Association and Strength

	<b>Pearson Correlation</b>	Association	Strength
Communication	0.545	Positive	Strong
Training and Development	0.630	Positive	Strong
Shared Values	0.694	Positive	Strong
Teamwork	0.503	Positive	Strong
#### 4.7 **REGRESSION ANALYSIS**

The regression analysis was used to test if communication, training and development, teamwork and shared values could predict the change management that took place within an organization. The results of the regression indicated that the four predictor variable could explain 56.0% ( $R^2 = 0.560$ , F = 122.507, P = .000) of the variance as shown in the following Table 4.16 and 4.17.

Based on the beta weights and structure coefficients as in Table 4.18, shared values ( $\beta = 0.430$ , p < 0.01) as the best predictor for change management in the public sector. This variable can give the highest impact to change management in the public sector organization. The next variable is training and development ( $\beta = 0.283$ , p < 0.01). For communication, since the  $\beta = 0.118$  and p < 0.01, so this variable is also a predictor in change management. Teamwork is not the predictor since its  $\beta = 0.037$  and p>0.01. It has no significant relationship with the change management.

As overall, these four variables gave 56% impact to change management and significantly related with change management.

### **Table 4.15:**

**Regression Analysis Results** 

## Variables Entered/Removed<sup>b</sup>

		Variables	
Model	Variables Entered	Removed	Method
1	Teamwork, Communication, Training and		Enter
	Development, Shared Values		

a. All requested variables entered.

b. Dependent Variable: Change Management

### **Table 4.16**

Model Summary

#### **Model Summary**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.748 <sup>a</sup>	.560	.555	.31334

a. Predictors: (Constant), Teamwork, Communication, Training and Development,

Shared Value

Universiti Utara Malaysia

### **Table 4.17**

ANOVA

**ANOVA**<sup>b</sup>

Model	Sum of Squares	df	Mean Square	F	Sig.
1 Regression	48.113	4	12.028	122.507	.000 <sup>a</sup>
Residual	37.801	385	.098		
Total	85.915	389			

a. Predictors: (Constant), Teamwork, Communication, Training and Development,

Shared Values

b. Dependent Variable: Change Management

## **Table 4.18**

Coefficients

	Unstandardized		Standardized		
	Coefficients		Coefficients		
Model	В	Std. Error	Beta	t	Sig.
1 (Constant)	1.147	.136		8.445	.000
Communication	.104	.039	.118	2.635	.009
Training and Development	.235	.038	.283	6.257	.000
Shared Values	.341	.039	.430	8.694	.000
Teamwork	.032	.038	.037	.839	.402

## **Coefficients**<sup>a</sup>

a. Dependent Variable: Change Management

## 4.8 HYPOTHESIS TESTING

The study has six hypotheses that explained the variables which suite the change management. By referring to the Table 4.19 below, Ha1 to Ha5 explain the relationship between organizational culture and change management. While Ha6 explain the influence between organizational culture with change management.

## **Table 4.19:**

## Summary of Hypothesis Testing

HYPOTHESIS	STATEMENT	RESULT
Ha1	There is significant relationship between communication	Accepted
	and change management	
Ha2	There is significant relationship between training and	Accepted
	development and change management	
Ha3	There is significant relationship between shared values in	Accepted
	the organization and the change management	
Ha4	There is significant relationship between teamwork in	Accepted
	organizational culture and the change management	
Ha5	There is a significant relationship between organizational	Accepted
	cultures with change management	
Ha6	There is a significant influence between organizational	Accepted
P. (C	cultures with change management	

Universiti Utara Malaysia

## 4.9 SUMMARY

This chapter has explained the findings of the quantitative analysis using two techniques that is the descriptive and inferential statistics. The next chapter discussed the recommendations and conclusion of this research.

#### **CHAPTER 5**

#### CONCLUSIONS AND RECOMMENDATIONS

#### 5.1 INTRODUCTION

This last chapter discussed the conclusion and recommendations that can be practiced by public sector and to be used for future research.

As a whole, this research concerned with the literature of the research about relationship between organizational culture and change management. This study has achieved and meet all the objectives set. It can be seen in the Public Sector that there are relationship between all the item of organizational culture and change management. Factors such as, training and development, shared values, teamwork and communication are the main factors for public sector to continue to increase change management in their organization. If these factors are not to be emphasized and made improvements would affect the change management in the public sector. Human resource management-related factors that were analyzed in this research influence level of employee's commitment, the management of public sector should pay attention to various aspects of human resource management, which support the management, training and development, shared values, communication and teamwork. Based on this studies and finding, researcher would expect that with full and implementation of the four key areas that was mentioned above could position itself to become a "model" for all the Public Sector to be followed throughout Malaysia.

## 5.2. RELATIONSHIP BETWEEN COMMUNICATION AND CHANGE MANAGEMENT

Results of this study showed that communication have a high degree relationship with the change management in the context of public sector organization. The result is in line with Boon and Arumugam (2006) where their findings indicate that respondents who perceived a greater awareness of corporate culture dimensions exhibited more positive reactions towards change management. The result from this study also consistent with some previous research which found that communication is important for improving employee commitment (Varona, 1996). The latest study done by Emanuele Invernizzi Stefania Romenti Michela Fumagalli, (2012), internal and external communication and the innovation networks played a pivotal role in helping the company to regain its winning position in terms of both sporting and financial success.

## 5.3 RELATIONSHIP BETWEEN TRAINING AND DEVELOPMENT AND CHANGE MANAGEMENT

Finding of this study is similar with the research of John Edmonds (2011). Training in change management can help to provide a deeper knowledge of its principles and an understanding of how to implement and manage change in an organization, John Edmonds (2011). Training is one tool which can help employers to increase employees' awareness towards their organization and leads employees to exert effort towards achieving goals (Hartline et al., 2000). Based on the study of training and development it shows a highly significant relationship between training and development and change management among employees in public sector. Therefore, the findings of this study can be proven with an earlier study by Karia (1999) on the link between training and development and change management. This indicates that continuous training program implemented in Public Sector have affected the commitment of staff and indirectly attract them to continue to serve in Public Sector and discharge their duties efficiently and effectively.

## 5.4 RELATIONSHIP BETWEEN SHARED VALUES AND CHANGE MANAGEMENT

Creating and implementing shared values is important for all organizations. They provide guidance for organizational decision-making and also provide a kind of ethical compass for organizational action. Based on the analysis of shared values, it can be seen that there are relationship between shared values and change management. The values are shared and followed by all members of the organization when acting on behalf of the organization. According to V. Kashyap (2012), shared values motivate channel members to perform role requirements and to rise above and beyond role requirements to perform extra-role behaviors that are beneficial to achieving channel goals. It clearly shows the shared values highly important in managing change.

# 5.5 RELATIONSHIP BETWEEN TEAMWORK AND CHANGE MANAGEMENT

Based on the analysis of teamwork dimension in organizational culture, it showed that there are relationship between both variable. It was supported by Anschutz (1995), where he stated that participation in teamwork, continuous learning and flexibility were the major factors for success within the organizations in achieving a partnership between workers and managers. The result of this study supported Boon and Arumugam (2006). Silos (1999) stated that the key to Japanese efficiency was the people who work together and this suggested that teamwork resulted in more commitment and involvement of employees within the organization.

## 5.6 IMPACT BETWEEN ORGANIZATIONAL CULTURE AND CHANGE MANAGEMENT

The degree of organizational culture relies on whether organizations continue to work towards their vision and also extend to which the employees in Public Sectors are ready to change and to ensure the change management. As proven in the regression analysis, all the organizational culture under study in this research gave 56% impact to change management and therefore, organizational cultures have a significant relationship with change management and would be an important factor to be considered in planning change and development especially in Public Sector.

## 5.7 RECOMMENDATIONS FOR PUBLIC SECTOR ORGANIZATION

Universiti Utara Malaysia

Based on the findings, the researcher has derived some recommendations as follows:

5.7.1 Apart from the theoretical implications, the findings of this study can offer some guideline to organization in promoting the policies and strategic management. Employers who aspires to have a success and change management with suitable organizational culture would obviously have to engage in a more serious approached in establishing a higher degree of communication, teamwork, training and development and shared values in their organization. Although Public Sector is an organization that has provided a good working condition and provide more incentives to its employees, but it can improve the system and its administration.

5.7.2 Public Sector organization is a closed organization and the opportunity to improve their career and promotion opportunities are very limited. The management must look into this matter seriously and take steps to improve their career opportunities by creating incentives and fringe benefits such as special allowances, the opportunity to attend courses outside the country and also offers a higher position and better by placing them in the any of the Public Sector wholly owned company or their agencies. Continuous training programs also help to improve change management in Public Sector. Implementation of on the job training provided an efficient method can be done quickly and save time. By this method, workers with long work experience or manager can give personal guidance and coaching techniques are more effective leadership to employees. This training is in addition to save time and cost and it could impart skills indirectly to subordinates. In addition, several seminars and courses involving staff should be added to enhance Public Sector teamwork. This situation will increase intimacy between employees, enhancing the spirit of working cooperatively and enhance the degree of effective change management.

- 5.7.3 Communication is important to ensure the Government achieve change management. The change can be communicate via medium such as advertisement, notice, email, poster and etc. Change agent also should play their role effectively and efficiently. The awareness of every staff is important to ensure the change management.
- 5.7.4 The organization should also foster organizational culture stressing on the need for aggressiveness among the staff. Aggressiveness here is viewed in the positive sense where employees are daring to give opinions when the management need them. The management should also motivate the employees constantly to ensure that they portray highly innovative and creative management skills in their work.

## 5.8 RECOMMENDATIONS FOR FUTURE RESEARCH aysia

Based on the findings, the researcher has derived some recommendations as follows:

5.8.1 Base on regression analysis in Chapter 4, the independent variables which are communication and teamwork shows low beta weight and coefficient structure. In another words, these variables are not best predictor to change management. It is recommended that, for future research the researcher needs to find new dimensions on communication and teamwork variables.

- 5.8.2 As for shared values and training and development, these variables are good predictor to change management. However it is recommended that for future research different elements of shared values and training and development variables are to be explored.
- 5.8.3 It is recommended that for future research, the researcher should include other elements of organizational culture such as corporate vision, entrepreneurial, bureaucratic and leadership using a similar approach. Future research may be beneficial if more items and better measures are developed. Then, the future researcher could investigate the relationship of organization culture and change management in private and public sector. This kind of investigation would help explain the comparison among the facets of organization culture in developing change management. The findings also could tell how the public and private working environment contributes to the hypothesis highlighted in chapter 3.
- 5.8.4 Another improvement for future research is to investigate the responsibilities and consequences of human resource management practices (HRM) on organizational culture and change management. The study might extend to include respondents from various organizations. Finally, future studies may also investigate whether variables such as

organizational commitment, leadership style, and communication satisfaction are related to change management.

#### 5.9 SUMMARY

This research measured the relationship between organizational culture and change management in public sector organization. The instrumentation of this research is using questionnaire. There are 33 items in the questionnaire should be answered by respondents. It was design to collect the information about personal background, culture in the organization and change management towards their organization. The questionnaires have been distributed randomly to 400 employees at Ministry Of Home Affairs, Prime Minister's Department and Ministry Of Education in Malaysia.

### Universiti Utara Malaysia

The organizational culture questionnaire was adopted based on the four dimensions of organizational culture and developed by Anita Salleh (2012). While change management questionnaire was also adopted base on Anita Salleh (2012). All dimensions in dependent and independent variable were selected because they have previously been identified as those likely to have a greatest impact on other variable.

The three ministries, Ministry Of Home Affairs, Prime Minister's Department and Ministry Of Education in Malaysia have been chosen as respondents of this research to represent the public sector organization because of their large involvement in GTP which introduced by the Government. This three ministries facing huge changing in their operation. According to Krejcie and Morgan (1970), the number of sample is 384. But researcher manages to get 390 samples from the population.

The final result of the research, showed that a change management existed among the respondents. Significant values for each element in independent variables which are communication, training and development, shared values and teamwork are reliable. The reliability value of the independent variables are Communication; 0.785, Training and Development; 0.843, Shared Values; 0.890 and Teamwork; 0.820. It can be concluded that organizational culture has a significant effect on the change management of public sector organization in Malaysia. For the future research, it is better for researcher to explore more on shared values and training and development to get the best result. Besides, other elements such as corporate vision, entrepreneurial, bureaucratic and leadership can also be included.

#### REFERENCES

- Ab. Aziz Yusof & Juhary Ali (2000). Managing Culture In Organization. Malaysian Management Journal, 35 (2). pp. 60-65.
- Abdullah, M. M. B., Uli, J., & Tari, J. J. (2008). The influence of soft factors on quality improvement and performance: Perceptions from managers. *The TQM Journal*, 20(5), 436-452.
- Abrhiem, T. H. (2013). Managing Transformation and Change for the Business Leader. Business and Management Review, 3(2), 14-22.
- Acton, T., and Golden, W. (2002). Training: The way to retain valuable IT employees? *Conference proceedings, Informing Science, 1–12.*
- Ahire, S.L., & Shaughnessy, K.C. (1998). The role of top management commitment in quality management: an empirical analysis of the auto parts industry. *International Journal of Quality Science*, 3(1).
- Akinlolu Ayodeji Agboola, Rafiu Oyesola Salawu (2011). Managing Deviant Behaviour and Resistance To Change. International Journal of Business and Management. Vol. 6, No. 1: January.
- Ali, H. (2013). Ucapan Majlis Perdana Perkhidmatan Awam Ketiga Belas (MAPPAXIII) (Vol. 2013).
- Anita Salleh (2012). The Relationship Between Organizational Culture And Organizational Commitmet – A Study Of Employees in Perbadanan Kemajuan Negeri Kedah.
- Anschutz, E.E. (1995). TQM America. Bradenton, FL: McGuinn & McGuinn Publishing.
- Armstrong, M. (2006). A Handbook of Human Resource Management Practice (10<sup>th</sup> ed.). Kogan, London, 343-357.
- Armstrong-Stassen, M. (1994). Coping with transition: A study of layoff survivors. Journal of Organizational Behavior, 14, 597-621.
- Azahari Jamaludin (2012). Revitalization In The Management Of Change Of Malaysian Financial Institutions.
- Babbie, E. (2011). *The Practice of Social Research*, 13th ed. Belmont, CA: Wadsworth Publishing.
- Babbie, E. R. (2005). Research Method for Social Work (5<sup>th</sup> ed.), Belmont, CA: Brooks/Cole..

- Bagchi, P.K. (1996). Role of benchmarking as a competitive strategy: the logistics experience. *International Journal of Physical Distribution and Logistics Management*, 26(2), 4 22.
- Barber, B. (1983) The Logic and Limits of Trust. New Brunswick: Rutgers University Press.
- Boon, O.K., & Arumugam, V., (2006). The Influence Of Corporate Culture On Organizational Commitment: Case Study Of Semiconductor Organizations In Malaysia. Sunway Academic Journal, Vol. 3, pp. 99–115.
- Bouckenooghe, D., Devos, G., & Van Den Broeck, H. (2009). Organizational change questionnaire climate of change, processes and readiness: Development of a new instrument. *Journal of Psychology: Interdisciplinary and Applied*, 143(6), 559–599.
- Brunetto, Y & Farr-Wharton, R (2004). A case study examining the impact of publicsector nurses' perception of workplace autonomy on their job satisfaction: lessons for management". *International Journal of Organisational Behaviour, vol. 8, no.* 5, pp. 521-539.
- Burke, W. W, (2002). Organizational Change: Theory and Practice. Thousand Oaks,CA: Sage Publications.
- Burnes, B. (2004). Kurt Lewin and the planned approach to change: a re-appraisal. Journal of Management Studies, 41(6), 977-1001.
- Calderon, J.F. and Gonzales, E.C. (2005). *Methods of Research and Thesis Writing*. National Book Store. Mandaluyong City. Philippines.
- Camelo-Ordaz, C., Garcia-Cruz, J., Sousa-Ginel, E., & Valle-Cabrera, R. (2011). The influence of human resource management on knowledge sharing and innovation in Spain: the mediating role of affective commitment. *The International Journal* of Human Resource Management, 22(7), 1442-1463.

Cameron, K. (2008). Positive leadership. San Francisco: Berrett-Koehler Publishers.

- Canon Tong, Walder Ip Wah Tak, Anthony Wong (2015). The Impact Of Knowledge Sharing On The Relationship Between Organzational Culture And Job Satisfaction: The Perception Of Information Communication And Technology (ICT) Practitioners In Hong Kong. Institute Journal Of Human Resource Studies.
- Cavana, R., Delahaye, B. L., & Sekaran, U. (2001). *Applied business research: qualitative and quantitative methods*. Singapore: Markono Print Media Ltd.

- Chakravarthy, & B.S. (1982). Adaptation : A promising metaphor for strategic management. *Academy of Management Review*, 7, 35-44.
- Chaplin, W. F. (1991). The next generation of moderator research in personality psychology. *Journal of Personality*, 59(2), 143-178.
- Chemengich M. K. (2013). Managing Strategic Change In Public Sector. Standard Research Journal of Business Management Vol1 (1): 1-40, April 2013.
- Chenhall, R.H. (2005). Integrative strategic performance measurement systems, strategic alignment of manufacturing, learning and strategic outcomes: an exploratory study. *Accounting, Organizations & Society*, 30, 395-422.
- Cherrington, David J. (1995). The Management of Human Resources. Englewood Cliffs, NJ: Prentice-Hall.
- Chow, C. W., Harrison, G.L., Mckinnon, J. L. & Wu, A. (2001). Organizational culture: Association with affective commitment, job satisfaction, propensity to remain and information sharing in a Chinese cultural context. CIBER working paper, Faculty of Business and Economics, San Diego State University.
- Coakes, Sheridan J., & Steed, Lyndall G. (2003) SPSS: Analysis Without Anguish: Version 14, Australia: John Wiley and Sons.
- Cohen, A. (2003). *Multiple Commitments in the Workplace: An Integrative Approach*. London: Lawrence Erlbaum Associates.
- Cohen, A. & Lowernberg, G. (1990). A re-examination of the site bet theory as applied organization commitment. *Human Relations*, 45(10), 1015-1050.
- Crocker, J., Luhtanen, R. K., & Cooper, M. L. (2003). Contingencies Of Self-Worth In College Students: Theory and Measurement. *Journal of Personality and Social Psychology*, 85, 894-908.
- Cooper, D. R., & Schindler, P. S. (2006). Business Research Methods (9th ed.). *Boston: McGraw Hill*.
- Court, T. (2011). How the HR function can build the capacity to change. *Development* and Leaning in Organizations, 25(1), 16-18.
- Daniel I. Prajogo, Christopher M. McDermott. 2011. The relationship between multidimensional organizational culture and performance. International Journal of Operations & Production Management, Vol. 31 Iss: 7, pp. 712 – 735.
- Deming, W. E. 1986. Out of the Crisis. Cambridge: Massachusetts Institute of Technology Center for Advanced Engineering Study.

- Denison, D. R. (1990). *Corporate Culture and Organizational Effectiveness*. New York: John Wiley & Sons.
- Denison, D. R., Haaland, S., & Goelzer, P. (2003). Corporate culture and organisational effectiveness: is there a similar pattern around the world? *Advances in Global Leadership*, 3(2), 205-227.
- Denison, D.R., & Mishra, A. (1995). Towards a Theory of Organisational Culture and Effectiveness, *Organisational Science*, 6(2), 204-223.
- Dessler, G. (2011). Human Resource Management, (12th Ed). New Jersey: Pearson
- Dimba, A. D. (2010). Strategic Human Resource Management Practices: Effect on Performance. African Journal of Economic and Management Studies, 1(2), 128-137.
- Drenth, P. J. D., Thierry, H., De Wolff, C. J., (1998). Handbook of Work and Organizational Psychology (2<sup>nd</sup> Edition), East Sussex: Psychology Press Ltd.
- Elenkov, D. S. (2002). Effects of leadership on organizational performance in Russian companies. *Journal of Business Research*, 55(6), 467-480.
- Elrad II, P. D., & Tippett, D. D. (2002). The "death valley" of change. Journal of Organizational Change Management, 15(3), 273-291.
- Elkington, J. (1997). Cannibals with Forks: The Triple Bottom Line of 21st Century Business. Capstone, New Society.
- Elkington, J. (1999). Triple bottom line revolution: reporting for the third millennium. *Australian CPA*, 69(11), 75-77.
- Emanuele Invernizzi Stefania Romenti Michela Fumagalli, (2012),"Identity, communication and change management in Ferrari", Corporate Communications: An International Journal, Vol. 17 Iss 4 pp. 483 497.
- ETP (Economic Transformation Programme) Annual Report (2011). Available at <u>http://etp.pemandu.gov.my/annualreport2011/12\_National\_Key\_Economic\_</u> Areas-@-ICT.aspx (Accessed Jan 15, 2013).
- Fang, S.C., & Wang, J. F. (2006). Effects of organizational culture and learning on manufacturing strategy selection: an empirical study. *International Journal of Management*, 23(3), 503-514.
- Farahmand, N. F. (2010). Strategic Structure for Organizational Performance. International Journal of Management and Innovation, 2(2), 9-23.

- Fedor, D. B., Cardwell, S., & Herold, D. M. (2006). The effects of organizational changes on employee commitment: A multilevel investigation. *Personnel Psychology*, 59, 1-29.
- Ferguson, K. L., & Reio Jr, T. G. (2009). Human Resource Management Systems and Firm Performance. *Journal of Management Development*, 29(5), 471-494.
- Ford, J.D., Ford, L.W., & D'Amelio, A. (2008). Resistance to change: The rest of the story. Academy of Management Review, 33(2), 362-377.
- Gillespie Nicole. A and Mann Leon (2004). Transformational Leadership and Shared Values: The Building Block Of Trust.
- Gurbuz, S., & Mert, I. S. (2011). Impact of the Strategic Human resource Management on Organizational Performance: Evidence from Turkey. The International Journal of Human resource Management, 22(8), 1803-1822.
- Gray, J. H., Densten, I. L. & Sarros, J. C. (2003). A matter of size: Does organizational culture predict job satisfaction in small organization?' Working paper, Faculty of Business and Economics, Monash University.
- Gupta, V. (2011). Cultural basis of high performance organizations. International Journal of Commerce and Management, 21 (3), 221-240.
- Hair, J.F. Jr., Anderson, R.E., Tatham, R.L., & Black, W.C. (1998). Multivariate Data Analysis, (5<sup>th</sup> Edition). Upper Saddle River, NJ: Prentice Hall.
- Hartline, M.D., Maxham, J.G. III, Mckee, D.O. (2000), "Corridors Of Influence In The Dissemination Of Customer-Oriented Strategy To Customer Contact Service Employees". *Journal of Marketing, Vol. 64 pp.35-50.*
- Heiko Gabauer, Bro Edvardsson, Margareta Bjurko (2010). The Impact Of Service Orientation In Corporate Culture In Business Performance In Manufacturing Companies. *Journal of Science Management, Vol. 21 Iss: 2, pp. 237 – 259.*
- Herold, D.M., Fedor, D.B., & Caldwell, S.D. (2007). Beyond change management: a multilevel investigation of contextual and personal influences on employee's commitment to change. *Journal of Applied Psychology*, 92(4), 942–951.
- Herscovitch, L., & Meyer, J. P. (2002). Commitment to Organization Change: Extension of a Three-Component Model. *Journal of Applied Psychology*, 87 (3), 474-487.
- Jabatan Perkhidmatan Awam (2014). Maklumat Skim Perkhidmatan 1 Januari 2014.
- Janićijević, N. (2011). Methodological Approaches in the Research of Organizational Culture. Economic Annals, 46 (189), pp. 69–100.

- Janićijević, N. (2012). The Influence Of Organizational Culture On Organizational Preferences Towards The Choice Of Organizational Change Strategy, 46 (189), pp. 69–100.
- John Edmonds, (2011), "Managing Successful Change", Industrial and Commercial Training, Vol. 43 Iss 6 pp. 349 353.
- Jones and George (1998). The Experience And Evolution Of Trust: Implications For Cooperation and Teamwork. *Academy of Management Review Vol. 23 No. 3 July* 1998.
- Kalyani, M., & Sahoo, M. P. (2011). Human Resource Strategy: A Tool of Managing Change for Organizational Excellence. *International Journal of Business and Management*, 6(8), 280-286.
- Karia, N. (1999). The Impact of TQM Practice on Employees' Work Related Attitude. *MBA Unpublished Research Report, University Science Malaysia, Penang.*
- Karia, & Ahmad, Z. A. (2000). Quality Practices That Pay: Empowerment And Teamwork. *Malaysian Management Review*, 35(2), 66–76.
- Khan, M. A. (2010). Effects of Human Resource Management Practices on Organizational Performance - An Empirical Study of Oil and Gas Industry in Pakistan. European Journal of Economics, Finance and administrative Sciences, 24, 157-175.
- Kotter, J., & Schlesinger, L. (1979). Choosing strategies for change. *Harvard Business Review*, 57(2), 59–67.
- Krejcie, R. V. and Morgan, D. W. (1970). Determining Sample Size For Research Activities. *Educational and Psychological Measurement*, 30, 607-610.
- Lewin, K. (1947). Frontiers in Group Dynamics: Concept, Method and Reality in Social Science; Social Equilibria and Social Change. *Human Relations*, 1(1), 5–41.
- Lewin, K. (1951). Field Theory in Social Science. New York: Harper & Row.

Lawsen and Shen (1998). Organizational Psychology: Foundations and Applications.

Markovic, M. R. (2008). Managing the organizational Change and Culture in the Age of Globalization. *Journal of Business Economics and Management*, 9(1), 3-11

- Md Zabid Abdul Rashid, Murali Sambasivan and Azmawani Abdul Rahman (2003). The Influence Of Organizational On Attitudes Towards Organizational Change. *Leadership And Organization Development Journal, Volume 25 pp 161-179.*
- Mintzberg (1998). Culture And Environmental School Of Thought.
- Nebojsa Janicijeric (2012). The Influence Of Organizational Culture On Organizational Preferences Towards The Choice Of Organizational Change Strategy. *Economic Annals, Volume LVII, No. 193 / April June.*
- Nebojsa Janicijeric (2011). Methodological Approaches In The Research Of Organizational Culture. *Economic Annals, Volume LVI, No. 189 / April – June* 2011.
- Neuman, W. (1997). Social research methods: Qualitative and quantitative approaches (3<sup>rd</sup> ed.). *Needham Heights, MA: Allyn & Bacon.*

Nunnally J.C. (1994). Psychometric Theory (3<sup>rd</sup> ed). New York: Mc Graw Hill.

- O'Reilly, C. (1989). Corporations, culture and commitment: motivation and social control in organizations. *California Management Review, summer, 9-25.*
- Osland, A. (1997). Impact of total quality attitude management and training and work content on attitude supervisor. *International Journal of Organisation Analysis*, 5(3), 1-9.
- Onwuegbuzie, A. J., & Daniel, L. G. (2002). A Framework For Reporting And Interpreting Internal Consistency Reliability Estimates. *Measurement and Evaluation in Counseling and Development*, 35(2), 89-103.
- Palmer, I., Dunford R., & Akin G. (2009). Managing Organizational Change: A Multiple Perspectives Approach (2nd ed.). *McGraw Hill*.
- Parumasur, Sanjana Brijball., Govender, Patsy (2013). The Importance of Teamwork, Continuous Top Management Support and Training in Bringing About TQM. *Journal of Economics and Behavioral Studies*. 5(9), 639-651.
- Peter, L.,& Crawford,J. (1999). The relationship between commitment and organizational culture, subculture, leadership style and job satisfaction in organizational change and development. *Leadership & Organization Development Journal*. 20(7), 365-373.
- Peter, L., & Crawford, J. (2003). The effect of organizational culture and leadership style on job satisfaction and organizational commitment. A cross-national comparison. *Journal of Management Development*, 23(4), 321-338.

- Petit, J.D., Goris, J. R., Vaught, B. C. (1997). An examination of organizational communication as a moderator of the relationship between job performance and job satisfaction. *The Journal of Business Communication*, 34(1), 81-89.
- Peus, C., Frey, D., Gerkhardt, M., Fischer, P., & Traut-Mattausch, E. (2009). Leading and Managing Organizational Change Initiatives. *Management Review*, 20(2), 158-175.
- Poh, J.P. (2001). Total quality management (TQM) in Malaysia: A comparative study on employees' perception of management practices in TQM and non-TQM companies. MBA unpublished Thesis, Universiti Tun Abdul Razak, Malaysia.
- Porter, L., W., Steers, R. M., Mowday, R. T., and Boulian, P. V. (1974). "Organisational commitment, job satisfaction, and turnover among psychiatric technicians". *Journal of Applied Psychology*, 59(5), 603-609.
- Probst, G. & Raisch, S. (2005). Organizational crisis: The logic of failure. Academy of Management Review, 19, 90-105.
- Rajendran, M., and Raduan, C.R. (2005). Typology of organizational commitment. *American Journal of Applied Science*. 2(6), 1078-1081.
- Rashid et. al. (2003). The influence of organizational culture on attitudes toward organizational change. *The Leadership & Organization Development Journal*, 25 (2), 161-179.
- Rashid, M. Z. A., Sambasivan, M., & Johari, J. (2003). The influence of corporate culture and organizational commitment on performance. *Journal of Management Development*, 22(8), 708–728.
- Robbins, S. P., & Judge, T. A. (2007). Organizational behavior (15th ed.). Pearson International Edition. New Jersey: Pearson Prentice Hall Inc.
- Robbins, S. P. (2001). Organizational Behavior, (9th ed.). New Jersey: Prentice Hall.
- Rowe, A.J., Mason, R.O., Dickel, K.E., Mann, R.B., and Mockler, R.J. (1994). *Strategic Management: A methodology approach* (4th Ed). New York: Addison-Wesley.
- Sadri, G. and Lees, B. (2001). Developing corporate culture as a competitive advantage. *Journal of Management Development*, 20(10), 853-9.
- Saeed, M., & Hassan, M. (2000). Organizational culture and work outcomes: Evidence from some Malaysian organizations. *Malaysian Management Review*, 35(2), 54– 59.

- Schein, E.H. (1985). Organizational Culture and Leadership: A Dynamic View. San Francisco: Jossey-Bass.
- Schein, E. (1990). Organizational culture. American Psychologist, 4(2),109-19.
- Schein, E. H. (1992). Organizational Culture and Leadership, 2d Ed.. San Francisco: Jossey-Bass.
- Sekaran, U. (2003). *Research Methods for Business: A Skill-Building Approach* (4<sup>th</sup> ed.). Canada: John Wiley & Sons.
- Shahzad, Fakhar; Luqman, Rana Adeel; Khan, Ayesha Rashid; Shabbir Lalarukh (2012)
  Impact Of Organizational Culture On Organizational Performance: An Overview. Interdisciplinary Journal Of Contemporary Research In Business.
- Sharimllah, D. R., Siong, C. C., Hishamuddin, I. (2011).Organisational Culture An exploratory study comparing faculties" perspective within public and private universities in Malaysia. *Journal of Educational Management*.
- Silos, I. M. (1999). Employee Involvement: A component of total quality management. *Production and Inventory Management Journal*, Falls Church, first Quarter.
- Smidts, Ale., Ad Th. H. Pruyn., and Cees B.M. van Riel. (2001). "The impact of employee communication and perceived external prestige on organizational identification." Academy of Management Journal 44 (5), 1051-1062.
- Smith, M.E. (2003). "Changing an organisation"s culture: Correlates of success and failure". Leadership and Organisation Development Journal, 24(5), 249-261.
- Soumyaja, D., Kamalanabhan, T. J. & Bhattacharyya, S. (2011). Employee Readiness to Change and Individual Intelligence: The Facilitating Role of Process and Contextual Factors. *UBIT*, 4(2), 86-92.
- Stavrou-Costea, F. (2004). The challenges of human resource management towards organizational effectiveness: A comparative study in Southern EU. *Journal of European Industrial Training*, 29(2), 112-134.
- Steers, R.M. (1977). "Antecedents and outcomes of organizational commitment". *Administrative Science Quarterly*, 22(1), 46-56.
- Ungan, M. (2007). Manufacturing best practices: implementation success factors and performance. *Journal of Manufacturing Technology*, 18(3), 333-348.
- V. Kashyap. (2012). An Exploratory Examination of Shared Values In Channel Relationships. Journal of Business Research, Volume 65, Issue 5, page 586-693.

- Varona, F., (1996). Relationship between communication satisfaction and organizational commitment in three Guatemalan organizations. *Journal of Business Communication*, 33(2), 111–140.
- Vimala, S. & Wang, W. (2012). A case study on determinants of human resource practices. *International Journal of Business and Social Research (IJBSR)*. 2(2).
- Wagner, J.A III. 1995. "Studies of individualism-collectivism: effects on cooperation groups", *Academy of Management Journal*, 38, 152–172.
- Wasti, S.A. (2003). "Organizational Commitment, turnover intentions and the influence of cultural values". *Journal of Occupational and Organisational Psychology*, 76(3). 303-321.
- Weeks, W.A, Roberts, J., Chonko, L. B., & Jones, E. (2004). Individual readiness for change, individual fear of change, and sales manager performance: An empirical investigation. In: *Journal of Personal Selling and Sales Management*, 24, 7-17.
- Werner, A. (2007). Organisational Behaviour: a Contemporary South African Perspective. Pretoria: Van Schaick.
- Westover, J. H. (2010). Managing Organizational Change: Change Agent Strategies and Techniques to Successfully Managing the Dynamics of Stability and in Organizations. International Journal of Management and Innovation, 2(1), 45-50.
- Wiersma, W. (1993). *Research methods in education: An introduction* (5th ed.). Boston: Allyn & Bacon.

www.etp.pemandu.gov.my

www.pemandu.gov.my

www.prosci.com

Yew L. T., (2006). Job satisfaction and affective commitment: A study of employees in the tourism industry in Sarawak, Malaysia. *Sunway Academy Journal*, 4, 27-40.

- You, C. L. K., Coulthard, M., & Petkovic-Lazarevic, S. (2010). Changing Corporate Culture to Improve Business Performance: Case of the Australian. *Journal of Global Strategic Management*, 7, 53-63.
- Zahariah, M. Z., Razanita, I. & Erlane K. G. (2009). The influence of corporate culture on organisational commitment: A study on a Malaysian Listed Company. *European Journal of Economics, Finance and Administrative Sciences*.

- Zahidi Mohd Daud. (2003). *Budaya Kerja Cemerlang*. Qalam INTIRA, Penerbitan INTAN Wilayah Utara, April.
- Zhang, Z.H. (2000). Implementation of total quality management: An empirical study of *Chinese manufacturing firms*. PhD unpublished Thesis, University of Groningen, The Netherlands.
- Zikmund, W.G. (2003). Business Research Method. (7th Ed): Ohio. South-Western.

