The copyright © of this thesis belongs to its rightful author and/or other copyright owner. Copies can be accessed and downloaded for non-commercial or learning purposes without any charge and permission. The thesis cannot be reproduced or quoted as a whole without the permission from its rightful owner. No alteration or changes in format is allowed without permission from its rightful owner.



LEADERSHIP STYLE AND ORGANIZATIONAL COMMITMENT:

A STUDY IN PANASONIC ENERGY MALAYSIA



Master of Science (Management)
Universiti Utara Malaysia,

Dec 2016

LEADERSHIP STYLE AND ORGANIZATIONAL COMMITMENT:

A STUDY IN PANASONIC ENERGY MALAYSIA



Research Paper Submitted to
School of Business Management,
Universiti Utara Malaysia,
In Partial Fulfillment of the Requirement for the
Master of Science (Management)
Dec 2016



PERAKUAN KERJA KERTAS PENYELIDIKAN

(Certification of Research Paper)

Saya, mengaku bertandatangan, memperakukan bahawa (I, the undersigned, certified that)
ARULKUMAR A/L MUNIANDY (811016)

Calon untuk Ijazah Sarjana (Candidate for the degree of) MASTER OF SCIENCE (MANAGEMENT)

telah mengemukakan kertas penyelidikan yang bertajuk (has presented his/her research paper of the following title)

LEADERSHIP STYLE AND ORGANIZATIONAL COMMITMENT: A STUDY IN PANASONIC ENERGY MALAYSIA

Seperti yang tercatat di muka surat tajuk dan kulit kertas penyelidikan (as it appears on the title page and front cover of the research paper)

Bahawa kertas penyelidikan tersebut boleh diterima dari segi bentuk serta kandungan dan meliputi bidang ilmu dengan memuaskan.

(that the research paper acceptable in the form and content and that a satisfactory knowledge of the field is covered by the research paper).

Nama Penyelia Pertama (Name of 1st Supervisor)

DR. SUBRAMANIAM A/L SRI RAMALU

Tandatangan (Signature)

: 13 DISEMBER 2016

Tarikh (Date)

DECLARATION

I, the undersigned, hereby declare that this research paper is my own original work and that all sources have been accurately reported and acknowledged, and that this document has not been previously, in its entirety or in part, submitted at any university in order to obtain academic qualifications.

ARULKUMAR

DATE

13 Mc 2016

811016



PERMISSION TO USE

In presenting this dissertation in partial fulfillment of the requirements for a

Post Graduate degree from the Universiti Utara Malaysia (UUM), I agree that

the Library of this university may make it freely available for inspection. I

further agree that permission for copying this dissertation in any manner, in

whole or in part, for scholarly purposes may be granted by my supervisor(s) or

in their absence, by the Dean of School of Business Management where I did

my research. It is understood that any copying or publication or use of this

research parts of it for financial gain shall not be allowed without my written

permission. It is also understood that due recognition shall be given to me and

to the UUM in any scholarly use which may be made of any material in my

dissertation.

Request for permission to copy or to make other use of materials in this

Universiti Utara Malavsia

dissertation in whole or in part should be addressed to:

Dean of School of Business Management Universiti Utara Malaysia 06010 UUM Sintok

Kedah Darul Aman

ABSTRACT

In Panasonic Energy Sdn Bhd, the research investigation had been taken to identify the relationship between the organizational commitment and the leadership style. Data for this study was gathered from a sample of 169 rater's. Questionnaire was distributed to all the operators in the Module department and total 120 questionnaires were returned. According to The Full Range Leadership Development Theory, the multifactor leadership questionnaire is utilized within the organization to determine the leadership style. Employee commitment was measured using Bagraim's (2004) Organizational Commitment, adaptation of Meyer and Allen's (1997) Three-Component Model of employee commitment. Leadership was identified as the independent variable and organizational commitment as the dependent variable. Data was obtained from questionnaires which were distributed to module production direct employee. Overall findings from this study suggest that transformational and transactional leadership plays important roles in determining levels of affective commitment, continuance commitment and normative commitment.

This research therefore adds a new dimension to the body of literature that will help researchers' efforts to understand the relationship between leadership style and organizational commitment. As this research takes place in Kulim Kedah context, it contributes to the bank of findings relating to the development of organizational commitment.

ABSTRAK

Penyelidikan kuantitatif di Panasonic Energy Sdn Bhd adalah bertujuan untuk mengkaji perhubungan diantara pelbagai jenis gaya kepimpinan and komitmen organisasi. Data untuk kajian ini telah dikumpulkan daripada 169 orang sample. Borang soal selidik telah diedarkan kepada semua opearator dalam jabatan Modul dan jumlah 120 soal selidik telah dikembalikan.Menurut Teori Full Range Leadership Development soal selidik kepimpinan pelbagai faktor telag digunakan dalam organisasi untuk menentukan gaya kepimpinan. Komitmen pekerja pulak diukur menggunakan Komitmen Organisasi Bagraim (2004) satu penyesuaian dari Meyer dan Allen (1997) iaitu model komitmen pekerja Tiga Komponen . Kepimpinan telah dikenal pasti sebagai dan komitnmen organisasi sebagai pembolehubah pembolehubah bebas bersandar. Data diperolehi daripada borang soal selidik yang diedarkan kepada modul . Hasil daripada kajian ini menunjukkan bahawa di bahagian kepimpinan transformasi dan transaksi memainkan peranan penting dalam menentukan tahap komitmen afektif, komitmen berterusan dan komitmen normatif.

Justeru itu, kajian ini telah menambah satu lagi dimensi baru kepada badan sastera yang akan membantu usaha penyelidik untuk memahami hubungan di antara gaya kepimpinan dan komitmen organisasi. Penyelidikan ini berlaku dalam konteks Kulim Kedah, ia menyumbang kepada bank penemuan yang berkaitan dengan pembangunan komitmen organisasi

ACKNOWLEDGEMENTS

Firstly I would like to thank my supervisor Dr. Subra for making this a meaningful learning process. His guidance and encouragement throughout the process of formulating my ideas was very invaluable. His ability in viewing things pragmatically was critical and priceless to the success of this study and needs to be commended.

My thanks also go to all employees from Panasonic Energy who took the time to complete all questionnaires, without them this research would not have been successful.

Last but not least, I am forever indebted to my wife, Mageswari and children Darshanaa and Darshiniy for their unconditional love, support and encouragement. You guys were truly my inspiration and were ultimately responsible for my success in life. My parents receive my deepest gratitude and love for their dedication, encouragement and the support that provided the foundation for this work.

Contents

DECLARATIONii
ABSTRACTiii
ABSTRAKv
ACKNOWLEDGEMENTSvi
LIST OF FIGURESx
LIST OF TABLESxi
CHAPTER 1: INTRODUCTION13
1.0 Background of the study13
1.1 Problem Statement
1.2 Research Questions
1.3 Research Objective19
1.4 Significance of the study20
1.5 Scope of the study22
1.6 Definition of Key Term23
The major terms and definition can be seen along these upcoming five chapters
1.6.1 Leadership23
1.6.2 Organizational commitment24
1.7 Organization of the study24
CHAPTER 2: LITERATURE REVIEW25
2.0 Introduction
2.1 Organizational Commitment25
2.1.1 Affective Commitment27
2.1.2 Continuance Commitment
2.1.3 Normative commitment
2.2 The significance of Organizational Commitment30
2.3 Definition of Leadership32
2.4 The Importance of Leadership
2.5 Leadership Theories
2.5.1 Trait Approach37
2.5.2 Behavior Approach38
2.5.3 Contingency Approach39
2.6 FULL RANGE LEADERSHIP APPROACH

2.6.2 Transactional leadership style	47
2.6.3 Integrating transformational and transactional leadership styles	49
2.7 Limitation of transformational leadership	50
2.8 Review of Prior Empirical Studies on the impact of leadership behavior on	
organizational	
2.9 Summary	52
CHAPTER 3: METHODOLOGY	54
3.0 Introduction	54
3.1 Research Design	55
3.1.1 Research Site	56
3.1.2 Population and sampling procedure	57
3.1.3 Questionnaire Design	58
3.1.4 Relevancy of the Questions	59
3.1.5 Wording of the Questions	59
3.1.6 Number of questions/ Questionnaire length	
3.1.7 Pilot Testing	
3.1.8 Data Collection	61
3.2 Instruments	
3.2.1 Demographic Factor	62
3.2.2 Multifactor Leadership Questionnaire [MLQ]	62
3.2.3 Reliability and Validity of the Multifactor Leadership Questionnaire	
3.2.4 Organizational Commitment Questionnaire [OCQ]	64
3.2.5 Reliability and Validity of the Organizational Commitment Questionnaire	65
3.3 Hypothesis Development	65
3.3.1: Relationship between transformational leadership style and affective	
commitment	65
3.3.2 Relationship between transformational leadership style and continuous	
commitment	66
3.3.3: Relationship between transformational leadership style and normative commitment	66
3.3.4: Relationship between transactional leadership style and affective	
commitment	67
3.3.5: Relationship between transactional leadership style and normative	
commitment	68
3.4 THEORETICAL FRAMEWORK	69

3.5 D	Pata Analysis	.70
3.5	5.1 Descriptive Statistics	.70
3.5	5.2 Goodness of Measures	.70
3.5	5.3 Analysis of Means	.71
3.5	5.4 Hypothesis Testing	.71
3.6	Data Analysis Technique	73
3.7 S	ummary	73
СНАРТ	TER 4: RESULTS AND DISCUSSIONS	.75
4.0	Introduction	.75
4.1 C	HARACTERISTICS OF TARGETED SAMPLE	75
4.1	L.1 Response rate	75
4.1	L.2 Demographic Analysis	75
4.2 D	ESCRIPTIVE STATISTICS	77
4.3 R	ELIABILITY TEST	79
4.4 In	nferential Statistics	81
4.4	.1 Pearson Correlation	82
4.4	.2 Multiple Regressions	84
4.5 O	verall Hypotheses Results	87
4.4	Conclusion	88
СНАРТ	ER 5: DISCUSSION, RECOMMENDATIONS AND	89
CONCL	USIONS	89
5.1 IN	ITRODUCTION	89
5.2 DI	ISCUSSION OF THE RESULTS	89
5.3 IN	APLICATIONS FOR PRACTICE	93
5.4 Li	MITATIONS OF THE STUDY	94
5.5 RE	ECOMMENDATIONS FOR FURTHER RESEARCH	94
5.6 C0	ONCLUSIONS	95
REFERI	ENCES	97

LIST OF FIGURES

- Figure 2.1: The basic Leadership Approaches
- Figure 2.2: Hersey's and Blanchard's Situational Leadership® model
- Figure 2.3: Transformational leadership process (Bass, 1985a)
- Figure 2.4 Transactional leadership process (Bass, 1985a)
- Figure 3.1 Flowchart of the Research Design
- Figure 3.2: Likert Scale and Scores Assigned for the Survey
- Figure 3.3: Likert Scale and Scores Assigned for the Survey



LIST OF TABLES

- Table 3.1: Layout of the Questionnaires
- Table 3.2 Theoretical Framework
- Table 3.3: Classification of Level
- Table 3.4: Interpreting strength of relationship coefficient Source: Davis (1971)
- Table 4.1: Summary of Demographic Variables
- Table 4.2: Descriptive Statistics of Transformational Leadership,

 Transactional Leadership, Affective commitment, continuance
 commitment, Normative commitment (N=120)
- Table 4.3: The Rules of Thumb about Cronbach Alpha Coefficient Size
- Table 4.4: Reliability Coefficients (Cronbach Alpha) of the scales
- Table 4.5: Rules of Thumb About Correlation Coefficient Size*
- Table 4.6: Correlations between Transformational Leadership, Transactional Leadership and Affective Commitment, Continuous Commitment and Normative Commitment (N=120)
- Table 4.7: Results of the Multiple Regression Analysis with Transformational Leadership and Transactional Leadership with Affective Commitment (N=120)
- Table 4.8: Results of the Multiple Regression Analysis with Transformational Leadership and Transactional Leadership with Continuance Commitment (N=120)
- Table 4.9: Results of the Multiple Regression Analysis with Transformational Leadership and Transactional Leadership with Normative Commitment (N=120)
- Table 4.10: Overall Hypotheses Results Table

LIST OF APPENDICES

APPENDIX A: Survey Notification

APPENDIX B: Respondent Background

APPENDIX C: Multifactor Leadership Questionnaire

APPENDIX D: Organizational Commitment Questionnaire

APPENDIX E: Demographics Characteristic Respondents

APPENDIX F: Pearson Correlation

APPENDIX G: Reliability



CHAPTER 1: INTRODUCTION

1.0 Background of the study

Organizational commitment has a profound implication for employees and organizations through various studies by researcher .Bennett and Durkin (2000) stated that the negative effects associated with a lack of employee commitment which includes turnover and absenteeism. Drucker (1999) has suggested that organizations evolves responsibility are more focused than authority whereby supervisors job is not to command but also to persuade thru the leadership style. Yet the employee also needs to be ready to commit themselves to be supportive to remain competitive in the market. Retaining employee and keep them continually committed to their organization remaining as one of the important issue in today's management .This is why great focus and awareness has been given to study organizational commitment (Mowdays, Porter & Steers, 1979 :Allen & Meyer, 1990).

Previous research findings and theories although addressing that employee commitment to an organization is affected by leadership style, but the interrelationship still remain unclear. For example can immediate superior influence on the employee commitment and can the immediate superior use appropriate leadership style and technique to improve employee commitment. The need of this study is to obtain deeper knowledge of the relationship between the perception of leadership style and organizational commitment among manufacturing employee in Malaysia specifically in MNC, for this reason supervisors and operators from Panasonic Energy Sdn Bhd was chosen

The contents of the thesis is for internal user only

REFERENCES

- Ahmad.N., Javed. K., Iqbal. N., & Hamad.N., (2014). Impact of Organizational Commitment and Employee Performance on the Employee Satisfaction. *International Journal of Learning, Teaching and Educational Research*, 1(1), pg-84-92.
- Allen NJ, Meyer JP (1990). "The measurement and variables associated with affective continuance and normative commitment to the organization", Journal of Occupational Psychology, 63:1–18.
- Allen NJ, Meyer JP (1996). "Affective, continuance and normative commitment to the organization: an examination of construct validity", Journal of Vocational Behavior 49:252-276.
- Angle, H. L. And Perry, J. L. 1981. "An empirical assessment of organizational commitment and organizational effectiveness", Administrative Science Quarterly, 26:1-14.
- Avolio, B. J. And Bass, B. M. 1997. The Full Range of Leadership Development: Manual for the Multi-factor Leadership Questionnaire. Binghampton: New York: Bass/Avolio & Associates.
- Avolio, B. J., Waldman, D. A. And Yammarino, F. J. 1991. "Leading in the 1990s: the four is of transformational leadership", Journal of European Industrial Training, 15(4):9-16
- Avolio, B. J., Zhu, W., Koh, W., & Bhatia, P. (2004). Transformational leadership and organizational commitment: Mediating role of psychological empowerment and moderating role of structural distance. *Journal of organizational behavior*, 25(8), 951-968.
- Bagraim, J. 2004. Measuring Organisational Commitment: A South African Application. Unpublished manuscript, School of Management Studies. Cape Town: University of Cape Town. BASS, B. M., 1985a. "Leadership: good, better, best", Organizational Dynamics, 3(3):26-40.
- Baker, MJ 2000, 'Writing a Literature Review', The Marketing Review, vol.1,
- Bass, B.M., Avolio, B. J., Jung, D.I., & Berson, Y. (2003), Predicting Unit Performance by Assessing Transformational and Transactional Leadership. *Journal of Applied Psychology*, 88, 207–218.

- Bass, B. M. And Avolio, B. J. 1989. "Potential biases in leadership measures: How prototypes, leniency, and general satisfaction relate to ratings and rankings of transformational and transactional leadership construct", Eductional and Psychological Measurement, 49:509-527
- Bass, B. M. And Avolio, B. J. 1990a. Transformational leadership development: Manual for the multifactor leadership questionnaire. Palo Alto: CA Consulting Psychologist Press.
- Bass, B. M. And Avolio, B. J. 1990b. "Developing transformational leadership.1992 and beyond", Journal of European Industrial Training, 14(5):21–27.
- Bass, B.M. And Avolio, B.J. 1993. "Transformational Leadership: A Response to Critiques". In M.M. Chemers and R. Ayman (Eds.) Leadership theory and research: Perspectives and directions. New York: The Free Press.
- Bass, B. M. And Avolio, B. J. 1994. Improving Organizational Effectiveness through Transformational Leadership. California: Sage
- Bass, B. And Avolio, B. 1995. MLQ Multifactor leadership questionnaire. Redwood City, CA: Mind Garden.
- Bass, B. M. And Avolio B. J. 1997. Full Range of Leadership Development: Manual for the Multi-factor Leadership Questionnaire. California: Mind Garden.

Universiti Utara Malavsia

- Bass, B. M., Avolio, B. J., And Goodheim, L. 1987. "Biography And The Assessment of Transformational Leadership at the World-Class Level", Journal of Management, 13:7-19.
- Bass, B. M. And Steidlmeier, P. 2003. Ethics, Character, and Authentic Transformational Leadership [On Line] Available: http://cls.binghamton.edu/BassSteid.html [accessed 19/05/2005]
- Bass, B.M, (1981), Handbook of leadership: A survey of theory and research. New York: Free Press
- Bass, B. (1990), Bass and Stogdill's Handbook of Leadership, Free Press, New York, NY

- Bass, B. And Jung (1995). Construct validation and norms for the multifactor leadership questionnaire (MLQ-Form 5X). New York: Centre for leadership studies, Binghamton University, State University of New York
- Bass, B. M., & Riggio, R. E. (2006). Transformational leadership (2nd ed.). Mahwah, NJ: Lawrence ErlbaumAssociates.
- Bedeian, Arthur G, And William F. Gleeuck (1983), Management: Third Edition. Chicago: Dreyden Press, 1983.
- Bernard, L. 1926. An introduction to social psychology. New York: Holt.
- Bennett, H., & Durkin, M. (2000). The effects of organisational change on employee psychological attachment An exploratory study. *Journal of Managerial Psychology*, 15(2), 126-146.
- Bennis, W. And Nanus, B. 1985. Leaders: the strategies for taking charge. New York: Harper and Row.
- Blake, R. R., Shepard, H. A. And Mouton, J. S. 1964. Managing intergroup conflict in industry. Houston: Gulf Publishing.
- Bless, C. And Higson-Smith, C. 2000. Fundamentals of Social Research Methods: An African Perspective. 3rd Edition. Lusaka: Juta.
- Burchell, B. & Marsh, C. (1992). The effect of questionnaire length on survey response. Quality and Quantity, 26, 233-244.

Universiti Utara Malavsia

- Bučiūnienė, I. & Škudienė, V. (2008). Impact of Leadership Styles on Employees' Organizational Commitment in Lithuanian Manufacturing Companies, SEE Journal, 33, 57-65.
- Burns, J. M. 1978. Leadership. New York: Harper and Row.
- Chandler, A.D. (1962), Strategy and structure. Cambridge, MA: M.I.T. Press
- Collins, J. Porras . (1996), Built to Last, Random House, London.

- Clinebell, S., Škudienė, V., Trijonyte, R., & Reardon, J. (2013). Impact of leadership styles on employee organizational commitment. *Journal of Service Science (JSS)*, 6(1), 139-152.
- Cummings, L.L And Schwab, D.P. (1973), Performance in Organizations: Determinants and Appraisal, Scott, Foresman and Company, Glenview, IL, 1973.
- Cooper, D. R., & Schindler, P. S. (2008). Business Research Methods (10th ed.): McGraw Hill Companies, Inc., New York.
- Danserau Jr. F., Cashman, J. And Hager W. J. 1975. "A Vertical Dyad Linkage Approach to Leadership within Formal Organizations: A Longitudinal Investigation of the Role-making Process", Organizational Behavior and Human Performance, 10(1):184-200.
- Decotiis, T. And Summers, T. 1987. "A path analysis of a model of the antecedents and consequences of organizational commitment", Human Relations, 40: 445-470.
- Deluga, R. J. 1990. "The effects of transformational, transactional, and laissez fair leadership characteristics on subordinate influencing behaviour", Basic & Applied Social Psychology, 11(2):191-203.
- Deluga, R. J. 1990. "The effects of transformational, transactional, and laissez faire leadership characteristics on subordinate influencing behaviour", Basic & Applied Social Psychology, 11(2):191-203
- Department of Statistics. (2015c). Index of industrial production, Malaysia.

 November 2014.
- Douglas, JD 1976, Investigative Social Research: Individual and Team Field Research, Beverly Hills, Calif.: Sage.
- Drucker PF (1999). The shape of things to come. In F. Hesselbein and P. Cohen (Eds.). Leader to leader: Enduring insights on leadership from the Drucker Foundation's award-winning J. pp. 109-120). San Francisco, CA: Jossey-Bass.

- Drury, S. (2004). Employee perceptions of servant leadership: Comparisons by level and with job satisfaction and organizational commitment (Doctoral dissertation, Regent University, 2004). *Proquest Dissertations and Theses*.
- Dubinsky, A. J., Yammarino, F. J., Jolson, M. A. And William D. S. 1995. "Transformational Leadership: An Initial Investigation in Sales Management", Journal of Personal Selling and Sales Management, 15(2):17-31.
- Dumdum, U.R., Lowe, K.B. & Avolio, B.J. 2002. A Meta-analysis of the transformational and transactional leadership correlates of effectiveness and satisfaction: An update and extension. In: Avolio, B.J. (ed.). Transformational and Charismatic Leadership. Amsterdam: JAI Press: 35-66
- Eisenberger ,R,Huntington ,R.,Hutchison,R.,Hutchison,S And Sowa ,D. (1986), "Perceived organizational support", Journal of Applied Psychology, Vol. 71 No. 3, pp. 500-7.
- Fang, C. H., Chang, S. T., & Chen, G. L. (2009). Applying Structural Equation Model to Study of the Relationship Model among leadership style, satisfaction, Organization commitment and Performance in hospital industry. In 2009 International Conference on E-Business and Information System Security (pp. 1-5).
- García-Morales, V. J., Jiménez-Barrionuevo, M. M., & Gutiérrez-Gutiérrez, L. (2012). Transformational leadership influence on organizational performance through organizational learning and innovation. *Journal of Business Research*, 65(7), 1040-105
- Gebert, D. And Steinkamp, T. Gebert, D. (1991), "Leadership style and economic success in Nigeria and Taiwan", Management International Review, Vol. 31 No. 2, pp. 161-71
- Ghiselli, E.E., (1966), The validity of occupational aptitude tests. New York: Wiley.
- Guzzo, R. A., Yost, P. R., Campbell, R. J. And Shea, G. P. 1993. "Potency in Groups Articulating a construct", British Journal of Social Psychology, 32:87-106

- HATER, J. and BASS, B. 1988. "Superiors evaluations and subordinates perception of transformational and transactional leadership", Journal of Applied Psychology, 73(4):695-702.
- Heilbrun, I. (1994), "Can leaders be studied", The Wilson Quartely, Vol 18 No.2, pp 65-72, J.K. and Coons, A.E. (1957), Development of the leader behavior description questionnaire. In R.M. Stogdill and A.E. Coons (Eds), Leader behavior;
- Hinkin, T. R. And Tracey, J. B. 1994. "Transformational leadership in the hospitality industry", Hospitality Research Journal, 18:49-63.
- House, R. J. 1977. A 1976 Theory of Charismatic Leadership. Leadership: The cutting edge. J. G. Hunt and L. L. Larson. Carbondale: Southern Illinois, Southern Illinois University Press: 189-207.
- House, R. J. And Shamir, B. 1993. "Toward an Integration of Transformational, Charismatic, and Visionary Theories", In Chemers, Martin and Ayman, Roya (Eds.). Leadership Theory and Research: Perspectives and Directions. San Diego: Academic Press, 81-108.
- James, K. & Collins, J. (2008), Leadership Perspectives: Knowledge into Action. London Palgrave Macmillan.
- Kanter, R. M. 1968. "Commitment and social organization: A study of commitment mechanisms in utopian communities", American Sociological Review, 33:449-517. KATZ, D. AND KAHN, R.L. (1978), The social psychology of organizations. (2nd ed.) New York: John Wiley.
- KENT, A. and CHELLADURAI, P. 2001. "Perceived transformational Leadership organizational commitment, and citizenship behaviour: a case study in intercollegiate athletics", Journal of Sport Management, 15:135-159.

- Keskes, I. (2014). Relationship between leadership styles and dimensions of employee organizational commitment: A critical review and discussion of future directions. *Intangible Capital*, 10(1), 26-51.
- Lee, H. Y., & Ahmad, K. Z. (2009). The moderating effects of organizational culture on the relationships between leadership behavior and organizational commitment and between organizational commitment and job satisfaction and performance. Leadership & Organization Development Journal, 30(1), 53-86.
- Lok, P and Crawford, J (2004), "The effect of organizational culture and leadership style on job satisfaction and organizational commitment A Cross National Comparison" *Journal of Management Development*, Vol 23, No. 4 2004.
- Manz, C.Sims, (H) (1991), "Superleadership: beyond the myth of heroic leadership", Organizational Dynamics, Vol. 2, pp. 18-35.
- Marmaya, N., Hitam, M., Torsiman N., and Balakrishnan, B. (2011), Employees' perceptions of Malaysian managers' leadership styles and organizational commitment. *African Journal of Business Management*, 5, 1584-1588
- Mathieu, J. E. And Zajac, D. M. 1990. "A review and meta-analysis of the antecedents, correlates and outcomes of organizational commitment", Psychological Bulletin, Vol.108, pp. 171-194.
- Mccall, M.W., Jr. (1977), Leaders and leadership: Of susbstance and shadow. In J. Hackman, E.E. Lawler Jr., L.W. Porter (Eds.),

 Perspectives on behavior in organizations, New York: McGraw-Hill.
- Mcdonough, E.F. Iii And Barczak, G. (1991), "Speeding up new product development: the effects of leadership style and source of technology", Journal Product Innovation Management, Vol. 8 No. 3, September, pp. 203-11.
- Meyer, J. P. And Allen, N. J. 1991. "A three-component conceptualisation of organizational commitment", Human Resource Management Review, 1(1):61–89.

- Meyer, J. P. And Allen, N. J. 1997. Commitment in the workplace. Thousand Oaks, CA: Sage.
- Meyer, J. P., Allen, N. J.(1990). Affective and continuance commitment to the organization: Evaluation of measures and analysis of concurrent and time-lagged relations. *Journal of applied psychology*, 75(6), 710.
- Mowday, R. T., Porter, L. W. And Steers, R. M. 1982. Employeeorganization linkages: The psychology of commitment, absenteeism, and turnover. New York: Academic Press.
- Mowday, R. T., Steers, R. M. And Porter, L. W. 1979. "The measurement of organizational commitment", Journal of Vocational Behaviour, 14:224-247.
- Neil H. Jacoby (1973) Corporate Power and Social Responsibilty: A Blueprint for the Future
- Neuman, WL 2006, Social Research Methods: Qualitative and Quantitative Approaches, Pearson, Allyn and Bacon.
- Niehoff,B. P., Enz, C. A., And Grover, R. A. (1990), "The impact of top-management action on employee attitudes and perceptions". Group & Organization Studies, 1990, 15(3), 337-352.
- O'Reilly, CA .Roberts, K.H (1978). Superior influence and subordinates mobility aspiration as moderators of consideration and initiating structure //Journal of Applied Psychology, Vol. 63.
- Ngodo, O. E. (2008). Procedural justice and trust: The link in the transformational leadership organizational outcomes relationship. *International Journal of Leadership Studies*, 4, 82-100.
- Presser, S & Blair, J 1994, 'Survey Pretesting: Do Different Methods Produce Different Results?', Sociological Methodology vol. 24, pp. 73–104.\
- Obiwuru Timothy, C., Okwu, A. T., Akpa, V. O., & Nwankwere, I. A. (2011). Effects of leadership style on organizational performance: A survey of selected small scale enterprises in Ikosi-Ketu council development area of Lagos State, Nigeria. Australian Journal of Business and Management Research, 1(7), 100-111.

- Peters, T.J. And Waterman, R.H., Jr. (1982), In search of excellence: Lessons from America's best run companies. New York: Harper & Row. Phyllis Tharenou (1993) A reply to the commentary by Nigel Nicholson on "A test of reciprocal causality for absenteeism"
- Price, A. 1997. Human Resource Management in a Business Context. Oxford: International Thomson Business Press.
- Pruijn, G. H. J. And Boucher, R. J. 1994. "The relationship of Transactional and Transformational Leadership to the Organisational Effectiveness of Dutch National Sports Organisations", European Journal of Sport Management, 72-87.
- Raja, A. S., & Palanichamy, P. (2011). Leadership styles and its impact on organizational commitment. *Asia Pacific business review*, 7(3), 167-175.
- Reichers, A.E. (1985). A review and reconceptualization of organizational commitment. Academy of Management Review, 10, 465-476
- Sekaran, U. 2000. Research methods for Business: a skills building approach. 3rd Edition, New York: John Wiley & Sons
- Scholl, R. W. (1981). Differentiating organizational commitment from expectancy as a motivating force. *Academy of Management Review*, 6, 589-599.
- Steers, R.M. (1977). Antecedents and outcomes of organizational commitment. Administrative Science Quarterly, 22, 46-56.
- Strauss, K., Griffin, M. A., & Rafferty, A. E. (2009). Proactivity Directed Toward the Team and Organization: The Role of Leadership, Commitment and Role-breadth Self efficacy. *British Journal of Management*, 20(3), 279-291
- Reichers, A.E. (1985), "A review and re-conceptualization of organizational commitment", Academy of Management Journal, Vol. 10 No. 3, 1985, pp. 465-76.

- Russ –Eft, D. (1999), Everyone a leader: a north American and European comparison, AchieveGlobal, Inc., USA, paper presented at the European Conference on Educational Research, Lahti, 22-25 September.
- Saal, F. E., And Knight, P. A. (1988), *Industrial/organizational psychology:* Science and practice. Pacific Grove, CA: Brooks/Cole Publishing Co.
- Sarros, J. And Woodman, D. (1993), "Leadership in Australia and its organizational outcomes", Leadership and Organizational Development Journal, Vol. 14 No. 4, pp.3-
- Shamir, B., House, R. J. And Arthur, M. B. 1993. "The motivational effects of charismatic leadership: a self-concept theory", Organizational Science, 4:577-594.
- Stogdill, R.M (1974), Handbook of Leadership: A Survey of Theory and Research, Free Press, New York, N.Y.
- Stogdilll, R.M (1974), Handbook of Leadership: A Survey of The
 Literature, New York: Free Presss Ticehurst, G & Veal, A 2000,
 Business Research Methods: A Managerial Approach, Longman.
- Tosi, H. And Tosi, D. (1970), "Some correlates of role conflict and role Ambiguity among public school teachers", Journal of Human Relations, Vol. 18 No. 3, 1970, pp.1068-75. Trottier, T., Van Wart, M., and Wang, X. (2008), Examining the Nature and Significance of Leadership in Government Organizations. *Public Administration Review*, 319-333.
- Van Seters, D. A. And Field, R. H. G. 1989. "The evolution of leadership theory", Journal of OCM, 3(3):29–45.
- Wayne E Baker, 2000. "Modernization, cultural change, and persistence of traditional values". American Sociological Review.
- Weiner, Y 1982. "Commitment in organizations: A normative view",
 - Academy of Management Review, 7:418-428

- Yukl GA (2005). Leadership in organizations (6th ed.). Upper Saddle River, NJ: Prentice-Hall.
- Yukl, G.A. (1989), Leadership in Organizations. Prentice Hall.
- Yukl, G. (2005). The leadership in organizations. New Jersey: Pearson Higher Education.
- Yukl, G.A. (2006), Leadership in Organizations. Prentice Hall.
- Yukl, G. A. And Van Fleet, D. V. 1992. Theory and research on leadership in organizations. Palo Alto: CA Consulting Psychologists Press, vol. 3.
- Zikmund, WG 2003, Business Research Methods (Fifth edn.), Ohio: South-Western Thomson.

