The copyright © of this thesis belongs to its rightful author and/or other copyright owner. Copies can be accessed and downloaded for non-commercial or learning purposes without any charge and permission. The thesis cannot be reproduced or quoted as a whole without the permission from its rightful owner. No alteration or changes in format is allowed without permission from its rightful owner.



# MODERATING EFFECT OF COWORKER SUPPORT ON THE RELATIONSHIP BETWEEN HRM PRACTICES, ORGANIZATIONAL CLIMATE, LEADERSHIP STYLES AND ORGANIZATIONAL COMMITMENT



# DOCTOR OF PHILOSOPHY UNIVERSITI UTARA MALAYSIA

[2016]

# MODERATING EFFECT OF COWORKER SUPPORT ON THE RELATIONSHIP BETWEEN HRM PRACTICES, ORGANIZATIONAL CLIMATE, LEADERSHIP STYLES AND ORGANIZATIONAL COMMITMENT



Thesis Submitted to
Othman Yeop Abdullah Graduate School of Business,
Universiti Utara Malaysia,
in Fulfillment of the Requirement for the Degree of Doctor of Philosophy

### Permission to Use

In presenting this thesis in fulfilment of the requirements for a postgraduate degree from Universiti Utara Malaysia, I agree that the Universiti Library may make it freely available for inspection. I further agree that permission for the copying of this thesis in any manner, in whole or in part, for scholarly purpose may be granted by my supervisor(s) or, in their absence, by the Dean of School of Business Management UUM. It is understood that any copying or publication or use of this thesis or parts thereof for financial gain shall not be allowed without my written permission. It is also understood that due recognition shall be given to me and to Universiti Utara Malaysia for any scholarly use which may be made of any material from my thesis.

Requests for permission to copy or to make other use of materials in this thesis, in whole or in part, should be addressed to:

Universiti Utara Malaysia

Dean of School of Business Management
Universiti Utara Malaysia
06010 UUM Sintok

### ABSTRAK

Kajian ini dijalankan ke atas kalangan staf akademik dalam sektor pendidikan tinggi awam di Khyber Pakhtunkhwa (KPK), Pakistan. Objektif utama kajian ini adalah untuk menentukan kesan amalan pengurusan sumber manusia, iklim organisasi, dan gaya kepimpinan ke atas komitmen organisasi. Sejumlah 354 kakitangan akademik daripada universiti-universiti di KPK, Pakistan telah mengambil bahagian dalam kajian ini. Hasil kajian menunjukkan sokongan statistik yang signifikan untuk hubungan antara latihan dan pembangunan dan komitmen organisasi; pampasan dan komitmen organisasi; iklim organisasi dan komitmen organisasi; gaya kepimpinan transformasi dan komitmen organisasi; gaya kepimpinan transaksi dan komitmen organisasi. Walau bagaimanapun, tiada sokongan statistik yang signifikan ditemui untuk hubungan antara penilaian prestasi dan komitmen organisasi. Selain itu, hasil kajian melaporkan kesan penyederhanaan sokongan rakan sekerja yang signifikan ke atas hubungan antara pampasan dan komitmen organisasi; iklim organisasi dan komitmen organisasi; gaya kepimpinan transformasi dan komitmen organisasi; dan gaya kepimpinan transaksi dan komitmen organisasi. Sebaliknya, hasil kajian tidak menunjukkan sokongan untuk kesan penyederhanaan sokongan rakan sekerja ke atas hubungan antara latihan dan pembangunan dan komitmen organisasi; dan antara penilaian prestasi dan komitmen organisasi. Secara umumnya, hubungan empirikal antara amalan HRM, iklim organisasi, gaya kepimpinan, sokongan rakan sekerja dan komitmen organisasi mencadangkan bahawa ia adalah bermanfaat untuk pengurusan universiti sektor awam meningkatkan komitmen organisasi. Selain itu, implikasi teori dan praktikal turut dibincang.

**Kata kunci**: Komitmen organisasi, Amalan HRM, Gaya kepimpinan, Sokongan rakan sekerja.

# **ABSTRACT**

This study was conducted among the academic staff in public higher education sector in Khyber Pakhtunkhwa (KPK), Pakistan. The main objective of the study was to determine the effect of human resource management practices, organizational climate, and leadership styles on organizational commitment. A total of 354 academic staff from universities located in the KPK, Pakistan participated in the study. The results revealed statistically significant support for the relationship between training and development and organizational commitment; compensation and organizational commitment; organizational climate and organizational commitment; transformational leadership style and organizational commitment; transactional leadership style and organizational commitment. However, no statistically significant support was found for the relationship between performance appraisal and organizational commitment. Moreover, the results reported moderating effect of coworker support over the relationship between compensation and organizational commitment; organizational climate and organizational commitment; transformational leadership style and organizational commitment; and transactional leadership style and organizational commitment. On the contrary, the results could not find support for the moderating effect of coworker support on the relationship between training and development and organizational commitment; and between performance appraisal and organizational commitment. In general, the empirical relationships between HRM practices, organizational climate, leadership style, coworker support, and organizational commitment suggested that it would be beneficial to the management of public sector universities to enhance organizational commitment. Besides that, theoretical and practical implications are also discussed.

**Keywords:** Organizational commitment, HRM practices, Leadership styles, Coworker support.

Universiti Utara Malaysia

# **ACKNOWLEDGEMENT**

'In the Name of Allah, Most Gracious, Most Merciful' All praise is due to Allah (SWT), the Lord of the worlds who gave me the strength and courage to complete this gigantic work. May the peace and blessings of Allah (SWT) be upon our beloved prophet Muhammad (PBUH), his household, companions and those who follow them in righteousness till the Day of Judgment. The completion of this thesis, which marks a milestone in my life, wouldn't have been possible without the assistance and support from many people.

I would like to express my heartfelt thanks to my two wonderful supervisors, Assoc Prof Dr. Abdul Halim Abdul Majid and Dr. MD.LAZIM BIN MOHD ZIN for their patience, invaluable professional guidance and excellent supervision throughout the PhD journey. This research has benefited greatly from the comments and expertise of my supervisors. In fact, without their advice and constructive criticisms this thesis would never have been written. I would also like to express my sincere gratitude to all my reviewers for their generous and valuable counsels on this thesis; most especially their intellectual contribution substantially improved this research at different stages of the study. My appreciation also goes to all the staff in the department who in one way or the other have contributed to the success of this program.

I deeply acknowledge the unwavering love and care I got from my family. My love and appreciation is extended to my dearest father Attaullah Khan, my lovely mother Neelam Khan, and my both brothers Adnan Khan and Ishtiaq Khan for their unconditional support and encouragement to pursue my interests, and for their financial assistance for this study. My wife Palwasha Bibi, has also shown immense love, caring, kindness, patience and persistent encouragement during the PhD journey. Indeed it was not easy for her pursuing a PhD degree; at the same time effectively making the home. And i must acknowledge the patient and support of my lovely son Sohail Khan.

I must acknowledge the support and help of my UUM friends. I cannot begin to list everyone who helped me, but I extend my sincere thanks to each of them who helped me in this journey. Last but not the least; I would like to offer my special thanks to all of my teachers, and Universiti Utara Malaysia, for providing me supportive and healthy environment to fulfill my task.



# **Table of Contents**

TITLE PAGE	i
Permission to Use	ii
ABSTRAK	iii
ABSTRACT	iv
ACKNOWLEDGEMENT	v
Table of Contents	Vii
List of Tables	xii
List of Figures	xiv
List of Appendices	XV
List of Abbreviations	XVi
CHAPTER ONE 1 INTRODUCTION	1
1.1 Background	1
1.2 Problem Statement	7
1.3 Research Questions	18
1.4 Research Objective	19
1.5 Significance of the Study	21
1.5.1 Theoretical Significance	21
1.5.2 Practical Significance	23
1.6 Scope of the study	24
1.7 Organization of the Thesis	25
CHAPTER TWO 2 LITERATURE REVIEW	27
2.1 Introduction	27
2.2 Definition and Concept of Organizational Commitment	27
2.3 Consequences of Organizational Commitment	31
2.1 Previous Studies on Organizational Commitment and Reasons why	
Organizational Commitment was used in the present Study?	33
2.4 Human Resources Management Practices and Organizational Commitment	38
2.3.1Training and Development	42
2.3.2 Compensation	50
2.3.3 Performance Appraisal	56

2.4 Organizational Climate and Organizational Commitment	62
2.5 Leadership Styles and Organizational Commitment	70
2.5.1Transformational Leadership Style	73
2.5.2Transactional Leadership Style	81
2.6 Coworker Support (Moderating Variable) and Organizational Commitment	87
2.7 Underpinning Theory of the Study: Social Exchange Theory	99
2.8 Summary of Literature Review and Gap Identification	103
CHAPTER THREE 3 METHODOLOGY	105
3.1 Introduction	105
3.2 Research Framework	105
3.3 Hypotheses	107
3.4 Research Design	114
3.5 Operational Definitions of Key Terms	116
3.5.1 Organization Commitment	117
3.5.2 HRM Practices	117
3.5.3 Organizational Climate	118
3.5.4 Leadership Styles	118
3.5.5 Coworker Support	119
3.6 Population and Sample Size	119
3.7 Sampling	122
3.8 Unit of Analysis	126
3.9 Data Collection: Procedure for Collecting the Data	126
3.10 Measurement of the Variables	127
3.10.1 Dependent Variable Organizational Commitment	128
3.10.2 Independent Variables	129
3.10.2.1 Training and Development	129
3.10.2.2 Compensation	129
3.10.2.3 Performance appraisal	130
3.10.3 Organizational Climate	130
3.10.4 Leadership Styles	131
3.11 Measurement of Moderating Variable Coworker Support	131

3.12 Demographic Information	132
3.13 Pre-test	132
3.14 Pilot Test	133
3.15 Data Analysis	135
3.16 PLS-Structural Equation Modeling	136
3.17 Summary of Chapter	137
CHAPTER FOUR 4 RESULTS	139
4.1 Introduction	139
4.2 Response Rate	139
4.3 Data Screening and Preliminary Analysis	140
4.3.1 Missing Value Analysis	141
4.3.2 Assessment of Outliers	141
4.3.3 Normality Test	142
4.3.4 Multicollinearity Test	144
4.4 Non-Response Bias	146
4.4.1 Non Response Bias – Independent Sample t-test	146
4.4.2 Non Response Bias – Chi-Square Test	149
4.5 Common Method Variance Test	150
4.6 Demographic Profile of the Respondents	151
4.7 Descriptive Analysis of the Latent Constructs	153
4.8 Exploratory Factor Analysis	155
4.9 Assessment of PLS-SEM Path Model Results	156
4.10 Goodness of Measurement Model	157
4.10.1 Individual Item Reliability	159
4.10.2 Internal Consistency Reliability	159
4.10.3 Convergent Validity	162
4.10.4 Discriminant Validity	162
4.11 Assessment of Significance of the Structural Model	165
4.11.1 Direct Effect	165
4.11.2 Assessment of the Variance Explained in the Endogenous Latent	
Variables	171

4.11.3 Assessment of Effect Size (f²)	172
4.11.4 Assessment of Predictive Relevance	173
4.12 Testing Moderating Effect	174
4.13 Determining the Strength of the Moderating Effects	179
4.14 Summary of Chapter	180
CHAPTER FIVE DISCUSSION	182
5.1 Introduction	182
5.2 Recapitulation of the Key Findings of the Study	182
5.3 Discussion	184
5.3.1 The Relationship between Training and Development and	
Organizational Commitment	184
5.3.2 The Relationship between Compensation and Organizational	
Commitment	186
5.3.3 The Relationship between Performance Appraisal and Organizational	
Commitment	188
5.3.4 The Relationship between Organizational Climate and Organizational	
Commitment	190
5.3.5 The Relationship between Transformational Leadership Style and	
Organizational Commitment	192
5.3.6 The Relationship between Transactional Leadership Style and	
Organizational Commitment	194
5.3.7 The Moderating Effect of Coworker Support	196
5.3.8 The Moderating Effect of Coworker Support on the Relationship	
between Training and Development and Organizational Commitmen	ıt 197
5.3.9 The Moderating Effect of Coworker Support on the Relationship	
between Compensation and Organizational Commitment	198
5.3.10 The Moderating Effect of Coworker Support on the Relationship	
between Performance Appraisal and Organizational Commitment	200
5.3.11 The Moderating Effect of Coworker Support on the Relationship	
between Organizational Climate and Organizational Commitment	202

5.3.12 The Moderating Effect of Coworker Support on the Relationship	
between Transformational Leadership Style and Organizational	
Commitment	204
5.3.13 The Moderating Effect of Coworker Support on the Relationship	
between Transactional Leadership Style and Organizational	
Commitment	206
5.4 Implication of the Study	208
5.4.1 Theoretical Contribution	209
5.4.2 Managerial Implications	214
5.5 Limitations and Suggestions for Future Studies	218
5.6 Conclusion	221
REFERENCES	224
Demographic Information	306



# **List of Tables**

Table 1.1 Number of universities in Pakistan	6
Table 3.1Names and total numbers of public sectors universities and degree awarding	
institute in KPK, Pakistan.	121
Table 3.2 Sample size summary from a given population	123
Table 3.3Sample size for each university in KPK, Pakistan	124
Table 3.4 Organizational Commitment	128
Table 3.5Training and Development	129
Table 3.6 Compensation	130
Table 3.7 Performance Appraisal	130
Table 3.8 Organizational Climates	131
Table 3.9 Leadership Styles	131
Table 3.10 Coworker Support	132
Table 3.11 Layout of the Questionnaire	132
Table 3.12 Composite reliability and average variance extracted for latent variable Pilot	
study	134
Table 3.13 Square Root of AVE and Correlation of Latent Variables	135
Table 4.1 Response Rate of the Questionnaires	140
Table 4.2 Correlation Matrix of the Exogenous Latent Constructs	145
Table 4.3 Tolerance and Variance Inflation Factors (VIF)	145
Table 4.4 Results of Independent-Samples T-test for Non-Response Bias	147
Table 4.5 Non Response Bias for Demographic	148
Table 4.6 Result of Chi-Square Test for Non-response Bias	149
Table 4.7 Demographic Characteristics of the Respondents	151
Table 4.8 Descriptive Statistics for Latent Variables	154
Table 4.9 Exploratory Factor Analysis Result of Financial Bootstrapping Tactic (n=354)	156
Table 4.10 Items loading, composite reliability (CR) and Average Variance Extracted	
(AVE)	160
Table 4.11 Square root of AVE and correlation of latent variable	163
Table 4.12 Cross loading for factor analysis	164
Table 4.13 The results of structural model and moderator	168
Table 4.14 Variance Explained in the Endogenous Latent Variables	171
Table 4.15 Effect Sizes of the Latent Variables on Cohen's (1988) Recommendation	172

Table 4.16 Construct Cross-Validated Redundancy	174
Table 4.17 Strength of the Moderating Effects Based on Cohen's (1988) and Henseler	
and Fassott's (2010) Guidelines	180
Table 5.1 Summary of the hypotheses results	183



# **List of Figures**

Figure 3.1 Research Framework	106
Figure 4.1 Histogram and Normal Probability Plots	143
Figure 4.2 Measurement Model	158
Figure 4.3 Structural Model with Moderator (Full Model)	167
Figure 4.4 Interaction effect of compensation and coworker support on orgaizational	
commitment.	176
Figure 4.5 Interaction effect of organizational climate and coworker support on	
orgnizational commitment	177
Figure 4.6 Interaction effect of transformational leadership style and coworker support	
on organizational commitment	178
Figure 4.7 Interaction effect of transctional leadership style and coworker support on	
orgnizational commitment	173
Universiti Utara Malaysia	

# **List of Appendices**

Appendix A SURVEY INSTRUMENTS	299
Appendix B Missing Values Output	308
Appendix C EFA Outputs	309
Appendix D SmartPLS Output-Measurment Model	314
Appendix E Blindfolding Procedure Output	315



# **List of Abbreviations**

HEI Higher education institute

PK Pakistan

KPK Khyber Pakhtunkhwa

HRM practices Human Resource Management Practices

SEM Structural Equation Modeling

UUM Universiti Utara Malaysia

SET Social exchange theory

DAI degree awarding institutions

TCM Three component model

UGC University grant commission

EFA Exploratory factor analysis

Universiti Utara Malaysia

# **CHAPTER ONE**

### 1 INTRODUCTION

### 1.1 Background

Education serves an important role in social, economic and political welfare of a country (Mangi, Soomro, Ghumro, Abidi & Jalbani, 2011). According to Awan, Malik and Sarwar (2008), educations enhance the expertise and working abilities of employees. Significance of education cannot be ignored by one in the economic development process.

For any nation education sector is one of the main factors for development. Especially, higher education institutes (HEI) play a major role in the progress of any country like Taiwan, Singapore, and Korea etceteras. Developed countries enhance their economic growth through educated and skilled workers (Khan & Afzal, 2011), as they spend more on education and get outcome in the form of economic growth and poverty reduction (World Bank, 1993). In 2013 National budget for education in Singapore was S\$11.6 billion (US\$ 9.28 billion); education expenditure usually is about 20% of the yearly national budget. In 2013 National budget for education in Korea was US\$11.3 billion (Wikipedia, 2013). It is demonstrated that higher education institute is necessary for progress of a country. In the same way, it is well known fact that skilled employees are the cogwheel for every organization in order to meet organizational goals and objectives (Khan & Afzal, 2011). Similarly, organizational commitment is very important for the success of an organization (Demirel & Goc, 2013).

Robbins and Coulter (2005) stated that organizational commitment plays pivotal role in the achievement of organizational goals. Researchers and academicians had been

# The contents of the thesis is for internal user only

# **REFERENCES**

- Abbas, Q., & Yaqoob S. (2009). Effect of leadership development on employee erformance in Pakistan. *Pakistan Economic and Social Review*, 47(2), 269-292.
- Abbey, A., & Dickson, J. W. (1983). R & D work climate and innovation in semiconductors. *Academy of Management Journal*, 26, 362-368.
- Abdullah, & Ramay, I. M. (2012). Antecedents of organizational commitment of banking sector employees in Pakistan. *Serbian Journal of Management*, 7(1), 89-102.
- Abu-Baker, M. A. (2010). The Role and impact of family friendly work practices in the context of Middle Eastern organizations. Doctorial Symposium. Research Institute for Business and Management, Manchester Metropolitan University Business School.
- Acton, T., & Golden, W. (2002). Training: The way to retain valuable IT employees. *Proceedings of the Informing Science, Cork, Ireland, June*, 19-21.
- Ahmad, A., Majid, A. H. A., & Zin, M. L. M. (2015). The measurement of the effectiveness of leadership styles for organizational commitment in Pakistan. *Asian Social Science*, 11(25), 135.
- Ahmad, I., & Islam, T. (2011). Decoding the Relationship between Employee's Jobs Related Behaviors: A Study of Telecom Sector of Pakistan. *International Journal of Business and Social Science*, 2(8), 244-252.

- Ahmad, I., & Islam, T. (2011). Relationship between Motivation and Job Satisfaction: A Study of Higher Educational Institutions. *Journal of Economics and Behavioral Studies*, 3(2), 94-100.
- Ahmad, K.Z. & Bakar, R. A. (2003). The association between training and organizational commitment among white collar workers in Malaysia.

  International Journal of Training and Development, 7(3), 166-185.
- Aiken, L.S., & West, S.G. (1991). *Multiple regression: Testing and interpreting interactions*. Thousand Oaks, CA: Sage.
- Akhtar, M. Rafi, M. Ahmed, S. & Rauf, M. (2011) 'Quality in Higher Education:

  Issues and Current Practices' *Journal of Elementary Education*, 21(1), 43-51.
- Allen, D. G., Shore, L. M., & Griffeth, R. W. (2003). The role of perceived organizational support and supportive human resource practices in the turnover process. *Journal of management*, 29(1), 99-118.
- Al- Emadi., M. A. S. & Marquardt, M. J. (2007). Relationship between employees beliefs regarding training benefits and employees organizational commitment in a petroleum company in the state of Qatar. *International Journal Of Training and Development*, 11(1), 49-69.
- Al-Aameri, A. S. (2000). Job satisfaction and organizational commitment for nurses. *Saudi Medical Journal*, 21(6), 531-535.
- Albar-Marin, M. J., & Garcia-Ramirez, M. (2005). Social Support and Emotional Exhaustion among Hospital Nursing Staff. *The European Journal of Psychiatry*, 19(2).

- Ali, N. Kakakhel, S.J., Rahman, W., & Ahsan, A. (2014). Impact of Human Resource Management Practices on Employees' outcomes (Empirical Evidence from Public Sector Universities of Malakand Division, KPK, Pakistan). *Life Science Journal*, 11(4), 68-77.
- Al-Kahtani, N.S., (2012). An exploratory study of organizational commitment, demographic variables and job & work related variables among employees in Kingdom of Saudi Arabia. *Online Interdisciplinary Journal*, *II*: 01-13.
- Alvi, S. A., & Ahmed, S. W. (1987). Assessing Organizational Commitment in a developing country: Pakistan, A case Study, *Human Relations*, 40(5), 267-280.
- Angle, H. L., & Perry, J. L. (1981). An empirical assessment of organizational effectiveness. *Administrative Science Quarterly*, 26(1), 1-14.
- Argyris, C. (1958). Some problems in conceptualizing organizational climate: A study of a bank. *Administrative Science Quarterly*, 2, 501-520.
- Armstrong, J. S., & Overton, T. S. (1977). Estimating nonresponse bias in mail surveys. *Journal of marketing research*, 396-402.
- Arnold, K.A., Barling, K., & Kelloway, E.K. (2001). Transformational leadership or the iron cage: Which predicts trust, commitment and team efficacy? *Leadership Organization Development Journal*, 22, 315-320.
- Arora, N., and Nuseir, M.T., Nusair, T.T., & Arora, R. (2012). Study-based moderators influencing the relationship between organizational climate and employee's organization commitment. *EuroMed Journal of Business*. 7(2), 201-220.

- Arthur, J. B. (1994). Effects of human resource systems on manufacturing performance and turnover. *Academy of Management Journal*, *37*, 670–687.
- Asgari, A., Silong, A.D., Ahmad, A., & Sama, B.A. (2008). The relationship between transformational leadership behaviors, leader-member exchange and organizational citizenship behaviors. *European Journal of Social Sciences*, 6(4): 140-151.
- Avolio, B. J., & Bass, B. M. (1988). Transformational leadership, charisma, and beyond. In J. G. Hunt, B. R. Baliga, H. P. Dachler, & C. A. Schriesheim (Eds.), *Emerging leadership vitas*, 29-49. Lexington, MA: Lexington Books.
- Avolio, B.J., Bass, B.M., & Jung, D.I. (1995), Construct validation and norms for the multifactor leadership questionnaire (MLQ-Form 5X). New York Center for leadership studies. Binghamton University. State University of New York.
- Avolio, B.J., Zhu, W., Koh, W., & Bhatia, P. (2004). Transformational leadership and organizational commitment: Mediating role of psychological empowerment and moderating role of structural distance. *Journal of Organizational Behavior*, 25(8), 951-968.
- Avolio, B. J., Yammarino, F. J., & Bass, B. M. (1991). Identifying common methods variance with data collected from a single source: An unresolved sticky issue. *Journal of Management, 17*, 571-587.
- Awan, S.M., Malik, N., & Sarwar, H. (2008), 'Impact of Education on Ooverty Reduction, *EABR & TLC Conferences Proceedings Rothenburg*, Germany.

- Aydogdu, S & Asikgil, B. (2011). An Empirical Study of the Relationship among

  Job Satisfaction, Organizational Commitment and Turnover Intention,

  Turkey. *International Review of Management and Marketing*, 1(3), 43-53.
- Ayodeji, O.O., Michael, O., Tunde, E., & Riam, G.S. (2011). Enhancing Employees' Commitment to Organisation through Training. *International Journal of Business and Management*. 6(7), 280-286.
- Babbie, E, (1986). The Practice of Social Research. Thelmont, Calif.: Wadsworth Pub. Co.
- Babin, B. J., & Boles, J. S. (1996). The Effects of Perceived Co-worker Involvement and Supervisor Support on Service Provider Role Stress, Performance and Job Satisfaction. *Journal of Retailing*, 72(1), 57-76.
- Baek, J. H. (2012), The impact of Transactional and Transformational Leadership on organizational commitment in major league baseball. St. Thomas University.
- Bakan, I., Büyükbeşe, T., & Erşahan, B. (2011). An investigation of organizational commitment and education level among employees. *International journal of emerging sciences*, 1(3), 231-245.
- Baker, G. A. III (1992). Creative cultures: Toward a new paradigm. In G. A. Baker (Ed.), Cultural leadership: *Inside American's community college*, 1-16. Washington, DC: Community College Press.
- Bakhshi, A. Kumar, K. Rani, E. (2009). Organizational Justice Perceptions as Predictor of Job Satisfaction and Organization Commitment, Jammu. *International Journal of Business and Management*, 4(9), 145-154.

- Baloch, Q. B., Ali, N., & Zaman, G. (2014). Measuring employees commitment as outcome of transformational and transactional leadership styles: an empirical study. *Abasyn Journal of Social Sciences*, 3(2), 208-214.
- Balay, R. (2000a). Organizational Commitment of Administrators and Teachers in Private and Public Secondary Schools: Ankara Sample. Unpublished doctoral dissertation, Ankara Universitesi, Ankara, Turkey.
- Barnett, V., & Lewis, T. (1994). Outliers in statistical data. New York: Wiley.
- Baron, R. M., & Kenny, D. A. (1986). The Moderator-Mediator Variable Distinction
   in Social Psychological Research: Conceptual, Strategic, and Statistical
   Considerations. *Journal of personality and social psychology*, 51(6), 1173
- Bartlett, K. R. (2001). The relationship between training and organizational in commitment: A study in the health care field. *Human Resource Development Quarterly*, 12, 335-352.
- Barton, G. M. (2002). Recognition at work. Scottsdale: World at Work.
- Bashir, S., & Ramay, M. I. (2008). Determinants of Organizational Commitment A Study of Information Technology Professionals in Pakistan Mohammad Ali Jinnah University, Islamabad. *Institute of behavioral and applied management*. 7(4), 226-238.
- Bass, B. (1991). From transactional to transformational leadership: Learning to share the vision. *Organizational Dynamics*, *18*(3), 19-31.
- Bass, B. M. (1997a). Does the transactional-transformational leadership paradigm transcend organizational and national boundaries? *American Psychologist*, 52(2), 130-139.
- Bass, B. M. (1997b). Personal selling and transactional/transformational leadership.

  The Journal of Personal Selling & Sales Management, 17(3), 19-28.

- Bass, B. M. (1998). *Transformational Leadership*. USA: Lawrence Erlbaum Associates, Inc.
- Bass, B. M. and B. J. Avolio (1994), *Improving Organizational Effectiveness*Through Transformational Leadership. Thousand Oaks, CA: Sage.
- Bass, B. M., & Avolio, B. J. (1995). MLQ multifactor leadership questionnaire. Redwood City. *CA: Mind Garden*.
- Bass, B.M (1985). Leadership and Performance Beyond Expectations. New York, NY: The Free Press. 14, 121–124.
- Bass, B.M., Bernard, Jung, D.I., Bruce, J., Avolio, & Berson, Y. (2003). "Predicting Unit Performance by Assessing Transformational and Transactional Leadership." *Journal of Applied Psychology*. 88(2), 207-218.
- Bateman, T. S., & Strasser, S. (1984). A longitudinal analysis of the antecedents of organizational commitment. Academy of Management Journal, 27(1), 95-112.
- Bateman, G. (2009). Employee perceptions of co-worker support and its effect on job satisfaction, work stress and intention to quit.
- Batt, R., & Valcour, M. (2003). Human resources practices as predictors of work-family outcomes and employee turnover. *Industrial Relations*, 42(2), 189-220.
- Baxter, P. & Jack, S. (2008). Qualitative case study methodology: Study design and implementation for novice researchers. *The Qualitative Report*, 13(4), 544-559.

- Becker, B. E., & Huselid, M. A. (1998). 'High Performance Work Systems and Firm Performance: A Synthesis of Research and Managerial Implications'.

  \*Research in Personnel and Human Resource Management, 16, 53-101.
- Becker, H. (1960). "Notes on the Concept of Commitment", *American Journal of Sociology*, 66(1), 32-42.
- Beham, B. (2011). Work-family conflict and organisational citizenship behaviour: Empirical evidence from Spanish employees. *Community, Work & Family*, 14(1), 63-80.
- Benkhoff, B. (1997). Disentangling organizational commitment. *Personnel Review*, 26, 114-131.
- Benson, G.S. (2006). Employee development, commitment and intention to turnover: A test of 'employability' policies in action. *Human Resource Management Journal*, 16(2), 173–192.
- Berta, D. (2005). Put on a happy face: High morale can lift productivity. *Nation's Restaurant News*, 39(20), 8.
- Bijttebier, P., Delva, D., Vanoost, S., Bobbaers, H., Lauwers, P., & Vertommen, H. (2000). Reliability and Validity of the Critical Care Family Needs Inventory in a Dutch-speaking Belgian sample. *Heart & Lung: The Journal of Acute and Critical Care, 29*, 278-286. doi: http://dx.doi.org/10.1067/mhl.2000.107918
- Billingsley, B.S., & Cross, L.H. (1992). Predictors of commitment, job satisfaction and intent to stay in teaching: A comparison of general and special educators. *Journal of Special Education*, 25(4), 453-471.
- Blau, P. M. (1964). Exchange and power in social life. New York, NY: Wiley.

- Boles, J., Madupalli, R., Rutherford, B., & Andy Wood, J. (2007). The relationship of facets of salesperson job satisfaction with affective organizational commitment. *Journal of Business & Industrial Marketing*, 22(5), 311-321.
- Bommer, W. H., Rubin, R. S., & Baldwin, T. T. (2004). Setting the stage for effective leadership: Antecedents of transformational leadership behavior. *The Leadership Quarterly*, 15(2), 195-210.
- Bone, J.E, & judge, T.A. (2003). Self-Confidence at work: Toward understanding the motivational effect of transformational leaders. *Academy of Management Journal*, 46, 554-571.
- Boswell, W. R., & Boudreau, J. W. (2002). Separating the developmental and evaluative performance appraisal uses. *Journal of Business and Psychology*, 16(3), 391-412.
- Bowling, N. A., Beehr, T. A., Johnson, A. L., Semmer, N. K., Hendricks, E. A., & Webster, H. A. (2004). Explaining po-tential antecedents of workplace social support: reciprocity or attractiveness?. *Journal of Occupational Health Psychology*, *9*, 339-350.
- Boxall, P., & Macky. K. (2009). Research and theory on high-performance work systems: progressing the high-involvement stream. *Human Resource Management Journal*, 19: 3-23.
- Brown, D. & Sargeant, M. A. (2007) Job satisfaction, organizational commitment, and religious commitment of full-time university employees, *Journal of Research on Christian Education*, 16, 211–241.
- Brown, M., & Benson, J. (2003). Rated to exhaustion? Reactions to performance appraisal processes. *Industrial Relations Journal*, 34(1), 67-81.

- Brownell, M. T., Adams, A., Sindelar, P., Waldron, N., & Vanhover, S. (2006).

  Learning from collaboration: The role of teacher qualities. *Exceptional Children*, 72(2), 169–187.
- Brownell, M. T., Yeager, E., Rennells, M. S., & Riley, T. (1997). Teachers working together: What teacher educators and researchers should know. *Teacher Education and Special Education*, 20(4), 340–359.
- Brum, S. (2010). What Impact Does Training have on Employee Commitment and EmployeeTurnover.[Online]Available:http://www.uri.edu/research/lrc/researc h/papers/Brum-Commitment.pdf. (January, 2011).
- Bryman, A. & Bell E. (2003) *Business Research Methods*. Oxford: Oxford University Press.
- Bryman, A. (2001). Research Methods and Organization Studies, London, Unwin Hyman Ltd.
- Bryman, A. (2004). The Disneyization of society. Sage.
- Bryman, A., Stephens, M., & Campo, C. (1996). The importance of context:

  Qualitative research and the study of leadership. *Leadership Quarterly*, 7,
  353-370.
- Bulut, C., & Culha, O. (2010). The effects of organizational training on organizational commitment. *International Journal of Training & Development*, 14, 309-322.
- Burns, A.C. & Bush ,R .F. (1995). *Marketing Research Englewood Cliffs*, New Jersey:Prentice Hall, 273.
- Burns, J. (1978). Leadership. N.Y.; Harper and Row.

- Bushra, F., A. Usman & A. Naveed, (2011). Effect of Transformational Leadership on Employee's Job Satisfaction and Organizational Commitment in Banking Sector of Lahore (Pakistan). *International Journal of Business and Social Science*, 2: 261-267.
- Calloway, J., & Awadzi, W. (2008). Leadership and organizational success: An examination of the trait, skills and transformational approaches. *Consortium Journal of Hospitality and Tourism*, 13 (1), 13-23.
- Campbell, D. (2000). The proactive employee: Managing workplace initiative.

  Academy of Management Executive, 14(3), 52-66.
- Carless, S.A. (1998). Gender Differences in Transformational Leadership: An Examination of Superior, Leader, and Subordinate Perspectives. *Sex Roles*, 39, 887-902.
- Carlson, D. S., & Perrewe, P. L. (1999). The Role of Social Support in the Stressor-Strain Relationship: An Examination of Work-Family Conflict. *Journal of Management*, 25(4), 513-540.
- Carlson, D.S., & Perrewe, P.L. (1995). Institutionalization of organizational ethics through transformational leadership. *Journal of Business Ethics*, 14(10), 829-838.
- Carmines, E.G. and Zeller, R. A (1979). *Reliability and validity assessment*. Sage University paper series on Quantitative Applications in the Social Sciences, 07-017. Newbury Park CA: Sage.
- Casimir, G. (2001). Combinative aspects of leadership style: The ordering and temporal spacing of leadership behaviors. *Leadership Quarterly*, 12(3), 245-278.

- Celep, C. (1992). Teacher's organizational commitment in educational organizations. *National Forum Journals*. Retrieved on January 7, 2009, from <a href="http://www.nationalforum.com">http://www.nationalforum.com</a>.
- Cemaloglu, N., Sezgin, F., & Kiling, A.C. (2012). Examining the relationships between school principals transformational and transactional leadership styles and teachers organizational commitment. *The Online Journal Of New Horizons In Education*, 2(2), 53-64.
- Chandna, P., & Krishnan, V.R. (2009). Organizational commitment of information technology professionals: Role of transformational leadership and work-related beliefs. *Tecnia Journal of Management Studies*, 4(1), 1-13.
- Chang, E. (2005). Employee's overall perception of HRM effectiveness. *Human Relations*, 58(4), 523-544.
- Chang, C.C., Tsai, M.C., & Tsai, M.S. (2010). Influences of the Organizational Citizenship Behaviors and Organizational Commitments on the Effects of Organizational Learning in Taiwan. *International Conference on E-business, Management and Economics*, 3, 37-41.
- Chatterjee, S., & Yilmaz, M. (1992). A Review of regression diagnostics for behavioral research. *Applied Psychological Measurement*, 16, 209-227
- Chao, K.L. (2008). Relationship among organizational commitment, job characteristics, job satisfaction, and turnover intention within kindergartens:

  An empirical study in Malaysia. 教育研究學報, 44(1):179-204.
- Chaudhuri, S. (2011). The Relationship between Training Outsourcing and Organizational Commitment. *Unpublished doctoral dissertation, The University of Minnesota*.

- Cherniss, C. (1980a). *Professional burnout in human service organizations*. New York: Praeger.
- Chew, J., & Chan, C.C.A. (2008). Human resource practices, organizational commitment and intention to stay. *International Journal of Manpower*, 29(6), 503-522.
- Chiaburu, D. S. & Harrison, D. A. (2008). Do peers make the place? Conceptual synthesis and meta-analysis of coworker effects on perceptions, attitudes, ocbs, and performance. *Journal of Applied Psychology*. 93(5), 1082-1103.
- Chiang, F.F.T., & Birtch, T.A. (2010). Pay for performance and work attitudes: The mediating role of employee–organization service value congruence.

  \*International Journal of Hospitality Management, 29, 632–640.
- Chiang, F.F.T., & Birtch, T.A. (2011). Reward climate and its impact on service quality orientation and employee attitudes. *International Journal of Hospitality Management*, 30(1), 3–9.
- Chiang, H. H., Han, T. S., & Chuang, J. S. (2011). The relationship between high-commitment HRM and knowledge-sharing behavior and its mediators. *International Journal of Manpower*, 32(5/6), 604-622.
- Chin, W. W. (1998). The partial least squares approach to structural equation modeling. In G. A. Marcoulides (Ed.), *Modern Methods for Business Research* (pp. 295-336). Mahwah, New Jersey: Laurence Erlbaum Associates.
- Chin, W. W., Marcolin, B. L., & Newsted, P. R. (2003). A partial least squares latent variable modeling approach for measuring interaction effects: Results from a Monte Carlo Simulation study and an electronic-mail emotion/adoption

- study. *Information Systems Research*, *14*, 189-217. doi: 10.1287/isre.14.2.189.16018
- Chiun Lo, M., Ramayah, T., & Min, H. (2009). Leadership styles and organizational commitment: a test on Malaysia manufacturing industry. *African Journal of Marketing Management*, 1(6), 133-139.
- Choong, Y.O., Wong, K.L., & Lau, T.C. (2011). Psychological empowerment and organizational commitment in the Malaysian private higher education institutions: *Academic Research International*, *1*(3), 236-245.
- Chughtai, A.A., & Zafar, S. (2006). Antecedents and consequences of organizational commitment among Pakistani university teachers. *Applied H.R.M. Research*, 11(1), 39-64.
- Chung, E. C. (2013). The Relationship of Training and Organizational Commitment in One Korean Organization (Doctoral dissertation, UNIVERSITY OF MINNESOTA).
- Churchill Jr, G. A. (1979). A paradigm for developing better measures of marketing constructs. *Journal of marketing research*, 64-73.
- Churchill, G.A. (1996). *Marketing research: methodological foundations*. New York: The Dryden Press.
- Coakes, S. J., & Steed, L. G.(2001). SPSS Analysis without Anguish Version 10.0 for Windows.
- Cohen, J. (1988). Statistical power analysis for the behavioral sciences. Hillsdale, NJ: Lawrence Erlbaum Associates.
- Collins, J.C. & Clark, D.K. (2003). Strategic human resource practices, top management Team social networks, and firm performance: the role of human

- resource practices in creating Organizational competitive advantage,

  Academy of Management Journal, 46(6), 740–751.
- Colquitt, J. A., Conlon, D. E., Wesson, M. J., Porter, C. O. L. H., & Ng, K. Y. (2001). Justice at the millennium. A Meta-Analytic Review of 25 years of organizational justice research. *Journal of Applied Psychology*, 86, 425-445.
- Comer J Comer J (1991) In search of more complete answers to research questions quantitative versus qualitative research methods is there a way forward" *Journal of Advanced Nursing*, 16(3), 718-727.
- Conway, E. (2004). Relating career stage to attitudes towards HR practices and commitment: Evidence of interaction effects? *European Journal of Work and Organizational Psychology*, 13(4): 417-446.
- Conway, J., & Lance, C. (2010). What reviewers should expect from authors regarding common method bias in organizational research. *Journal of Business and Psychology*, 25, 325-334. doi: 10.1007/s10869-010-9181-6
- Cooke, R. A., & Szumal, J. L. (1993). Measuring normative beliefs and shared behavioral expectations in organizations: the reliability and validity of the organizational culture inventory. *Psychological reports.*, 72, 1299-1330.
- Cooper, D., & Schindler, P. (2011). Business Research Methods (11th ed.). New York: : McGraw- Hill.
- Cooper, D. R., & Schindler, P. S. (2009). Business Research Methods (10 ed.). New York: McGraw-Hill.
- Covey, S. R. (1991). Principle-centered leadership. New York, NY: Summit Books.

- Coyle-Shapiro, J. A. M., & Conway, N. (2005). Perceived organizational support and employee diligence, commitment and innovation. *Journal of Applied Psychology*, 90, 774-781.
- Cray, D., Inglis, L., & Freeman, S. (2007). Managing the arts: Leadership and decision making under dual rationalities. *The Journal of Arts Management*, Law and Society, *36*(4), 295-313.
- Creswell, J. W. (2009). Research Design: Qualitative, Quantitative, and Mixed Methods Approaches. Thousand Oaks, CA: Sage Publications.
- Cropanzano, R., & Mitchell, M. S. (2005). Social exchange theory: An interdisciplinary review. *Journal of Management*, 31, 874-900.
- Cryne, S. (2004). "Clawbacks or golden handcuffs?". *Canadian HR Reporter*, May, *1*(5) 10-16.
- Dale, K. and Fox, M. (2008). Leadership style and organizational commitment: mediating effect of role stress, *Journal of Managerial Issues*, 20(1).
- Dawson, J. F., & Richter, A. W. (2006). Probing three-way interactions in moderated multiple regression: development and application of a slope difference test. *Journal of Applied Psychology*, *91*(4), 917.
- Day, D. V., & Bedeian, A. G. (1991). Predicting job performance across organizations: The interaction of work orientation and psychological climate. *Journal of Management*, 17(3), 589-600.
- De Clercq, D., & Rius, I. B. (2007). Organizational Commitment in Mexican Small and Medium-Sized Firms: The Role of Work Status, Organizational Climate, and Entrepreneurial Orientation\*. *Journal of small business management*, 45(4), 467-490.

- DeCotiis, T. A. & Summers, T. P. A. (1987). Path-analysis of a model of the antecedents and consequences of organizational commitment, *Human Relations*, 40(7), 445–470.
- DelBrio, J. Á., Fernandez, E., & Junquera, B. (2007). Management and employee involvement in achieving an environmental action-based competitive advantage: an empirical study. *The International Journal of Human Resource Management*, 18(4), 491-522.
- Delery, J. E., & Doty, D. H. (1996). Modes in theorizing in strategic HRM: tests of universalistic, contingencies, and configurational performance predictions.

  Academy of Management Journal, 39, 802-835.
- Demirel, Y., Goc, K. (2013), The impact of organizational commitment on knowledge sharing, *European Scientific Journal*, 9(19).
- Den Hartog, D.N., Van Muijen, J.J. & Koopman, P.L. (1997). Transactional versus transformational leadership: an analysis of the MLQ. *Journal of Occupational and Organizational Psychology*, 70, 19-34.
- Dension, D. R. (1996). What is the difference between organizational culture and organizational climate? A native's point of view on a decade of paradigm wars. *Academy of Management Review*, 21(3), 619-654.
- Denton, M. (1987). What Motivates Employees According to Over 40 years of Motivation Surveys. Degree Thesis, University of Sydney.
- Dessler, G. (2007). *Human resource management*. New Delhi: Prentice Hall of India Private Limited, India.

- Devi, N. U., & Vijayakumar, C. (2016). A Study on Impact of Morale on Organisational Commitment, Through Structural Equation Modelling (SEM).

  Annual Research Journal of SCMS, Pune, 3,16-38.
- Diamantopoulos, A., & Siguaw, J. A. (2000). *Introducing Liseral: A guide for uninitiated*. London: Sage Publications.
- Dickson, M. W., Smith, D. B., Grojean, M. W., & Ehrhart, M. (2001). An organizational climate regarding ethics: The outcome of leader values and the practices that reflect them. *The Leadership Quarterly*, 12, 197-217.
- Dijkstra, T. (1983). Some comments on maximum likelihood and partial least squares methods.
- Dillman, D. A. (1991). The design and administration of mail surveys. *Annual review of sociology*, 225-249.
- Dittmer, P. R. (2002). *Dimensions of the Hospitality Industry* (3rd ed.). New York: John Wiley and Sons.
- Dogan, S., & Aydin, B. (2012). The relationship between organizational value and organizational commitment in public and private Universities. *African Journal of Business Management*. 6(6):2107-2115.
- Doostar, M., Asil, S.Y.N.P., & Ghorban, Z,P. (2013). The relationship between leadership style and organizational commitment on organizational forgetting. *TJEAS Journal*, 3(23), 3307-3312.
- Duarte, P., & Raposo, M. (2010). A PLS model to study brand preference: An application to the mobile phone market. In V. Esposito Vinzi, W. W. Chin, J. Henseler & H. Wang (Eds.), *Handbook of Partial Least Squares* (pp. 449-485): Springer Berlin Heidelberg.

- Ducharme, L. J., & Martin, J. K. (2000) Unrewarding Work, Co-worker Support and Job Satisfaction: A Test of the Buffering Hypothesis. *Work and Occupations*, 27(2), 223-243.
- Dumas, J. (1999). Usability Testing Methods: Subjective Measures. American Institute for Research. Available online, www.upassoc.org; accessed on 22 January 2011.
- Dunnette, M. (1973). *Performance equals ability and what*? Unpublished manuscript. University of Minnesota. Minneapolis.
- Dvir, T., Eden, D., Avolio, B. J., & Shamir, B. (2002). Impact of transformational leadership on follower development and performance: A field experiment. *Academy of Management Journal*, 45(4), 735-744. *Journal of Econometrics*, 22, 67-90.
- Edgar, F., & Geare, A. (2005). HRM practice and employee attitudes: Different measures- different results. *Personnel Review*, 34(5), 534-549.
- EFA (2000). Assessment: Pakistan country report. Retrieved from www.unesco.org/education/wef/countryreports/pakistan/rapport 2 2.html.
- Ehrhardt, K., Miller, J. S., Freeman, S. J., & Hom, P. W. (2011). An examination of the relationship between training comprehensiveness and organizational commitment: Further exploration of training perceptions and employees' attitudes. *Human Resource Development Quarterly*, 22, 459-489.
- Eichel, E., & Bender, H. E. (1984). *Performance Appraisal: A study of Current Techniques:* Research and Information Service, American Management Associations.

- Eisenberger, R., Huntington, R., Hutchison, S., & Sowa, D. (1986). Perceived organizational support. *Journal of Applied Psychology*, 71, 500-507.
- Ekvall, G., Frankenhaeuser, M., & Parr. D. (1996). Change oriented leadership, stress and organizational climate, in Evkall, G. organizational climate for creativity and innovation European Journal of Work and organizational Psychology, 5(1), 105-123.
- Eliyana, A., Yusuf, R.M., & Prabowo, K. (2012). The Influence of Employee's Job Satisfaction Factors on Organizational Commitment. *American Journal of Economics*, 2(4), 141-144.
- Ellickson, M. C., & Logsdon, K. (2001). Determinants of job satisfaction of Municipal Government employees. *State and Local Government Review*, 33(3):173-184.
- Emery, C.R., & Barker, K.J. (2007). The effect of transactional and transformational leadership styles on the organizational commitment and job satisfaction of customer contact personnel. *Journal of Organizational Culture, Communication and Conflict*, 11(1), 77-90.
- Epitropaki, O., & Martin, R. (2005). From ideal to real: A longitudinal study of the role of implicit leadership theories on leader-member exchanges and employee outcomes. *Journal of Applied Psychology*, 90(4), 659-676.
- Erben, G., & Guneser, A.B. (2008) .The relationship between paternalistic leadership and organizational commitment: Investigating the role of climate regarding ethics. *Journal of Business Ethics*, 82(4), 955–968.

- Fairlie, R. W. (2004). Self-employed business ownership rates in the United States: 1979-2003. Research Summary 243, December. *Small Business Administration*.
- Falk, R. F., & Miller, N. B. (1992). *A primer for soft modeling*. Ohio: The University of Akron Press.
- Farah, I. (1997). Road to Success (RTS): Phase II, Stakeholders consultation on how primary schools change in rural Pakistan. Report prepared for the World Bank. Karachi: AKU-IED.
- Farah, I., Mehmood, T., Amna., Jaffar, R., Ashams, F., Iqbal, P., Gul-Mastoi, N. (1996). Road to Success: Self-sustaining Primary School Change in Rural Pakistan. Report prepared for the World Bank. Karachi: AKU-IED.
- Fasola, O.S., Adeyemi, M.A., & Olowe, F.T. (2013). Exploring the Relationship between Transformational, Transactional Leadership Style and Organizational Commitment among Nigerian Banks Employees.

  International Journal of Academic Research in Economics and Management Sciences, 2(6), 96-107.
- Ferrin, D. L., Dirks, K. T., & Shah, P. P. (2006). Direct and indirect effects of third-party relationships on interpersonal trust. *Journal of applied psychology*, 91(4), 870.
- Field, A. (2009). *Discovering Statistics using SPSS* (3rd ed.). London: Sage Publications.
- Foong-ming, T. (2008). Linking Career development practices to turnover intention:

  The mediator of perceived organizational support. *Journal of Business and Public Affairs*, 2(1), 1-20.

- Forehand, G., & Gilmer, B. H. (1964). Environmental variations in studies of organizational behavior. *Psychological Bulletin*, 62, 362-381.
- Forgacs, L. (2009). Recruitment and Retention across Continents. *Journal of T+D*, 63(6): 40-44.
- Fornell, C. (1992). "A National Customer Satisfaction Barometer: The Swedish Experience". *Journal of Marketing*, 56, 6-21.
- Fornell, C., & Larcker, D. F. (1981). Evaluating Structural Equation Models with unobservable variables and measurement error. *Journal of Marketing Research* 18, 39-50.
- Frederickson, N. (1986). Toward a broader conception of human intelligence.

  \*American Psychologist, 41, 445-452.
- Gay, L. R. (1996). Educational research: Competencies for analysis and application (5<sup>th</sup> ed.). New Jersey, NJ: Merrill Prentice Hall.
- Geisser, S. (1974). A predictive approach to the random effect model. *Biometrika*, 61, 101-107. doi: 10.1093/biomet/61.1.101
- Ghasemia, B., & Keshavarzib, R. (2014). The relationship between organizational climate, organizational commitment and organizational citizenship behaviour in a hospital environment.
- Ghauri, P., & Grønhaug, K. (2005). Research Methods in Business Studies: A Practical Guide (3rd ed.). Essex, England: Pearson Education Ltd.
- Giauquea, D., Resenterraa, F., & Siggenb, M. (2010). The relationship between HRM practices and organizational commitment of knowledge workers. Facts obtained from Swiss SMEs. *Human Resource Development International*, 13(2), 185–205.

- Golembiewski, R. T., Munzenrider, R. F., & Carter, D. (1983). Phases of progressive burn-out and their worksite covariants. *Journal of Applied Behavioral Science*, 19, 461-482.
- Gotz, O., Liehr-Gobbers, K., & Krafft, M. (2010). Evaluation of Structural Equation
  Models using the Partial Least Squares (PLS) Approach. In V. E. Vinzi, W.
  W. Chin, J. Henseler & H. Wang (Eds.), Handbook of Partial Least Squares:
  Concepts, Methods and Applications (pp. 691-711). Heidelberg: Springer.
- Gould, C. (1999), "Expatriate pay plans suffer cutbacks", *Global Workforce*, 78(9), 40-46.
- Gouldner, A. W. (1960) The norm of reciprocity: A preliminary statement. *American Sociological Review*, 25, 161–178.
- Graen, G. B., & Scandura, T. A. (1987). Toward a psychology of dyadic organizing. Research in organizational behavior.
- Grover, S., & Crooker, K. (1995). Who appreciates family-responsive human practices: The impact of family-friendly practices on the organizational attachment of parents and nonparents. *Personnel Psychology*, 48, 271-288.
- Guest, D. (1997). 'Human resource management and performance: a review an research agenda'. *International Journal of Human Resource Management*, 8, 263–276.
- Guest, D.E., Michie, J., Conway, N., & Sheehan, M. (2003). Human Resource Management and Corporate Performance in the UK. *British Journal of Industrial Relations*, 41 (2): 291-314.

- Guffey, C. J., West, J. F., & Wite, C. S. (1997). Employer educational assistance: An assessment of the impact on organizational commitment. *Management Research News*, 20(1), 12-30.
- Gunz, H., Gunz, S., & McCutcheon, J. (2000). Organizational influences on ethical decision-making by professionals: The case of public accountants [cited July 2000], Department of Law Workshop, Monash University. Retrieved September 29, 2005 from http://www.arts.waterloo.ca/ACCT/courses/acc431 Organizational\_Influences\_Submission\_McLaughlin\_Paper\_Competition.do c
- Hair, J. F., Black, B., Babin, B., Anderson, R. E., & Tatham, R. L. (2006).

  Multivariate Data Analysis (6th ed.): Upper Saddle River, NJ: Prentice-Hall.
- Hair, J. F., Money, A. H., Samouel, P., & Page, M. (2007). Research method for business. West Sussex, England: John Wiley & Sons Ltd.
- Hair, J. F., Ringle, C. M., & Sarstedt, M. (2011). PLS-SEM: Indeed a Silver Bullet. *Journal of Marketing Theory and Practice*, 18, 139-152.
- Hair, J. F., Sarstedt, M., Ringle, C. M., & Mena, J. A. (2012). An assessment of the use of partial least squares structural equation modeling in marketing research. *Journal of the Academy of Marketing Science*, 40(3), 414-433.
- Hair, J.F., Hult, G.T.M., Ringle, C.M., & Sarstedt, M. (2014). *A Primer on Partial Least Squares Structural Equation Modeling (PLS-SEM)*. Thousand Oaks, California SAGA publications.
- Hair, J.F., Hult, G.T.M., Ringle, C.M., & Sarstedt, M. (2013). A Primer on Partial Least Squares Structural Equation Modeling (PLS-SEM). Sage, Thousand Oaks.

- Hair, J.F., William C. B., Barry J. B., & Rolph E. A. (2010), *Multivariate Data Analysis*, Englewood Cliffs, NJ: Prentice Hall.
- Halai, N. (2013). Quality of private universities in Pakistan: An analysis of higher education commission rankings 2012. *International Journal of Educational Management*, 27(7), 775–786.
- Haq, A. U., Khattak, A. I., & Shah, S. N. R. (2011). Organizational environment and its impact on turnover intensions in education sector of Pakistan. *Asian Journal of Business Management*, 3(2), 118-122.
- Haq, M.A., Jindong, Y., Hussain, N., & Anjum, Z. (2014) Factors affecting organizational commitment among bank officers in Pakistan. *Journal of business and management*. 16 (4), 18-24.
- Hasan, S. A (2011) Can Co-Workers Motivational Efforts Pave the Way for Morale and Job Commitment for Employees? *European Journal of Economics*, *Finance and Administrative Sciences ISSN 1450-2275 Issue 43 (2011)*.
- Hashim, J. (2010), Human resource management practices on organizational commitment: The Islamic perspective, Personnel Review, *39*(6), 785-799.
- Hasnain, T., Awan, Z., Khattak, R.S., Khan, B., Tufail, M., Farhat Ullah, & Khattak,
  A.S. (2006). A Study of Job Stress on Job Satisfaction among University
  Staff in Pakistan and their Concomitant aftermaths: Empirical Study.
  European Journal of Developing Country Studies, 1, 13-22.
- Hayward, Q., Goss, M., & Tolmay, R. (2004). The relationship between transformational and transactional leadership and employee commitment. *Grahamstown, Rhodes University: Business Report*.
- HEC (2014). http://hec.gov.pk/OurInstitutes/Pages/Default.aspx.

- Heider, F. (1958). The psychology of interpersonal relations. New York: Wiley.
- Helm, S., Eggert, A., & Garnefeld, I. (2010). Modeling the impact of corporate reputation on customer satisfaction and loyalty using partial least squares. In
  V. Esposito Vinzi, W. W. Chin, J. Henseler & H. Wang (Eds.), *Handbook of Partial Least Squares* (pp. 515-534): Springer Berlin Heidelberg.
- Henderson, R. I. (1985). Compensation Management: Rewarding Performance: Reston Pub. Co., Reston, Va.
- Henseler, J., & Chin, W. W. (2010). A comparison of approaches for the analysis of interaction effects between latent variables using partial least squares path modeling. *Structural Equation Modeling*, 17(1), 82-109.
- Henseler, J., & Fassott, G. (2010a). Testing Moderating Effects in PLS Path Models:

  An Illustration of Available Procedures. In V. Esposito Vinzi, W. W. Chin, J.

  Henseler & H. Wang (Eds.), *Handbook of Partial Least Squares: Concepts,*Methods and Applications (pp. 713-735). Berlin et al.: Springer.
- Henseler, J., & Fassott, G. (2010b). Testing Moderating Effects in PLS Path Models:

  An Illustration of Available Procedures. In V. Esposito Vinzi, W. W. Chin, J.

  Henseler & H. Wang (Eds.), *Handbook of Partial Least Squares* (pp. 713-735): Springer Berlin Heidelberg.
- Henseler, J., & Sarstedt, M. (2013). Goodness-of-fit indices for partial least squares path modeling. *Computational Statistics*, 28, 565-580. doi: 10.1007/s00180-012-0317-1
- Henseler, J., Ringle, C. M., & Sinkovics, R. R. (2009). The use of partial least Squares path modeling in international marketing. In R. R. Sinkovics & P. N. Ghauri (Eds.), *Advances in International Marketing* (Vol. 20, pp. 277-320).

- Herold, D. M., Fedor, D. B., Caldwell, S., & Liu, Y. (2008). The effects of transformational and change leadership on employees' commitment to a change: a multilevel study. *Journal of Applied Psychology*, 93(2), 346-357.
- Heyes ,J. & Staurt, M.(1996) 'does training matter? Employee experience and attitudes', *Human Resource Management Journal*, 6(30:7-21.
- Hiroyuki, C., Kato, T., & Ohashi, I. (2007). Morale and Work Satisfaction in the workplace. Evidence from the Japanese worker Representation and Participation Survey prepared for presentation at the TPLS, UC, Santa Barbara. Retrieved 5th April, 2022.
- Hodson, R., (1997). Group relations at work: Solidarity, conflict, and relations with management. *Work and Occupations*, 24, 426-452.
- Hollenbeck, N., Gerhart, B., Wright, P. M., & Noe, R. A. (1996). *Human Resource Management: Gaining a Competitive Advantage:* United States: Irwin/McGraw-Hill.
- Hoy, W. K. & Miskel, C. G. (2013). Educational administration: Theory, research, and practice, 9th edition. New York: McGraw-Hill.
- Hoy, W. K., & Sabo, D. J. (1998). *Quality middle schools: Open and healthy*.

  Thousand Oaks, CA: Corwin Press.
- Hoy, W. K., & Tarter, C. J. (1997). The road to open and healthy schools: A handbook for change. Corwin Pr.
- Huang, Shwu-yong L. (2006). An assessment of science teachers' perceptions of secondary school environments in Taiwan. *International Journal of Science Education*, 28 (1), 25–44.

- Humphreys, M., & Hoque, K. (2007). Have the lecturers lost their voice? Involvement and participation in the devolved Further Education sector. *The International Journal of Human Resource Management*, 18(7), 1199-1213.
- Huselid, M. A. (1995). The impact of human resource management practices on turnover, productivity and corporate financial performance. *The Academy of Management Journal*, 38, 635-672.
- Hsu, H. Y. (2009). Organizational learning culture's influence on job satisfaction, organizational commitment, and turnover intention among R&D professionals in Taiwan during an economic downturn (Doctoral dissertation, University of Minnesota).
- Hyder, A. & Reilly, B. (2005). The Public and Private Sector Pay Gap in Pakistan: A Quantile Regression Analysis. *The Pakistan Development Review*, 44(3), 271-306.
- Idrus, S., Naziman, Y.H.N.M., Omar, S., Masnan, A., Noordin, F., & Baistaman., J.
   (2012). Organizational Climate and Its Influence on Organizational
   Commitment: Case In Jakarta. In *Humanities, Science and Engineering* Research (SHUSER), 2012 IEEE Symposium on 1445-1449.
- Imran, A., & Ahmad, M. (2012). Impact of human resource practices on organizational commitment a study among service sector employees in Pakistan. *interdiscipilinary journal of contemporary research in business*, 4(2), 81-90.
- Imran, H., Arif, I., Cheema, S., & Azeem, M. (2014). Relationship between Job Satisfaction, Job Performance, Attitude towards Work, and Organizational

- Commitment. Entrepreneurship and Innovation Management Journal. 2(2), 135-144.
- Imran, R., Fatima, A., Zaheer, A., Yousaf, I., & Batool, I. (2012). How to Boost Employee Performance: Investigating the Influence of Transformational Leadership and Work Environment in a Pakistani Perspective. *Middle-East Journal of Scientific Research*, 11(10), 1455-1462.
- Insel, P. M., & Moos, R. H. (1974a). Psychological environments: Expanding the scope of human ecology. *American Psychologist*, 29(3), 179-187.
- Iqbal, A. (2008). Organizational Climate and Employees' Commitment: A study of the Pakistani Knitwear industry. In Congreso Nacional, Estableciendo puentes en una economía global edn, Asociación Europea de Dirección y Economía de Empresa, Salamanca.
- Iqbal, M.Z., Arif, M.I., and Abbas, F. (2011). HRM Practices in Public and Private Universities of Pakistan: A Comparative Study, *International Education Studies*, 4(4) 215-222.
- Islami, J. & D. Gharakhani, (2012). Organizational Commitment and Job Satisfaction. ARPN *Journal of Science and Technology*, 2: 85-91.
- Ismail, A., & Yusuf, M. H. (2009). The relationship between transformational leadership, empowerment and organizational commitment: a mediating test model testing. *Journal of Economics*, 2 (6).
- Ismail, N. (2012). Organizational Commitment and Job Satisfaction Among Staff Of Higher Learning Education Institutions In Kelantan.

- Jackson, S., & Schuler, R. (1987). Understanding human resource management, the context of organizations and their environments. *Annual Review of Psychology*, 46, 237-264.
- James, L. R. (1982). Aggregation bias in estimates of perceptual agreement. *Journal of Applied Psychology*, 67, 219-229.
- James, L. R., & Jones, A. P. (1974). Organizational climate: A review of theory and research. *Psychological Bulletin*, 81(12), 1096-1112.
- Jarzabkowski, L. M. (2002). The social dimensions of teacher collegiality. *Journal of Educational Enquiry*, 3(2), 1–20.
- Jarzabkowski, L. M. (2003). Teacher collegiality in a remote Australian school.

  Journal of Research in Rural Education, 18 (3), 139–144.
- Jehad, M., & Farzana, Q. (2011). Organizational Justice And Organizational Citizenship Behavior: Evidences International Conference on Accounting, Business and From Malaysia, paper presented in the 1<sup>st</sup> Economics (ICABEC), 2011.
- Jogulu, U., & Wood, G. (2007). Power struggle [staff empowerment], *Engineering Management*, 17(3), 36-37.
- Johannsen, R. D., Johnson, T. W., & Stinson, J. E. (1977). Organizational climate and productivity. *Journal of Management*, 2(2), 65-70.
- Johns, G. (2006). The essential impact of context on organizational behavior. *Academy of management review*, 31(2), 386-408.
- Johnston, M. W., Parasuraman, A., Futrell, C. M., & Black, W. C. (1990). A longitudinal assessment of the impact of selected organizational influences

- on salespeople's organizational commitment during early employment. *Journal of Marketing Research*, 333-344.
- Joiner, T. A. (2007). Total Quality Management and Performance: The Role of Organizational Support and Coworker Support. *International Journal of Quality & Reliability Management*, 24(6).
- Jonathan, H., Darroux, C., & Massele, J. (2013). Perceived Job satisfaction and its impact on Organizational Commitment: An empirical study of public secondary school teachers in Dodoma, Tanzania. *Journal of Business and Management*. 13(3), 41-52.
- Joolideh, F., & Yeshodhara, K.( 2009). Organizational commitment among high school teachers of India and Iran. *Journal of Educational Administration*, 47(1), 127-136.
- Joppe, M. (2000). *The Research Process*. Retrieved February 25, 1998, from http://www.ryerson.ca/~mjoppe/rp.htm.
- Joyce, W. F., & Slocum, J. W., Jr. (1984). Collective climate: Agreement as a basis for defining aggregate climates in organizations. *Academy of Management Journal*, 27, 721-742.
- Junejo, M. A., Umrani, W. A., & Raza, A. (2010). The Analysis of Performance Management System and its impact on higher educational institutes—a case study of Sukker Division. In 3 rd International Conference on Assessing Quality in Higher Education, Pakistan: Lahore.
- Jung, D.I, & Avolio, B.J. (2000). Opening the black box: An experimental investigation of the mediating effects of trust and value congruence on

- transformational and transactional leadership. *Journal of Organizational Behavior*, 21, 949-964.
- Jung, D.I., & Avolio, B.J. (1999). Effects of leadership style and followers' cultural orientation on performance in group and individual task conditions. *The Academy of Management Journal*, 42(2), 208-218.
- Kanter, R. M. (1968). Commitment and social organization: A study of commitment mechanisms in the Utopian communities, American Journal of Sociology, 33, 499-517.
- Karasek, R. A., Triantis, K. P., & Chaudhry, S. S. (1982). Co-worker and Supervisor Support as Moderators of Associations between Task Characteristics and Mental Strain. *Journal of Occupational Behaviour*, 3, 181-200.
- Kargar, M., (2012). Evaluation of Organizational Commitment of Employees in University; Case Study Islamic Azad University. *Journal of Basic and Applied Science*, 2(5), 5017-5021.
- Karimi, S. (2008). Affecting Job Satisfaction of Faculty Members of Bu-Ali Sina University, Hamedan, Iran. Scientific & Research Quarterly Journal of Mazandaran University, 23(6), 89-104.
- Kassim, A.I.F.B.A., Vinothan, Singh, k., kumar, D., & Puspanathan, (2010).

  Organizational climate as predictor of organizational commitment: evidence from university Selangor.
- Katz, D., 1964. The motivational basis of organizational behavior. *Behavioral Science*, 9, 131-133.
- Kaul, M., & Lakey, B. (2003) Where is the Support in Perceived Support? The Role of Generic Relationship Satisfaction and Enacted Support in Perceived

- Support's Relation to Low Distress. *Journal of Social and Clinical Psychology*, 22(1), 59-78.
- Kenny, D. A., & Judd, C. M. (1984). Estimating the nonlinear and interactive effects of latent variables. *Psychological Bulletin*, *96*, 201-210. doi: 10.1037/0033-2909.96.1.201
- Kent, A. & Chelladurai, P. (2001). Perceived transformational leadership, organizational commitment, and citizenship behaviour: a case study in intercollegiate athletics. *Journal of Sport Management*, 15, 135-159.
- Kerfoot, K. (2008). On leadership. Staff engagement: it starts with the leader. MEDSURG Nursing, 17(1), 64-65.
- Khalid, S., Irshad, Z., Mahmood, B. (2012). Job satisfaction among academic staff:

  A comparative analysis between public and private sector universities of Punjab, Pakistan. *International Journal of Business and Management*, 7(1),126-136.
- Khan, A. (2007). Performance appraisal's relation with productivity and job satisfaction. *Journal of Managerial Sciences*, 1(2), 99-114.
- Khan., S. & Jan, F. (2015). The Study of Organization Commitment and Job Satisfaction among Hospital Nurses. A Survey of District Hospitals of Dera Ismail Khan. *Global Journal of Management And Business Research*, 15(1).
- Khan, F. (2010). Developing a total quality management framework for public sector universities in Pakistan.
- Khan, H., Shah, B., Hassan, F.S.U., Khan, S., & Khan, N. (2013). Impact of personal attributes over the commitment level of teachers: A context of higher

- education institution of paksiatn. *Journal of Business Studies Quarterly*, 5(2), 2-14.
- Khan, I., Nawaz, A., & Khan, M. S. (2013). Determining the organizational commitment of academicians in public sector universities of developing countries like Pakistan. *International Journal of Academic Research in Accounting, Finance and Management Science*, 3(1), 280–289.
- Khan, I., Nawaz, A., khan, F., Khan, H., Khan, M. S., & Kundi, A. H. (2013). The Impact of Organizational Commitment and Job Satisfaction on the ITL of Academicians in HEIs of Developing Countries like Pakistan. *International Institute for Science, Technology and Education (IISTE)*, 3(9), 18-27.
- Khan, M.A. (2010). Effects of human resource management practices on organizational performance An empirical study of oil and gas industry in Pakistan. European Journal of Economics, Finance and Administrative Sciences, 24, 157-175.
- Khan, M.A., & Afzal, H. (2011). High level of education builds up strong relationship between organizational culture and organization performance in Pakistan. *The International Journal of Human Resource Management*, 22(7), 1387–1400.
- Khan, N. R. (2011). HRM Significance and SME Sector. Business Recorder. Retrieved from http://www.brecorder.com.
- Khan, R.I., Aslam, H. D., & Lodhi, I. (2011), Compensation Management: A strategic conduit towards achieving employee retention and Job Satisfaction in Banking Sector of Pakistan. *International Journal of Human Resource Studies ISSN*, 1(1), 89-97.

- Khan, V., Hafeez, M.H., Rizvi, S.M.H., Hasnain, A., and Mariam, A. (2012).
   Relationship of Leadership Styles, Employees Commitment and Organization
   Performance (A study on Customer Support Representatives). European
   Journal of Economics, Finance and Administrative Sciences 49(49),134-143.
- Kinicki, A. J., Carson, K. P., & Bohlander, G. W. (1992). Relationship between an organization's actual human resource efforts and employee attitudes. *Group and Organizational Management*, 17, 135-152.
- Kirkman, B. L., Chen, G., Farh, J. L., Chen, Z. X., & Lowe, K. B. (2009). Individual power distance orientation and follower reactions to transformational leaders:

  A cross-level, cross cultural examination. *Academy of Management Journal*, 52, 744–764.
- Klein, H. J., Cooper, J. T., Molloy, J. C., & Swanson, J. A. (2014). The assessment of commitment: Advantages of a unidimensional, target-free approach. *Journal of Applied Psychology*, 99(2), 222.
- Knapp, M. S. (2003). Professional development as a policy pathway. *Review of Research in Education*, 27 (1), 109–157.
- Ko, J., Price, J. L., & Mueller, C. W. (1997). Assessment of Meyer and Allen's three-component model of organizational commitment in South Korea. *Journal of Applied Psychology*, 82(6), 961-973.
- Koh, W.L., Steers, R.M., & Terborg, J.R. (1995). The effects of transformational leadership on teacher attitudes and student performance in Singapore. *Journal of Organizational Behavior*, 16(4), 319-333.
- Kooij, D. M., Jansen, P. W., Dikkers, J. E., & De Lange, A. H. (2010). The influence of age on the associations between HR practices and both affective

- commitment and job satisfaction: A meta-analysis. *Journal of Organizational Behavior*, 31(8). 1111-1136.
- Kopelman, R. E., Brief, A. P., & Guzzo, R. A. (1990). The role of climate and culture in productivity. In B. Schneider (Ed.), *Organizational climate and culture*. 282-318. San Francisco: Jossey-Bass.
- Kopp, L.R, (2013). The Effects of Perceived Supervisor Work-Life Support on Employee Work-Life Balance, Job Satisfaction, Organizational Commitment, and Organizational Citizenship Behavior.
- Korsgaard, M.A., Meglino, B.M., Lester, S.W., & Jeong, S.S. (2010). Paying you back or paying me forward: Understanding rewarded and unrewarded organizational citizenship behavior. *Journal of Applied Psychology*, 95 (2), 277–290.
- Kreitner, R., & Kinicki, A. (2001). Organizational behavior (5th ed.). New York: Mc Graw-Hill Inc.
- Krejcie, R. V. & Morgan, D. W. (1970). Determining sample size for research activities, *Educational and Psychological Measurement*, 30: 607-610.
- Kuhnert, K. W., & Lewis, P. (1987). Transactional and transformational leadership:

  A constructive/developmental analysis. *Academy Of Management Review*, 12(4), 648-657.
- Kwenin, D. O., Muathe, S., & Nzulwa, R. (2013). The Influence of Employee Rewards, Human Resource Policies and Job Satisfaction on the Retention of Employees in Vodafone Ghana Limited. *European Journal of Business and Management*, 5(12), 13-20.

- La Rocco, J. M., & Jones, A. P. (1978). Co-worker and leader support as moderators of stress-strain relationships in work situations. *Journal of Applied Psychology*, 63(5), 629.
- Lado, A. A. & Wilson, M. C. (1994). Human resource systems and sustained competitive advantage: A competency-based perspective. *Academy of Management Review*, 19(A), 699-727.
- Lai, T.T., Luen, W.K., Chai, L.T., & Ling, L.W. (2014). School principal leadership style and teacher organizational commitment among performing schools.

  \*International conference on business and economic research. 208-220.
- Lamba, S., & Choudhary, N. (2013). Impact of HRM practices on organzitional commitment of employees. *International Journal of Advancements in Research & Technology*, 2 (4), 407-423.
- Lau, D. C., Liu, J., & Fu, P. P. (2007). Feeling trusted by business leaders in China:

  Antecedents and the mediating role of value congruence. *Asia Pacific Journal of Management*, 24, 321–340.
- Lau, D.C., & Liden, R.C. (2008). Antecedents of Coworker Trust: Leaders' Blessings. *Journal of Applied Psychology*. 93(5), 1130-1138.
- Lee, J. (2004). Effects of leadership and leader-member exchange on commitment. Leadersh. Org. Dev. J. 26: 655-672.
- Lee, Y., Nam, J., Park, D., & Lee, K.A. (2006). What factors influence customer oriented prosocial behavior of customer-contact employees? *Journal of Services Marketing*, 20(4), 251–264.
- Leonard, L., & Leonard, P. (2003). The continuing trouble with collaboration: Teachers talk. *Current Issues in Education* [On-line], 6 (15).

- Levinson, H. (1965). Reciprocations: The relationship between man and organization. *Administrative Science Quarterly*, 9, 370-390.
- Levy, P.E., & Williams, J. R. (2004). 'The Social Context of Performance Appraisal:

  A Review and Framework for the Future', *Journal of Management*, 30, 881–905.
- Lew, T.K. (2009). The relationships between perceived organizational support, felt obligation, affective organizational commitment and turnover intention of academics working with private higher educational institutions in Malaysia. *European Journal of Social Sciences*, 9(1), 72-87.
- Lew, T.Y. (2011). Affective organizational commitment and turnover intention of academics in Malaysia. *Int. Conf. Bus. Econom. Res.* 1:110-114.
- Lewin, K. A. (1935). A dynamic theory of personality. New York: McGraw Hill.
- Lewin, K., Lippett, R., & White, R. K. (1939). Patterns of aggressive behavior in experimentally created "social climates." *Journal of Social Psychology*, 10, 271-299.
- Li, N., Liang, J., & Crant, J. M. (2010). The role of proactive personality in job satisfaction and organizational citizenship behavior: a relational perspective.

  \*Journal of applied psychology, 95(2), 395.
- Liao, H., Joshi, A., & Chuang, A. (2004). Sticking out like a sore thumb: Employee dissimilarity and deviance at work. *Personnel Psychology*, 57, 969–1000.
- Liaw, Y., Chi, N., & Chuang, A. (2010). Examining the mechanisms linking transformational leadership, employee customer orientation, and service performance: The mediating roles of perceived supervisor and coworker

- support. *Journal of Business and Psychology*, *25*(3), 477-492. doi:10.1007/s10869-009-9145-x
- Liden, R. C., Sparrowe, R. T., & Wayne, S. J. (1997). Leader-member exchange theory: The past and potential for the future. Research in Personnel and Human Resources Management, 15, 47–119.
- Limpanitgul, T., Boonchoo, P., & Photiyarach, S. (2014). Coworker support and organisational commitment: A comparative study of Thai employees working in Thai and American airlines. *Journal of Hospitality and Tourism Management*, 21, 100-107.
- Limsili, K., & Ogunlana, S. O. (2008). Performance and leadership outcome correlates of leadership styles and subordinate commitment. *Engineering, Construction and Architectural Management*, 15(2), 164-184.
- Lin, S. C., & Lin, J. S. J. (2011). Impacts of coworkers relationships on organizational commitment-and intervening effects of job satisfaction. *African Journal of Business Management*, 5(8), 3396-3409.
- Lincoln, J.R. & Kalleberg, A. L.(1990). Culture, Control and Commitment: A Study of Work Organization and Work Attitudes in the United States and Japan, Cambridge University Press, Cambridge
- Lindell, M. K., & Whitney, D. J. (2001). Accounting for common method variance in cross-selectional research designs. Journal of Applied Psychology, 86, 114-
- Lindorff, M. (2001). Are They Lonely at the Top? Social Relationships and Social Support among Australian Managers. Work and Stress, 15, 274-282.

- Litwin, G. H., & Stringer, R. A., Jr. (1968). *Motivation and organizational climate*.

  Boston: Division of Research, Harvard Business School.
- Liu, W. (2004). Perceived organization support: Linking human resource management practices with important work outcomes. Unpublished doctoral dissertation, University of Maryland, College Park, USA.
- Lo, M., Ramayah, T., & Min, H.W. (2009). Leadership styles and organizational commitment: A test on Malaysia manufacturing industry. *African Journal of Marketing Management*, 1(6), 133-139.
- Long, C. S., Kowang, T. O., Ismail, W. K. W., & Rasid, S. Z. A. (2013). A Review on Performance Appraisal System: An Ineffective and Destructive Practice? *Middle-East Journal of Scientific Research*, 14(7), 887-891.
- Lowery, C.M., Beadles, N.A., Thomas, J. K. (2002), Note on the relationships among job satisfaction, organizational commitment, and organizational citizenship behavior, *Psychological Reports*, 91 (2) 607-617.
- Luthans, F. (1998). Organisational Behaviour. 8th ed. Boston: Irwin McGraw-Hill.
- Luthans, F. (1993). Organization behavior, 6th ed. McGraw-Hill.
- Lykken, D. T. (1968). Statistical significance in psychological research.

  \*Psychological bulletin, 70(3p1), 151.
- Mackay, M.M, (2013). The moderating effect of employee age on the association between affective commitment and human resource practices.
- Madanipour, M. (2013). The Influence of Attachment Style on the Relationship between Leadership, Organizational Commitment, and Organizational Citizenship Behavior.

- Madison, D. (2000). *Can your job make you sick*? In Job Satisfaction Amongst Employees at a Public Health Institution in the Western Cape by Nezaam.
- Maertz, C. P., Griffeth, R. W., Campbell, N. S., & Allen, D. G. (2007). The effects of perceived organizational support and perceived supervisor support on employee turnover. *Journal of Organizational Behavior*, 28(8), 1059-1075.
- Mahmood, A. (2012). Impact of training on commitment, retention and performance.
- Mahmood, N. (2011). A Comparative Study Of Contractual And Regular Teacher's

  Professional Attitude Towards Job Satisfaction And Job

  Performance (Doctoral dissertation, University of Education, Lahore).
- Malik, M.E., Nawab, S., Naeem, B., & Danish, R.Q. (2010). Job Satisfaction and Organizational Commitment of University Teachers in Public Sector of Pakistan. *International Journal of Business and Management*, 5(6), 17-26.
- Mangi, R.A., & Jalbani, A.A. (2013). Occupational psychology in higher educational institution: A study in Pakistan. *European Scientific Journal*, 9(32), 471-489.
- Mangi, R.A., Soomro, H.J., Ghumro, I., Abidi, A.R., & Jalbani, A.A.(2011). A study of job satisfaction among Non PhD faculty in Universities. *Australian J. Bus. Manage. Res.* 1(7):83-90.
- Manzoor, M.U., Usman, M., Naseem, M.A., & Shafiq, M.M. (2011). A Study of Job Stress and Job Satisfaction among Universities Faculty in Lahore, Pakistan. *Global Journal of Management and Business Research*, 11(9).
- Maqsood, A. (2011). Working environment, burnout, organizational commitment and role of personal variables as moderators.
- March, J. G., & Simon, H. A. (1958). Organizations. New York: Wiley.

- Markovitz, Y., Davis, A. J. & Dick, R. (2007). Organizational commitment profiles and job satisfaction among Greek private and public sector employees".

  International Journal of Cross Cultural Management, 7(1), 77-99.
- Marmaya, N.H., Hitam, M., Muhammad Torsiman, N., & Balakrishnan, B.KPD.
  (2011). Employees' perceptions of Malaysian managers' leadership styles
  and organizational commitment. African Journal of Business Management, 5
  (5), 1584-1588.
- Martocchio, J.J. (1998). Strategic Compensation. New Jersey: Prentice-Hall Inc.
- Mathieu, A., Bruvold, N. T., & Ritchey, P. N. (2000). Subcultural research on organizational commitment with the 15 OCQ invariant instrument. *Journal of Personal Selling & Sales Management*, 20(3), 129-138.
- Mathieu, J. E., & Zajac, D. (1990). A review and meta-analysis of the antecedents, correlates, and consequences of organizational commitment. *Psychological Bulletin*, 108, 171-194.
- Mayer, D. M., Keller, K. M., Leslie, L. M., & Hanges, P. J. (2008). When does my relationship with my manager matter most? the moderating role of coworkers" LMX. In *Academy of Management Proceedings* (Vol. 2008, No. 1, pp. 1-6). Academy of Management.
- Mazhar-ul-Haq. (1977). A Short History of Islam: From the Rise of Islam to the Fall of Baghdad, 571 AD to 1258 AD. Lahore: Bookland.
- McIntosh, N. J. (1991). Identification and Investigation of Properties of Social Support. *Journal of Organizational Behaviour*, 12, 201-217.

- McLaurin, J. and Al-Amri, M., (2008). "Developing an understanding of charismatic and transformational leadership", *Proceedings of the Academy of Organizational Culture, Communications and Conflict, 13*(2), 15.
- McMurray, A.J. (2003). The relationship between organizational climate and organizational culture. *Journal of American Academy of Business, Cambridge*, 3(1/2), 1-8. Retrieved April 15, 2004 from ABI/INFORM Global database.
- Meglino, B. M., Ravlin, E. C., & Adkins, C. L. (1989). A work values approach to corporate culture: A field test of the value congruence process and its relationship to individual outcomes. *Journal of Applied Psychology*, 74, 424-432.
- Mercer Report. (2003). Mercer study raises red fiags for employer pay and benefit plans (findhigs of the 2002 people at work survey). Human Resource Department Management Report, May, pp. 23-15.
- Messmer, M. (2000). "Orientation programs can be key to employee retention", *Strategic Finance*, 81, 12-15.
- Meyer, J. P., & Allen, N. J. (1990). The measurement and antecedents of affective, continuance and normative commitment to the organization. *Journal of Occupational Psychology*, 63, 1-18.
- Meyer, J. P., & Allen, N. J. (1991). A three-component conceptualization of organizational commitment. *Human Resource Management Review*, 1(1), 61-89.
- Meyer, J. P., & Allen, N. J. (1997). Commitment in the workplace: Theory, research, and application. Thousand Oaks, CA: Sage.

- Meyer, J. P., & Smith, C. A. (2000). HRM practices and organizational commitment:

  Test of a mediation model. *Canadian Journal of Administrative Sciences*,

  17(4), 319-331.
- Meyer, J.P., Paunonen, S.V., Gellaty, I.R., Goffin, R.D., & Jackson, D.N. (1989).

  Organizational commitment and job performance: it's the nature of the commitment that counts. *Journal of Applied Psychology*, 74: 152-156.
- Meyer, J.P., Stanley, D.J., Herscovitch, L. & Topolnytsky, L. (2002). Affective, continuance, and normative commitment to the organization: A meta-analysis of antecedents, correlates, and consequences, *Journal of Vocational Behavior*, 61(1), 20-52.
- Mikulecký, P., & Lodhi, M. S. (2009). Knowledge management at educational institutions: case of Pakistan. In N. E. Mastorakis (Ed.), 10th proceedings of the WSEAS Int. Conference on mathematics and computers in business and economics, 198-203.
- Miller, A.R. (2003). An Analysis of the Relationships Between the Perceived Organizational Climate and Professional Burnout in Libraries and Computing Centers in West Virginia Public Higher Education Institutions.
- Moghadam, M.S., Aminizadeh, M., Saberinia, A., Sayadi, E., Alikhani, S., & Naghavi, I. (2012). Evaluating the Relationship of Job Satisfaction to Organizational Commitment of Medical Emergencies Employees of Kerman's Medical Sciences University. *International Research Journal of Applied and Basic Sciences*. 3 (6), 1235-1242.
- Mondy, R.W. (2008). *Human Resource Management*. Upper Saddle River, NJ: Pearson Prentice-Hall.

- Moon, M.J. (2000). Organizational commitment revisited in new public management: Motivation, organizational culture, sector, and managerial level. *Public Performance & Management Review*, 24(2), 177-194.
- Moos, R. H. (1974). The social climates of community-based treatment settings. In D.Mechanic (Ed.), *Evaluating Treatment Environments: A Social Ecological Approach* (pp. 225-248). New York: John Wiley & Sons.
- Moos, R. H. (1976). The impact of organizational structure and change. *In The Human Context: Environmental Determinants of Behavior* (pp. 248-279). New York: John Wiley & Sons.
- Moran, E. T., & Volkwein, J. F. (1992). The cultural approach to the formation of organizational climate. *Human Relations*, 45(1), 19-47.
- Morris, M. (2004). The public school as workplace: The principal as a key element in teacher satisfaction. Los Angelis: California University.
- Morrow, P. C. (2011). Managing organizational commitment: Insights from longitudinal research. *Journal of Vocational Behavior*, 79, 18-35.
- Mosadeghrad, A.M. (2003). *Principles of Health Care Administration*. Tehran: Dibagran Tehran.
- Mossholder, K. W., Settoon, R. P., & Henagan, S. C. (2005). A relational perspective on turnover: Examining structural, attitudinal, and behavioral predictors. *Academy of Management Journal*, 48(4), 607-618.
- Mottaz, C. J. (1988). Determinants of organizational commitment. Human Relations, 41, 467–482.
- Mottaz, C.J. (1987). An Analysis of the Relationship between Work Satisfaction and Organizational Commitment. *The Sociological Quarterly*, 28(4), 541-558.

- Mowday, R. T., Porter, L. W., & Dubin, R. (1974). Unit performance situational factors and employee attitudes in spatially separated work units.

  Organizational Behavior and Human Performance, 12(2), 231-248.
- Mowday, R. T., Porter, L. W., & Steers, R. M. (1982). Employee-Organization

  Linkages: The Psychology of Commitment, Absenteeism, and Turnover. New

  York: Academic Press.
- Mowday, R. T., Steers, R., & Porter, L. W. (1979). The measurement of organizational commitment. *Journal of Vocational Behavior*, 14, 224-247.
- Mubarak, R. Z., Wahab, Z., & Khan, N. R. (2012). Faculty retention in higher education institutions of Pakistan. *Journal of Theories and Research in Education*, 7(2), 65-78.
- Mudor, H. Tooksoon, P. (2011). Conceptual framework on the relationship between human resource management practices, job satisfaction, and turnover.

  \*\*Journal of Economics and Behavioral Studies. 2(2): 41-49.
- Mueller, C. W., Wallace, J. E., & Price, J. L. (1992). Employee commitment: Resolving some issues. Work and Occupations, 19, 211-236.
- Mumtaz, A., Khan, I., Aslam, H. D., & Ahmad, B. (2012). Impact of HR practices on job satisfaction of university teacher: evidence from universities in Pakistan. *Industrial Engineering Letters*, 1(3), 10-17.
- Myers, M. D. (2009). *Qualitative Research in Business & management*, Sage Publications Ltd: London.
- Nardi, P. M. (2003). *Doing survey research: A guide to quantitative methods*. Boston: Pearson Education, Inc.

- Naval, B., Srivastava, D., (2004). Sectorial Comparison of Factors Influencing Job Satisfaction in Indian Banking Sector. *Singapore Management Review*, 26(2), 89-99.
- Nawab, S., & Bhatti, K.K. (2011). Influence of employee compensation on organizational commitment and job satisfaction: A case study of educational sector of Pakistan. *International Journal of Business and Social Science*, 2(8), 25-32.
- Nazir, T., Shah, S.F.H & Zaman, K. (2012). "Literature review on total rewards, An international perspective". African Journal of Business Management, 6(8), 3046-3058.
- Nazir, T., Shah, S.F.H., & Zaman, K. (2014). Review of Literature on Expatriate Compensation and its Implication for Offshore Workforce. *Iranian Journal of Management Studies*. 7 (2), pp: 189-207.
- Neenos, B. (2013). Friend and coworker: The role of interdependent instrumental and expressive relationships among K-12 educators in cultivating an innovative environment. Georgetown University.
- Neininger, A., Lehmann-Willenbrock, N., Kauffeld, S. & Henschel, A. (2010).

  Effects team and organizational commitment A longitudinal study. *Journal of Vocational Behavior*, 76, 567-579.
- Nelson, D. L. & Quick, J. C. (1991). Social support and newcomer adjustment in organizations: Attachment theory at work? *Journal of Organizational Behavior*, 12, 543-554.
- Neuman, W.L. (2003). Social research methods-Qualitative and quantitative approaches (6th ed.). Boston: Allyn and Bacon.

- Ng, T.W.H., & Sorensen, K.L. (2008). Toward a further understanding of the relationships between perceptions of support and work attitudes: A meta-analysis. *Group & Organization Management*, 33, 243–268.
- Ngodo, O.E. (2008). Procedural Justice and Trust: The Link in the Transformational Leadership– Organizational Outcomes Relationship. *International Journal of Leadership Studies*, 4(1), 82-100.
- Nias, J. (1999) Teachers' moral purposes: Stress, vulnerability, and strength. In R. Vandenberghe, & A. M. Huberman (Eds.), Understanding and preventing teacher burnout: a sourcebook of international research and practice (pp. 223–237).
- Nijhof, W. J., de Jong, M. J., & Beukhof, G. (1998). Employee commitment in changing organizations: An exploration. *Journal of European Industrial Training*, 22, 243-248.
- Noor, A., 2009. Examining Organizational Citizenship Behavior as the Outcome of Organizational Commitment: A Study of Universities Teachers of Pakistan.

  In proceedings, 2nd CBRC Lahore, Pakistan.
- Noordin, F., Omar, S., Sehan, S., & Idrus, S. (2010). Organizational climate and its influence on organizational commitment. *International Business & Economics Research Journal*. 9(2), 1-10.
- Norusis, M. J. SPSS Inc. 1997. SPSS Professional Statistics, 7.
- Numeroff, D. (2005). Teacher collegiality and collaboration in exemplary high school math departments. Doctoral dissertation, Florida Atlantic University, AAT 3162664.

- Nunnally, J. C. (1978). *Psychometric theory* (2nd ed.). New York, NY: McGraw-Hill.
- Nunnally, J.C., & Bernstein, I.H. (1994). *Psychometric theory* (3rd ed.). New York: McGraw-Hill.
- O'Sullivan, E & Rassel, GR. (1995). Research methods for public administrators.

  United States of America: Longman Publishers.
- O'Sullivan, E., Rassel, G. R., & Barner, M. (2003). Research methods for public administrators (4thed.). New York, NY: Longman.
- Obasan, K. A. (2012). Effect of compensation strategy on corporate performance:

  Evidence from Nigerian firms. Research Journal of Finance and

  Accounting, 3(7), 37-44.
- Okpara, J.O., & Wynn, P. (2008). Human resource management practices in a transitioneconomy: Challenges and prospects. *Management Research News*, 31(1), 57-76.
- Ollukkaran, B.A., & Gunaseelan, R. (2012). A study on the impact of work environment on employee performance, *Namex International Journal of Management Research*, 2(2).
- Omar, K., Anuar, M.M., Majid, A.H.A., & Johari, H. (2012). Organizational Commitment and Intention to Leave Among Nurses: The Mediating Role of Moral Obligation. *International journal of management studies*, 19 (2), 31–46.
- Ongori, H. (2007). A review of the literature on employee turnover. *African Journal of Business Management*, 1(3), 049-054.

- O'Reilly, C. A., & Chatman, J. (1986). Organizational commitment and psychological attachment: The effects of compliance, identification, and internalization on prosocial behavior. *Journal of applied psychology*, 71(3), 492.
- Ovadje, F. (2009). Exploring turnover among middle managers in a non-western context. *International Journal of Business Research*, 10(2), 64-80.
- Pahi, M. H., & Hamid, K. A. (2015). The Examination of the Influence of Transformational Leadership over Commitment to Service Quality: A Case of Hospitals of Sindh, Pakistan. *Asian Social Science*, 11(26), p183.
- Paik, Y., Parboteeah, K. P., & Shim, W. (2007). The relationship between perceived compensation, organizational commitment and job satisfaction: the case of Mexican workers in the Korean Maquiladoras. *The International Journal of Human Resource Management*, 18(10), 1768-1781.
- Paillé, P., Fournier, P. & Lamontagne, S. (2011). Relationships between commitments to the organization, the superior and the colleagues, and the intention to leave among truckers. *International Journal of Organizational Analysis*, 19(2), 92-108.
- Painter, J., & Akroyd, D. (1998). Predictors of organizational commitment among occupational therapists. *Occupational Therapy in Health Care*, 11(2), 1-15.
- Pallant, J. (2010). SPSS survival manual: A step by step guide to data analysis using SPSS (4th ed.). New York, NY: Open University Press.
- Pare', G., & Tremblay, M. (2007). The Influence of High-involvement human resource practices, Procedural justice, Organizational commitment, and

- Citizenship behaviors on Information technology Professionals' Turnover Intentions. *Group & Organization Management*, 32(3), 326-357.
- Pare', G., & Tremblay, M. (2007). The Influence of High-involvement human resource practices, Procedural justice, Organizational commitment, and Citizenship behaviors on Information technology Professionals' Turnover Intentions. *Group & Organization Management*, 32(3), 326-357.
- Parker, O. and Wright, L. (2000). Pay and employee commitment: the missing link. *Ivey Business Journal*, 65, 70-9.
- Parris, M. A. (2003). Work teams: Perceptions of a ready-made support system? Employee Responsibilities and Rights Journal, 15, 71–83.
- Pati, G., & Reilly, C. W. (1977). Reversing discrimination: a perspective. *Human Resource Management*, 16(4), 25-35.
- Paul, A. K., & Anantharaman, R. N. (2004). Influence of HRM practices on organizational commitment: A study among software professionals in India. Human Resource Development Quarterly, 15(1), 77-88.
- Pawar, B.S., & Eastman, K.K. (1997). The nature and implications of contextual influences on transformational leadership: A conceptual examination.

  Academy of Management Review, 22(1), 80-109.
- Pedhazur, E. J., & Schmelkin, L. P. (1991). *Measurement, design, and analysis: an integrated approach*. Hillsdale, NJ: Erlbaum.
- Pejtersen, J. H., & Kristensen, T. S. (2009). The development of the psychosocial work environment in Denmark from 1997 to 2005. *The Scandinavian Journal of Work, Environment, & Health*, 35(4), 284-293.

- Pemberton, L. (2005). Measures the organizational climate as perceived by leaders at higher education institutions participating in the academic quality improvement program.
- Peng, D. X., & Lai, F. (2012). Using partial least squares in operations management research: A practical guideline and summary of past research. *Journal of Operations Management*, 30, 467-480. doi: http://dx.doi.org/10.1016/j.jom.2012.06.002
- Permarupan, P.Y., Saufi, R, A., Kasim, R. S. R., & Balakrishnan, B. KPD, (2013).

  The Impact of Organizational Climate on Employee's Work Passion and Organizational Commitment. *Procedia Social and Behavioral Sciences* 107, 88 95.
- Perryer, C., Jordan, C., Firns, I., & Travaglione, A. (2010). Predicting TurnoverIntentions: The Interactive Effects of OC and POS. *Management Research Review*, 33(9), 911-923.
- Peterson, R. A., & Kim, Y. (2013). On the relationship between coefficient alpha and composite reliability. *Journal of Applied Psychology*, 98, 194-198. doi: 10.1037/a0030767
- Podsakoff, P. M., & Organ, D. W. (1986). Self-reports in organizational research:

  Problems and prospects. *Journal of Management*, 12, 531-544. doi: 10.1177/014920638601200408
- Podsakoff, P. M., MacKenzie, S. B., & Podsakoff, N. P. (2012). Sources of method bias in social science research and recommendations on how to control it. *Annual review of psychology, 63*, 539-569.

- Podsakoff, P. M., MacKenzie, S. B., Lee, J.-Y., & Podsakoff, N. P. (2003). Common method biases in behavioral research: a critical review of the literature and recommended remedies. *Journal of Applied Psychology*, 88, 879-903.
- Podsakoff, P. M., MacKenzie, S. B., Moorman, R. H., & Fetter, H. (1990).

  Transformational leader behaviors and their effects on followers' trust in leader, satisfaction, and organizational citizenship behaviors. *Leadership Quarterly*, 1, 107–142.
- Podsakoff, P. M., MacKenzie, S. B., Paine, J. B., & Bachrach, D. G. (2000).

  Organizational citizenship behaviors: A critical review of the theoretical and empirical literature and suggestions for future research. *Journal of Management*, 26, 513–563.
- Popper, M., Mayseless, O., & Castelnovo, O. (2000). Transformational leadership and attachment. *The Leadership Quarterly*, 11(2), 267-289.
- Porter, L.W., Steers, R.M., Mowday, R.T., & Boulian, P.V. (1974). Organizational Commitment, Job Satisfaction, and Turnover among Psychiatric Technicians. *Journal of Applied Psychology*, 59, 603-609.
- Pounder, J.S. (2001). "New leadership" and university organizational effectiveness: Exploring the relationship. *Leadership and Organization Development Journal*, 22(6), 281-290.
- Powell, G. N., & Butterfield, D. A. (1978). The case for subsystem climate in organizations. *Academy of Management Review, 3,* 151-157.
- Prowse, P., & Prowse, J. (2009). The dilemma of performance appraisal. *Measuring Business Excellence*, 13(4), 69-77.

- Qureshi, T.M., Akbar, A., Khan, M.A., Sheikh, R.A., & Hijazi, S.T. (2010). Do human resource management practices have an impact on financial performance of banks? *African Journal of Business Management*, 4(7), 1281-1288.
- Raabe, B., & Beehr, T. A. (2003). Formal mentoring versus supervisor and coworker relationships: Differences in perceptions and impact. *Journal Organizational Behavior*, 24, 271-293.
- Rahman, S. A. (2006). Attitudes of Malaysian teachers toward a performance appraisal system. *Journal of Applied Social Psychology*, *36*(12), 3031-3042.
- Rahman, W. (2012). The relationship of attitudinal and behavioral outcomes with employee development in the context of performance appraisal in public universities of Khyber pakhtunkhwa.
- Raihan, J.M.H. (2012). Mediating effects of organizational commitment and perceived organizational support on HRM practices and turnover intention: a study of private universities in Bandladesh.
- Rainbird, H.(1994) 'containing training '. In Sisson, K.(ed.) personnel Management, 2nd Edn. Oxford: Balckwell.
- Raja, A.S., & Palanichamy, P. (2011). Leadership Styles and its Impact on Organizational Commitment. *Asia-Pacific Journal of Management Research* and Innovation. 7(3), 167-175.
- Ramírez, Y. W & D. A. Nembhard. (2004). Measuring knowledge worker productivity: A taxonomy, *Journal of Intellectual Capital*, 5 (4), 602 628.
- Rao, T. V. (2004). Performance Management and Appraisal Systems: HR Tools for Global Competitiveness: Sage Publications Pvt. Ltd.

- Rasch, L. (2004). Employee performance appraisal and the 95/5 rule. *Community College Journal of Research and Practice*, 28(5), 407-414.
- Rasheed, M.I., Aslam, H.N., & Sarwar, S. (2010). Motivational Issues for Teachers in Higher Education: A Critical Case of IUB. *Journal of Management Research*, 2(2), 1-23.
- Rehman, K., Rehman, U.Z., Saif, N., Khan, A.S., Nawaz, A. & Rehman, S. U. (2013). Impacts of Job Satisfaction on Organizational Commitment: A Theoretical Model for Academicians in HEI of Developing Countries like Pakistan. *International Journal of Academic Research in Accounting, Finance and Management Sciences*, 3(1), 80–89.
- Rehman, S., Gujjar, A.A., Khan, S.A. & Iqbal, J. (2009) Quality of Teaching Faculty in Public Sector Universities of Pakistan as Viewed by Teachers Themselves. *International Online Journal of Educational Sciences*, 1(1), 48-63.
- Reichers, A. (1985). A review and reconceptialitzion of organizational commitment.

  The Academy of Management Review, 10(3): 465-476.
- Retallick, J., & Butt, R. (2004). Professional well-being and learning: A study of teacher-peer workplace relationships. *Journal of Educational Enquiry*, *5*(1), 85–99.
- Rhoades, L. & Eisenberger, R. (2002). Perceived organizational support: a review of the literature. *Journal of Applied Psychology*, 87(4), 698-714.
- Riaz, Q., Ayaz, K., Wain, A.M., & Sajid, M. (2012). Impact of HR Practices on Perceived Performance of Hospital Employees in Pakistan. *Journal of Economics and Sustainable*, 3(11), 10-16.

- Riaz,I., Idrees, R.N., & Imran, A. (2013). Employees' Belief Regarding Training Benefits and Organizational Commitment: A Case in Banking Sector of Pakistan. *Middle-East Journal of Scientific Research*, 16(3), 310-318.
- Richards, B., O'Brien, T., & Akroyd, D. (1994). Predicting the organizational commitment of marketing education and health occupations education teachers by Work Related Rewards. *Journal of Industrial Teacher Education*, 32(1), 49-64.
- Rigdon, E. E. (1998). Structural equation modeling.
- Rigdon, E. E., Schumacker, R. E., & Wothke, W. (1998). A comparative review of interaction and nonlinear modeling. In R. E. Schumacker & G. A. Marcoulides (Eds.), *Interaction and nonlinear effects in structural equation modeling* (pp. 1-16). Mahwah, NJ: Lawrence Erlbaum.
- Ringle, C. M., Sarstedt, M., & Straub, D. W. (2012). Editor's comments: a critical look at the use of PLS-SEM in MIS quarterly. *MIS quarterly*, *36*(1), iii-xiv.
- Ringle, C. M., Sarstedt, M., & Straub, D. W. (2012a). A Critical Look at the Use of PLS-SEM in MIS Quarterly. *MIS Quarterly*, 36(1), iii-xiv.
- Ringle, C. M., Sarstedt, M., & Straub, D. W. (2012b). Editor's comments: a critical look at the use of PLS-SEM in MIS quarterly. *MIS Quarterly*, *36*(1), iii-xiv.
- Rizvi, M., & Elliot, B. (2005). Teachers' perceptions of their professionalism in government primary schools in Karachi, Pakistan. *Asia-Pacific Journal of Teacher Education*, 33(1), 35–52.
- Robbins, S. (1998). Organizational Behavior, Concepts, Controversies, and applications, 8th ed., Prentice-Hall, Inc, New Jersey, 142.

- Robbins, S.P. & Coulter, M. (2005). *Management*. Pearson Education. Inc; and Dorling Kindersley Publishing Inc, India.
- Robinson, Y.D. (2013). Employee Training and Organizational Commitment in Management Consulting Firms (Doctoral dissertation, THE GEORGE WASHINGTON UNIVERSITY).
- Rotemberg, J.J., & Saloner, G. (1993). Leadership style and incentives. *Management* Science, *39*(11), 1299-1318.
- Rousseau, V., & Aubé, C. (2010). Social Support at Work and Affective Commitment to the Organization: The Moderating Effect of Job Resource Adequacy and Ambient Conditions. *The Journal of Social Psychology*, 150(4), 321–340.
- Saba, I. (2011). Measuring the job satisfaction level of the academic staff in Bahawalpur Colleges. *International Journal of Academic Research in Business and Social Sciences*, I(1), 1-8.
- Saeed, M., & Asghar, M.A. (2012). Examining the Relationship between Training, Motivation and Employees Job Performance The Moderating Role of Person Job Fit. *Journal of Basic and Applied Scientific Research*. 2(12), 12177-12183.
- Saeed, R., Hashmi, A., Lodhi, R. N., Ahmad, M., Arshad, H.M., & Ahmad, M.A. (2013). The effect of Transformational Leadership on Organizational Commitment with a Mediating effect of Psychological Empowerment.

  \*Journal of Basic and Applied Scientific Research, 3(6), 28-36.
- Saeed, R., Nayyab, H.H., Lodhi, R, N., Baqir, R., Rehman, M. A., & Mussawar, S. (2013). Impact of Retention Factors on Organizational Commitment in

- General Education Division of Pakistan. *Middle-East Journal of Scientific*Research, 17 (4): 539-545.
- Saifuddin ZK, Nawaz A (2010). Impacts of demographic variables on jobsatisfaction of the academicians in Universities of NWFP, Pakistan. *Bulletin* of Research and Development. 32(1):53-68.
- Salancik, G.E. (1977). Commitment and the Control of Organizational Behavior and Belief. In: Staw, B. & Salancik, G.E. (ed). *New Directions in Organizational Behavior*, Chicago: St Clair, 1 59.
- Salek, S., Aube, C., & Morin, E. M. (2009). Distributive Justice, Procedural Justice, and Psychological Distress: The Moderating Effect of Coworker Support and Work Autonomy. *Journal of Occupational Health Psychology*, 14(3), 305–317.
- Salleh, M., Amin, A., Muda, S., & Abdul Halim, M.A.S. (2013). Fairness of Performance Appraisal and Organizational Commitment. *Asian Social Science*; 9(2), 121-128.
- Samad, S. (2011). The Effects of Job Satisfaction on Organizational Commitment and JobPerformance Relationship: A Case of Managers in Malaysia's Manufacturing Companies. *European Journal of Social Sciences*.18.
- Samuel, M. O., & Chipunza, C. (2009). Employee retention and turnover: using motivational variables as a panacea. *African Journal of Business Management*, 3(8), 410-415.
- Santos.S. & Not-land.E. (1994).Factors related to commitment of extension professionals in the Dominican Republic: Implications for theory and Practice. *Journal of Agriculture Education* .35(3):57-63.

- Santos.S. & Not-land.E. (1994).Factors related to commitment of extension professionals in the Dominican Republic: Implications for theory and Practice. *Journal of Agriculture Education* .35(3):57-63.
- Sarros, J.C., & Cooper, B.K. (2006). Building character: A leadership essential. *Journal of Business and Psychology*, 21(1), 1-22.
- Sattler, H., Völckner, F., Riediger, C., & Ringle, C. M. (2010). The Impact of Brand Extension Success Factors on Brand Extension Price Premium. *International Journal of Research in Marketing*, 27(4), 319-328.
- Savicki, V., & Cooley, E. (1987). The relationship of work environment and client contact to burnout in mental health professionals. *Journal of Counseling and Development*, 65, 249-252.
- Scandura, T. A. (1999). Rethinking leader-member exchange: An organizational justice perspective. *The Leadership Quarterly*, *10*(1), 25-40.
- Schneider, B. (1972). Organizational climate: Individual preferences and organizational realities. *Journal of Applied Psychology*, *56*, 211-217.
- Schneider, B. (1987). The people make the place. *Personnel Psychology*, 40, 437-453.
- Schneider, B., & Bartlett, C. J. (1970). Individual differences and organizational climate II: Measurement of organizational climate by the multi-trait, multi-rater matrix. *Personnel Psychology*, 23, 493-512.
- Schneider, B., & Reichers, A. E. (1983). On the etiology of climates. *Personnel Psychology*, 36(1), 19-39.

- Schneider, B., Parkington, J. J., & Buxton, V. M. (1980). Employee and customer perceptions of service in banks. *Administrative Science Quarterly*, 25, 252-267.
- Schneider, B., White, S. S., & Paul, M. C. (1998). Linking service climate and customer perceptions of service quality: Test of a causal model. *Journal of Applied Psychology*, 83(2), 150-163.
- Scholl, R. W. (1981). Differentiating organizational commitment from expectancy as a motivating force. *Academy of Management Review*, *6*, 589-599.
- Schuler, R. S. & MacMillan, I. (1984). Gaining competitive advantage through human resource practices. Human Resource Management, *23*(3), 241-256.
- Schuler, R. S., Dolan, S. L., & Jackson, S. (2001). 'Trends and Emerging Issues in Human Resource Management: Global and Transcultural Perspective-introduction'. *International Journal of Manpower*, 22, 195-197.
- Scott, C. R., Connaughton, S. L., Diaz-Saenz, H. R., Maguire, K., Ramirez, R., Richardson, B., ... & Morgan, D. (1999). The Impacts of Communication and Multiple Identifications on Intent to Leave A Multimethodological Exploration. *Management Communication Quarterly*, 12(3), 400-435.
- Scott, W. R. (2001). Institutions and Organizations: Sage Publications, Inc.
- Seers, A. (1989). Team-member exchange quality: A new construct for role-making research. *Organizational Behavior and Human Decision Processes*, 43, 118–135.
- Seers, A., Petty, M. M., & Cashman, J. F. (1995). Team-member exchange under team and traditional management. Group and Organizational Management, 20, 18–38.

- Sekaran, U. (2003). *Research methods for business, a skill building approach* (4<sup>th</sup> ed.). New York: John Wiley & Sons, Inc.
- Sekaran, U. (2006). Research methods for business: A skill-building approach. New York: Johan Wiley & Sons.
- Sekaran, U., & Bougie, R. (2013). Research Methods for Business (6th ed). United Kingdom: John Wiley & Sons Ltd.
- Selamat, N., Nordinb, N., & Adnan, A.A. (2013). Rekindle Teacher's Organizational

  Commitment: The Effect of Transformational Leadership Behavior. *Procedia* Social and Behavioral Sciences, 90, 566-574.
- Sendogdu, A.A., Kocabacak, A, and Guven. S, (2013). The relationship between human resource management practices and organizational commitment: A field study. Procedia *Social and Behavioral Sciences*, 99, 818 827.
- Senge, P. (1990). The fifth discipline. New York, NY: Doubleday.
- Setton, R. P., Bennett, N., & Liden, R. C. (1996). Social exchange in organizations: perceived organizational support, leader-member exchange, and employee reciprocity. *Journal of Applied Psychology*, 81, 219-227.
- Shachar, H., & Shmuelevitz, H. (1997). Implementing cooperative learning, teacher collaboration and teacher's sense of efficacy in heterogeneous junior high schools. *22 Contemporary Educational Psychology, (1),* 53–72.
- Shafiq, M., Zia-ur-Rehman, M., & Rashid. M. (2013). Impact of Compensation,

  Training and Development and Supervisory Support on Organizational

  Commitment Muhammad. *Compensation & Benefits Review*, 45(5) 278 –

  285.

- Shah, M. (2012). The Impact of Teachers' Collegiality on their Organizational Commitment in High- and Low-Achieving Secondary Schools in Islamabad, Pakistan. *Journal of Studies in Education*. 2(2), 130-156.
- Shah, N. (2011). Investigating employee career commitment factors in a public sectoroganisation of a developing country. *Journal of Enterprise Information Management*, 24(6), 534-546.
- Shah, I, A. Fakhr, Z. Ahmad, M, S. Zaman, K. (2010). Measuring push, pull and personal factors affecting turnover intention: a case of university teachers in Pakistan. *Review of Economic & Business Studies*. 3(1): 167-192.
- Shaheen, I., Sajid, M. A., & Batool, Q. (2013). Factors Affecting the Motivation of Academic Staff (A case study of University College Kotli, UAJ & K),

  International Journal of Business and Management Invention, 2 (1), 105112.
- Shahnawaz, M. G., & Juyal, R. C. (2006), Human resource management practices and organizational commitment in different organizations, *Journal of the Indian Academy of Applied Psychology*, 32(3), 267-274.
- Shahzad, K. (2011). Development of a model of organizational citizen behavior (OCB: a comparative study of universities teachers from a developing and a developed country.
- Shahzad, K., Bashir, S., & Ramay, M. I. (2008). Impact of HR Practices on Perceived Performance of University Teachers in Pakistan. *International Review of Business Research Papers*, 4(2), 302-315.
- Shanock, L. R., & Eisenberger, R. (2006). When supervisors feel supported:

  Relationships with subordinates' perceived support and supervisor support,

- perceived organizational performance. *Journal of Applied Psychology*, 91, 689-695.
- Shaughnessy, J. J. & Zechmeister, E. B. (1994). Research Methods in Psychology.

  New York: McGraw-Hill.
- Leskiw, S. L., & Singh, P. (2007). Leadership development: learning from best practices. *Leadership & Organization Development Journal*, 28(5), 444-464.
- Sherony, K. M., & Green, S. G. (2002). "Coworker exchange: relationships between coworkers, leader-member exchange and work attitudes". *Journal of Applied Psychology*, 87, 542- 548.
- Shin, Y. (2013). The relationship between leadership style, organizational commitment, and organizational outcome in oklajoma's volumteer fire departments.
- Shore, L. M., & Martin, H. J. (1989). Job satisfaction and organizational commitment in relation to work performance and turnover intentions. *Human Relations*, 42(7): 625-638.
- Shore, L. M., & Wayne, S, J. (1993). Commitment and employee behaviors:

  Comparison of affective commitment and continuance commitment with perceived organizational support. *Journal of Applied Psychology*, 78(5), 774-780.
- Sial, M, A., Jilani, S. M. A., Imran, R., & Zaheer, A. (2011). Effect of Human Resource Practices on Organizational Commitment in Pakistani Universities. World Applied Sciences Journal. 15(6):793-798.
- Sias, P. M. (2009). Organizing relationships. Thousand Oaks, CA: Sage Publications, Inc.

- Sias, P. M., & Cahill, D. J., (1998). From coworkers to friends: The development of peer friendships in the workplace. *Western Journal of Communication* 62(3), 273-299.
- Siddiqi, A. & Malik, F, (2009). The impact of performance management system on the performance of the employee and the organization. 1-6.
- Siddiqui, S. (2010). Retaining Faculty. *Dawn*. Retrieved from http://www.dawn.com.
- Sinclair, R. R., & Tetrick, L. E. (1995). Social exchange and union commitment: A comparison of union instrumentality and union support perceptions. *Journal of Organizational Behavior*, *16*(6), 669-680.
- Smith, A. and Hayton, G. (1999). 'What drives enterprise training? Evidence from Australia'. The International Journal Of Human Resource Management, 10(2), 251-272.
- Sohail, M. T., Delin, H. (2013). Job Satisfaction surrounded by Academics Staff: a case study of job satisfaction of Academics staff of the GCUL, Pakistan. interdisciplinary journal of contemporary research in business. .4(11), 126-137.
- Solnet, D. (2006). Introducing employee social identification to customer Quality, satisfaction research: A hotel industry study. *Managing Service* Quality, 16(6), 575-594.
- Sosik, J.S., & Godshalk, V.M. (2000). Leadership styles, mentoring functions received, and job-related stress: A conceptual model and preliminary study. *Journal of Organizational Behavior*, 21(4), 365-390.

- Spector, P. E. (2006). Method variance in organizational research: Truth or urban legend? *Organizational Research Methods*, 9, 221-232. doi: 10.1177/1094428105284955
- Steers, R.M. (1977). Antecedents and outcomes of organizational commitment.

  \*Administrative Science Quarterly, 22, 46 56.
- Stinglhamber, F., & Vandenberghe, C. (2003). Organizations and supervisors as sources of support and targets of commitment: A longitudinal study. *Journal of Organizational Behavior*, 24, 251–270.
- Stogdill, R. M. (1948). Personal factors associated with leadership: A survey of the literature. *Journal of Psychology*, 1(25), 35-71.
- Stojkovic, S., Kalinich, D., & Klofas, D. (2003). *Criminal justice organizations:*\*\*Administration and management (4th ed.). Belmont, CA: Wadsworth/Thomson Learning.
- Sturges, J., Conway, N., Guest, D., & Lifefooghe, A. (2005). Managing the career deal: the psychological contract as a framework for understanding career management, organizational commitment, and Work behavior. *Journal of Organizational Behavior*, 26(7), 821-838.
- Suki, N. M., & Suki, N. M. (2011). Job satisfaction and organizational commitment:

  The effect of gender. *International Journal of Psychology Research*. 6(5), 1-15.
- Sullivan, E., Rassel, G. R., & Barner, M. (2003). Research methods for public administrators (4thed.). New York, NY: Longman.
- Suma, S., & Lesha, J. (2012). Job satisfaction and organizational commitment: the case of shkodra municipality. *European Scientific Journal*, 9(17), 41-51.

- Education, T. F. o. H. (2000). *Higher education in developing countries: peril and promise*: World Bank.
- Haq (2013, November, 19). Losing charm: lucrative private sector incentive hit public universities faculty retention rates. *The Express Tribune*. http://tribune.com.pk/story/633587/haq%202013/
- Tabachnick, B. G., & Fidell, L. S. (2001). *Using multivariate statistics* (4<sup>th</sup> ed.). Boston, MA: Allyn & Bacon.
- Tabachnick, B. G., & Fidell, L. S. (2007). *Using multivariate statistics* (5 ed.). Boston Pearson.
- Tagiuri, R., & Litwin, G. H. (Eds.). (1968). Organizational climate: Explorations of a concept. Boston: Harvard University.
- Tannenbaum, S.I., Mathieu, J.E., Salas E., & Cannon-Bowers, J.A. (1991). Meeting trainees' expectations: The influence of training fulfillment on the development of commitment, self-efficacy, and motivation. *Journal of Applied Psychology*, 76(6), 759-769.
- Tansky, J. W., & Cohen, D. J. (2001). The relationship between organizational support, employee development, and organizational commitment: An empirical study. *Human Resource Development Quarterly*, 12(3), 285-300.
- Task Force on Higher Education. (2000). *Higher education in developing countries:* peril and promise (No. 440). World Bank.
- Tessema, M., & Soeters, J. (2006). Challenges and prospects of HRM in developing countries: testing the HRM-performance link in Eritrean civil service.

  International Journal of Human Resource Management, 17(1), 86-105.

- Thibaut, J. W., & Kelley, H. H. (1959). *The social psychology of groups*. New York: John Wiley& Sons.
- Thibaut, J., & Kelley, H. (1967). *The social psychology of groups*. New York: Wiley.
- Tierney, P., & Tepper, B. J. (2007). Introduction to The Leadership Quarterly special issue: Destructive leadership. *The Leadership Quarterly*, 18, 171-173.
- Ting, Y. (1997). Determinants of job satisfaction of federal government employees.

  \*Public Personnel Management, 26(3), 313-334.
- Tolman, E. C. (1926). A behavioristic theory of ideas. *Psychological Review*, 33, 352-396.
- Torrington, D., & Hall, L. (1998). *Human Resource Management* (4th ed.). Prentice Hall.
- Torrington, D., & Sutton, D. F. (1973). Handbook of Management Development: Gower Press.
- Tsai, W. C., Chen, C. C., & Liu, L. L. (2007). Test of a model linking employee positive moods and task performance. *Journal of Applied Psychology*, 92, 1570–1583.
- Tsai, W. C., Chen, H. W., & Cheng, J. W. (2009). Employee positive moods as a mediator linking transformational leadership and employee work outcomes.

  The International Journal of Human Resource Management, 20, 206–219.
- Tsai, W-C., & Tai, W-T. (2003). 'Perceived Importance as a Mediator of the Relationship between Training Assignment and Training Motivation'.

  \*Personnel Review\*, 32, 151-163.

- Tschannen-Moran, M. (2001). Collaboration and the need for trust. *Journal of Educational Administration*, 39(4), 308–331.
- Tsui, K. T., & Cheng, Y. C. (1999). School organizational health and teacher commitment: A contingency study with multi-level analysis. *Educational Research and Evaluation*, 5(3), 249-268.
- Tzafrir, S. S., Harel, T. L., Baruch, Y., & Dolan, S. L. (2004). 'The Consequences of Emerging HRM practices for Employees' Trust in their Managers.'

  \*Personnel Review\*, 33, 628-647.
- Ulrich, D. (1997). Measuring human resources: An overview of practice and a prescription of results. *Human Resources Management*, 36(3), 303-320.
- Ünal, O.M., (2012) relationship between organizational commitment and ethical climate: the mediating role of job satisfaction dimensions. *Journal of WEI Business and Economics-December*. *I*(1), 671-684.
- Ubeda, C. L., & Santos, F. C. A. (2007). Staff development and performance appraisal in a Brazilian research centre. *European Journal of Innovation Management*, 10(1), 109-125.
- Valentine, S., Godkin, L., & Lucero, M. (2002). Ethical context, person-organization fit. Journal of Business Ethics, 41(4), 349-60. Organizational commitment and person-organization fit. *Journal of Business Ethics*, 41(4), 349-60.
- Veal, A. J. (2005). Questionnaire Surveys in Business Research Methods. A managerial approach (2nd ed.). Pearson Education Australia.
- Vecchio, R. P., Justin, J. E., & Pearce, C. L. (2008). The utility of transactional and transformational leadership for predicting performance and satisfaction

- within a path-goal theory framework. *Journal of Occupational* & Organizational Psychology, 81(1), 71-82.
- Venkatraman, N. (1989). The concept of fit in strategy research: Toward verbal and statistical correspondence. *Academy of management review*, 14(3), 423-444.
- Vera, D., & Crossan, M. (2004). Strategic leadership and organizational learning.

  The Academy of Management Review, 29(2), 222-240.
- Verardi, V., & Croux, C. (2008). Robust regression in Stata. *Available at SSRN* 1369144.
- Viswesvaran, C., Deshpande, S.P., & Joseph, J. (1998). Job satisfaction as a function of top management support for ethical behavior. *Journal of Business Ethics*, 17(4), 365-371.
- Voelter, W. (2008). The golden period. DAWN-Education.
- Wainaina, J.K., Kipchumba, S., & Kombo, H. (2014). A study on effect of coworker and student teacher relationship on teachers organizational commitment in public secondary schools, A case of Nakura North District, Kenya.

  International Journal of Education and Research. 2(2), 1-16.
- Waldman, D. A., Bass, B. M., & Einstein, W. O. (1987). Leadership and outcomes of performance appraisal processes. *Journal of Occupational Psychology*, 60 (3).
- Walia, K. & Bajaj, A. (2012). Impact of human resources management practices on Employee Retention. *International Journal of Research in IT and Management*, 2(2),836-850.
- Walumbwa, F.O., & Lawler, J.J. (2003). Building effective organizations:

  Transformational leadership, collectivist orientation, work-related attitudes

- and withdrawal behaviors in three emerging economies. *International Journal of Human Resource Management*, 14(7), 1083-1101.
- Wang, H. U. I., Law, K. S., Hackett, R. D., Wang, D., & Chen, Z. X. (2005). Leader-member exchange as a mediator of the relation-ship between transformational leadership and followers' perfor-mance and organizational citizenship behavior. *The Academy of Management Journal*, 48, 420–432.
- Wang, J., Odell, S. J., & Schwille, S. A. (2008). Effects of teacher induction on beginning teachers' teaching: A critical review of the literature. *Journal of Teacher Education*, 59(2), 132–152.
- Wasti, S.A., & Can, O. (2008). Affective and normative commitment to organization, supervisor, and coworkers: Do collectivist values matter?

  \*\*Journal of Vocational Behavior, 73(3), 404-413.
- Watson, L. M. (2009). Leadership"s influence on job satisfaction. *Journal of Radiologic Technology*, 80(4), 297-308.
- Wayne, S. J., Shore, L. M., & Liden, R. C. (1997). Perceived organizational support and leader-member exchange: A social exchange perspective. *Academy of Management Journal*, 40(1) 82-111.
- Werther, W.B., & Davis, K. (1996) . Human Resource and Personnel Management. 5Th Edition. Boston: McGraw-Hill, 1996.
- Wetzels, M., Odekerken-Schroder, G., & Van Oppen, C. (2009). Using PLS path modeling for assessing hierarchical construct models: guidelines and empirical illustration. *MIS Quarterly*, 33, 177-195.
- Whitener, E. M. (1997). The impact of human resource activities on employee trust.

  Human Resource Management Review, 7, 389–404.

- Whitfield, K., & Strauss, G. (1998). Researching the World of Work, London, ILR Press.
- Wiener, Y. (1982). Commitment in organizations: A normative view. *Academy of Management Review*, 7(3), 418-428.
- Wikipedia, (2013). Education in Korea, http://en.wikipedia.org/wiki/education\_insouth korea.
- Wikipedia, (2013). Education in Korea, http://en.wikipedia.org/wiki/education in south korea.
- Wilden, R., Gudergan, S. P., Nielsen, B. B., & Lings, I. (2013). Dynamic capabilities and performance: Strategy, structure and environment. *Long Range Planning*, 46(1–2), 72-96.
- Willis, C. (2000). Go for your goals. Working Woman, March, 6-7.
- Wilson, B., Callaghan, W., Ringle, C., & Henseler, J. (2007). Exploring causal path directionality for a marketing model using Cohen's path method. Paper presented at the PLS'07 international symposium on PLS and related methods—Causalities explored by indirect observation, Oslo.
- Wimalasiri, J. S. (1995). An examination of the influence of human resource practices, organizational commitment and job satisfaction on work performance. *International Journal of Management*, 12(3), 353-363.
- Wold, H. (1982). Soft modeling: The basic design and some extensions. In K. G. Jöreskog & H. Wold (Eds.), *Systems under indirect observations: Part II* (pp. 1–54). Amsterdam: North-Holland.

- Woo, B., & Chelladurai, P. (2012). Dynamics of Perceived Support and Work

  Attitudes: The Case of Fitness Club Employees. *Human Resource Management Research*, 2(1): 6-18
- Wood, S., & de Menezes, L. (1998). High commitment management in the U.K.: evidence from the Workplace Industrial Relations Survey and Employers' Manpower and Skills Practices Survey. *Human Relations*, 51(4), 485–515.
- Woods, A. M., & Weasmer, J. (2002). Maintaining job satisfaction: Engaging professionals as active participants. *The Clearing House*, 75(4), 186–189.
- World Bank (1993), 'The East Asian Miracle: Economic Growth and Public Policy,'
  Policy Research Report, New York, Oxford University Press.
- Worley, C. (2003). Analysis of Travis County performance appraisal systems. Texas

  StateUniversity-San Marcos, Political Science Department, Public Administration, chadworley@msn.com.
- Wu, F. (2009). "The Relationship between leadership styles and foreign English teachers job satisfaction in adult English cram schools: Evidences in Taiwan", The *Journal of American Academy of Business, Cambridge*, 14(2).
- Xiaoxia, P., Xiaoxia, P., & Jing, W. (2006). Transformational Leadership VS.

  Transactional Leadership:
- Yaghmale, F. (2009). Content validity and its estimation. *Journal of Medical Education*, 3(1), 25-27.
- Yalabik, Z. Y. (2008). Organizational socialization approach to mergers and acquisitions integration: Helpfulness to organizational commitment.

  ProQuest.

- Yammarino, F.C. & Bass, B.M. (1990). Transformational leadership and multiple level analyses, *Human Relations*, 43, 975-995.
- Yaseen, A. (2013). Effect of Compensation Factors on Employee Satisfaction-International Journal of Human Resource Studies. 3(1), 142-157.
- Yavirach, N. (2012). The Impact of Transformational and Transactional Leadership to Subordinates' Job Satisfaction, Organizational Commitment Affect to Team Effectiveness. Organizational Commitment Affect to Team Effectiveness (October 9, 2012).
- York-Barr, J., & Duke, K. (2004). What do we know about teacher leadership? Findings from two decades of scholarship. *Review of Educational Research*, 74(3), 255-316.
- Yu, H., Leithwood, K., & Jantzi, D. (2002). The effects of transformational leadership on teachers' commitment to change in Hong Kong. *Journal of Educational Administration*, 40(4/5), 368-389.
- Yucel, C. (2008). Teacher burnout and organizational citizenship behavior in Turkish elementary schools. *Educational Planning*, 7(1), 27-43.
- Yukl, G. (1989). Managerial leadership: A review of theory and research. *Journal of Management*, 15(2), 251-289.
- Yukl, G. A. (1998). *Leadership in organizations* (4th ed.). Upper Saddle River, NJ: Prentice Hall.
- Yulk, G. (2002), Leadership in Organizations, 5th edition.
- Yurchisin, J., Park, J. & O'Brien, M. (2010). Effects of ideal image congruence and organizational commitment on employee intention to leave. *Journal of Retailing and Consumer Services*, 17, 406-414.

- Zahra, S., Irum, A., Mir, S., & Chishti, A. (2013). Job Satisfaction and Faculty

  Turnover Intentions: A Case of Pakistani Universities. *Journal of Business*and Management, 9(2), 83–89.
- Zaitouni, M., Sawalha, N. N., & El Sharif, A. (2011). The impact of human resource management practices on organizational commitment in the banking sector in Kuwait. *International Journal of Business and management*, 6(6), 108.
- Zaleska, K. J., & de Menezes, L. M. (2007). Human resources development practices and their association with employee attitudes: Between traditional and new careers. *Human Relations*, 60(7), 987-1018.
- Zaleznik, A. (1977). Managers and leaders: Are they different? *Harvard Business Review*, 55(5), 67-80.
- Zhang, J., & Liu, Y. (2010) Organizational Climate and its Effects on Organizational Variables: An Empirical Study, *International Journal of Psychological Studies*. 2(2) 189-201.
- Zhao, Y., Pugh, K., Sheldon, S., & Byers, J. (2002). Conditions for classroom technology innovation. *The Teachers College Record, innovations*. 104(3), 482–515.
- Zhou, J., & George, J. M. (2001). When Job Dissatisfaction Leads to Creativity: Encouraging the Expression of Voice. *The Academy of Management Journal*, 44, 682-696.
- Zhu, W., Chew, I. K., & Spangler, W. D. (2005). CEO transformational leadership and organizational outcomes: The mediating role of human–capital-enhancing human resource management. *The Leadership Quarterly*, *16*(1), 39-52.

Zikmund, W. G., Babin, B. J., Carr, J. C., & Griffin, M. (2013). *Business research methods*. Cengage Learning.

Zikmund, W.G. (1997), Business Research Methods, Dryden Press, Fort Worth.

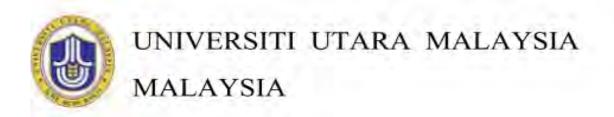
Zohar, D. (1980). Safety climate in industrial organizations: Theoretical and applied implications. *Journal of Applied Psychology*, 65, 96-102.



# **APPENDICES**



# Appendix A





## **SURVEY INSTRUMENTS**



### UUM College of Business Universiti Utara Malaysia, Kedah Darul Aman, Malaysia. Tel: 604-9285045, Fax: 604-9285761, www.cob.uum.edu.mv

### Dear Respondent,

This research is designed to collect information about the HRM practice, organizational climate, leadership styles and co-worker support influencing organizational commitment of Public Sector University in KPK, Pakistan.

It will take approximately 15 minutes to fill this questionnaire.

All information will be held **confidential** and will be used for academic research purpose.

Thank you in advance for taking your valuable time to fill in this questionnaire. We sincerely appreciate your time and participation.

Universiti Utara Malaysia

Sincerely,

Ashfaq Ahmad

PhD Student, College of business Universiti Utara Malaysia 06010 UUM Sintok, Kedah, Darul Aman, Malaysia.

Phone: +60194296288

e-mail: a blue83@hotmail.com

### **Survey Questionnaires**

INSTRUCTIONS: Please read the following statements and indicate the extent of your agreement with the statements on a 7-point scale. **Please mark your answer.** 

 $1 = Strongly\ Disagree\ (SD)\ |\ 2 = Disagree\ (D)\ |\ 3 = Moderately\ Disagree\ (MD)\ |\ 4 = Neutral\ (N)\ |\ 5 = Moderately\ Agree\ (MA)\ |\ 6 = Agree\ (A)\ |\ 7 = Strongly\ Agree\ (SA).$ 

No	Items	SD	D	MD	N	MA	A	SA
1	I would be very happy to spend the rest of my career with this institution.	1	2	3	4	5	6	7
2	I really feel as if this institution's problems are my own.	1	2	3	4	5	6	7
3	I feel a strong sense of "belonging" to my institution.	1	2	3	4	5	6	7
4	I feel "emotionally attached" to this institution.	1	2	3	4	5	6	7
5	I feel like "part of the family" at this institution.	1	2	3	4	-5	6	7
6	This institution has a great deal of personal meaning for me.	1	2	3	4	5	6	7
7 1	I feel that i have limited options to consider leaving this institution.	1	2	3	4	5	6	7
8	If I had not already put so much of myself into this institution, I might consider working elsewhere.	Jta	2	4ala	4	5	6	7
9	Too much of my life would be disrupted if I decided to leave this institution now.	1	2	3	4	5	6	7
10	I feel obligated to remain with my current institution.	1	2	3	4	5	6	7
11	I would feel guilty if I left this institution now.	1	2	3	4	5	6	7
12	This institution deserves my loyalty.	1	2	3	4	5	6	7
13	I would not leave this institution right now because I have a sense of obligation to the people in it.	1	2	3	4	5	6	7
14	My institution provides extensive training for faculty development.	1	2	3	4	5	6	7
15	My institution provides training programs for faculty every few years.	1	2	3	4	5	6	7
16	In my institution, there are formal training programs to teach new academic staff the skills they need to perform their jobs.	1	2	3	4	5	6	7

No	Items	SD	D	MD	N	MA	A	SA
17	My institution provides formal training to academic staff in order to increase their promotability in the institution.	1	2	3	4	5	6	7
18	There is attractive compensation at my institution.	1	2	3	4	5	6	7
19	There is equitable internal salary system at my institution.	1	2	3	4	5	6	7
20	The salary at my institution reflects individual faculty performance.	1	2	3	4	5	6	7
21	The salary at my institution encourages better performance.	1	2	3	4	5	6	7
22	The salary at my institution reflects the standard of living.	1	2	3	4	5	6	7
23	My institution's performance appraisals are based on specific objectives.	1	2	3	4	5	6	7
24	My institution has provided enough information regarding specific methods of performance evaluation systems.	1	2	3	4	5	6	7
25	I am allowed to formally communicate with head of department regarding the appraisal results.	1	2	3	4	5	6	7
26	Organizational climate at my institution is good.	1	2	3	4	5	6	7
27	My health has not suffered because of working for this institution.	1	2	3	4	5	6	7
28	I always feel safe working at this institution.	J <sub>ta</sub>	2	Mala	4	5	6	7
29	This institution does everything to ensure the well-being of its academic staff.	1	2	3	4	5	6	7
30	My head of department re-examines critical assumptions to question whether they are appropriate.	1	2	3	4	5	6	7
31	My head of department seeks different perspectives when solving problems.	1	2	3	4	5	6	7
32	My head of department gets me to look at problems from many different angles.	1	2	3	4	5	6	7
33	My head of department suggests new ways of looking at how to complete assignments.	1	2	3	4	5	6	7
34	My head of department talks optimistically about the future.	1	2	3	4	5	6	7
35	My head of department talks enthusiastically about what needs to be accomplished.	1	2	3	4	5	6	7
36	My head of department articulates a compelling vision of the future.	1	2	3	4	5	6	7

No	Items	SD	D	MD	N	MA	A	SA
37	My head of department expresses confidence that goals will be achieved.	1	2	3	4	5	6	7
38	My head of department spends time teaching and coaching me.	1	2	3	4	5	6	7
39	My head of department treats me as an individual rather than just as a member of a group.	1	2	3	4	5	6	7
40	My head of department considers me as having different needs, abilities, and aspirations from others.	1	2	3	4	5	6	7
41	My head of department helps me to develop my strengths.	1	2	3	4	5	6	7
42	My head of department talks about his/her most important values and beliefs.	1	2	3	4	5	6	7
43	My head of department instills pride in me for being associated with him/her.	1	2	3	4	5	6	7
44	My head of department specifies the importance of having a strong sense of purpose.	1	2	3	4	5	6	7
45	My head of department goes beyond self-interest for the good of the group.	1	2	3	4	5	6	7
46	My head of department acts in ways that build my respect.	1	2	3	4	5	6	7
47	My head of department considers the moral and ethical consequences of decisions.	1	2	3	4	5	6	7
48	My head of department displays a sense of power and confidence.	Ta	2	3	4	5	6	7
49	My head of department emphasizes the importance of having a collective sense of mission.	1	2	3	4	5	6	7
50	My head of department provides me with assistance in exchange of my efforts.	1	2	3	4	5	6	7
51	My head of department discusses in specific terms who is responsible for achieving performance targets.	1	2	3	4	5	6	7
52	My head of department keeps transparent reward system for performance.	1	2	3	4	5	6	7
53	My head of department expresses satisfaction when I meet expectations.	1	2	3	4	5	6	7
54	My head of department pays attention on irregularities, mistake, exceptions and deviations from standards.	1	2	3	4	5	6	7
55	My head of department pay his/her full attention on dealing with mistakes, complaints and failures.	1	2	3	4	5	6	7

No	Items	SD	D	MD	N	MA	A	SA
56	My head of department keeps track of all mistakes.	1	2	3	4	5	6	7
57	My head of department directs my attention toward failures to meet standards.	1	2	3	4	5	6	7
58	My head of department fails to interfere until problem become serious.	1	2	3	4	5	6	7
59	My head of department waits for things go wrong before taking action.	1	2	3	4	5	6	7
60	My head of department shows that he/she is a firm believer in "if it ain't broke, don't fix it".	1	2	3	4	5	6	7
61	My head of department demonstrates that problem must become chronic before taking action.	1	2	3	4	5	6	7
62	My coworkers really care about me.	1	2	3	4	5	6	7
63	I feel close to my coworkers.	1	2	3	4	5	6	7
64	My coworkers take a personal interest in me.	1	2	3	4	5	6	7
65	My coworkers are helpful in getting job done.	1	2	3	4	5	6	7

Universiti Utara Malaysia

# **Demographic Information**

Please tick ( $\sqrt{\ }$ ) the most suitable box below.

### 1. Sex

	Male	Female

## 2. Age

21-30	
31-40	
41-50	
51 and above	

3. Marital status

Single Married	Divorced	widow or widower
----------------	----------	---------------------

### 4. Academic Qualification

Master or	Ms/M.phil	Ph.D or equivalent
equivalent	-	•

### 5. Designation

	Lecturer	Assistant professor
	Associate professor	Professor

## 6. Monthly income

30,000	41,000	61,000	81,000	
to	to	to	to	More than
40,000	60,000	80,000	100,000	100,000 RS
RS	RS	RS	RS	

## 7. How long have you been working for this institution

Less than one year	
1-5	
6-10	
11-15	
16 and above	

Thank you so much for your time and filling out the questionnaire.

Universiti Utara Malaysia

# Appendix B Missing Values Output

### **Result Variables**

		N of Replaced	Case Number of Non- Missing Values		N of	
	Result Variable	Missing Values	First	Last	Valid Cases	Creating Function
1	AC2_1	1	1	354	354	SMEAN(AC2)
2	AC3_1	1	1	354	354	SMEAN(AC3)
3	AC5_1	1	1	354	354	SMEAN(AC5)
4	NC1_1	1	1	354	354	SMEAN(NC1)
5	NC2_1	2	1	354	354	SMEAN(NC2)
6	NC3_1	1	1	354	354	SMEAN(NC3)
7	NC5_1	1	1	354	354	SMEAN(NC5)
8	TD1_1	1	1	354	354	SMEAN(TD1)
9	COMP1_1	1	1	354	354	SMEAN(COMP1)
10	PA1_1	1	1	354	354	SMEAN(PA1)
11	OCL4_1	/	1	354	354	SMEAN(OCL4)
12	TF11_1	Univ	/ersiti	354	354	SMEAN(TF11)
13	TF13_1	1	1	354	354	SMEAN(TF13)
14	TS7_1	1	1	354	354	SMEAN(TS7)
15	TS9_1	1	1	354	354	SMEAN(TS9)
16	TS11_1	1	1	354	354	SMEAN(TS11)

# Appendix C EFA Outputs

KMO and Bartlett's Test						
Kaiser-Mey	Kaiser-Meyer-Olkin Measure .708					
of Sampling	g Adequacy.					
Bartlett's	Approx. Chi-	8798.249				
Test of	Square					
Sphericity	78					
	0.000					

Communalities					
18	Initial	Extraction			
OC1	1.000	.820			
OC2	1.000	.902			
OC3	1.000	.886			
OC4	1.000	.801			
OC5	1.000	.846			
OC6	1.000	.825			
OC10	1.000	.594			
OC11	1.000	.802			
OC12	1.000	.700			
OC13	1.000	.663			
OC15	1.000	.938			
OC16	1.000	.921			
OC17	1.000	.913			
Extraction Method: Principal Component Analysis.					

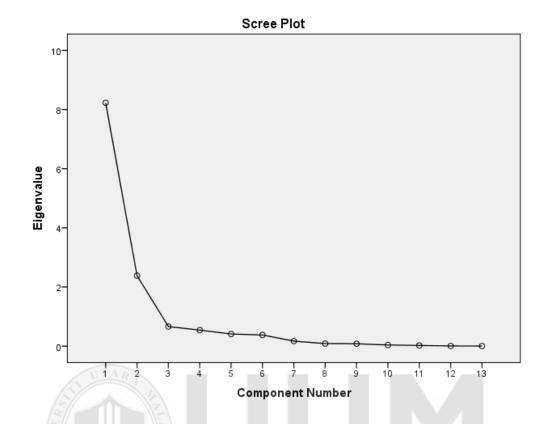
niversiti Utara Malaysia

Total Variance Explained							
Component	Initial Eigenvalues		Extraction Sums of Squared Loadings			Rotation Sums of Squared Loadings <sup>a</sup>	
	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %	Total
1	8.229	63.297	63.297	8.229	63.297	63.297	7.097
2	2.382	18.326	81.622	2.382	18.326	81.622	6.625
3	.661	5.086	86.709				
4	.540	4.152	90.860				
5	.411	3.158	94.019				
6	.376	2.890	96.909				
7	.170	1.306	98.215				
8	.085	.654	98.869				
9	.079	.610	99.479				
10	.038	.293	99.772				
11	.022	.170	99.943				
12	.006	.044	99.987			$\mathbf{A}$	
13	.002	.013	100.000				

Extraction Method: Principal Component Analysis.

Universiti Utara Malaysia

a. When components are correlated, sums of squared loadings cannot be added to obtain a total variance.



#### Pattern Matrixa

10	Comp	onent	
/°	1	2	
OC16	.917	(8)	Jniversiti Utara Malaysia
OC17	.988		
OC15	.969		
OC11	.927		
OC13	.821		
OC12	.743		
OC10	.686		
OC3		.989	
OC2		.961	
OC4		.939	
OC1		.932	
OC5		.791	
OC6		.764	

Extraction Method: Principal Component Analysis.
Rotation Method: Promax with Kaiser Normalization.
a. Rotation converged in 3 iterations.

Component Matrix<sup>a</sup>

	Component		
	1	2	
OC15	.870	426	
OC5	.861		
OC6	.858		
OC16	.833	477	
OC17	.833	468	
OC12	.800		
OC2	.800	.513	
OC11	.780	440	
OC3	.756	.560	
OC1	.747	.511	
OC10	.736		
OC13	.726	368	
OC4	.720	.531	

Extraction Method: Principal

Component Analysis.

a. 2 components extracted.

### **Structure Matrix**

	Comp	onent
	1	2
OC15	.969	.518
OC16	.958	.460
OC17	.954	.464
OC11	.894	.435
OC12	.826	.553
OC13	.814	.426
OC10	.762	.508
OC2	.492	.950
OC3	.433	.938
OC1	.446	.905
OC5	.632	.903
OC4	.413	.892
OC6	.639	.887

Extraction Method: Principal

Component Analysis.

Rotation Method: Promax with

Kaiser Normalization.

### **Component Correlation Matrix**

Component	1	2
1	1.000	.535
2	.535	1.000

Extraction Method: Principal Component Analysis. Rotation Method: Promax with Kaiser Normalization.



Appendix D
SmartPLS Output-Measurment Model

	AVE	Composite Reliability	R Square	Cronbachs Alpha	Communality	Redundancy
COMP	0.728604	0.913280		0.881163	0.728603	
CS	0.786508	0.936265		0.912673	0.786508	
OC	0.593839	0.950951	0.631193	0.936370	0.593839	-0.001667
OCL	0.772321	0.909929		0.896002	0.772319	
PA	0.745620	0.892440		0.856690	0.745621	
TD	0.859792	0.950821		0.949131	0.859792	
TF	0.548290	0.947585		0.935186	0.548289	
TS	0.706151	0.950553		0.941355	0.706151	



# Appendix E

# **Blindfolding Procedure Output**

### CV Red

	1-SSE/SSO
COMP	0.728337
CS	0.786346
OC	0.368251
OCL	0.769524
PA	0.745182
TD	0.859602
TF	0.548462
TS	0.705717

## CV Com

100	1-SSE/SSO
COMP	0.728337
CS	0.786346
OC	0.597141
OCL	0.769524
PA	0.745182
TD	0.859602
TF	0.548462
TS	0.705717



# **Construct Cross validated Communality**

Total	SSO	SSE	1-SSE/SSO
COMP	1416.000000	384.675150	0.728337
CS	1416.000000	302.534704	0.786346
OC	6018.000000	2424.403230	0.597141
OCL	1062.000000	244.765427	0.769524
PA	1062.000000	270.616695	0.745182
TD	1416.000000	198.803105	0.859602
TF	4602.000000	2077.979102	0.548462
TS	2832.000000	833.408217	0.705717

