

The copyright © of this thesis belongs to its rightful author and/or other copyright owner. Copies can be accessed and downloaded for non-commercial or learning purposes without any charge and permission. The thesis cannot be reproduced or quoted as a whole without the permission from its rightful owner. No alteration or changes in format is allowed without permission from its rightful owner.



**INFORMATION TECHNOLOGY INNOVATIVENESS: THE ROLES OF  
MANAGEMENT SUPPORTS, INFORMATION TECHNOLOGY READINESS  
AND GOVERNMENT'S STRATEGY IN PALESTINE PUBLIC SECTOR**

**ANAS R. M. LUBBAD (900582)**



**DOCTOR OF PHILOSOPHY  
UNIVERSITI UTARA MALAYSIA  
2017**

**INFORMATION TECHNOLOGY INNOVATIVENESS: THE ROLES OF  
MANAGEMENT SUPPORTS, INFORMATION TECHNOLOGY READINESS  
AND GOVERNMENT'S STRATEGY IN PALESTINE PUBLIC SECTOR**

**By**

**ANAS R. LUBBAD**



**UUM**  
Universiti Utara Malaysia

**Thesis Submitted to  
Othman Yeop Abdullah Graduate School of Business,  
Universiti Utara Malaysia,  
In Fulfilment of the Requirement for the Degree of Doctor of Philosophy**

## PERMISSION TO USE

In presenting this thesis in fulfilment of the requirements for a postgraduate degree from Universiti Utara Malaysia, I agree that the Universiti Library may make it freely available for inspection. I further agree that permission for the copying of this thesis in any manner, in whole or in part, for scholarly purpose may be granted by my supervisor(s) or, in their absence, by the Dean of Othman Yeop Abdullah Graduate School of Business. It is understood that any copying, publication, or use of this thesis or parts thereof for financial gain shall not be allowed without my written permission. It is also understood that due recognition shall be given to me and to Universiti Utara Malaysia for any scholarly use which may be made of any material from my thesis.

Requests for permission to copy or to make other use of materials in this thesis, in completely or in part should be addressed to:

Dean of Othman Yeop Abdullah Graduate School of Business  
Universiti Utara Malaysia  
06010 UUM Sintok



## ABSTRAK

Inovasi teknologi maklumat berpotensi besar dalam mengembangkan kebolehan dan efisiensi sesebuah organisasi, terutamanya di jabatan kerajaan. Palestin juga mempunyai matlamat yang sama dalam meningkatkan penggunaan teknologi maklumat. Walaupun kerajaan telah memainkan peranan dalam pemerkasaan inovasi teknologi maklumat ini, namun ianya masih terhad. Untuk itu, ia memerlukan inisiatif yang khusus dalam memahami fenomena pengembangan inovasi teknologi maklumat. Kajian literature mendapati bahawa faktor kepelbagaian adalah tidak konsisten. Kajian ini bertujuan untuk membangunkan model dengan menggunakan konteks kerangka kerja organisasi bagi mengenalpasti faktor penentu terhadap kecenderungan dalam mengadaptasi inovasi teknologi maklumat. Semenjak inovasi teknologi maklumat menjadi fenomena dalam menyokong proses transaksi organisasi dan institusi, kajian ini menekankan aspek budaya organisasi. Berdasarkan teori 'inter-organizational' yang dikawal, kajian ini mengandaikan bahawa budaya organisasi mempunyai peranan penyederhanaan dalam menyumbang kepada faktor kejayaan. Sejumlah 500 soalan kaji selidik telah diedarkan kepada pengurus-pengurus di 21 kementerian di kalangan kerajaan tempatan di Semenanjung Gaza melalui 'Google Forms'. Maklum balas telah dianalisa dengan menggunakan pendekatan "partial least square". Hasil kajian menunjukkan bahawa strategi kerajaan tidak mempunyai kesan signifikan terhadap inovasi teknologi maklumat; walau bagaimanapun, sokongan daripada pengurusan dan kebersediaan teknologi maklumat mempunyai kesan yang positif. Hasil kajian juga menunjukkan bahawa budaya berorganisasi yang sederhana adalah penting. Dalam pada itu, peranan penyederhanaan menunjukkan kurang mendapat sokongan. Hasil kajian ini menunjukkan bahawa budaya berorganisasi dalam institusi kerajaan boleh mengubah motivasi berkaitan inovasi. Kajian ini menerangkan kepentingan untuk mempertimbangkan pandangan institusi kerajaan dalam menjayakan proses inovasi ini.

**Kata kunci:** Inovasi Teknologi Maklumat, Pandangan berasaskan sumber, Penyebaran inovasi, Faktor Organisasi

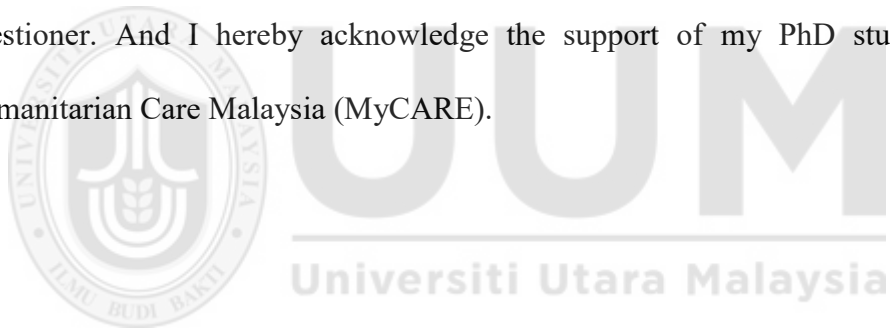
## ABSTRACT

Information technology innovativeness has great potential to extend an ordinary organization's competency and efficiency, and this applies to governmental intuitions in particular. As such, Palestine has an objective to increase the diffusion of technology. Despite extensive government efforts, the adoption of innovativeness in the information technology sector is still limited. Consequently, there have been extensive efforts to better understand the phenomenon. However, literature review regarding the determinants of innovativeness are not altogether consistent. To provide more insight, this study aimed to develop a research model utilizing the organizational context framework to identify the determinants of the government's propensity to adopt information technology innovativeness. Since information technology innovativeness is an inter-organizational phenomenon supporting transactions of organizations and institutions, this study emphasizes the context of cultural characteristics. Grounded in inter-organizational theories, this study hypothesized that organizational culture had a moderating role in organizational motivating factors. A total of 500 questionnaires were distributed online by Google Forms to the managers in 21 ministries in the local government in the Gaza Strip. The responses were analysed using the partial least squares approach. The results revealed that government strategy has an insignificant effect on government information technology innovativeness; however, management support and IT readiness have a positively significant effect. Moreover, the results showed that the moderating organizational culture was pronounced. Meanwhile, the moderating role was partially unsupported. These findings demonstrate how the organizational culture in governmental institutions may change the innovativeness motivations. It was importance of considering the views of the governmental institutions for the innovativeness to be done successfully.

**Keywords:** Information Technology Innovativeness, Resource-Based View, Innovation Diffusion, Organizational Factors

## **ACKNOWLEDGEMENT**

In the name of ALLAH, Most Gracious, Most Merciful, First and foremost, I thank God for giving me the strength, health, and wisdom to complete this thesis. I thank my supervisor, Dr. Abdul Manaf bin Bohari, for his support, guidance, and assistance throughout my PhD study. A special thank goes to the most important people in my life: To my parents, Riyad Lubbad and Haifaa Lubbad, their love and prayers have given me the strength to complete this study. And also a special thanks to all the respondents, who gave their valuable time to complete the online questioner. And I hereby acknowledge the support of my PhD study sponsor: Humanitarian Care Malaysia (MyCARE).



# TABLE OF CONTENTS

Title	Page
PERMISSION TO USE .....	iii
ABSTRAK .....	iv
ABSTRACT .....	v
ACKNOWLEDGEMENT .....	vi
TABLE OF CONTENTS .....	vii
LIST OF TABLES .....	xii
LIST OF FIGURES .....	xiv
LIST OF APPENDICES .....	xv
LIST OF ABBREVIATIONS .....	xvi
<b>CHAPTER ONE INTRODUCTION .....</b>	<b>1</b>
1.1 Introduction .....	1
1.2 Background of Study .....	2
1.2.1 Palestinian National Authority .....	5
1.2.1.1 Gaza strip governing structure .....	7
1.2.1.2 Gaza Strip local government .....	7
1.2.1.3 The local government in Gaza Strip structure .....	8
1.3 Problem Statement .....	9
1.4 Research Question .....	14
1.5 Research Objectives .....	15
1.6 Contribution of the study .....	17
1.6.1 Theoretical Contributions .....	18



1.6.1.1 Empirical Contribution.....	19
1.6.1.2 Conceptual Contribution .....	20
1.6.2 Practical Contributions.....	20
1.7 Scope of Study .....	21
1.8 Organization of Thesis .....	23
<b>CHAPTER TWO LITERATURE REVIEW .....</b>	<b>25</b>
2.1 Introduction.....	25
2.2 Terms and concept operations .....	25
2.2.1 Organization Innovativeness.....	25
2.2.1.1 Government Information Technology Innovativeness.....	26
2.2.2 Management support.....	26
2.2.3 Government Strategy .....	26
2.2.4 Technology Readiness .....	27
2.2.5 Organizational Culture.....	27
2.3 Definition of Innovation .....	27
2.3.1 Types of innovation .....	28
2.3.2 Phases of information technology innovation .....	29
2.4 What is Information Technology Innovativeness Research?.....	29
2.4.1 Overview of prior studies .....	33
2.4.1.1 Efficiency-choice (rational) perspective.....	34
2.4.1.2 Institutional perspective .....	40
2.4.1.3 Integrative perspective.....	41
2.4.1.4 Social exchange perspective.....	42
2.5 Underpinning Theories .....	46

2.5.1 Resource-based view .....	47
2.5.2 Contingency theory .....	50
2.5.3 Diffusion of innovation theory (DOI).....	51
2.5.3.1 Background to IT innovation adoption .....	51
2.5.4 TOE model.....	54
2.6 Elements for Government Information Technology Innovativeness.....	56
2.6.1.1 Management support .....	57
2.6.1.2 Standpoints on the impact of management support of information technology innovativeness .....	60
2.6.1.2.1 Management support deterministic perspective .....	61
2.6.1.2.2 Management support contingency perspective.....	62
2.6.1.2.3 Active management support perspective.....	63
2.6.1.3 Relationship between management support and information technology innovativeness .....	63
2.5.2. Relationship between information technology readiness and information technology innovativeness.....	65
2.6.1.4 Importance of information technology readiness .....	66
2.6.1.5 Cost and benefits effects of information technology innovativeness .....	68
2.6.1.6 The significance of technology benefits.....	70
2.6.2 Government strategy .....	71
2.6.2.1 Expressing strategies for government information technology innovativeness .....	72
2.6.2.1.1 Reason and result.....	72

2.6.2.2 Relationship between government strategy and information technology innovativeness .....	72
2.6.3 Organizational culture moderating effect .....	78
2.7 Conclusion .....	81
<b>CHAPTER THREE METHODOLOGY.....</b>	<b>82</b>
3.1 Introduction.....	82
3.2 Conceptual Framework.....	82
3.3 Development of Hypotheses .....	84
3.3.1 Management Support, Information technology readiness, Government Strategy and Government’s Information Technology Innovativeness .....	84
3.3.2 Organizational Culture and Government’s Information Technology Innovativeness .....	88
3.4 Research Design.....	90
3.4.1 Nature of the Study .....	91
3.4.2 Research Approach.....	91
3.4.3 Research Instrument .....	93
3.4.4 Unit of Analysis .....	93
3.4.5 Sampling Procedures .....	94
3.4.5.1 Population and Sample Frame.....	94
3.4.5.2 Sample of study .....	94
3.4.5.2.1 Sampling Technique .....	95
3.4.5.3 Data Collection Method .....	97
3.4.5.4 Measurements Scale .....	97
3.4.5.5 Questionnaire Design .....	98

3.4.6 Questionnaire Validation and Translation .....	99
3.4.7 Pilot Study.....	102
3.5 Data Collection .....	105
3.6 Questionnaire Design.....	110
3.6.1 Government Information Technology innovativeness .....	110
3.6.2 Management Support.....	113
3.6.3 Information Technology Readiness .....	115
3.6.4 Government Strategy .....	117
3.6.5 Organizational culture Measurement as moderating variable .....	119
3.6.6 Measurement.....	120
3.7 Data Analysis .....	123
3.7.1 Selection of Analysis Technique .....	123
3.7.2 Selection of SEM Approach .....	124
3.7.2.1 Research Goals .....	125
3.7.2.2 Model Complexity.....	128
3.7.2.3 Data Characteristics.....	128
3.7.2.4 Measurement Model.....	129
3.8 Conclusion .....	131
<b>CHAPTER FOUR DATA ANALYSIS .....</b>	<b>132</b>
4.1 Introduction.....	132
4.2 Descriptive Analysis .....	134
4.2.1 Respondents Demographic Data.....	134
4.2.2 Descriptive Analysis of Research Variables.....	139
4.2.2.1 Information technology innovativeness .....	140

4.2.2.2 Management Support .....	140
4.2.2.3 Information Technology Readiness.....	141
4.2.2.4 Government strategy .....	142
4.2.2.5 Organizational Culture .....	143
4.3 Data Screening.....	144
4.3.1 Missing Data and Data Entry Error Treatment.....	145
4.3.2 Outliers Identifications .....	146
4.3.3 Normality .....	147
4.3.4 Non-response Bias Assessment .....	148
4.3.5 Multicollinearity Test .....	152
4.3.6 Homoscedasticity.....	154
4.3.7 Linearity.....	154
4.4 Path Model Specification.....	155
4.4.1 Path Model Assessment.....	158
4.4.2 Measurement Model Evaluation.....	160
4.4.2.1.1 Path Coefficient and Significance Test ( $\beta$ ).....	161
4.4.2.1.2 Indicators and Composite Reliability .....	162
4.4.2.1.3 Convergent Validity .....	166
4.4.2.1.4 Discriminant Validity .....	167
4.4.3 Structure Model Assessment .....	173
4.4.3.1 The Main Effect Model .....	175
4.4.3.1.1 Multicollinearity .....	176
4.4.3.1.2 Determination Coefficient ( $R^2$ ) .....	176

4.4.3.1.3 The Predictive Relevance of the Structure Model ( $Q^2$ )	177
4.4.3.1.4 Effect Size ( $f^2$ )	178
4.4.3.2 The Interaction Effects	180
4.4.3.2.1 The Effect Size of Interaction Effect	184
4.4.3.3 Summary of Testing Hypotheses	185
4.5 Summary of the Chapter	188
<b>CHAPTER FIVE DISCUSSIONS AND RESULT CONCLUSION</b>	<b>189</b>
5.1 Introduction	189
5.2 Review of Study	189
5.3 Findings Discussion	191
5.3.1 The impact of management support	191
5.3.2 The impact of government strategy	192
5.3.1 The impact of information technology innovativeness	194
5.3.2 The moderating role of organizational culture	195
5.4 Implications of the Study	199
5.4.1 Managerial and Practical Implications	200
5.4.2 Theoretical Implications	201
5.5 Limitations and Future Research	204
5.6 Concluding Remarks	207
<b>REFERENCES</b>	<b>209</b>

## LIST OF TABLES

<b>Table</b>	<b>Page</b>
Table 1.1:Recapitulation of Problem Statement, Research Questions, and Research Objectives .....	16
Table 2.1: Underpinning Theories Used in Prior Studies .....	44
Table 2.2: Diffusion Innovation Elements .....	52
Table 3.1: Constructs' Cronbach's Alpha Values .....	104
Table 3.2: Summary of Data Collection and Response Rate.....	108
Table 3.3: Response Rate for Selected Studies in Gaza strip Context.....	109
Table 3.4: Response Rate in Selected Studies in information technology innovation Literature.....	110
Table 3.5: Items on Information Technology Innovativeness .....	113
Table 3.6: Items on Management Support.....	115
Table 3.7: Items on governmental Information technology readiness.....	117
Table 3.8: Items on Government Strategy .....	118
Table 3.9: Items on Organizational Culture.....	119
Table 3.10: Variables, Hypothesis, Items and related each Section. ....	122
Table 3.11: Rules of Thumb to Select SEM Approach .....	126
Table 4.1: Participants Demographics Information .....	135
Table 4.2: Participation of each Ministry.....	137
Table 4.3: Descriptive Analysis of the Constructs.....	139
Table 4.3: Descriptive Statistics for Perception of IT Innovativeness Intention. ....	140
Table 4.4: Descriptive Statistics for Perception of the Management Support. ....	141
Table 4.5: Descriptive Statistics for Perception of IT Readiness. ....	142

Table 4.6: Descriptive Statistics for Perception of Government Strategy .....	142
Table 4.7: Descriptive Statistics for Perception of Organizational Culture.....	143
Table 4.8: Descriptive Analysis of Early and Late Response.....	149
Table 4.9: Sample t-test of Equality.....	150
Table 4.10: Correlation Matrix of the Exogenous Latent Constructs .....	153
Table 4.11: Indicators Reliability.....	164
Table 4.12: Composite Reliability of the Underlining Constructs .....	165
Table 4.13: Average Variance Extracted (AVE) of Underlining Constructs .....	167
Table 4.14: AVE Square Root .....	169
Table 4.15: Cross Loading for All Indicators in the Sample .....	170
Table 4.16: Summary of Validity and Reliability Result .....	172
Table 4.17: Path Coefficients and Significant Level of the Structure Models .....	173
Table 4.18: Multicollinearity Assessments Using VIF .....	176
Table 4.19: The Exogenous Effect Size ( $f^2$ ) on the Information Technology Innovativeness.....	179
Table 4.20: Interaction Path Coefficients and Significant Level at the Model.....	181
Table 4.21 .....	185
The Effect Size.....	185
Table 4.22: Summary of Hypotheses Testing (Main Effects Model).....	186
Table 4.23: Summary of Hypotheses Testing (Interaction Effects Model).....	187

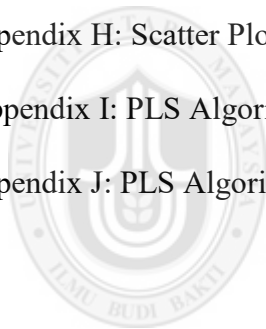


## LIST OF FIGURES

Figure	Page
Figure 2.1: Summary of Organizational Factors that Influence information technology innovativeness as Reported in Previous Research .....	46
Figure 3.1: Conceptual Framework .....	84
Figure 3.2: The Components of Research Design Section .....	90
Figure 4.1: The Flow of Analysis Using PLS-SEM .....	133
Figure 4.2: The Proposed Path Model .....	157
Figure 4.3: Path Model Assessments Guidelines.....	159
Source: Sarstedt et al. (2014) .....	159
Figure 4.4: Path Coefficients and Significant Level of Structure Model.....	175
Figure 4.5: Formula for Effect Size ( $f^2$ ) Calculation .....	179
Figure 4.6: The Interaction Effect between Government Strategy (GS) and Organizational Culture (OC) in the Model. ....	182
Figure 4.7: The Interaction Effect between Management Support (MS) and Organizational Culture (OC).....	183
Figure 4.8: the Interaction Effect between IT Readiness (ITR) and Organizational Culture (OC). ....	184

## LIST OF APPENDICES

Appendix A: Research English, Online Arabic Questionnaire.....	246
Appendix B: Distribution for managers at the local government in Gaza strip Palestinian ministries regarding to Grade .....	264
Appendix C: Multivariate Outliers .....	266
Appendix D: Z scores for items that have influencing values .....	268
Appendix E: Skewness and kurtosis test .....	279
Appendix F: Frequency histograms .....	280
Appendix G: Scatter plot diagram of standardized.....	285
Appendix H: Scatter Plot Linearity Test.....	289
Appendix I: PLS Algorithm Graph.....	289
Appendix J: PLS Algorithm with Moderation .....	289



UUM  
Universiti Utara Malaysia

## LIST OF ABBREVIATIONS

<b>AVE</b>	Average Variance Extracted
<b>B2BEC</b>	Business to Business Electronic Commerce
<b>CBSEM</b>	Covariance-Based Structure Equation Modeling
<b>DOI</b>	Diffusion of innovation
<b>GDP</b>	Gross Domestic Product
<b>HOC</b>	Higher-Order Construct
<b>ICT</b>	Information Communication Technology
<b>IS</b>	Information System
<b>IOS</b>	inter-organization system
<b>MOICT</b>	Ministry of Information and Communications Technology
<b>MTIT</b>	Ministry of Telecommunications and Information Technology
<b>NGOs</b>	A non-governmental organization
<b>PCBS</b>	Palestinian Central Bureau of Statistics
<b>PECDAR</b>	Palestinian Economic Council for Development and Reconstruction
<b>PhD</b>	Doctor of Philosophy
<b>PLC</b>	Palestinian Liberation council
<b>PLS</b>	Partial least square
<b>PNA</b>	Palestinian National Authority
<b>PS</b>	public sector
<b>PTITC</b>	Palestine Trade information technology Center

<b>R<sup>2</sup></b>	R-squared values
<b>R&amp;D</b>	Research and Development
<b>RAT</b>	Reasoned Action Theory
<b>RBV</b>	Resource-based view
<b>RDT</b>	Resource Dependence Theory
<b>SEM</b>	Structure Equation Modeling
<b>SMB</b>	Small and Medium-Sized Corporation
<b>SPSS</b>	Statistical Package for Social Sciences
<b>TAM</b>	Technology Acceptance Model
<b>TMS</b>	Top Management Support
<b>TOE</b>	Technological, Organizational, and Environmental
<b>TPB</b>	Theory of Planned Behavior
<b>UTAUT</b>	Unified Theory of Acceptance and Use of Technology
<b>VB-SEM</b>	Variance-based Structure Equation Modeling
<b>WBG</b>	West bank and Gaza strip

## CHAPTER ONE

### INTRODUCTION

#### 1.1 Introduction

Today, innovation is extending the research process and is considered one of the basics in institutions and organizations. According to Cooper and Zmud (1990) and Davenport (2013), institutions pay a lot of attention to the innovation implementation process in order to develop their work. Davenport (2013) describes innovation as the best way for institutions to continue to succeed.

Innovation derives from the Latin term *Novus*, defined as the “introduction of something new” or a fresh idea, technique or stratagem (Tornatzky, Fleischer, & Chakrabarti, 2000). In this research, innovation refers to information technology innovation as opposed to any other form of innovation. Amongst the diversity of definitions, government information technology innovativeness is reflected as a process wherein knowledge, technology and systems are established in the governmental working process. This process is affected by management support, information technology readiness and government strategy, by studying the interrelations between these variables.

This chapter gives an overview of the background to the study, the problem statement, the research question and research objective, the scope of the work, the operational definitions used in this study and the organization of the study.

The contents of  
the thesis is for  
internal user  
only

## REFERENCES

- Abdul Hameed, M., & Counsell, S. (2012). Assessing the influence of environmental and CEO characteristics for adoption of information technology in organizations. *Journal of technology management & innovation*, 7(1), 64-84.
- Agbim, K. C. (2013). The relative contribution of management skills to entrepreneurial success: A survey of small and medium enterprises (SMEs) in the trade sector. *International Organization of Scientific Research Journal of Business and Management*, 7(1), 08-16.
- Agranoff, Robert Mcguire, & Michael. (2004). Collaborative public management: New strategies for local governments: Georgetown University Press.
- Ahmad, S. Z., Abu Bakar, A. R., Faziharudean, T. M., & Mohamad Zaki, K. A. (2015). An empirical study of factors affecting e-commerce adoption among small-and medium-sized enterprises in a developing country: Evidence from Malaysia. *Information Technology for Development*, 21(4), 555-572.
- Aiken, L. S., West, S. G., & Reno, R. R. (1991). Multiple regression: Testing and interpreting interactions: Sage.
- Akter, S., D'Ambra, J., & Ray, P. (2011). Trustworthiness in mHealth information services: an assessment of a hierarchical model with mediating and moderating effects using partial least squares (PLS). *Journal of the American Society for Information Science and Technology*, 62(1), 100-116.
- Al Shaar, E. M., Khattab, S. A., Alkaied, R. N., & Manna, A. Q. (2015). The Effect of Top Management Support on Innovation: the Mediating Role of Synergy Between Organizational Structure and Information Technology. *International Review of Management and Business Research*, 4(2), 499.
- Alatar. (2012). The extent of the practice of top management support and its affect to the workers innovation. *islamic university of Gaza*, 65(25).
- Alavi, M., & Leidner, D. E. (2001). Review: Knowledge management and knowledge management systems: Conceptual foundations and research issues. *MIS quarterly*, 107-136.
- Alemeye, F., & Getahun, F. (2015). Cloud readiness assessment framework and recommendation system. Paper presented at the AFRICON, 2015.
- Al-Hakim, L., Abdullah, N. A. H. N., & Ng, E. (2012). The effect of inter-organization trust and dependency on e-procurement adoption: A case of

- Malaysian manufacturers. *Journal of Electronic Commerce in Organizations (JECO)*, 10(2), 40-60.
- Al-Htaybat, K. A., Abdulrahman, N. I., & Awad, A. M. (2013). Model for the Adoption of Smart Mobile Devices in Corporate Financial Reporting. *International Journal of Business and Management*, 8(24), p1.
- Ali, M., Kurnia, S., & Johnston, R. B. (2009). Investigating IOS adoption maturity using a dyadic approach. *International Journal of e-Collaboration*, 5(2), 43.
- Ali, Mazen Kurnia, Sherah Johnston, & Robert. (2008). A Dyadic Model of Interorganizational Systems (IOS) Adoption Maturity. Paper presented at the hiess.
- Ali, Syaiful Green, & Peter. (2012). Effective information technology (IT) governance mechanisms: An IT outsourcing perspective. *Information Systems Frontiers*, 14(2), 179-193.
- Alisawi, O. (2014). Future risks to the government in Gaza. *Alaqa Chanel*.
- Al-Madhoun, M. Z. (2007). Managerial Obstacles Facing the Gaza Seaport Project. Islamic University-Gaza.
- Almoawi, A. R. N. A. (2011). E-commerce adoption among small and medium enterprises in Saudi Arabia. *Universiti Utara Malaysia*.
- Al-Odat, A. M. T. (2013). The Adoption of data mining technology within accounting information systems in publicly listed companies in Jordan. *University of Tasmania*.
- Al-Qirim, N. (2007). The adoption and diffusion of e-commerce in developing countries: The case of an NGO in Jordan. *Information Technology for Development*, 13(2), 107-131.
- Al-Qirim, N. (2008). The adoption of eCommerce communications and applications technologies in small businesses in New Zealand. *Electronic Commerce Research and Applications*, 6(4), 462-473.
- Alsaad, A., Mohamad, R., & Ismail, N. A. (2015). Perceived Desirability and Firm's Intention to Adopt Business to Business E-Commerce: A Test of Second-Order Construct. *Advanced Science Letters*, 21(6), 2028-2032.
- Ang, S., & Straub, D. W. (1998). Production and transaction economies and IS outsourcing: A study of the U.S. banking industry. *MIS quarterly*, 22(4), 535-552.
- Angst, C. M., Agarwal, R., Sambamurthy, V., & Kelley, K. (2010). Social contagion and information technology diffusion: the adoption of electronic medical records in US hospitals. *Management science*, 56(8), 1219-1241.



- Ansari, S. M., Fiss, P. C., & Zajac, E. J. (2010). Made to fit: How practices vary as they diffuse. *Academy of Management Review*, 35(1), 67-92.
- Aragón-Correa, J. A., García-Morales, V. J., & Córdón-Pozo, E. (2007). Leadership and organizational learning's role on innovation and performance: Lessons from Spain. *Industrial marketing management*, 36(3), 349-359.
- Araj, T. A. (2011). From services to ideological formation: Building community agency in Palestine. University of Illinois at Urbana-Champaign.
- Armstrong, J. S., & Overton, T. S. (1977). Estimating nonresponse bias in mail surveys. *Journal of marketing research*, 396-402.
- Arpaci, I., Yardimci, Y. C., Ozkan, S., & Turetken, O. (2012). Organizational adoption of information technologies: A literature review. *International Journal of eBusiness and eGovernment Studies*, 4(2), 37-50.
- Audretsch, D. B. (2004). Sustaining innovation and growth: Public policy support for entrepreneurship. *Industry and Innovation*, 11(3), 167-191.
- Ayyad, A., & Pym, A. (2012). Translator Interventions in Middle-East Peace Initiatives. Detours in the Roadmap? Discourses of Translation. *Festschrift in Honour of Christina Schäffner*, 83-100.
- Bagozzi, R. P., & Yi, Y. (2012). Specification, evaluation, and interpretation of structural equation models. *Journal of the Academy of Marketing Science*, 40(1), 8-34.
- Baker, J. (2012). The technology–organization–environment framework Information systems theory (pp. 231-245): Springer.
- Barney, J. (1991). Firm resources and sustained competitive advantage. *Journal of management*, 17(1), 99-120.
- Baron, R. M., & Kenny, D. A. (1986). The moderator–mediator variable distinction in social psychological research: Conceptual, strategic, and statistical considerations. *Journal of personality and social psychology*, 51(6), 1173.
- Barrett, M. I., Heracleous, L., & Walsham, G. (2013). A Rhetorical Approach to IT Diffusion: Reconceptualizing the Ideology-Framing Relationship in Computerization Movements. *MIS quarterly*, 37(1), 201-220.
- Basaglia, S., Caporarello, L., Magni, M., & Pennarola, F. (2009). Environmental and organizational drivers influencing the adoption of VoIP. *Information Systems and E-Business Management*, 7(1), 103-118.
- Beatty, R. C., Shim, J., & Jones, M. C. (2001). Factors influencing corporate web site adoption: a time-based assessment. *Information & Management*, 38(6), 337-354.

- Becker, J.-M., Klein, K., & Wetzels, M. (2012). Hierarchical latent variable models in PLS-SEM: guidelines for using reflective-formative type models. *Long Range Planning*, 45(5), 359-394.
- Bell, R. L., & Roebuck, D. (2015). An Increasing Usefulness for Managerial Communication Research on the Main Topics of Management. Available at SSRN 2552340.
- Berg, A. M. (2014). 7 Organizing for Innovation in the Public Sector. *Framing Innovation in Public Service Sectors*, 30, 130.
- Berti, B. (2015). Non-State Actors as Providers of Governance: The Hamas Government in Gaza between Effective Sovereignty, Centralized Authority, and Resistance. *The Middle East Journal*, 69(1), 9-31.
- Bharadwaj, A. S., Sambamurthy, V., & Zmud, R. W. (1999). IT capabilities: theoretical perspectives and empirical operationalization. Paper presented at the Proceedings of the 20th international conference on Information Systems.
- Blomström, M., Globerman, S., & Kokko, A. (2001). The determinants of host country spillovers from foreign direct investment: review and synthesis of the literature. *Inward investment, technological change and growth*, 1, 34-65.
- Bockarova, M. (2014). On the Implementation of Technology in Education Pedagogy and Edusemiotics (pp. 69-87): Springer.
- Bonina, C. (2012). On public values and information technology in government: a critical discourse analysis of trade regulations in Mexico. The London School of Economics and Political Science (LSE).
- Boomsma, A., & Hoogland, J. J. (2001). The robustness of LISREL modeling revisited. *Structural equation models: Present and future. A Festschrift in honor of Karl Jöreskog*, 139-168.
- Boonstra, A., & De Vries, J. (2005). Analyzing inter-organizational systems from a power and interest perspective. *International Journal of Information Management*, 25(6), 485-501.
- Boonstra, A., & de Vries, J. (2008). Managing stakeholders around inter-organizational systems: A diagnostic approach. *The Journal of Strategic Information Systems*, 17(3), 190-201.
- Bose, R., & Luo, X. (2011). Integrative framework for assessing firms' potential to undertake Green IT initiatives via virtualization—A theoretical perspective. *The Journal of Strategic Information Systems*, 20(1), 38-54.
- Bowen, F. E., Rostami, M., & Steel, P. (2010). Timing is everything: A meta-analysis of the relationships between organizational performance and innovation. *Journal of Business research*, 63(11), 1179-1185.

- Brislin, R. (1986). The wording and translation of research instruments. In WJ Lonner 8: J. W. Berry.
- Burns, T. E., & Stalker, G. M. (1961). The management of innovation. University of Illinois at Urbana-Champaign's Academy for Entrepreneurial Leadership Historical Research Reference in Entrepreneurship.
- Caldeira, M. M., & Ward, J. M. (2003). Using resource-based theory to interpret the successful adoption and use of information systems and technology in manufacturing small and medium-sized enterprises. *European Journal of Information Systems*, 12(2), 127-141.
- Cao, Q., Gan, Q., & Thompson, M. A. (2013). Organizational adoption of supply chain management system: A multi-theoretic investigation. *Decision Support Systems*, 55(3), 720-727.
- Carano, K., Stuckart, D., & Whittaker, E. (2013). The Potential of Online Communication Tools for Global Awareness: A Case Study of US PreService Teachers Skype Experiences with Gaza Residents. Paper presented at the Society for Information Technology & Teacher Education International Conference.
- Carayannis, E., & Sagi, J. (2001). "New" vs. "old" economy: insights on competitiveness in the global IT industry. *Technovation*, 21(8), 501-514.
- Carlo, J. L., Gaskin, J., Lyytinen, K., & Rose, G. M. (2014). Early vs. late adoption of radical information technology innovations across software development organizations: an extension of the disruptive information technology innovation model. *Information systems journal*, 24(6), 537-569.
- Carter, Lemuria Bélanger, & France. (2005). The utilization of e-government services: citizen trust, innovation and acceptance factors\*. *Information systems journal*, 15(1), 5-25.
- Carter, M., Wright, R., Thatcher, J. B., & Klein, R. (2014). Understanding online customers' ties to merchants: the moderating influence of trust on the relationship between switching costs and e-loyalty. *European Journal of Information Systems*, 23(2), 185-204.
- Carter, Richard Strader, Troy Rozycki, John Root, & Thomas. (2015). Cost Structures of Information Technology Products and Digital Products and Services Firms: Implications for Financial Analysis. *Journal of the Midwest Association for Information Systems (JMWAIS)*, 1(1), 2.
- Chahine, S., & Goergen, M. (2013). The effects of management-board ties on IPO performance. *Journal of Corporate Finance*, 21, 153-179.

- Chan, F. T., & Chong, A. Y. (2012). A SEM–neural network approach for understanding determinants of interorganizational system standard adoption and performances. *Decision Support Systems*, 54(1), 621-630.
- Chan, F. T., Chnong, A. Y.-L., & Darmawan, N. (2012). Relationships between Knowledge Management and C-Commerce Adoption: an Empirical Analysis. *International e-Journal of Business & Technology Leadership*, 1(1).
- Chan, F. T., Chong, A. Y.-L., & Zhou, L. (2012). An empirical investigation of factors affecting e-collaboration diffusion in SMEs. *International Journal of Production Economics*, 138(2), 329-344.
- Chandiwana, T. (2013). An assessment of citizen benefits of enterprise resource planning systems in municipalities.
- Chatterjee, S., & Yilmaz, M. R. (1992). Chaos, fractals and statistics. *Statistical Science*, 49-68.
- Chau, P. Y. (2001). Inhibitors to EDI Adoption in Small Businesses: An Empirical Investigation. *J. Electron. Commerce Res.*, 2(2), 78-88.
- Chen, & Chung. (2007). Information technology, organizational structure, and new product development---the mediating effect of cross-functional team interaction. *Engineering Management, IEEE Transactions on*, 54(4), 687-698.
- Chen, ChenYuan Yang, YiFeng Chen, Cheng Chen, Lien Chen, & Hao, T. (2010). Linking the balanced scorecard (BSC) to business management performance: A preliminary concept of fit theory for navigation science and management. *International Journal of the Physical Sciences*, 5(8), 1296-10305.
- Chen, Guoquan Tjosvold, Dean Liu, & Chunhong. (2006). Cooperative Goals, Leader People and Productivity Values: Their Contribution to Top Management Teams in China\*. *Journal of Management Studies*, 43(5), 1177-1200.
- Chen, Liang Holsapple, & Clyde. (2013). E-business adoption research: state of the art. *Journal of Electronic Commerce Research*, 14(3), 261.
- Cheng, H.-L. (2012). Effect of Organizational Politics on Nondominant Firms From Interorganizational Learning to Intraorganizational Learning. *The Journal of Applied Behavioral Science*, 48(4), 463-494.
- Chin, W. W. (2010). How to write up and report PLS analyses *Handbook of partial least squares* (pp. 655-690): Springer.
- Chin, W. W., & Newsted, P. R. (1999). Structural equation modeling analysis with small samples using partial least squares.

- Cho, I., & Kim, Y.-G. (2002). Critical Factors for Assimilation of Object-Oriented Programming Languages. *Journal of Management Information Systems*, 18(3), 125-156.
- Chong, A. Y.-L., Chan, F. T., Goh, M., & Tiwari, M. (2013). Do interorganisational relationships and knowledge-management practices enhance collaborative commerce adoption? *International Journal of Production Research*, 51(7), 2006-2018.
- Chong, A. Y.-L., Lin, B., Ooi, K.-B., & Raman, M. (2009). Factors affecting the adoption level of c-commerce: An empirical study. *Journal of Computer Information Systems*, 50(2), 13-22.
- Chwelos, P., Benbasat, I., & Dexter, A. S. (2001). Research report: Empirical test of an EDI adoption model. *Information systems research*, 12(3), 304-321.
- Claycomb, C., Iyer, K., & Germain, R. (2005). Predicting the level of B2B e-commerce in industrial organizations. *Industrial marketing management*, 34(3), 221-234.
- Claypool, A. L. (2013). State 194: Assessing the Institutional Capacity of the Palestinian Authority as the Foundation for an Independent State.
- Clayton, T., Spinardi, G., & Williams, R. (2014). Policies for cleaner technology: a new agenda for government and industry: Routledge.
- Cohen, J. (1988). *Statistical power analysis for the behavioral sciences*. (1st ed., reprinting) New York: Academic Press.
- Colecchia, A., & Schreyer, P. (2002). ICT investment and economic growth in the 1990s: is the United States a unique case?: a comparative study of nine OECD countries. *Review of Economic Dynamics*, 5(2), 408-442.
- Collins, P. A. (2011). *Cooperative Efforts and Collateral Effects: The Cost-Benefit Analysis of a Statewide Substance Abuse Treatment System*. Washington State University.
- Conner, M., Sandberg, T., McMillan, B., & Higgins, A. (2006). Role of anticipated regret, intentions and intention stability in adolescent smoking initiation. *British Journal of Health Psychology*, 11(1), 85-101.
- Cooper, R. B., & Zmud, R. W. (1990). Information technology implementation research: a technological diffusion approach. *Management science*, 36(2), 123-139.
- Cramton, C. D. (2001). The mutual knowledge problem and its consequences for dispersed collaboration. *Organization science*, 12(3), 346-371.

- Crowder, M. (2013). Decision-making in practice: The use of cognitive heuristics by senior managers.
- Cummings, W. H., & Venkatesan, M. (1976). Cognitive dissonance and consumer behavior: A review of the evidence. *Journal of marketing research*, 303-308.
- Damanpour, F., & Aravind, D. (2012). Managerial innovation: Conceptions, processes, and antecedents. *Management and Organization Review*, 8(2), 423-454.
- Damanpour, F., & Schneider, M. (2006). Phases of the adoption of innovation in organizations: Effects of environment, organization and top Managers1. *British Journal of Management*, 17(3), 215-236.
- Damanpour, F., & Schneider, M. (2009). Characteristics of innovation and innovation adoption in public organizations: Assessing the role of managers. *Journal of public administration research and theory*, 19(3), 495-522.
- Davcik, & Nebojsa. (2014). The use and misuse of structural equation modeling in management research: A review and critique. *Journal of Advances in Management Research*, 11(1), 47-81.
- Davenport, T. H. (2013). *Process innovation: reengineering work through information technology*: Harvard Business Press.
- De La Potterie, B. V. P., & Lichtenberg, F. (2001). Does foreign direct investment transfer technology across borders? *Review of economics and statistics*, 83(3), 490-497.
- Dedrick, J., & West, J. (2003). Why firms adopt open source platforms: a grounded theory of innovation and standards adoption. Paper presented at the Proceedings of the workshop on standard making: A critical research frontier for information systems.
- Dehning, B., Richardson, V. J., & Zmud, R. W. (2003). The value relevance of announcements of transformational information technology investments. *MIS quarterly*, 637-656.
- Delery, J. E., & Doty, D. H. (1996). Modes of theorizing in strategic human resource management: Tests of universalistic, contingency, and configurational performance predictions. *Academy of Management Journal*, 39(4), 802-835.
- Denti, L., & Hemlin, S. (2012). Leadership and innovation in organizations: A systematic review of factors that mediate or moderate the relationship. *International Journal of Innovation Management*, 16(03), 1240007.
- Deshpandé, R., Farley, J. U., & Webster Jr, F. E. (1993). Corporate culture, customer orientation, and innovativeness in Japanese firms: a quadrad analysis. *The Journal of Marketing*, 23-37.

- Diamantopoulos, A., Riefler, P., & Roth, K. P. (2008). Advancing formative measurement models. *Journal of Business research*, 61(12), 1203-1218.
- Dillman, D. A. (2007). *Mail and internet surveys: The tailored design*. Hoboken, NJ.: John Wiley.
- Dillman, D. A. (2011). *Mail and Internet surveys: The tailored design method--2007 Update with new Internet, visual, and mixed-mode guide*: John Wiley & Sons.
- Dillman, D. A., Smyth, J. D., & Christian, L. M. (2014). *Internet, phone, mail, and mixed-mode surveys: the tailored design method*: John Wiley & Sons.
- Dimaggio, P. P., Walter. (1983). The iron cage revisited: Collective rationality and institutional isomorphism in organizational fields. *American Sociological Review*, 48(2), 147-160.
- Doherty, C. A. (2013). Examining accounting and stock market measures in evaluating the impact of returns on investments in information technology on corporation performances. ARGOSY UNIVERSITY/PHOENIX.
- Dong, L. (2001). Modeling top management influence on ES implementation. *Business Process Management Journal*, 7(3), 243-250.
- Donnelly, J., Gibson, J. L., & Ivancevich, J. M. (2007). *Fundamentals of Management: Functions. Behavior, Models* (Austin, Texas: Business Publications, 1971).
- Douglas, S. P., & Craig, C. S. (1997). The changing dynamic of consumer behavior: implications for cross-cultural research. *International Journal of Research in Marketing*, 14(4), 379-395.
- Dubaik, A. A. (2015). The Role of Islamic University of Gaza in Discovering and Investing in Innovative Employees in the Field of Information Technology. *islamic university of Gaza*, 25(36).
- Duhamel, F., Gutierrez-Martinez, I., Picazo-Vela, S., & Luna-Reyes, L. (2014). IT outsourcing in the public sector: a conceptual model. *Transforming Government: People, Process and Policy*, 8(1), 8-27.
- Dunleavy, P., Margetts, H., Bastow, S., & Tinkler, J. (2006). New public management is dead—long live digital-era governance. *Journal of public administration research and theory*, 16(3), 467-494.
- Dutta, A., Roy, R., & Seetharaman, P. (2013). Course management system adoption and usage: A process theoretic perspective. *Computers in Human Behavior*, 29(6), 2535-2545.

- Dyerson, R., Spinelli, R., & Harindranath, G. (2016). Revisiting IT readiness: an approach for small firms. *Industrial Management & Data Systems*, 116(3), 546-563.
- Edwards, J. R., & Lambert, L. S. (2007). Methods for integrating moderation and mediation: a general analytical framework using moderated path analysis. *Psychological methods*, 12(1), 1.
- Elbanna, A. (2013). Top management support in multiple-project environments: an in-practice view. *European Journal of Information Systems*, 22(3), 278-294.
- Elenkov, D. S., Judge, W., & Wright, P. (2005). Strategic leadership and executive innovation influence: An international multi-cluster comparative study. *Strategic management journal*, 26(7), 665-682.
- El-Ghorra, M. h. d. (2011). the influence of knowledge sharing on the level of innovation" a field study for managers at the palestinian ministries in the gaza strip. *islamic university of Gaza*, 326(23).
- El-Naby, N. R. A., & Ashour, Y. H. (2015). Prioritizing Critical Success Factors for Incubated Information and Communications Technology Enterprises in Gaza Using Analytical Hierarchy Process (AHP).
- Enshassi, A., Mohamed, S., & Abushaban, S. (2009). Factors affecting the performance of construction projects in the Gaza strip. *Journal of civil engineering and management*, 15(3), 269-280.
- Eom, S. J. (2014). Improving Governmental Transparency in Korea: Toward Institutionalized and ICT-Enabled Transparency. *The Korean Journal of Policy Studies*, 29(1), 69-100.
- Etkes, H., & Zimring, A. (2015). When trade stops: Lessons from the Gaza blockade 2007–2010. *Journal of International economics*, 95(1), 16-27.
- Fairbank, J. F., Labianca, G. J., Steensma, H. K., & Metters, R. (2006). Information Processing Design Choices, Strategy, and Risk Management Performance. *Journal of Management Information Systems*, 23(1), 293-319.
- Fen, L. H. (2013). Examining the factors influencing knowledge management system adoption and continuance intention. *Knowledge Management Research & Practice*, 11(4), 389-404.
- Ferlie, E., Musselin, C., & Andresani, G. (2008). The steering of higher education systems: A public management perspective. *Higher education*, 56(3), 325-348.
- Ferro, E., & Dadayan, L. (2006). Can government be a good eBay? The use of online auctions in the sale of surplus property. Paper presented at the System Sciences, 2006. HICSS'06. Proceedings of the 39th Annual Hawaii International Conference on.



- Fichman, R. G. (2004). Going beyond the dominant paradigm for information technology innovation research: Emerging concepts and methods. *Journal of the association for information systems*, 5(8), 11.
- Fichman, R. G., Dos Santos, B. L., & Zheng, Z. (2014). Digital Innovation as a Fundamental and Powerful Concept in the Information Systems Curriculum. *MIS quarterly*, 38(2), 329-343.
- Fink, A. (2012). *How to Conduct Surveys: A Step-by-Step Guide: A Step-by-Step Guide*: Sage Publications.
- Foddy, W. (1994). *Constructing questions for interviews and questionnaires: theory and practice in social research*: Cambridge university press.
- Fornell, C., & Larcker, D. F. (1981). Structural equation models with unobservable variables and measurement error: Algebra and statistics. *Journal of marketing research*, 382-388.
- Forsyth, B. H., Kudela, M. S., Levin, K., Lawrence, D., & Willis, G. B. (2007). Methods for translating an English-language survey questionnaire on tobacco use into Mandarin, Cantonese, Korean, and Vietnamese. *Field Methods*, 19(3), 264-283.
- Foss, N. J. (1998). The resource-based perspective: an assessment and diagnosis of problems. *Scandinavian Journal of management*, 14(3), 133-149.
- Freeman, C., & Soete, L. (1997). *The economics of industrial innovation*: Psychology Press.
- Friend, J., & Jessop, N. (2013). *Local Government and Strategic Choice (Routledge Revivals): An Operational Research Approach to the Processes of Public Planning*: Routledge.
- Furman, J. L., Porter, M. E., & Stern, S. (2002). The determinants of national innovative capacity. *Research Policy*, 31(6), 899-933.
- Galliers, R. (1992). *Information systems research: Issues, methods and practical guidelines*: Blackwell Scientific.
- Gamal Aboelmaged, M. (2010). Predicting e-procurement adoption in a developing country: an empirical integration of technology acceptance model and theory of planned behaviour. *Industrial Management & Data Systems*, 110(3), 392-414.
- Gangwar, H., Date, H., & Ramaswamy, R. (2015). Understanding determinants of cloud computing adoption using an integrated TAM-TOE model. *Journal of Enterprise Information Management*, 28(1), 107-130.

- Gao, P. (2015). Government in the catching-up of technology innovation: Case of administrative intervention in China. *Technological Forecasting and Social Change*.
- Garnett, J. L., Marlowe, J., & Pandey, S. K. (2008). Penetrating the performance predicament: communication as a mediator or moderator of organizational culture's impact on public organizational performance. *Public administration review*, 68(2), 266-281.
- Garson, D. (2016). *Partial least squares: Regression and structural equation model*. G. David Garson and Statistical Associates Publishing
- Garson, G. D. (2012). *Testing statistical assumptions*. Asheboro, NC: Statistical Associates Publishing.
- Gatautis, R. (2015). The impact of ICT on public and private sectors in Lithuania. *Engineering Economics*, 59(4).
- Gefen, D., Straub, D. W., & Rigdon, E. E. (2011). An update and extension to SEM guidelines for administrative and social science research. *Management Information Systems Quarterly*, 35(2), iii-xiv.
- Gefen, D., Straub, D., & Boudreau, M.-C. (2000). Structural equation modeling and regression: Guidelines for research practice. *Communications of the association for information systems*, 4(1), 7.
- Gelvin, J. L. (2014). *The Israel-Palestine conflict: one hundred years of war*: Cambridge University Press.
- Gerst, K. J. (2011). Evaluating the impact of government energy R&D investments through a multi-attribute utility-based decision tool. *Massachusetts Institute of Technology*.
- Ghobakhloo, M., Arias-Aranda, D., & Benitez-Amado, J. (2011). Adoption of e-commerce applications in SMEs. *Industrial Management & Data Systems*, 111(8), 1238-1269.
- Ghobakhloo, M., Hong, T. S., Sabouri, M. S., & Zulkifli, N. (2012). Strategies for successful information technology adoption in small and medium-sized enterprises. *Information*, 3(1), 36-67.
- Gibbs, J. L., & Kraemer, K. L. (2004). A cross-country investigation of the determinants of scope of e-commerce use: An institutional approach. *Electronic markets*, 14(2), 124-137.
- Gillespie, K., Sayre, E., & Riddle, L. (2001). Palestinian interest in homeland investment. *The Middle East Journal*, 237-255.

- Gold, A. H., Malhotra, A., & Segars, A. H. (2001). Knowledge Management: An Organizational Capabilities Perspective. *Journal of Management Information Systems*, 18(1), 185-214.
- Gonzalez, J. M. (2015). Transformative education for sustainability leadership: identifying and addressing the challenges of mobilizing change.
- Goodhue, Dale Lewis, William Thompson, & Ron. (2012). Does PLS have advantages for small sample size or non-normal data? *MIS quarterly*, 36(3), 891-1001.
- Goodhue, Dale Lewis, William Thompson, & Ronald. (2007). Research note-statistical power in analyzing interaction effects: Questioning the advantage of PLS with product indicators. *Information systems research*, 18(2), 211-227.
- Goodhue, Dale Thompson, & Ronald. (1995). Task-technology fit and individual performance. *MIS quarterly*, 213-236.
- Goodman, P. S., & Darr, E. D. (1998). Computer-Aided Systems and Communities: Mechanisms for Organizational Learning in Distributed Environments. *MIS quarterly*, 22(4), 417-440.
- Gopalakrishnan, S., & Damanpour, F. (1997). A review of innovation research in economics, sociology and technology management. *Omega*, 25(1), 15-28.
- Gordon, K. (2014). The use of mobile technology in professional planning and local government practice.
- Grandón, E. E., Nasco, S. A., & Mykytyn, P. P. (2011). Comparing theories to explain e-commerce adoption. *Journal of Business research*, 64(3), 292-298.
- Grant, R. M. (2006). Toward a knowledge-based theory of the firm. *Strategic management journal*, 17(S2), 109-122.
- Greening, D. W., & Gray, B. (1994). Testing a model of organizational response to social and political issues. *Academy of Management Journal*, 37(3), 467-498.
- Grover, V., & Saeed, K. A. (2007). The impact of product, market, and relationship characteristics on interorganizational system integration in manufacturer-supplier dyads. *Journal of Management Information Systems*, 23(4), 185-216.
- Guerra, J. M., Martínez, I., Munduate, L., & Medina, F. J. (2005). A contingency perspective on the study of the consequences of conflict types: The role of organizational culture. *European Journal of Work and Organizational Psychology*, 14(2), 157-176.
- Haaretz. (2013). Palestinian Authority officially changes name to 'State of Palestine. Haaretz Daily Newspaper.

- Hair Jr, J. F., & Hult, G. T. M. (2017). A primer on partial least squares structural equation modeling (PLS-SEM). Sage Publications.
- Hair Jr, Joe Sarstedt, Marko Hopkins, Luca Kuppelwieser, & Volker. (2014). Partial least squares structural equation modeling (PLS-SEM) An emerging tool in business research. *European Business Review*, 26(2), 106-121.
- Hair Jr, Joe Sarstedt, Marko Hopkins, Lucas Kuppelwieser, & Volker. (2014). Partial least squares structural equation modeling (PLS-SEM): an emerging tool in business research| NOVA. The University of Newcastle's Digital Repository.
- Hair Jr, Joseph Wolfenbarger, Mary Money, Arthur Samouel, Phillip Page, & Michael. (2015). *Essentials of business research methods*: Routledge.
- Hair, J. F. (2007). *Research methods for business*.
- Hair, J. F. (2010). *Multivariate data analysis*.
- Hair, J. F., Black, W. C., Babin, B. J., Anderson, R. E., & Tatham, R. L. (2006). *Multivariate data analysis (Vol. 6)*: Pearson Prentice Hall Upper Saddle River, NJ.
- Hair, J. F., Ringle, C. M., & Sarstedt, M. (2011). PLS-SEM: Indeed a silver bullet. *Journal of Marketing theory and Practice*, 19(2), 139-152.
- Hair, J. F., Sarstedt, M., Ringle, C. M., & Mena, J. A. (2012). An assessment of the use of partial least squares structural equation modeling in marketing research. *Journal of the Academy of Marketing Science*, 40(3), 414-433.
- Hamada, I. j. (2014). the role of electronic transaction in developing the local government performance. [theses]. Islamic university of Gaza.
- Hamdan, M., Defever, M., & Abdeen, Z. (2003). Organizing health care within political turmoil: the Palestinian case. *The International journal of health planning and management*, 18(1), 63-87.
- Hamdoana, R. (2010). *The Effects of the Organizational Climate on the Workers Creativity at AL- Shifa Medical Compound*. islamic university of Gaza, 58(20).
- Hameed, M. A., Counsell, S., & Swift, S. (2012). A conceptual model for the process of IT innovation adoption in organizations. *Journal of Engineering and Technology Management*, 29(3), 358-390.
- Harris, R. W., & Davison, R. (1999). Anxiety and involvement: Cultural dimensions of attitudes toward computers in developing societies. *Journal of Global Information Management (JGIM)*, 7(1), 26-38.
- Hart, Paul Jones, Professor Gary Packham Saunders, & Carol. (1998). *Emerging electronic partnerships: antecedents and dimensions of EDI use from the*

- supplier's perspective. *Journal of Management Information Systems*, 14(4), 87-111.
- Hart, Paul Saunders, & Carol. (1997). Power and trust: Critical factors in the adoption and use of electronic data interchange. *Organization science*, 8(1), 23-42.
- Hassan, A. M., El-Essy, Maysara. (2014). Towards Sustainable Urban Livelihoods and Poverty Reduction in Gaza: The Role of Partnership and Appropriate Technology Technologies for Sustainable Development (pp. 171-183): Springer.
- Hassan, Rashid Nhemachena, & Charles. (2008). Determinants of African farmers' strategies for adapting to climate change: Multinomial choice analysis. *African Journal of Agricultural and Resource Economics*, 2(1), 83-104.
- He, Q., Ghobadian, A., & Gallea, D. (2013). Knowledge acquisition in supply chain partnerships: The role of power. *International Journal of Production Economics*, 141(2), 605-618.
- Henseler, J., & Fassott, G. (2010). Testing moderating effects in PLS path models: An illustration of available procedures *Handbook of partial least squares* (pp. 713-735): Springer.
- Henseler, J., & Sarstedt, M. (2013). Goodness-of-fit indices for partial least squares path modeling. *Computational Statistics*, 28(2), 565-580.
- Henseler, J., Ringle, C. M., & Sinkovics, R. R. (2009). The use of partial least squares path modeling in international marketing. *Advances in international marketing*, 20(1), 277-319.
- Hermanrud, I., & Eide, D. (2010). Learning as a coordination process: The role of Displayed Practices and Culture in Managed networks.
- Hertwig, M. (2012). Institutional effects in the adoption of e-business-technology: evidence from the German automotive supplier industry. *Information and Organization*, 22(4), 252-272.
- Heugens, P. P., & Lander, M. W. (2009). Structure! Agency!(and other quarrels): A meta-analysis of institutional theories of organization. *Academy of Management Journal*, 52(1), 61-85.
- Higgins, J. M. (1996). Innovate or evaporate: creative techniques for strategists. *Long Range Planning*, 29(3), 370-380.
- Hill, R. (1998). What sample size is "enough" in internet survey research. *Interpersonal Computing and Technology: An electronic journal for the 21st century*, 6(3-4), 1-12.

- Hillebrand, B., Nijholt, J. J., & Nijssen, E. J. (2011). Exploring CRM effectiveness: an institutional theory perspective. *Journal of the Academy of Marketing Science*, 39(4), 592-608.
- Holzinger, K., Lehner, M., Fassold, M., & Holzinger, A. (2011). Archaeological scavenger hunt on mobile devices: From e-education to e-Business: A triple adaptive mobile Application for supporting experts, tourists and children. Paper presented at the e-Business (ICE-B), 2011 Proceedings of the International Conference on.
- Hossain, M. A., & Quaddus, M. (2010). Impact of External Environmental Factors on RFID Adoption in Australian Livestock Industry: An Exploratory Study. Paper presented at the PACIS.
- Hossain, M. A., & Quaddus, M. (2011). An empirical investigation into the factors influencing the intention to adopt RFID and guidelines for Bangladesh. Paper presented at the Computer and Information Technology (ICCIT), 2011 14th International Conference on.
- Howard, J. A., & Sheth, J. N. (1969). *The theory of buyer behavior* (Vol. 14): Wiley New York.
- Hsing, M. Y.-L., Yin, S.-H., Teng, L.-Y., & Hsu, T.-T. (2013). New Role of Local Government for Industry Innovation Through R&D Alliance Strategy: A Case Study of STTRA. *International Journal of Science and Engineering*, 3(1), 13-24.
- Hsu, P.-F., Kraemer, K. L., & Dunkle, D. (2006). Determinants of e-business use in US firms. *International Journal of Electronic Commerce*, 10(4), 9-45.
- Huang, Q., Fang, K., & Liu, H. (2013). The Moderating Role of Organizational Culture in the Relationship between Power, Trust, and eSCMS Adoption Intention. Paper presented at the PACIS.
- Hung, S.-Y., Chang, C.-M., & Kuo, S.-R. (2013). User acceptance of mobile e-government services: An empirical study. *Government Information Quarterly*, 30(1), 33-44.
- Huscroft, J. R., Hazen, B. T., Hall, D. J., & Hanna, J. B. (2013). Task-technology fit for reverse logistics performance. *The International Journal of Logistics Management*, 24(2), 230-246.
- Hussain, S., Hassan, F.-u., Rasheed, M., Ali, S., & Ahmed, M. (2012). Effects of allelopathic crop water extracts and their combinations on weeds and yield of rainfed wheat. *Journal of Food, Agriculture & Environment*, 12(3&4), 161-167.
- Iacovou, C. L., Benbasat, I., & Dexter, A. S. (1995). Electronic data interchange and small organizations: adoption and impact of technology. *MIS quarterly*, 465-485.

- Ifinedo, P. (2007). Interactions between organizational size, culture, and structure and some IT factors in the context of ERP success assessment: an exploratory investigation. *The Journal of Computer Information Systems*, 47(4), 28.
- Ifinedo, P. (2011). An empirical analysis of factors influencing Internet/e-business technologies adoption by SMEs in Canada. *International Journal of Information Technology & Decision Making*, 10(04), 731-766.
- Intan Salwani, M., Marthandan, G., Daud Norzaidi, M., & Choy Chong, S. (2009). E-commerce usage and business performance in the Malaysian tourism sector: empirical analysis. *Information Management & Computer Security*, 17(2), 166-185.
- Iskandar, B. Y., Kurokawa, S., & LeBlanc, L. J. (2001). Business-to-business electronic commerce from first-and second-tier automotive suppliers' perspectives: a preliminary analysis for hypotheses generation. *Technovation*, 21(11), 719-731.
- Iveroth, E., Fryk, P., & Rapp, B. (2013). Information technology strategy and alignment issues in health care organizations. *Health care management review*, 38(3), 188-200.
- Jabi, S. Y. F. (2015). *Cloud Computing in the Palestinian Public Sector, Opportunities and Challenges*. Faculty of Graduate Studies, An-Najah National University.
- Jamal, M. A. (2013). Beyond Fateh Corruption and Mass Discontent: Hamas, the Palestinian Left and the 2006 Legislative Elections. *British Journal of Middle Eastern Studies*, 40(3), 273-294.
- Jantz, R. C. (2015). The Determinants of Organizational Innovation: An Interpretation and Implications for Research Libraries. *College & Research Libraries*, 76(4), 512-536.
- Jarvenpaa, S. L., & Ives, B. (1991). Executive involvement and participation in the management of information technology. *MIS quarterly*, 205-227.
- Jeyaraj, A., Balsler, D. B., Chowa, C., & Griggs, G. M. (2009). Organizational and institutional determinants of B2C adoption under shifting environments. *Journal of Information Technology*, 24(3), 219-230.
- Jeyaraj, A., Rottman, J. W., & Lacity, M. C. (2006). A review of the predictors, linkages, and biases in IT innovation adoption research. *Journal of Information Technology*, 21(1), 1-23.
- Job, P., & Bhattacharyya, S. (2007). Creativity and innovation for competitive excellence in organizations.

- Johnston, M., King, D., Arora, S., Pucher, P., Cooper, K., Panda, N., . . . Cox, B. (2014). Innovation of communication technology to improve information transfer during handover. *International Journal of Integrated Care*, 14(8).
- Kalay, F., & Lynn, G. (2015). THE IMPACT OF STRATEGIC INNOVATION MANAGEMENT PRACTICES ON FIRM INNOVATION PERFORMANCE. *Research Journal of Business and Management*, 2(3), 412-429.
- Kandiri, J. M. (2014). Effective Implementation of Technology Innovations in Higher Education Institutions: A Survey of Selected Projects in Universities in Africa. Kenyatta University.
- Kapoor, K. K., Dwivedi, Y. K., & Williams, M. D. (2014). Rogers' innovation adoption attributes: a systematic review and synthesis of existing research. *Information Systems Management*, 31(1), 74-91.
- Karahanna, E., Straub, D. W., & Chervany, N. L. (1999). Information technology adoption across time: a cross-sectional comparison of pre-adoption and post-adoption beliefs. *MIS quarterly*, 183-213.
- Ke, W., & Wei, K. K. (2007). Factors affecting trading partners' knowledge sharing: Using the lens of transaction cost economics and socio-political theories. *Electronic Commerce Research and Applications*, 6(3), 297-308.
- Ke, W., Liu, H., Wei, K. K., Gu, J., & Chen, H. (2006). The Effects of Relational and Institutional Factors on Electronic Supply Chain Management Adoption: Does Organizational Culture Matter? *PACIS 2006 Proceedings*, 83.
- Ke, W., Liu, H., Wei, K. K., Gu, J., & Chen, H. (2009). How do mediated and non-mediated power affect electronic supply chain management system adoption? The mediating effects of trust and institutional pressures. *Decision Support Systems*, 46(4), 839-851.
- Khalifa, M., & Davison, R. M. (2006). SME adoption of IT: the case of electronic trading systems.
- khrais, m. a., & daya, w. a. (2015). the acceptance and the implementation of information technology (it) by palestinian non-governmental organizations (ngos) in the gaza strip. *Islamic university of gaza*.
- Kim, Dong Kumar, Vinod Kumar, & Uma. (2012). Relationship between quality management practices and innovation. *Journal of Operations Management*, 30(4), 295-315.
- Kim, Kyung Kyu Park, Seung Ryoo, Sung Park, & Kook, S. (2010). Inter-organizational cooperation in buyer-supplier relationships: Both perspectives. *Journal of Business research*, 63(8), 863-869.



- King, J. L., Gurbaxani, V., Kraemer, K. L., McFarlan, F. W., Raman, K., & Yap, C.-S. (1994). Institutional factors in information technology innovation. *Information systems research*, 5(2), 139-169.
- Klein, A., & Bhagat, P. (2016). Comparative study of technological innovativeness between individuals in the USA and India. *Review of International Business and Strategy*, 26(1), 100-117.
- Kline, R. (2010). *Principles and Practice of Structural Equation Modeling*, 3rd edn Guilford Press. New York. USA.. ISBN, 1965705777.
- Krejcie, R. V., & Morgan, D. W. (1970). Determining sample size for research activities. *Educ Psychol Meas*.
- Kshetri, N. (2008). Barriers to e-commerce and competitive business models in developing countries: A case study. *Electronic Commerce Research and Applications*, 6(4), 443-452.
- Kshetri, N. (2010). Normative and cognitive institutions affecting a firm's e-commerce adoption. *Journal of Electronic Commerce Research*, 11(2), 157-174.
- Kuckertz, A., & Breugst, N. (2009). Organizational readiness and the adoption of electronic business: the moderating role of national culture in 29 european countries. *ACM SIGMIS Database*, 40(4), 117-131.
- Kuczarski, T. D. (2003). What is innovation? And why aren't companies doing more of it? *Journal of consumer marketing*, 20(6), 536-541.
- Kwok, D. H., Lam, J., & Li, V. O. (2013). Managing the Transition towards Low-carbon EV Transport in Hong Kong: A Stakeholder Management Approach.
- Kwon, T. H., & Zmud, R. W. (1987). Unifying the fragmented models of information systems implementation. Paper presented at the Critical issues in information systems research.
- Laforet, S. (2016). Effects of organisational culture on organisational innovation performance in family firms. *Journal of Small Business and Enterprise Development*, 23(2), 379-407.
- Lawrence, P., & Lorsch, J. (1967). *Organizations and Environment* Harvard University Press. Cambridge, MA.
- Lee, Gwanhoo Kwak, & Hoon, Y. (2012). An open government maturity model for social media-based public engagement. *Government Information Quarterly*, 29(4), 492-503.
- Lee, Heeseok Choi, & Byounggu. (2003). Knowledge management Enablers, Processes, and Organizational Performance: An Integrative View and Empirical Examination. *Journal of Management Information Systems*, 20(1), 179-228.

- Leweling, T. A. (2007). Extending organizational contingency theory to team performance: an information processing and knowledge flows perspective.
- Lewis, William Agarwal, RituSambamurthy, & Vallabh. (2003). Sources of influence on beliefs about information technology use: an empirical study of knowledge workers. *MIS quarterly*, 657-678.
- Liang, H., Saraf, N., Hu, Q., & Xue, Y. (2007). Assimilation of enterprise systems: the effect of institutional pressures and the mediating role of top management. *MIS quarterly*, 59-87.
- Lin, & Fen, H. (2014). Understanding the determinants of electronic supply chain management system adoption: Using the technology–organization–environment framework. *Technological Forecasting and Social Change*, 86, 80-92.
- Lin, Angela Chen, & Chou, N. (2012). Cloud computing as an innovation: Perception, attitude, and adoption. *International Journal of Information Management*, 32(6), 533-540.
- Lin, Chad Huang, Yu Burn, & Janice. (2007). Realising B2B e-commerce benefits: the link with IT maturity, evaluation practices, and B2BEC adoption readiness. *European Journal of Information Systems*, 16(6), 806-819.
- Lin, Fengyi Fofanah, Seedy Liang, & Deron. (2011). Assessing citizen adoption of e-Government initiatives in Gambia: A validation of the technology acceptance model in information systems success. *Government Information Quarterly*, 28(2), 271-279.
- Lin, H.-F. (2014). Understanding the determinants of electronic supply chain management system adoption: Using the technology–organization–environment framework. *Technological Forecasting and Social Change*, 86, 80-92.
- Lip-Sam, T., & Hock-Eam, L. (2011). Estimating the determinants of B2B e-commerce adoption among small & medium enterprises. *International Journal of Business and Society*, 12(1), 15.
- Liu, Hefu Ke, Weiling Wei, Kwok Gu, Jibao Chen, & Huaping. (2010). The role of institutional pressures and organizational culture in the firm's intention to adopt internet-enabled supply chain management systems. *Journal of Operations Management*, 28(5), 372-384.
- Liu, Zhenhua Min, Qingfei Ji, & Shaobo. (2008). A comprehensive review of research in IT adoption. Paper presented at the Wireless Communications, Networking and Mobile Computing, 2008. WiCOM'08. 4th International Conference on.
- LOAN, P. (2002). Country Management Unit for Argentina, Chile, Paraguay and Uruguay Human Development Sector Management Unit Latin American and the Caribbean Region.

- López Sánchez, J. Á., & Santos Vijande, M. L. (2016). How innovativeness, synergy and top management support affect new service advantage and market performance.
- Lubbad, R. R., & Ashour, Y. (2014). Towards An Abbreviated Model of IT governance for Palestinian government sector According to COBIT 5 framework.
- Lyytinen, K., & Damsgaard, J. (2011). Inter-organizational information systems adoption—a configuration analysis approach. *European Journal of Information Systems*, 20(5), 496-509.
- Madden, L. T., Duchon, D., Madden, T. M., & Plowman, D. A. (2012). Emergent organizational capacity for compassion. *Academy of Management Review*, 37(4), 689-708.
- Makri, M., & Scandura, T. A. (2010). Exploring the effects of creative CEO leadership on innovation in high-technology firms. *The Leadership Quarterly*, 21(1), 75-88.
- Malloy, T. F. (2013). Integrating Technology Assessment into Government Technology Policy. *Innovative Governance Models For Emerging Technologies*, (Gary E. Marchant, Kenneth Abbott, Braden Allenby eds.), Forthcoming, 13-18.
- Manna, A. Q. (2012). Evaluation of the role of top management in achieving synergy between organizational structure and information technology in communications and banking sectors. Doctoral theses, Amman Arab University, Jordan, 210(22).
- mansour, a. j., & ashour, y. h. (2013). the adoption of cloud computing technology in higher education institutions : concerns and challenges ( case study on islamic university of gaza 'IUG'). *Islamic university of Gaza*.
- Martensen, A., & Dahlgaard, J. J. (1999). Strategy and planning for innovation management-supported by creative and learning organisations. *International Journal of Quality & Reliability Management*, 16(9), 878-891.
- Mason, P. L. (2015). Diffusion of Electronic Health Records in Rural Primary Care Clinics. WALDEN UNIVERSITY.
- Mcafee, Bruce Glassman, Myron Honeycutt, & Earl. (2002). The effects of culture and human resource management policies on supply chain management strategy. *Journal of Business logistics*, 23(1), 1-18.
- Mcdermott, C., & Stock, G. (1999). Organizational culture and advanced manufacturing technology implementation. *Journal of Operations Management*, 17(5), 521-533.

- Mcdougall, Patricia Oviatt, & Benjamin. (2000). International entrepreneurship: the intersection of two research paths. *Academy of Management Journal*, 43(5), 902-906.
- Mehrtens, J., Cragg, P. B., & Mills, A. M. (2001). A model of Internet adoption by SMEs. *Information & Management*, 39(3), 165-176.
- Mergel, I. (2013a). A framework for interpreting social media interactions in the public sector. *Government Information Quarterly*, 30(4), 327-334.
- Mergel, I. (2013b). Social media adoption and resulting tactics in the US federal government. *Government Information Quarterly*, 30(2), 123-130.
- Mergel, I., & Bretschneider, S. I. (2013). A three-stage adoption process for social media use in government. *Public administration review*, 73(3), 390-400.
- Messerschmid, C. (2011). *Water in Gaza: Problems and Prospects*.
- Messerschmidt, C. M., & Hinz, O. (2013). Explaining the adoption of grid computing: An integrated institutional theory and organizational capability approach. *The Journal of Strategic Information Systems*, 22(2), 137-156.
- Meyer, A. D., & Goes, J. B. (1988). Organizational assimilation of innovations: A multilevel contextual analysis. *Academy of Management Journal*, 31(4), 897-923.
- Michel, J. G., & Hambrick, D. C. (2002). Diversification posture and top management team characteristics. *Academy of Management Journal*, 35(1), 9-37.
- Mignerat, M., & Rivard, S. (2009). Positioning the institutional perspective in information systems research. *Journal of Information Technology*, 24(4), 369-391.
- Miyo, P. B., Hammond, A. B., Makhoka, A. O., & Tjihenua, M. U. G. (2011). *The Role of Tertiary Education Institutions in the Development of Technical and Technological Capabilities for Employment Creation in Eastern, Southern and West Africa: Selected Case Studies*. Report Submitted on the 12th December.
- Mintzberg, H., & Westley, F. (1992). Cycles of organizational change. *Strategic Management Journal* (1986-1998), 13(SPECIAL ISSUE), 39.
- Mithas, S., Jones, J. L., & Mitchell, W. (2008). Buyer intention to use internet-enabled reverse auctions: The role of asset specificity, product specialization, and non-contractibility. *MIS quarterly*, 32(4), 705-724.
- Modigliani, F., & Miller, M. H. (2005). The cost of capital, corporation finance and the theory of investment. *The American economic review*, 261-297.

- Mohamad, R., & Ismail, N. A. (2009). Electronic commerce adoption in SME: The trend of prior studies. *Journal of Internet Banking and Commerce*, 14(2).
- Montealegre, R. (2012). A Process Model of Government Intervention and Capability Development: Lessons from the Technology Cluster Formation in Hyderabad, India. *Journal of Global Information Technology Management*, 15(1), 25-52.
- Moon, M. J., Lee, J., & Roh, C.-Y. (2014). The Evolution of Internal IT Applications and e-Government Studies in Public Administration Research Themes and Methods. *Administration & Society*, 46(1), 3-36.
- Moore, G. C., & Benbasat, I. (1991). Development of an instrument to measure the perceptions of adopting an information technology innovation. *Information systems research*, 2(3), 192-222.
- Morcillo, P., Rodriguez-Anton, J. M., & Rubio, L. (2007). Corporate culture and innovation: in search of the perfect relationship. *International Journal of Innovation and Learning*, 4(6), 547-570.
- Nagy, A. (2006). Collaboration and conflict in the electronic integration of supply networks. Paper presented at the System Sciences, 2006. HICSS'06. Proceedings of the 39th Annual Hawaii International Conference on.
- Nasco, S. A., Toledo, E. G., & Mykytyn, P. P. (2008). Predicting electronic commerce adoption in Chilean SMEs. *Journal of Business research*, 61(6), 697-705.
- Nawaser, K., Shahmehar, F. S., Kamel, A., & Vesal, S. M. (2014). Assessing the Relationship between Strategy and Organizational Culture in an Iranian Manufacturing Industry. *Asian Social Science*, 10(21), p175.
- Ndou, V. (2004). E-government for developing countries: opportunities and challenges. *The electronic journal of information systems in developing countries*, 18.
- Neuman, G. L. (1997). Sense and Nonsense: About Customary International Law: A Response to Professors Bradley and Goldsmith. *Fordham L. Rev.*, 66, 371.
- Nieuwenhuis, F. (2012). The Disjuncture Between Policy Intention And Educational Realities: The Case Of Higher Education In South Africa. *ICERI2012 Proceedings*, 4380-4391.
- Oh, K.-Y., Cruickshank, D., & Anderson, A. R. (2009). The adoption of e-trade innovations by Korean small and medium sized firms. *Technovation*, 29(2), 110-121.
- Okazaki, S. (2005). New perspectives on m-commerce research. *Journal of Electronic Commerce Research*, 6(3), 160-164.

- Oliveira, Tiago Martins, & Fraga, M. (2010a). Information technology adoption models at firm level: review of literature. Paper presented at the European Conference on Information Management and Evaluation.
- Oliveira, Tiago Martins, & Fraga, M. (2010b). Understanding e-business adoption across industries in European countries. *Industrial Management & Data Systems*, 110(9), 1337-1354.
- Oliver, C. (1991). Strategic responses to institutional processes. *Academy of Management Review*, 16(1), 145-179.
- Pan, Y., Nam, T., Ogara, S., & Lee, S. (2013). Adoption model of mobile-enabled systems in supply chain. *Industrial Management & Data Systems*, 113(2), 171-189.
- PCBS. (2014). Palestine figures and Statistics. Palestinian Central Bureau of Statistics.
- Pearson, A. M., & Keller, H. (2009). Explaining web technology diffusion: An institutional theory perspective. *Communications of the association for information systems*, 25(1), 44.
- Peltier, J. W., Zhao, Y., & Schibrowsky, J. A. (2012). Technology adoption by small businesses: an exploratory study of the interrelationships of owner and environmental factors. *International Small Business Journal*, 30(4), 406-431.
- Pereira, S. M. S. G. H. (2014). Changing organizations in the public sector: Individual and organizational strategies towards perceived performance improvement.
- Perrigot, R., & Pénard, T. (2013). Determinants of e-commerce strategy in franchising: A resource-based view. *International Journal of Electronic Commerce*, 17(3), 109-130.
- Pervan, G., Bajwa, D., & Floyd Lewis, L. (2005). A study of the adoption and utilization of seven collaboration technologies in large organizations in Australia and New Zealand. *Journal of Global Information Technology Management*, 8(2), 5-26.
- Peteraf, M. A. (1993). The cornerstones of competitive advantage: a resource-based view. *Strategic management journal*, 14(3), 179-191.
- Petter, S., Straub, D., & Rai, A. (2007). Specifying formative constructs in information systems research. *MIS quarterly*, 623-656.
- Picazo-Vela, S., Gutierrez-Martinez, I., & Luna-Reyes, L. F. (2012). Understanding risks, benefits, and strategic alternatives of social media applications in the public sector. *Government Information Quarterly*, 29(4), 504-511.

- PILLA, F. (2015). Projection of Future Climate by Multi-Model Median Approach under GIS Environment along the Gaza Strip, Palestine.
- Pinsonneault, A., & Kraemer, K. (1993). Survey research methodology in management information systems: an assessment. *Journal of Management Information Systems*, 10(2), 75-105.
- Polites, G. L., Roberts, N., & Thatcher, J. (2012). Conceptualizing models using multidimensional constructs: a review and guidelines for their use. *European Journal of Information Systems*, 21(1), 22-48.
- Popovič, A., Hackney, R., Coelho, P. S., & Jaklič, J. (2012). Towards business intelligence systems success: Effects of maturity and culture on analytical decision making. *Decision Support Systems*, 54(1), 729-739.
- Portland Trust (2012). The ICT sector in the Palestinian Territory. Bulletin Special Feature. Retrieved online on 24th July 2017 from [http://www.portlandtrust.org/sites/default/files/pubs/ict\\_special\\_aug\\_2012.pdf](http://www.portlandtrust.org/sites/default/files/pubs/ict_special_aug_2012.pdf)
- Premkumar, G., & Ramamurthy, K. (1995). The Role of Interorganizational and Organizational Factors on the Decision Mode for Adoption of Interorganizational Systems\*. *Decision Sciences*, 26(3), 303-336.
- Premkumar, G., Ramamurthy, K., & Nilakanta, S. (1994). Implementation of electronic data interchange: an innovation diffusion perspective. *Journal of Management Information Systems*, 11(2), 157-186.
- Presser, S., & Blair, J. (1994). Survey pretesting: Do different methods produce different results. *Sociological methodology*, 24(1), 73-104.
- Puia, G., & Ofori-Dankwa, J. (2013). The effects of national culture and ethno-linguistic diversity on innovativeness. *Baltic Journal of Management*, 8(3), 349-371.
- Qadri, D. W. G. (2013). Strategic Framework for a Successful E-commerce in Palestine. Faculty of Graduate Studies Strategic Framework for a Successful E-commerce in Palestine By Deema Walid Ghaleb Qadri Supervisor Prof. Sameer Abu Eisheh This Thesis is Submitted in Partial Fulfillment of the Requirements for the Degree of Master in Engineering Management, Faculty of Graduate Studies, An-Najah National University.
- Quaddus, M., & Achjari, D. (2005). A model for electronic commerce success. *Telecommunications Policy*, 29(2), 127-152.
- Quinn, J. B. (1987). Managing Innovation: Controlled Chaos: *Harvard Business Review*. 研究技術計画, 2(4), 485.

- Rai, A., Brown, P., & Tang, X. (2009). Organizational assimilation of electronic procurement innovations. *Journal of Management Information Systems*, 26(1), 257-296.
- Rajaguru, R., & Matanda, M. J. (2013). Effects of inter-organizational compatibility on supply chain capabilities: Exploring the mediating role of inter-organizational information systems (IOIS) integration. *Industrial marketing management*, 42(4), 620-632.
- Ramdani, B., & Kawalek, P. (2007). SMEs & IS innovations adoption: a review & assessment of previous research. *Academia. Revista Latinoamericana de Administración*(39), 47-70.
- Ramdani, B., Dwivedi, Y. K., Papazafeiropoulo, A., Kawalek, P., & Lorenzo, O. (2009). Predicting SMEs' adoption of enterprise systems. *Journal of Enterprise Information Management*, 22(1/2), 10-24.
- Ramdani, Boumediene Paul Jones, Professor Gary Packham, Martin Beckinsale, Chevers, Delroy Williams, & Densil. (2013). SMEs' adoption of enterprise applications: A technology-organisation-environment model. *Journal of Small Business and Enterprise Development*, 20(4), 735-753.
- Ramirez, R., Melville, N., & Lawler, E. (2010). Information technology infrastructure, organizational process redesign, and business value: An empirical analysis. *Decision Support Systems*, 49(4), 417-429.
- Ranganathan, C., Dhaliwal, J. S., & Teo, T. S. (2004). Assimilation and diffusion of web technologies in supply-chain management: an examination of key drivers and performance impacts. *International Journal of Electronic Commerce*, 9(1), 127-161.
- Rashidi, M. N., Begum, R. A., Mokhtar, M., & Jacqueline, J. (2014). Criteria towards Achieving Sustainable Construction Through Implementation of Environmental Management Plan (EMP). *Advanced Review on Scientific Research*, 1(1), 43-64.
- Ravichandran, T., & Lertwongsatien, C. (2005). Effect of Information Systems Resources and Capabilities on Firm Performance: A Resource-Based Perspective. *Journal of Management Information Systems*, 21(4), 237-276.
- Ravichandran, T., Han, S., & Hasan, I. (2009). Effects of institutional pressures on information technology investments: An empirical investigation. *Engineering Management, IEEE Transactions on*, 56(4), 677-691.
- Rego, A., Sousa, F., Marques, C., & e Cunha, M. P. (2012). Authentic leadership promoting employees' psychological capital and creativity. *Journal of Business research*, 65(3), 429-437.



- Ringle, Christian Sarstedt, Marko Straub, & Detmar. (2012). A critical look at the use of PLS-SEM in MIS Quarterly. *MIS Quarterly (MISQ)*, 36(1).
- Rivard, S., Raymond, L., & Verreault, D. (2006). Resource-based view and competitive strategy: An integrated model of the contribution of information technology to firm performance. *The Journal of Strategic Information Systems*, 15(1), 29-50.
- Robey, D., Im, G., & Wareham, J. D. (2008). Theoretical foundations of empirical research on interorganizational systems: assessing past contributions and guiding future directions. *Journal of the association for information systems*, 9(9), 497.
- Robinson, D. K., Huang, L., Guo, Y., & Porter, A. L. (2013). Forecasting Innovation Pathways (FIP) for new and emerging science and technologies. *Technological Forecasting and Social Change*, 80(2), 267-285.
- Rogers, E. M. (1995). Diffusion of Innovations: modifications of a model for telecommunications. *Die Diffusion von Innovationen in der Telekommunikation*, 17, 25-38.
- Rogers, E. M. (2003). Elements of diffusion. *Diffusion of innovations*, 5, 1-38.
- Rogers, E. M., & Shoemaker, F. F. (1971). *Communication of Innovations; A Cross-Cultural Approach*.
- Rothgeb, J., Willis, G., & Forsyth, B. (2007). Questionnaire pretesting methods: Do different techniques and different organizations produce similar results? *Bulletin de Méthodologie Sociologique*, 96(1), 5-31.
- Rubino-Hallman, S. (2002). e-Government in Latin America and the Caribbean. *Reinventing Governance in the Information Age. XVI Concurso de Ensayos y Monografías del CLAD sobre Reforma del Estado y Modernización de la Administración Pública "Gobierno Electrónico"*, Caracas, Venezuela: CLAD.
- Rudoren, J. (2013). Palestinian Authority definition of Palestinian Authority. *Free Online Encyclopedia*, 2.
- RUI, G. (2007). Information systems innovation adoption among organizations-A match-based framework and empirical studies.
- Russell, E., Borick, C. P., & Shafritz, J. M. (2012). *Introducing public administration: Pearson Higher Ed*.
- Rutten, L. J. F., Ebbert, J., Greene, S. M., Mazor, K., Nekhlyudov, L., & Dearing, J. W. (2014). SOCIAL MARKETING TO SUPPORT ADOPTION, EVALUATION, AND CONTINUOUS IMPROVEMENT OF HEALTH INFORMATION TECHNOLOGIES IN CLINICAL CARE. *International Journal of Medical and Biological Frontiers*, 20(2), 179.

- Ryan, J. C., & Tipu, S. A. (2013). Leadership effects on innovation propensity: A two-factor full range leadership model. *Journal of Business research*, 66(10), 2116-2129.
- Sabella, A. R. (2013). Strategic management training and development: An exploration into the extent and nature of senior and middle managers' development in the Palestinian telecommunication sector. University of Bradford.
- Said, N., & Badawi, W. (2014). Public administration in the West Bank & Gaza: obstacles and opportunities. Paper presented at the Consultative Meeting on Priorities in Innovating Governance and Public Administration in the Euro-Mediterranean Region, held by Innovmed.
- saidi, r. m. a., & ross, s. a. a. a. (2015). the impact of advanced technology on work life balance for the administrative staff at unrwa gaza field office. Islamic university of Gaza.
- Sappasert, K., & Clausen, T. H. (2012). Organizational innovation and its effects. *Industrial and Corporate Change*, dts023.
- Sarstedt, M., Ringle, C. M., & Hair, J. F. (2014). PLS-SEM: Looking back and moving forward. *Long Range Planning*, 47(3), 132-137.
- Schäfer, A. (2004). Beyond the community method: why the Open Method of Coordination was introduced to EU policy-making. *European Integration online Papers (EIoP)*, 8(13).
- Schechter, C. B., Walker, E. A., Ortega, F. M., Zonszein, J., Chamany, S., & Silver, L. D. (2015). Costs and Effects of a Telephonic Diabetes Self-Management Support Intervention Using Health Educators. *Journal of Diabetes and its Complications*.
- Schleyer, T. K., & Forrest, J. L. (2000). Methods for the design and administration of web-based surveys. *Journal of the American Medical Informatics Association*, 7(4), 416-425.
- Scott, W. R. (1995). 2001. *Institutions and Organizations*. Thousand Oaks: CA, Sage
- Scott, WR (2004): Reflections on a half-century of organizational sociology. *Annual Review of Sociology*, 30, 1-21.
- Sekaran, & Bougie. (2010). *Research methods for business: A skill building approach*. Wiley: London.
- Sekaran, & Uma. (2003). *Research Methods for Business a Skilling-Building Approach Fourth Edition*. New York: Jhon Wiley and Sons: Inc.
- Seng, N. W., & Mohtar, S. (2012). Modeling the Determinants of Firms' Innovativeness on Construction Technology in Malaysian Heavy Construction

Sector. Paper presented at the Proceedings of the 3rd international conference on technology and operations management: Sustaining competitiveness through green technology management, Bandung, Indonesia (July 4-6).

Seren, S., & Baykal, U. (2007). Relationships Between Change and Organizational Culture in Hospitals. *Journal of Nursing Scholarship*, 39(2), 191-197.

Setia, P., Sambamurthy, V., & Closs, D. J. (2008). Realizing business value of agile IT applications: antecedents in the supply chain networks. *Information Technology and Management*, 9(1), 5-19.

Shah Alam, S. (2009). Adoption of internet in Malaysian SMEs. *Journal of Small Business and Enterprise Development*, 16(2), 240-255.

Shaqfa, K. M. A. (2014). Human Resource Development Factors Among Civil Services Employees In Ministry Of Health, Gaza Strip Palestine. *Universiti Sains Malaysia*.

Sharaf, H. Y. R. (2010). The role of planning and control of production in small industries development: the case of metal industries operating in the Gaza Strip from the perspective of senior management study. *islamic university of Gaza*, 8521(85).

Sharma, Rajeev Yetton, & Philip. (2003). The contingent effects of management support and task interdependence on successful information systems implementation. *MIS quarterly*, 533-556.

Sharma, S., & Rai, A. (2015). Adopting IS process innovations in organizations: the role of IS leaders' individual factors and technology perceptions in decision making. *European Journal of Information Systems*, 24(1), 23-37.

Sharma, Srinarayan Rai, & Arun. (2003). An assessment of the relationship between ISD leadership characteristics and IS innovation adoption in organizations. *Information & Management*, 40(5), 391-401.

Shat, F. J., Mousavi, A., & Pimenidis, E. (2014). *Electronic Government Enactment in a Small Developing Country—the Palestinian Authority's Policy and Practice E-Democracy, Security, Privacy and Trust in a Digital World* (pp. 83-92): Springer.

Shea, P. (2013). *Sovereign credit, conflict, and international relations*. Rutgers University-Graduate School-New Brunswick.

Shih, & Yu, H. (2012). The dynamics of local and interactive effects on innovation adoption: The case of electronic commerce. *Journal of Engineering and Technology Management*, 29(3), 434-452.

- Shoib, G., Nandhakumar, J., & Currie, W. (2009). Contextualising the IT artefact: towards a wider research agenda for IS using institutional theory. *Information Technology & People*, 22(1), 63-77.
- Shokralla, S., Spall, J. L., Gibson, J. F., & Hajibabaei, M. (2012). Next-generation sequencing technologies for environmental DNA research. *Molecular ecology*, 21(8), 1794-1805.
- Shore, B., & Venkatachalam, A. (1996). Role of national culture in the transfer of information technology. *The Journal of Strategic Information Systems*, 5(1), 19-35.
- Sila, I. (2010). Do organisational and environmental factors moderate the effects of Internet-based interorganisational systems on firm performance? *European Journal of Information Systems*, 19(5), 581-600.
- Simon, S. J. (2000). The impact of culture and gender on web sites: an empirical study. *ACM SIGMIS Database*, 32(1), 18-37.
- Sin Tan, K., Choy Chong, S., Lin, B., & Cyril Eze, U. (2009). Internet-based ICT adoption: evidence from Malaysian SMEs. *Industrial Management & Data Systems*, 109(2), 224-244.
- Siyam, A. (2013). The Reality Of The Application Of Human Talent Management System According The Senior And Middle Management. *islamic university of Gaza*.
- skaik, m. z., & Al-Habil, W. (2013). The Role of Business Incubators in Achieving the Sustainable Development in the Gaza Strip Case Study: The Business and Technology Incubator at IUG. *islamic university of Gaza*.
- Slappendel, C. (1996). Perspectives on innovation in organizations. *Organization Studies*, 17(1), 107-129.
- Smith, R. J. (2015). Healthcare under siege: Geopolitics of medical service provision in the Gaza Strip. *Social Science & Medicine*, 146, 332-340.
- Soares-Aguiar, A., & Palma-dos-Reis, A. (2008). Why do firms adopt e-procurement systems? Using logistic regression to empirically test a conceptual model. *Engineering Management, IEEE Transactions on*, 55(1), 120-133.
- Sohail, A. (2013). Step towards E-Governance through Enterprise Resource Planning.
- Son, J.-Y., & Benbasat, I. (2007). Organizational buyers' adoption and use of B2B electronic marketplaces: efficiency-and legitimacy-oriented perspectives. *Journal of Management Information Systems*, 24(1), 55-99.

- Son, J.-Y., Narasimhan, S., & Riggins, F. J. (2005). Effects of relational factors and channel climate on EDI usage in the customer-supplier relationship. *Journal of Management Information Systems*, 22(1), 321-353.
- Son, J.-Y., Narasimhan, S., Riggins, F. J., & Kim, N. (2008). Understanding the development of IOS-based trading partner relationships: a structural model with empirical validation. *Journal of Organizational Computing and Electronic Commerce*, 18(1), 34-60.
- Sørensen, E., & Torfing, J. (2011). Enhancing collaborative innovation in the public sector. *Administration & Society*, 0095399711418768.
- Speer, J. (2012). Participatory governance reform: A good strategy for increasing government responsiveness and improving public services? *World Development*, 40(12), 2379-2398.
- Srite, M., & Karahanna, E. (2006). The role of espoused national cultural values in technology acceptance. *MIS quarterly*, 679-704.
- Standing, C., Sims, I., & Love, P. (2009). IT non-conformity in institutional environments: E-marketplace adoption in the government sector. *Information & Management*, 46(2), 138-149.
- Strand, T. (2015). " Meeting with a Dietician": Israel's Institutionalised Impoverishment of Gaza. *Theory & Event*, 18(1).
- Straub, D. W. (1994). The Effect of Culture on IT Diffusion: E-Mail and FAX in Japan and the US. *Information systems research*, 5(1), 23-47.
- Sugarhood, P., Wherton, J., Procter, R., Hinder, S., & Greenhalgh, T. (2014). Technology as system innovation: a key informant interview study of the application of the diffusion of innovation model to telecare. *Disability and Rehabilitation: Assistive Technology*, 9(1), 79-87.
- Sultan, S. S. (2011). Knowledge, Innovation and New Technologies for Sustainable Development: Case of the Occupied Palestinian Territory. *GSTF Business Review (GBR)*, 1(1), 266.
- Tabachnick, B. G., & Fidell, L. S. (2007). *Experimental designs using ANOVA: Thomson/Brooks/Cole*.
- Tan, S., & Fichman, M. (2002). Adoption of web-based transactional banking: Efficiency-choice and neo-institutional perspectives. *ICIS 2002 Proceedings*, 13.
- Tarofder, A. K., Marthandan, G., Mohan, A. V., & Tarofder, P. (2013). Web technology in supply chain: an empirical investigation. *Business Process Management Journal*, 19(3), 431-458.

- Teece, D. J. (2007). Explicating dynamic capabilities: the nature and microfoundations of (sustainable) enterprise performance. *Strategic management journal*, 28(13), 1319-1350.
- Tenenhaus, M., Vinzi, V. E., Chatelin, Y.-M., & Lauro, C. (2005). PLS path modeling. *Computational statistics & data analysis*, 48(1), 159-205.
- Teo, Hock Wei, Kwok Benbasat, & Izak. (2003). Predicting intention to adopt interorganizational linkages: An institutional perspective. *MIS quarterly*, 19-49.
- Teo, Thompson Ranganathan, Dhaliwal, & Jasbir. (2006). Key dimensions of inhibitors for the deployment of web-based business-to-business electronic commerce. *Engineering Management, IEEE Transactions on*, 53(3), 395-411.
- Teo, Thompson, A. L., Sijie Lai, & hung, K. (2009). Adopters and non-adopters of e-procurement in Singapore: An empirical study. *Omega*, 37(5), 972-987.
- Thatcher, S. M., Foster, W., & Zhu, L. (2006). B2B e-commerce adoption decisions in Taiwan: The interaction of cultural and other institutional factors. *Electronic Commerce Research and Applications*, 5(2), 92-104.
- Thong, J. Y. (1999). An integrated model of information systems adoption in small businesses. *Journal of Management Information Systems*, 15(4), 187-214.
- Thong, J. Y. (2001). Resource constraints and information systems implementation in Singaporean small businesses. *Omega*, 29(2), 143-156.
- Thong, J. Y., & Yap, C.-S. (1995). CEO characteristics, organizational characteristics and information technology adoption in small businesses. *Omega*, 23(4), 429-442.
- Tornatzky, L. G., & Klein, K. J. (1982). Innovation characteristics and innovation adoption-implementation: A meta-analysis of findings. *Engineering Management, IEEE Transactions on*(1), 28-45.
- Tornatzky, L. G., Fleischer, M., & Chakrabarti, A. K. (1990). *Processes of technological innovation: Lexington Books*.
- Tornatzky, L. G., Fleischer, M., & Chakrabarti, A. K. (2000). *Processes of technological innovation: Lexington Books*.
- Trautmann, K., & Enkel, E. (2014). Success Factors For Strategic Communication Of Corporate Innovativeness For Financial Analysts. *International Journal of Innovation Management*, 18(01), 1450006.
- Trusty, K. A. (2013). SIMO: Modeling and Measuring the Relationships between Strategy, IT/Mission Alignment Maturity and Nonprofit Organizational Outcomes.

- Tsai, M.-C., Lai, K.-H., & Hsu, W.-C. (2013). A study of the institutional forces influencing the adoption intention of RFID by suppliers. *Information & Management*, 50(1), 59-65.
- Turban, E., & Volonino, L. (2010). Business Intelligence and Decision Support Systems. *Information Technology for Management: Transforming Organizations in the Digital Economy*, 445-484.
- Turker, D. (2014). Analyzing relational sources of power at the interorganizational communication system. *European Management Journal*, 32(3), 509-517.
- Unsworth, K., Sawang, S., Murray, J., Norman, P., & Sorbello, T. (2012). Understanding innovation adoption: Effects of orientation, pressure and control on adoption intentions. *International Journal of Innovation Management*, 16(01), 1250004.
- Vaccaro, I. G., Jansen, J. J., Van Den Bosch, F. A., & Volberda, H. W. (2012). Management innovation and leadership: The moderating role of organizational size. *Journal of Management Studies*, 49(1), 28-51.
- Van der Boor, P., Oliveira, P., & Veloso, F. (2014). Users as innovators in developing countries: The global sources of innovation and diffusion in mobile banking services. *Research Policy*, 43(9), 1594-1607.
- van Loon, A., & Toshkov, D. (2015). Adopting open source software in public administration: The importance of boundary spanners and political commitment. *Government Information Quarterly*, 32(2), 207-215.
- Van Slyke, C., Ilie, V., Lou, H., & Stafford, T. (2007). Perceived critical mass and the adoption of a communication technology. *European Journal of Information Systems*, 16(3), 270-283.
- Vanhala, M., & Ritala, P. (2016). HRM practices, impersonal trust and organizational innovativeness. *Journal of Managerial Psychology*, 31(1), 95-109.
- Venkatesh, V., & Bala, H. (2008). Technology acceptance model 3 and a research agenda on interventions. *Decision Sciences*, 39(2), 273-315.
- Venkatesh, V., & Bala, H. (2012). Adoption and impacts of interorganizational business process standards: Role of partnering synergy. *Information systems research*, 23(4), 1131-1157.
- Venkatesh, V., Davis, F. D., & Morris, M. G. (2007). Dead or alive? The development, trajectory and future of technology adoption research. *Journal of the association for information systems*, 8(4), 267.

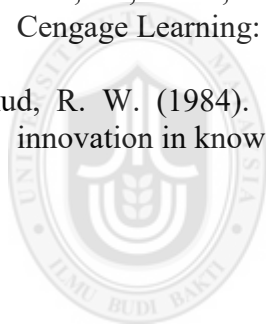
- Venkatesh, V., Thong, J. Y., & Xu, X. (2012). Consumer acceptance and use of information technology: extending the unified theory of acceptance and use of technology. *MIS quarterly*, 36(1), 157-178.
- Wade, M., & Hulland, J. (2004). Review: The resource-based view and information systems research: Review, extension, and suggestions for future research. *MIS quarterly*, 28(1), 107-142.
- wafi, w. r., & samour, a. (2013). the awareness and practice of small and medium size businesses in gaza strip to competitive intelligence concept and its benefits : construction and information technology sector. Islamic university of Gaza.
- Walker, H., & Brammer, S. (2012). The relationship between sustainable procurement and e-procurement in the public sector. *International Journal of Production Economics*, 140(1), 256-268.
- Wally, S., & Becerra, M. (2001). Top Management Team Characteristics and Strategic Changes in International Diversification The Case of US Multinationals in the European Community. *Group & Organization Management*, 26(2), 165-188.
- Wang, Nianxin Liang, Huigang Zhong, Weijun Xue, Yajiong Xiao, & Jinghua. (2012). Resource Structuring or Capability Building? An Empirical Study of the Business Value of Information Technology. *Journal of Management Information Systems*, 29(2), 325-367.
- Wang, Wei Li, Xixi Hsieh, & PoAn, J. (2013). The contingent effect of personal IT innovativeness and IT self-efficacy on innovative use of complex IT. *Behaviour & information technology*, 32(11), 1105-1124.
- Warshaw, P. R., & Davis, F. D. (1985). Disentangling behavioral intention and behavioral expectation. *Journal of experimental social psychology*, 21(3), 213-228.
- Weber, D. M., & Kauffman, R. J. (2011). What drives global ICT adoption? Analysis and research directions. *Electronic Commerce Research and Applications*, 10(6), 683-701.
- Weerakkody, V., Dwivedi, Y. K., & Irani, Z. (2009). The diffusion and use of institutional theory: a cross-disciplinary longitudinal literature survey. *Journal of Information Technology*, 24(4), 354-368.
- Weiner, J. R., Lindenfeld, G., Binyamin, I., & Wanderman, M. (2014). Israel and the Gaza Strip: Why Economic Sanctions Are Not Collective Punishment.
- West, M. A., Borrill, C. S., Dawson, J. F., Brodbeck, F., Shapiro, D. A., & Haward, B. (2003). Leadership clarity and team innovation in health care. *The Leadership Quarterly*, 14(4), 393-410.



- Wetzels, M., Odekerken-Schröder, G., & van Oppen, C. (2009). Using PLS path modeling for assessing hierarchical construct models: guidelines and empirical illustration. NOVA. The University of Newcastle's Digital Repository.
- White, J. (2014). The Combat Performance of Hamas in the Gaza War of 2014. CTC Sentinel, 7.
- Wiengarten, F., Humphreys, P., Cao, G., & McHugh, M. (2013). Exploring the Important Role of Organizational Factors in IT Business Value: Taking a Contingency Perspective on the Resource-Based View. *International Journal of Management Reviews*, 15(1), 30-46.
- Wilkinson, D., & Birmingham, P. (2003). *Using research instruments: A guide for researchers*: Psychology Press.
- Willis, G. B., Schechter, S., & Whitaker, K. (1999). A comparison of cognitive interviewing, expert review, and behavior coding: What do they tell us. Paper presented at the American Statistical Association.
- Wilson, B. (2010). Using PLS to investigate interaction effects between higher order branding constructs *Handbook of partial least squares* (pp. 621-652): Springer.
- Wixom, B. H., & Watson, H. J. (2001). An empirical investigation of the factors affecting data warehousing success. *MIS quarterly*, 17-41.
- Wong, C. Y., & Boon-itt, S. (2008). The influence of institutional norms and environmental uncertainty on supply chain integration in the Thai automotive industry. *International Journal of Production Economics*, 115(2), 400-410.
- Wright, R. T., Campbell, D. E., Thatcher, J. B., & Roberts, N. (2012). Operationalizing multidimensional constructs in structural equation modeling: Recommendations for IS research. *Communications of the association for information systems*, 30(1), 367-412.
- Wu, & Liang, H. (2008). When does internal governance make firms innovative? *Journal of Business research*, 61(2), 141-153.
- Wu, Long Chuang, & Hung, C. (2010). Examining the diffusion of electronic supply chain management with external antecedents and firm performance: A multi-stage analysis. *Decision Support Systems*, 50(1), 103-115.
- Wu, Shelly Straub, Detmar Liang, & Peng, T. (2014). How information technology governance mechanisms and strategic alignment influence organizational performance: Insights from a matched survey of business and IT managers. *MIS quarterly*.
- Wu, Sibin Levitas, Edward Priem, & Richard. (2005). CEO tenure and company invention under differing levels of technological dynamism. *Academy of Management Journal*, 48(5), 859-873.

- Yang, & Yun, C. (2013). Understanding the Role of B2B Social and Relational Factors on Web-Based EDI Adoption-A collaborative approach in the container liner shipping industry. Royal Holloway University of London.
- Yang, & Zehuan. (2012). Investment Bubble: Exploration of the Clean Technology Industry.
- Yang, Lin Adcroft, Andy Bruce, & Kyle. (2015). Empirical study on the relationship between entrepreneurial cognitions and strategic change momentum: the moderating effect of organizational knowledge structures. *Management Decision*, 53(5).
- Yeh, C.-H., Lee, G.-G., & Pai, J.-C. (2012). How information system capability affects e-business information technology strategy implementation: An empirical study in Taiwan. *Business Process Management Journal*, 18(2), 197-218.
- Yigitbasioglu, O. M., & Irani, Z. (2015). The role of institutional pressures and top management support in the intention to adopt cloud computing solutions. *Journal of Enterprise Information Management*, 28(4).
- Yildiz, & Mete. (2007). E-government research: Reviewing the literature, limitations, and ways forward. *Government Information Quarterly*, 24(3), 646-665.
- Yildiz, Bilgehan Ustaoglu, Murat Incekara, & Ahmet. (2014). Investigating Turkey's EV Technology Adoption Level: How Would Turkey Cross the Chasm Through Policies?
- Yoon, T. E., & George, J. F. (2013). Why aren't organizations adopting virtual worlds? *Computers in Human Behavior*, 29(3), 772-790.
- Yu, C.-S., & Tao, Y.-H. (2009). Understanding business-level innovation technology adoption. *Technovation*, 29(2), 92-109.
- Zairi, M., & Al-Mashari, M. (2005). Developing a sustainable culture of innovation management: A prescriptive approach. *Knowledge and Process Management*, 12(3), 190.
- Zhang, C., & Dhaliwal, J. (2009). An investigation of resource-based and institutional theoretic factors in technology adoption for operations and supply chain management. *International Journal of Production Economics*, 120(1), 252-269.
- Zhao, K., Xia, M., & Shaw, M. J. (2011). What motivates firms to contribute to consortium-based e-business standardization? *Journal of Management Information Systems*, 28(2), 305-334.

- Zheng, D., Chen, J., Huang, L., & Zhang, C. (2013). E-government adoption in public administration organizations: integrating institutional theory perspective and resource-based view. *European Journal of Information Systems*, 22(2), 221-234.
- Zhu, K., & Kraemer, K. L. (2005). Post-adoption variations in usage and value of e-business by organizations: cross-country evidence from the retail industry. *Information systems research*, 16(1), 61-84.
- Zhu, K., Kraemer, K. L., & Xu, S. (2006). The process of innovation assimilation by firms in different countries: a technology diffusion perspective on e-business. *Management science*, 52(10), 1557-1576.
- Zhu, K., Kraemer, K., & Xu, S. (2003). Electronic business adoption by European firms: a cross-country assessment of the facilitators and inhibitors. *European Journal of Information Systems*, 12(4), 251-268.
- Zhuang, L. (2011). Bridging the gap between technology and business strategy: a pilot study on the innovation process. *Management Decision*, 33(8), 13-21.
- Zikmund, W., Babin, B., Carr, J., & Griffin, M. (2012). *Business Research Methods*: Cengage Learning: Mason.
- Zmud, R. W. (1984). An examination of "push-pull" theory applied to process innovation in knowledge work. *Management science*, 30(6), 727-738.



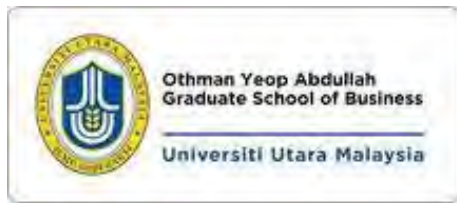
UUM  
Universiti Utara Malaysia

## Appendix A

### Research English, Online Arabic Questionnaire

**Research Online link:** <http://goo.gl/forms/0D4hs53PyA6BuU1i1>

#### English and Arabic Questionnaire:



Othman Yeop Abdullah  
Graduate School of Business  
Universiti Utara Malaysia  
06010 UUM Sintok  
Kedah Darul Aman, Malaysia  
Tel: (+604) 928 3930 | Fax: (+604) 928 5220  
Email: oyagsb@uum.edu.my

#### ACADEMIC RESEARCH QUESTIONNAIRE

Dear Sir / Madam,

I am a doctoral candidate at the above-named university, currently working on my PhD thesis titled “Management Support, Information Technology readiness, Government Strategy and Government’s Information Technology Innovativeness in Palestine: The Moderating Effect of Organizational Culture”. Thank you in advance for taking your valuable time to fill in this questionnaire. Please be assured that your responses will only be used for academic purposes; hence, your identity will never be known throughout any part of the research process.

Thank you very much for your support and participation.

#### FIRST: PERSONAL CHARACTERISTICS:

<b>Age group:</b>	
Less than 30 years old	30 – less than 40 years old
40 – less than 50 years old	More than 50 years old
<b>Gender:</b>	
Male	Female
<b>Qualification:</b>	

B.Sc.	Master
Ph.D.	Other: specify .....
<b>Job Title:</b>	
General Director (A4)	Deputy Director (A)
Unit managers (B)	Unit manager (C)
General Director (A3)	Other: specify .....
<b>Years of Experience:</b>	
Less than 5 years	5 – less than 10 years
10 – less than 15 years	More than 15 years
<b>Years of experience in the current Job title:</b>	
Less than 5 years	5 – less than 10 years
10 – less than 15 years	More than 15 years
<b>Ministry:</b> specify .....	

Please set an estimate answer from 1-7, 1 indicates a weakly disagree answer while 7 indicates a strongly agree answer.

## SECOND: DEPENDENT VARIABLE

### GOVERNMENT'S INFORMATION TECHNOLOGY INNOVATIVENESS:

Government's Information Technology Innovativeness can be defined as the notion of openness to new information technology ideas as an aspect of an organizational culture in the government.

NO	ITEM	1-7
1	The management in the government actively seeks innovative ideas for information technology.	
2	Information technology Innovation is readily accepted in this governmental instigation.	
3	Information technology Innovation in this governmental institution is perceived as too risky, and is resisted.	
4	Employees are penalized for new information technology ideas that do not work.	
5	The government readily accepts information technology innovations based on research results.	

### THIRD: INDEPENDENT VARIABLES

- I. **Management Support:** this field contains (4) items.
- II. **Information technology readiness:** this field contains (5) items.
- III. **Government strategy:** this field contains (5) items.

No.	Question	Answer
<b>Management Support</b>		
1	Management and Policy makers are interested in new technology and try to adapt to it.	
2	Management and Policy makers are actively considering the introduction of new technology to solve the governmental institutional problems.	
3	Management and Policy makers try to keep a technological leading edge by adapting new technology.	
4	Management and Policy makers tend to take risks in decision-making of new technology introduction.	
<b>Information technology readiness</b>		
1	The government is able to invest more in information technology.	
2	We are facing tighter information technology budget limitations than we did before.	
3	Governmental intuitions and employees that develops new information technology usage critical to the governmental success.	
4	The governmental working process continuously requires innovation in information technology.	
5	Government keeps abreast with information technological developments.	
<b>Government Strategy</b>		
1	Information technology effects have been considered in the strategies of the governmental institutions.	
2	The governmental institutions are able to consciously analyze the contribution of Information technology in enhancing the government effectiveness.	
3	The effects of information technology on realizing the strategy of the governmental working process are well understood.	
4	The alignment between business strategy and the strategy of the information technology has not been achieved.	

5	The government has set different priorities for information technology projects in the strategy of the governmental institutions technology.	
---	--	--

#### FOURTH: MODERATOR VARIABLE

##### ORGANIZATIONAL CULTURE

NO.	ITEM	1-7
1	The government understands the importance of information technology innovativeness for the success of the governmental institutions.	
2	In the governmental institutions, high levels of participation are expected in transferring information technology innovativeness.	
3	The governmental institutions are encouraged to explore and experiment their information technology	
4	In the governmental institutions, on-the-job technology learning is valued.	
5	The governmental institutions are valued for their individual and institutional information technology expertise.	
6	In the governmental institutions, employees are encouraged to ask others for assistance when needed.	
7	In my governmental institution the employees are encouraged to interact with other groups have more experiences in the field of information technology.	
8	In the governmental institutions, employees are encouraged to discuss their technology knowledge with people in other workgroups.	
9	In the governmental institutions, overall organizational vision is clearly stated.	
10	In the governmental institutions, overall organizational objectives are clearly stated.	
11	My institution shares its technology knowledge with other institutions (e.g. governmental,	
12	The benefits of information technology innovativeness outweigh the costs.	
13	The government senior management clearly attributes the institute's success to the information technology innovativeness.	

مي

## استب لطلب بحث



Othman Yeop Abdullah Graduate School  
of Business  
Universiti Utara Malaysia 06010 UUM  
Sintok Kedah Darul Aman, Malaysia  
Tel: (+604) 928 3930 | Fax: (+604) 928  
5220  
Email: oyagsb@uum.edu.my

سيدي العزيز،

ا ليكم ورح وبوكتكده، بيعد.

نا طلب لفتوراه / أنس رياضصباح لهدمسلج في لجامعة لمدكورة أع ، أئومحال اي لئيرسالة لبحث  
الخاص بيالوقت ييجوان: "دعم ا رة، وا فافيتكن ولولج الم عملومات، ولتسات وچية لخدمومة  
و فافيتكن ولولج الم عملومات لدي لخدمومة فغيلسطين، مع مراعاة لثبي ثقفة لمدونسات لخدمومة"

بيعدني أن لقدم لطلب لخدمومة لخدمومة لخدمومة لخدمومة لخدمومة لخدمومة لخدمومة لخدمومة  
في هذه التبلتستخدام إ غراض الالعمل لدمي، ولفيتم ا ل لئير هفياكلش لخدمومة من ل  
أي من لخدمات عملية لبحث.

الشكر لالجدول لدمك ومشاركتك.

أو لباينات الشخصيه

فلهية لخدمومة	
أقل من 30 سنة	من 30 حتى 39 سنة
من 40 حتى 49 سنة	من 50 سنة فأكثر
للنوع الاجتماعي	
ذكر	نثي
ل مؤهل	
بكالوريوس	ماجستير
فتوراه	غيره، لارجاء التهديد: .....
لنصب	
مدير عام A4	نائب مدير عام A
مدير وحدة B	مدير وحدة C
غيره، لارجاء	التهديد: إداري
لسنوات لخدمومة لخدمومة	
أقل من 5 سنوات	5 – 9 سنوات
10 – 14 سنة	15 سنة فأكثر
لسنوات لخدمومة لخدمومة	
أقل من 5 سنوات	5 – 9 سنوات





1 ما فيتكولوجيا المعلومات	
1	الحكومات لديها قدرة أكبر سنتمارفي مجال التكنولوجيا المعلومات.
2	نواجه متقلبيص انتفي الاموازات الامخصصة لتطويرتكنولوجيا المعلومات انتفي الامساسة ان أكثر من لسابق.
3	تطوير الاموسات التكنولوجي فتكولوجيا جي دقي عبر أحد اهم عوامل نجاح الحكومه
4	العمل الحكومي يتطلب ابداع الاداء في مجال التكنولوجيا المعلومات.
5	تخافظال حكومه على انبعاث على موافقة لتطور التكنولوجي.
اتراتيجية الحكومه	
1	يتم مراعاة اهمي تكولوجيا المعلومات في استراتيجيات التكنولوجي.
2	الاموسات التكنولوجي لبيها القليله للتحليل الواعي لمساهمة التكنولوجيا الامموات في تطويراتها التكنولوجي الحكومه.
3	تأارتكنولوجيا المعلومات في إدراك ا تربتيجات التبع عقي لاعلمية لكش غلي أقل حكومه فمومه موضوع.
4	يوجدت فلق بين تربتيجه الامموات وتربتيجه التكنولوجيا المعلومات.
5	تقوم الحكومه بوضع أولويات مضممة لشراي تكنولوجيا المعلومات انتفي استراتيجيات الاموسات التكنولوجي.

#### رابعاً ثقافة الاموسه

لرقم	لبدن	7-1
1	تدرك الامموات اهمية اعني تكنولوجيا الامموات من أجل تحقيق النجاح في الاموسات التكنولوجي.	
2	في الاموسات التكنولوجي، مسيبيات علمية من المشارك تتفون بتوقع عقي علمي فتطيق ابداع في تكنولوجيا المعلومات.	
3	يتعشجج الاموسات التكنولوجي في اكتشاف وتجييب الامضرات انتفي مجال تكنولوجيا الامموات.	
4	يعطى التقير والضرام علمية عمل تكنولوجيا الامموات من لال علمي الاموسات التكنولوجي.	

5	يتم تحقيق وتقييم الضرر الفوري والجهل سرّي في مجال التفتنولوجيا العلومات في الالهلوسات الالحكوية.
6	يتم تنشيع الالموظفين على طبالمساعدة من ا خرين عبالحاجة اليه في الالهلوسات الالحكوية.
7	في الالهلوسات الالحكوية التي أعمل في هالينتمشيع الالموظفين عىتلفاعل مع ماموعات اخرى ليها ضرة لفي مجال التفتنولوجيا العلومات.
8	يتم تنشيع الالموظفين في الالهلوسات الالحكوية لنلقشة معرفت هفي مجال التفتنولوجيا العلومات معملراد من ماموعات اخرى.
9	لرهي الالعام للالهلوسات الالحكوية معف قبشكك وضح وغب هوم.
10	ا هافالعام للالهلوسات الالحكوية معف قبشكك وضح وغب هوم.
11	تقوم الالهلوسات الالحكوية التي أعمل في هلبمشارك الالهلوسات الالحكوية مع ماموعات اخرى حكومية وغب حكوية.
12	الطيدة الالهد من ابداع في التفتنولوجيا العلومات تفوقت ه.
13	تعرزو ارا للالعام الالهلوسات الالحكوية ابداع في التفتنولوجيا العلومات.

- **Research Online link:** <http://goo.gl/forms/0D4hs53PyA6BuU1i1>

Universiti Utara Malaysia

## استبانة للبحث الأكاديمي

\* Required



Othman Yeop Abdullah Graduate School  
of Business  
Universiti Utara Malaysia 06010 UUM  
Sintok Kedah Darul Aman, Malaysia  
Tel: (+604) 928 3930 | Fax: (+604) 928  
5220  
Email: oyagsb@uum.edu.my

### الابداعية في تكنولوجيا المعلومات

سيدي العزيز، السلام عليكم ورحمة الله وبركاته تحية طيبة، وبعد. أنا طالب الدكتوراة / أنس رياض مصباح ليد من كلية الإدارة في جامعة اوتارا الماليزية، أعمل حالياً على اطروحتي والتي بعنوان: "تأثير كل من دعم الإدارة والجاهزية لتكنولوجيا المعلومات و استراتيجيات الحكومة على الابداعية في تكنولوجيا المعلومات لدى الحكومة في فلسطين، مع مراعاة تأثير ثقافة المؤسسة" يسعدني أن أقدم لكم الشكر للسماح لي باقتطاع بعض من وقتكم لتعبئة هذه الاستبانة، مع العلم أن البيانات المعبئة في هذه الاستبانة لن تستخدم إلا لأغراض البحث العلمي، ولن يتم الاستدلال على هويتكم الشخصية من خلال اي من جزئيات عملية البحث. الشكر الجزيل لدعمكم ومشاركتم

### أولاً: البيانات الشخصية

#### \* الفئة العمرية

- أقل من 30 سنة
- من 30 حتى 39 سنة
- من 40 حتى 49 سنة
- 50 سنة فأكثر

#### \* النوع الاجتماعي

- ذكر
- أنثى

#### \* المؤهل

- بكالوريوس
- ماجستير
- دكتوراة
- Other :



UUM  
Universiti Utara Malaysia

\* المنصب

- مدير A3  
 مدير A4  
 مدير A  
 مدير B  
 مدير C  
 Other :

\* سنوات الخبرة بشكل عام

- أقل من 5 سنوات  
 5 - 9 سنوات  
 10 - 14 سنة  
 15 سنة فأكثر

\* سنوات الخبرة في المنصب الحالي

- أقل من 5 سنوات  
 5 - 9 سنوات  
 10 - 14 سنة  
 15 سنة فأكثر



**UUM**  
Universiti Utara Malaysia

\* الوزارة

- المالية
- مجلس الوزراء
- الشؤون الخارجية
- الداخلية
- العدل
- التخطيط والتنمية الإدارية
- الحكم المحلي
- التربية والتعليم العالي
- الصحة
- الاقتصاد الوطني
- العمل
- الشؤون الاجتماعية
- الاتصالات وتكنولوجيا المعلومات
- الأشغال العامة والإسكان
- النقل والمواصلات
- الأوقاف والشؤون الدينية
- الزراعة
- السياحة والآثار
- الثقافة
- شؤون المرأة
- الشباب والرياضة
- Other :



UUM  
Universiti Utara Malaysia

الرجاء تحديد درجة تقييمك للبند التالية من (1-7) بحيث 1 يعني بدرجة ضعيفة و7 يعني بدرجة قوية

ثانياً: المتغير التابع: الإبداعية في تكنولوجيا المعلومات لدى الحكومة

يمكن تعريف الإبداعية في تكنولوجيا المعلومات لدى الحكومة بأنها مفهوم الانفتاح على أفكار جديدة في تكنولوجيا المعلومات كثقافة متينة من قبل المؤسسة الحكومية

\* الحكومة تسعى بجدية لتطبيق الأفكار الإبداعية في مجال تكنولوجيا المعلومات

1 2 3 4 5 6 7

بدرجة ضعيفة جداً        بدرجة كبيرة جداً

\* الحكومة تتقبل الإبداع في تكنولوجيا المعلومات مرتكزة في ذلك على نتائج منهج البحث

1 2 3 4 5 6 7

بدرجة ضعيفة جداً        بدرجة كبيرة جداً

\* يتم معاقبة الموظفين أصحاب الأفكار الإبداعية التي لم تحقق نجاحاً في تكنولوجيا المعلومات

1 2 3 4 5 6 7

بدرجة ضعيفة جداً        بدرجة كبيرة جداً

يتم التعامل في هذه المؤسسة الحكومية مع فكر الإبداع في تكنولوجيا المعلومات على أنها مخاطرة شديدة يجب الحد منها \*

1 2 3 4 5 6 7

بدرجة ضعيفة جداً        بدرجة كبيرة جداً

\* ثقافة الإبداعية في تكنولوجيا المعلومات هي ثقافة متقبلة في هذه المؤسسة الحكومية

1 2 3 4 5 6 7

بدرجة كبيرة جدا ○ ○ ○ ○ ○ ○ ○ بدرجة ضعيفة جدا

### ثالثاً: المتغيرات المستقلة

- الدعم الإداري/دعم الإدارة: يحتوي هذا المحور على 4 بنود-
- الاستثمار في تكنولوجيا المعلومات: يحتوي هذا المحور على 5 بنود-
- إستراتيجية الحكومة: يحتوي هذا المحور على 5 بنود-

### دعم الإدارة

درجة انفتاح وتقبل الإدارة العليا للابداع في مجال تكنولوجيا المعلومات

الإدارة العليا وصناع القرار مهتمين في التكنولوجيا الحديثة ويحاولوا مواكبتها \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا ○ ○ ○ ○ ○ ○ ○ بدرجة ضعيفة جدا

الإدارة العليا وصناع القرار يهتموا بجدية بالتكنولوجيا الحديثة التي يتم تقديمها وذلك من أجل حل المشاكل في المؤسسات الحكومية \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا ○ ○ ○ ○ ○ ○ ○ بدرجة ضعيفة جدا

الإدارة العليا وصناع القرار يعملون على إبقاء المؤسسة في حالة متصدرة في مواكبة التكنولوجيا \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا ○ ○ ○ ○ ○ ○ ○ بدرجة ضعيفة جدا

الإدارة العليا وصناع القرار يميلون للمخاطرة في اتخاذ القرارات المتعلقة بالتكنولوجيا الحديثة \*

1 2 3 4 5 6 7



بدرجة كبيرة جدا         بدرجة ضعيفة جدا

### الجاهزية لتكنولوجيا المعلومات

المساهمة المستمرة في كل من تطوير العمل الحكومي وتطوير استخدامات تكنولوجيا جديدة والاستثمار في مواكبة التطورات التكنولوجية

\* الحكومة لديها قدرة أكبر للاستثمار في مجال تكنولوجيا المعلومات

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

نواجه تقلصات في الموازنات المخصصة لتطوير تكنولوجيا المعلومات في المؤسسة الآن أكثر من السابق \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

\* تطوير المؤسسات الحكومية لتكنولوجيا جديدة يعتبر احد اهم عوامل نجاح الحكومة

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

\* العمل الحكومي يتطلب الإبداع الدائم في مجال تكنولوجيا المعلومات

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

\* تحافظ الحكومة على الإبقاء على مواكبة التطور التكنولوجي

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

### الاستراتيجية الحكومية

درجة الاهتمام بالابداع في مجال تكنولوجيا المعلومات في الاستراتيجية الحكومية

يتم مراعاة أهمية تكنولوجيا المعلومات في وضع الاستراتيجية الحكومية \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

المؤسسات الحكومية لديها القابلية للتحليل الواعي لدرجة مساهمة تكنولوجيا المعلومات في تطوير  
الفاعلية في الحكومة \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

الاثار المتوقعة من تكنولوجيا المعلومات على إدراك الاستراتيجية المتبعة في العمل الحكومي  
مفهومة بوضوح \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

لا يوجد توافق بين استراتيجية الحكومة واستراتيجية تكنولوجيا المعلومات \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

تقوم الحكومة بوضع أولويات مختلفة لمشاريع تكنولوجيا المعلومات في استراتيجية المؤسسة  
الحكومية \*

1 2 3 4 5 6 7  
بدرجة ضعيفة جدا        بدرجة كبيرة جدا

رابعاً: ثقافة المؤسسة

مجموعة من العادات والقيم والتقاليد للمؤسسات وفرادها، ومدى تأثير السلوك على العمل ومخرجاته

تدرك الحكومة أهمية الابداع في تكنولوجيا المعلومات من أجل تحقيق النجاح في المؤسسات الحكومية \*

1 2 3 4 5 6 7  
بدرجة ضعيفة جدا        بدرجة كبيرة جدا

في المؤسسات الحكومية، مستويات عالية من المشاركة تكون متوقعة في عملية تطبيق الإبداعية في تكنولوجيا المعلومات \*

1 2 3 4 5 6 7  
بدرجة ضعيفة جدا        بدرجة كبيرة جدا

يتم تشجيع المؤسسات الحكومية على اكتشاف وتجريب الخبرات في مجال تكنولوجيا المعلومات \*

1 2 3 4 5 6 7  
بدرجة ضعيفة جدا        بدرجة كبيرة جدا

يعطى التقدير والاحترام لعملية تعلم تكنولوجيا المعلومات من خلال العمل في المؤسسات الحكومية \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا        بدرجة ضعيفة جدا

\* يتم تقدير الخبرات الفردية والمؤسسية في مجال تكنولوجيا المعلومات في المؤسسات الحكومية

1 2 3 4 5 6 7

بدرجة كبيرة جدا        بدرجة ضعيفة جدا

\* يتم تشجيع الموظفين على طلب المساعدة من الآخرين عند الحاجة إليها في المؤسسة الحكومية \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا        بدرجة ضعيفة جدا

في المؤسسة الحكومية التي أعمل فيها يتم تشجيع الموظفين على التفاعل مع مجموعات اخرى لديها خبرة أكبر في مجال تكنولوجيا المعلومات \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا        بدرجة ضعيفة جدا

يتم تشجيع الموظفين في المؤسسات الحكومية على مناقشة معرفتهم في مجال تكنولوجيا المعلومات مع أفراد من مجموعات أخرى \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا        بدرجة ضعيفة جدا

\* الرؤية العامة للمؤسسة الحكومية معرفة بشكل واضح ومفهوم \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

\* الأهداف العامة للمؤسسة الحكومية معرفة بشكل واضح ومفهوم

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

تقوم المؤسسة الحكومية التي أعمل فيها بمشاركة المعرفة في مجال تكنولوجيا المعلومات مع مؤسسات أخرى حكومية وغير حكومية \*

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

\* الفوائد العائدة من الإبداعية في تكنولوجيا المعلومات تفوق تكلفتها

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا

\* تعزو الإدارة العليا نجاح المؤسسة إلى الإبداعية في تكنولوجيا المعلومات

1 2 3 4 5 6 7

بدرجة كبيرة جدا         بدرجة ضعيفة جدا



UUM  
Universiti Utara Malaysia

## Appendix B

### Distribution for managers at the local government in Gaza strip- Palestinian ministries regarding to Grade

No.	Ministry Name	A	A3	A4	B	C	total
1	Ministry of Education and Higher Education	10	2	10	22	30	74
2	Ministry of Health	19	4	6	94	65	188
3	Ministry of Religious Affairs	8	2	7	24	23	64
4	Ministry of Finance	2	1	12	52	17	84
5	Ministry of The Interior	7	3	3	51	15	79
6	Ministry of Social Affairs	4	2	1	9	10	26
7	Ministry of Agriculture	6		6	22	19	53
8	Ministry of Information Technology	4		3	11	11	29
9	Ministry of National Economy	6	1	4	14	18	43
10	Ministry of Labor	2	2	3	13	10	30
11	Ministry of Youth and Sport	3	3	2	6	5	19
12	Ministry of Transport and Communication	2	1	3	6	6	18
13	Ministry of Public Works and Housing	6	1	5	10	13	35
14	Ministry of The Government Affaires	27	4	17	15	36	99
15	Ministry of Justice	1	1	6	8	13	29
16	Ministry of Tourism and Antiquities	1			1	1	3

17	Ministry of Planning	3	1	2	1	4	11
18	Ministry of Culture	5		2	1	2	10
19	Ministry of Foreign Affairs	1	1	3	1	5	11
20	Ministry of Media	3		2	3	2	10
21	Ministry of Women's Affairs	3			2	2	7

**Total**

**922**

Based on Statistical Office of the General Personnel Council 2016



## Appendix C

### Multivariate Outliers

id	MAH	id	MAH	id	MAH	id	MAH	id	MAH
1	21.23517	34	27.27447	67	24.69854	100	16.61388	133	21.02153
2	14.2686	35	18.08232	68	20.00751	101	29.44299	134	22.90071
3	55.00391	36	18.80172	69	32.82178	102	27.70571	135	23.56547
4	34.60587	37	32.94613	70	16.21342	103	24.03919	136	21.1049
5	46.57537	38	21.39518	71	14.93797	104	30.23003	137	17.91356
6	42.35498	39	30.42132	72	21.4171	105	22.80595	138	17.29574
7	26.1712	40	20.00856	73	28.10557	106	17.82013	139	23.37841
8	27.61934	41	22.55852	74	20.77251	107	19.2223	140	26.111
9	45.70035	42	26.44565	75	20.0091	108	22.02345	141	27.50957
10	43.60959	43	38.43259	76	13.04756	109	18.9144	142	18.89241
11	44.94923	44	34.55641	77	17.82226	110	24.81221	143	18.40548
12	37.78546	45	24.44596	78	26.70095	111	18.81832	144	22.3082
13	67.79866	46	27.24239	79	22.89598	112	25.04206	145	19.67593
14	33.24731	47	20.64549	80	23.36505	113	20.11225	146	23.3953
15	35.18949	48	43.97611	81	37.07817	114	14.81932	147	20.98967
16	21.8358	49	23.86161	82	19.94859	115	42.75185	148	23.03169
17	45.11697	50	27.89308	83	23.44063	116	33.58038	149	23.98675
18	29.71329	51	17.93647	84	24.99192	117	43.07144	150	24.07291
19	32.76377	52	22.98001	85	20.85721	118	27.30433	151	42.10987
20	24.39563	53	50.22476	86	19.88581	119	40.88226	152	28.28166
21	19.91443	54	37.50389	87	20.60735	120	50.41966	153	41.04686
22	34.85548	55	17.57347	88	31.93143	121	31.71528	154	49.81101
23	30.73424	56	22.09611	89	18.32437	122	56.4053	155	69.94542
24	25.28346	57	19.39225	90	21.47497	123	32.7564	156	31.06151
25	32.44919	58	12.25879	91	16.76455	124	32.6489	157	12.42782
26	17.51781	59	17.61825	92	17.32872	125	52.70571	158	52.03836
27	18.17933	60	17.86931	93	19.69822	126	103.9074	159	42.63673
28	15.36088	61	21.59045	94	13.22636	127	101.0887	160	23.03261
29	18.48283	62	15.53776	95	25.53308	128	67.10991	161	88.32722
30	18.83917	63	19.8968	96	17.59505	129	14.99457	162	43.44352
31	18.84896	64	18.78068	97	18.92031	130	33.3969	163	24.7034
32	20.41798	65	22.41543	98	20.34999	131	23.28819	164	22.44751
33	20.76227	66	28.29982	99	16.62193	132	20.5092	165	25.69435



id	MAH	id	MAH	id	MAH	id	MAH	id	MAH	id	MAH
166	15.52412	199	25.43041	232	17.00265	265	36.06167	298	36.54491	331	23.97498
167	26.15546	200	37.08004	233	24.81806	266	36.06167	299	26.05698	332	28.02743
168	18.48758	201	11.54488	234	23.28353	267	39.15257	300	35.28877	333	30.98423
169	19.37559	202	46.23701	235	34.52863	268	101.0617	301	24.03092	334	21.81629
170	14.72721	203	37.95426	236	50.01107	269	16.80538	302	44.33204	335	26.04826
171	16.8808	204	49.39658	237	23.9011	270	26.38033	303	66.64353	336	31.88024
172	26.8612	205	16.78193	238	34.4763	271	53.53452	304	21.14542	337	24.79931
173	20.28266	206	12.73759	239	16.50158	272	45.44205	305	41.70088	338	36.91715
174	15.75302	207	62.11207	240	20.644	273	39.46553	306	51.23934	339	58.47393
175	41.59171	208	28.08204	241	23.72124	274	52.8829	307	30.74866	340	15.30278
176	21.92917	209	29.79148	242	10.45036	275	169.8523	308	80.47961	341	26.63201
177	15.0734	210	42.82396	243	38.55697	276	56.75486	309	59.25435	342	22.13801
178	22.89987	211	18.75596	244	14.00817	277	24.20841	310	32.30849	343	46.57567
179	21.0575	212	26.44963	245	52.47353	278	17.77108	311	27.52845	344	49.38029
180	24.62972	213	21.37084	246	45.29507	279	53.59831	312	16.15684	345	48.92786
181	20.34601	214	10.34306	247	23.46765	280	13.01826	313	47.18655	346	106.1492
182	24.2727	215	79.34793	248	16.77303	281	30.47432	314	33.06219	347	34.56735
183	18.67652	216	45.14963	249	20.32447	282	23.26397	315	30.05933	348	103.622
184	22.52127	217	27.41545	250	17.33126	283	61.43191	316	34.09649	349	30.8752
185	21.55869	218	39.12502	251	21.66822	284	28.08096	317	69.49795	350	40.76834
186	19.84294	219	25.07294	252	16.09547	285	42.74278	318	42.94307	351	44.98165
187	29.77394	220	30.86513	253	19.79031	286	27.98425	319	64.76995	352	26.5428
188	21.44724	221	42.76408	254	20.75508	287	52.6291	320	33.45455	353	30.47137
189	21.22891	222	50.3066	255	53.96105	288	123.312	321	28.4149	354	43.36234
190	13.17221	223	7.86213	256	57.79602	289	36.37796	322	76.96639	355	27.00697
191	13.72342	224	15.01117	257	18.63626	290	44.218	323	34.83762	356	19.91174
192	16.41051	225	19.80449	258	42.42532	291	88.53719	324	22.61583	357	43.36234
193	33.94692	226	16.50714	259	18.90445	292	30.04809	325	37.50857	358	27.41123
194	39.98346	227	16.89637	260	66.50451	293	125.8269	326	31.75659	359	17.42949
195	16.57793	228	14.42213	261	31.59534	294	34.7165	327	30.44264	360	36.07856
196	35.02834	229	14.4358	262	37.49635	295	48.91825	328	17.25151	361	59.92515
197	32.88128	230	19.57017	263	16.66841	296	31.36847	329	57.04217		
198	40.80478	231	19.46917	264	36.06167	297	38.216	330	26.35453		

## Appendix D

### Z scores for items that have influencing values

id	ZITinnov4	ZITreadin3	ZITreadin4
1	-0.01126	1.17235	0.98317
2	-0.82405	-0.64404	0.07311
3	-2.44964	-1.55223	0.07311
4	0.80154	1.17235	0.98317
5	-3.26243	1.17235	0.98317
6	-4.07523	1.17235	0.98317
7	0.80154	0.26416	0.07311
8	0.80154	1.17235	0.98317
9	0.80154	-0.64404	0.07311
10	0.80154	1.17235	0.98317
11	0.80154	1.17235	0.98317
12	0.80154	1.17235	0.98317
13	0.80154	1.17235	0.98317
14	0.80154	-0.64404	-0.83696
15	0.80154	1.17235	0.98317
16	-0.01126	1.17235	0.98317
17	-0.01126	1.17235	0.98317
18	-0.01126	0.26416	0.98317
19	0.80154	1.17235	0.98317
20	0.80154	1.17235	0.98317
21	-0.01126	1.17235	0.98317
22	-0.01126	0.26416	0.07311
23	0.80154	0.26416	0.07311
24	0.80154	0.26416	0.07311
25	-0.01126	-0.64404	0.98317
26	-0.01126	-0.64404	-0.83696
27	-0.82405	0.26416	0.07311
28	-0.01126	0.26416	-0.83696
29	0.80154	-0.64404	0.07311
30	-0.01126	0.26416	0.98317
31	0.80154	0.26416	0.07311
32	0.80154	0.26416	-0.83696
33	-0.01126	0.26416	-0.83696

<b>id</b>	<b>ZITinnov4</b>	<b>ZITreadin3</b>	<b>ZITreadin4</b>
34	-0.01126	0.26416	0.07311
35	-0.01126	-0.64404	0.07311
36	0.80154	-0.64404	0.07311
37	-0.01126	-1.55223	-0.83696
38	0.80154	0.26416	0.98317
39	0.80154	0.26416	-0.83696
40	0.80154	-0.64404	-0.83696
41	-0.01126	-0.64404	-1.74702
42	0.80154	0.26416	0.98317
43	-0.01126	1.17235	0.98317
44	0.80154	-0.64404	0.07311
45	0.80154	0.26416	0.07311
46	-0.01126	0.26416	-0.83696
47	-0.01126	0.26416	-0.83696
48	-0.01126	0.26416	-4.47721
49	-0.01126	0.26416	-0.83696
50	0.80154	-0.64404	0.07311
51	0.80154	0.26416	0.07311
52	0.80154	-1.55223	0.07311
53	-4.07523	0.26416	-0.83696
54	-3.26243	0.26416	-0.83696
55	0.80154	-1.55223	-0.83696
56	0.80154	0.26416	-0.83696
57	-0.01126	0.26416	-0.83696
58	0.80154	-0.64404	-0.83696
59	0.80154	0.26416	0.07311
60	-0.01126	-0.64404	-0.83696
61	-0.01126	1.17235	-0.83696
62	0.80154	0.26416	0.07311
63	-0.01126	0.26416	-0.83696
64	0.80154	-0.64404	0.07311
65	-0.01126	-1.55223	-0.83696
66	0.80154	-1.55223	-0.83696

<b>id</b>	<b>ZITinnov4</b>	<b>ZITreadin3</b>	<b>ZITreadin4</b>
67	-0.01126	-0.64404	0.07311
68	0.80154	-0.64404	0.07311
69	-4.07523	0.26416	-0.83696
70	0.80154	0.26416	-0.83696
71	-0.01126	0.26416	-0.83696
72	-0.01126	-1.55223	-0.83696
73	0.80154	0.26416	-0.83696
74	-1.63685	-1.55223	-0.83696
75	0.80154	-0.64404	-1.74702
76	-0.01126	0.26416	-0.83696
77	-0.01126	0.26416	-0.83696
78	-0.01126	-1.55223	-0.83696
79	-0.01126	-1.55223	-0.83696
80	-0.01126	-0.64404	0.07311
81	0.80154	0.26416	-0.83696
82	-0.01126	-1.55223	-1.74702
83	0.80154	-0.64404	-0.83696
84	0.80154	-1.55223	-0.83696
85	0.80154	0.26416	-0.83696
86	0.80154	-0.64404	0.07311
87	0.80154	-0.64404	-0.83696
88	0.80154	-1.55223	-0.83696
89	0.80154	-0.64404	-0.83696
90	-0.01126	-0.64404	-1.74702
91	-0.01126	-0.64404	-1.74702
92	-0.01126	-0.64404	-0.83696
93	0.80154	0.26416	0.07311
94	-0.01126	0.26416	0.07311
95	-0.01126	0.26416	-0.83696
96	0.80154	0.26416	0.07311
97	-0.01126	-0.64404	0.07311
98	-0.82405	0.26416	-0.83696
99	-0.01126	-0.64404	-0.83696

<b>id</b>	<b>ZITinnov4</b>	<b>ZITreadin3</b>	<b>ZITreadin4</b>
100	0.80154	-0.64404	-0.83696
101	-0.01126	-1.55223	-0.83696
102	-0.01126	-0.64404	-0.83696
103	0.80154	-1.55223	0.07311
104	0.80154	0.26416	-0.83696
105	-1.63685	0.26416	0.07311
106	-0.01126	-0.64404	0.07311
107	0.80154	-1.55223	-0.83696
108	-0.01126	-0.64404	-0.83696
109	0.80154	-0.64404	-0.83696
110	0.80154	-0.64404	-0.83696
111	-0.01126	1.17235	0.98317
112	-0.82405	-1.55223	-0.83696
113	0.80154	-0.64404	-1.74702
114	0.80154	0.26416	0.98317
115	-0.01126	1.17235	0.98317
116	0.80154	-0.64404	0.98317
117	-0.01126	1.17235	0.98317
118	-0.01126	0.26416	0.07311
119	-0.01126	-0.64404	0.07311
120	0.80154	1.17235	0.98317
121	0.80154	-0.64404	-0.83696
122	0.80154	-1.55223	-0.83696
123	-0.01126	0.26416	0.07311
124	-1.63685	-0.64404	-0.83696
125	-0.82405	0.26416	0.07311
126	0.80154	-3.36862	0.98317
127	0.80154	1.17235	0.98317
128	-0.01126	0.26416	0.98317
129	-1.63685	0.26416	-0.83696
130	-0.01126	-0.64404	0.07311
131	0.80154	1.17235	0.07311
132	0.80154	0.26416	-0.83696

<b>id</b>	<b>ZITinnov4</b>	<b>ZITreadin3</b>	<b>ZITreadin4</b>
133	0.80154	1.17235	0.07311
134	-0.01126	1.17235	0.07311
135	0.80154	1.17235	0.07311
136	0.80154	0.26416	-0.83696
137	0.80154	0.26416	0.07311
138	0.80154	0.26416	0.07311
139	-0.01126	0.26416	0.07311
140	0.80154	0.26416	0.07311
141	0.80154	-0.64404	0.07311
142	0.80154	0.26416	0.07311
143	0.80154	0.26416	-0.83696
144	-0.01126	0.26416	-0.83696
145	-0.01126	0.26416	0.07311
146	-0.82405	0.26416	-0.83696
147	0.80154	1.17235	0.98317
148	-0.01126	-1.55223	0.07311
149	0.80154	-0.64404	-0.83696
150	-0.01126	0.26416	0.07311
151	0.80154	0.26416	0.98317
152	0.80154	0.26416	0.07311
153	0.80154	-0.64404	0.07311
154	-0.01126	-0.64404	0.07311
155	0.80154	1.17235	0.07311
156	-0.01126	-0.64404	-0.83696
157	0.80154	-0.64404	0.07311
158	0.80154	-0.64404	0.07311
159	0.80154	-0.64404	0.07311
160	-0.82405	0.26416	0.07311
161	-0.82405	0.26416	0.07311
162	-0.01126	1.17235	0.98317
163	-0.82405	0.26416	0.98317
164	-0.01126	1.17235	0.98317
165	-0.01126	1.17235	0.98317

<b>id</b>	<b>ZITinnov4</b>	<b>ZITreadin3</b>	<b>ZITreadin4</b>
166	-0.01126	1.17235	0.98317
167	-0.01126	1.17235	0.98317
168	0.80154	1.17235	0.98317
169	-0.01126	1.17235	0.98317
170	-0.01126	1.17235	0.98317
171	-0.01126	1.17235	0.98317
172	-0.01126	0.26416	0.98317
173	-0.01126	1.17235	0.98317
174	-0.01126	0.26416	0.98317
175	-0.01126	-0.64404	0.07311
176	0.80154	1.17235	0.98317
177	-0.01126	0.26416	0.98317
178	0.80154	1.17235	0.98317
179	-0.01126	-0.64404	0.98317
180	-0.01126	0.26416	0.98317
181	-0.01126	0.26416	0.98317
182	0.80154	0.26416	0.98317
183	-0.01126	0.26416	0.98317
184	-0.01126	1.17235	0.98317
185	-0.01126	0.26416	0.07311
186	-0.01126	1.17235	0.98317
187	-0.01126	0.26416	0.98317
188	-0.01126	1.17235	0.98317
189	-0.01126	1.17235	0.98317
190	0.80154	1.17235	0.98317
191	-0.01126	1.17235	0.98317
192	-0.82405	1.17235	0.98317
193	-1.63685	0.26416	0.98317
194	-0.01126	0.26416	0.07311
195	-0.82405	0.26416	-0.83696
196	-0.82405	0.26416	0.07311
197	-0.01126	0.26416	0.98317
198	0.80154	-1.55223	0.98317

id	ZITinnov4	ZITreadin3	ZITreadin4
199	0.80154	1.17235	0.98317
200	-0.01126	0.26416	0.98317
201	-0.01126	-0.64404	0.07311
202	-0.01126	-0.64404	0.98317
203	-0.01126	0.26416	0.98317
204	-1.63685	1.17235	0.98317
205	-0.01126	-0.64404	-0.83696
206	-0.82405	0.26416	0.07311
207	-4.07523	1.17235	-0.83696
208	-0.82405	0.26416	0.98317
209	-1.63685	-0.64404	0.98317
210	0.80154	-1.55223	-1.74702
211	-0.01126	1.17235	0.98317
212	0.80154	1.17235	0.98317
213	-0.01126	0.26416	0.98317
214	0.80154	-0.64404	-0.83696
215	-0.01126	1.17235	0.98317
216	-0.01126	-1.55223	-2.65708
217	0.80154	1.17235	0.98317
218	0.80154	-0.64404	-1.74702
219	-0.01126	0.26416	0.07311
220	0.80154	0.26416	0.98317
221	-0.01126	1.17235	0.98317
222	-0.82405	1.17235	0.98317
223	-1.63685	-0.64404	-0.83696
224	-0.82405	0.26416	0.98317
225	-0.01126	-1.55223	-0.83696
226	-0.01126	-1.55223	-0.83696
227	-0.01126	0.26416	0.07311
228	-0.01126	0.26416	0.07311
229	-0.01126	1.17235	0.98317
230	-0.82405	0.26416	0.98317
231	-0.01126	0.26416	0.98317



<b>id</b>	<b>ZITinnov4</b>	<b>ZITreadin3</b>	<b>ZITreadin4</b>
232	-0.01126	0.26416	0.98317
233	-1.63685	0.26416	0.98317
234	0.80154	0.26416	0.07311
235	-0.01126	-0.64404	0.98317
236	0.80154	-1.55223	0.07311
237	0.80154	0.26416	0.98317
238	-0.82405	0.26416	0.98317
239	0.80154	0.26416	0.98317
240	-0.01126	1.17235	0.98317
241	0.80154	0.26416	-0.83696
242	-0.82405	0.26416	0.07311
243	0.80154	1.17235	0.98317
244	0.80154	1.17235	0.07311
245	-1.63685	-2.46043	0.98317
246	0.80154	-0.64404	-0.83696
247	-2.44964	0.26416	0.98317
248	-0.01126	0.26416	0.98317
249	0.80154	1.17235	0.98317
250	-0.01126	1.17235	0.98317
251	0.80154	1.17235	0.98317
252	0.80154	1.17235	0.98317
253	-0.01126	1.17235	0.98317
254	0.80154	0.26416	0.98317
255	-0.01126	-2.46043	-0.83696
256	0.80154	1.17235	0.98317
257	-0.01126	1.17235	0.98317
258	-0.01126	-3.36862	0.98317
259	-0.01126	1.17235	0.07311
260	0.80154	1.17235	-1.74702
261	0.80154	1.17235	0.98317
262	0.80154	0.26416	0.98317
263	0.80154	1.17235	0.98317
264	-0.01126	1.17235	0.07311

id	ZITinnov4	ZITreadin3	ZITreadin4
265	-0.01126	1.17235	0.07311
266	-0.01126	1.17235	0.07311
267	-0.82405	-0.64404	-0.83696
268	-0.01126	0.26416	-3.56714
269	-0.82405	1.17235	0.98317
270	0.80154	0.26416	0.07311
271	0.80154	-0.64404	0.07311
272	-0.01126	-0.64404	0.98317
273	-0.01126	-2.46043	-0.83696
274	-1.63685	-2.46043	-1.74702
275	0.80154	-4.27682	0.98317
276	0.80154	0.26416	0.07311
277	-0.01126	-0.64404	0.07311
278	-0.82405	-0.64404	0.07311
279	0.80154	-0.64404	0.98317
280	0.80154	0.26416	0.07311
281	-0.82405	-1.55223	-1.74702
282	-0.82405	0.26416	0.98317
283	0.80154	-0.64404	0.98317
284	-0.82405	0.26416	0.98317
285	-0.82405	0.26416	0.07311
286	-2.44964	1.17235	0.98317
287	-0.82405	0.26416	0.98317
288	0.80154	1.17235	0.98317
289	-1.63685	0.26416	0.07311
290	0.80154	-2.46043	0.07311
291	0.80154	1.17235	0.98317
292	-3.26243	0.26416	-0.83696
293	-1.63685	-3.36862	-3.56714
294	-2.44964	-1.55223	-1.74702
295	0.80154	-0.64404	-0.83696
296	-0.82405	-2.46043	-1.74702
297	-0.01126	0.26416	-0.83696

id	ZITinnov4	ZITreadin3	ZITreadin4
298	-0.01126	0.26416	0.07311
299	-0.01126	0.26416	-0.83696
300	-1.63685	1.17235	0.98317
301	-0.01126	1.17235	0.07311
302	-1.63685	1.17235	0.98317
303	-4.07523	1.17235	0.98317
304	-0.01126	-0.64404	0.98317
305	0.80154	-2.46043	-1.74702
306	0.80154	1.17235	0.98317
307	-0.01126	-0.64404	-1.74702
308	-0.01126	1.17235	-2.65708
309	-2.44964	-0.64404	0.07311
310	0.80154	0.26416	0.07311
311	0.80154	1.17235	0.98317
312	-0.01126	0.26416	-0.83696
313	0.80154	0.26416	-0.83696
314	-0.82405	-0.64404	0.07311
315	-0.01126	0.26416	0.07311
316	-0.01126	0.26416	0.07311
317	0.80154	1.17235	0.98317
318	-1.63685	-0.64404	0.07311
319	0.80154	0.26416	-0.83696
320	-0.01126	0.26416	0.98317
321	0.80154	0.26416	0.07311
322	-0.01126	0.26416	0.07311
323	0.80154	-0.64404	0.98317
324	-0.01126	-2.46043	-1.74702
325	-2.44964	0.26416	0.07311
326	0.80154	0.26416	0.07311
327	-0.01126	-2.46043	-0.83696
328	-2.44964	-0.64404	0.07311
329	-0.01126	1.17235	0.98317
330	-1.63685	0.26416	0.07311

<b>id</b>	<b>ZITinnov4</b>	<b>ZITreadin3</b>	<b>ZITreadin4</b>
331	-0.01126	-0.64404	-0.83696
332	-0.82405	0.26416	-2.65708
333	-0.01126	0.26416	0.07311
334	-0.82405	-0.64404	0.07311
335	-2.44964	0.26416	0.07311
336	-3.26243	0.26416	-0.83696
337	0.80154	-0.64404	0.98317
338	0.80154	-0.64404	-0.83696
339	0.80154	0.26416	0.07311
340	-0.82405	0.26416	0.98317
341	-1.63685	-0.64404	-1.74702
342	0.80154	1.17235	0.98317
343	0.80154	-1.55223	0.98317
344	-0.01126	-1.55223	-2.65708
345	0.80154	0.26416	0.07311
346	-4.07523	-0.64404	-2.65708
347	-0.82405	-0.64404	0.98317
348	-0.82405	0.26416	0.98317
349	-0.01126	0.26416	-0.83696
350	-1.63685	-0.64404	0.07311
351	0.80154	-3.36862	-3.56714
352	0.80154	0.26416	-0.83696
353	0.80154	0.26416	0.07311
354	0.80154	-1.55223	-1.74702
355	0.80154	0.26416	0.98317
356	-0.01126	-0.64404	-1.74702
357	0.80154	-1.55223	-1.74702
358	-0.82405	0.26416	0.07311
359	0.80154	0.26416	0.07311
360	0.80154	1.17235	0.98317
361	0.80154	-0.64404	-3.56714

## Appendix E

### Skewness and kurtosis test

Descriptive Statistics

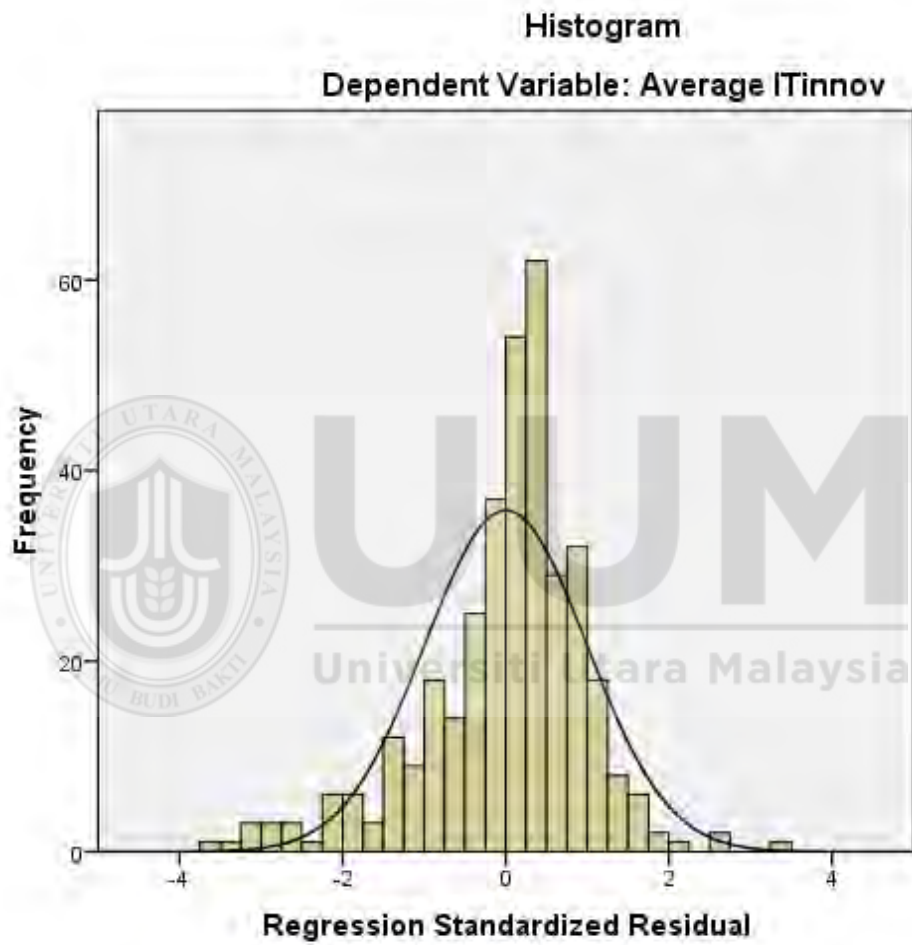
	N	Mean	Skewness		Kurtosis	
	Statistic	Statistic	Statistic	Std. Error	Statistic	Std. Error
IT Innovativeness	358	29.03	-.831	.129	-.050	.257
management support	358	21.18	-1.172	.129	1.127	.257
IT READINESS	358	26.31	-.714	.129	1.490	.257
government strategy	358	24.63	-.111	.129	-.063	.257
organizational culture	358	70.04	-1.048	.129	.541	.257
Valid N (listwise)	358					

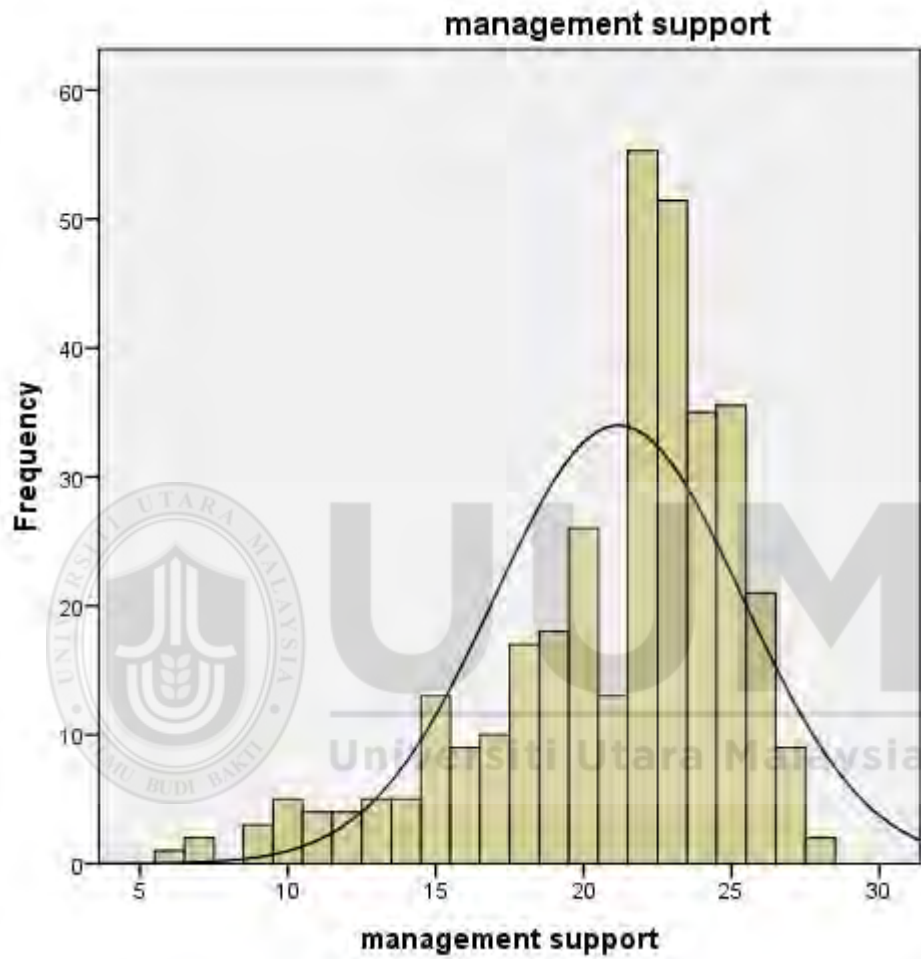


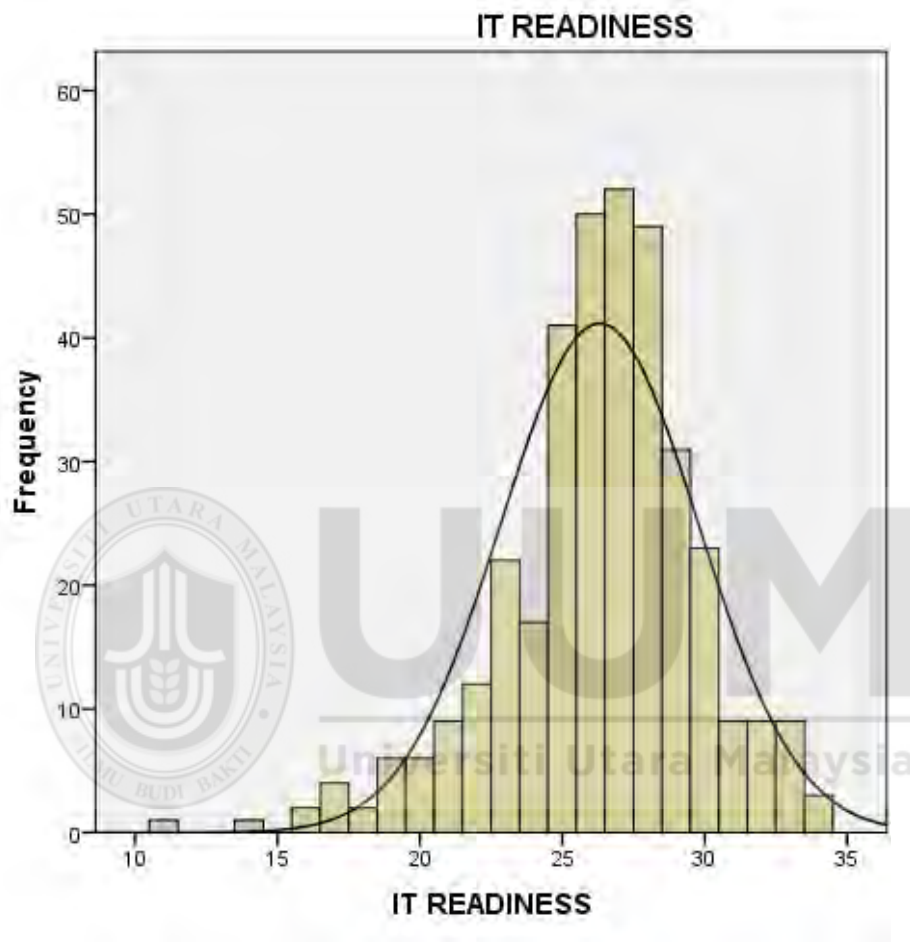
**UUM**  
Universiti Utara Malaysia

## Appendix F

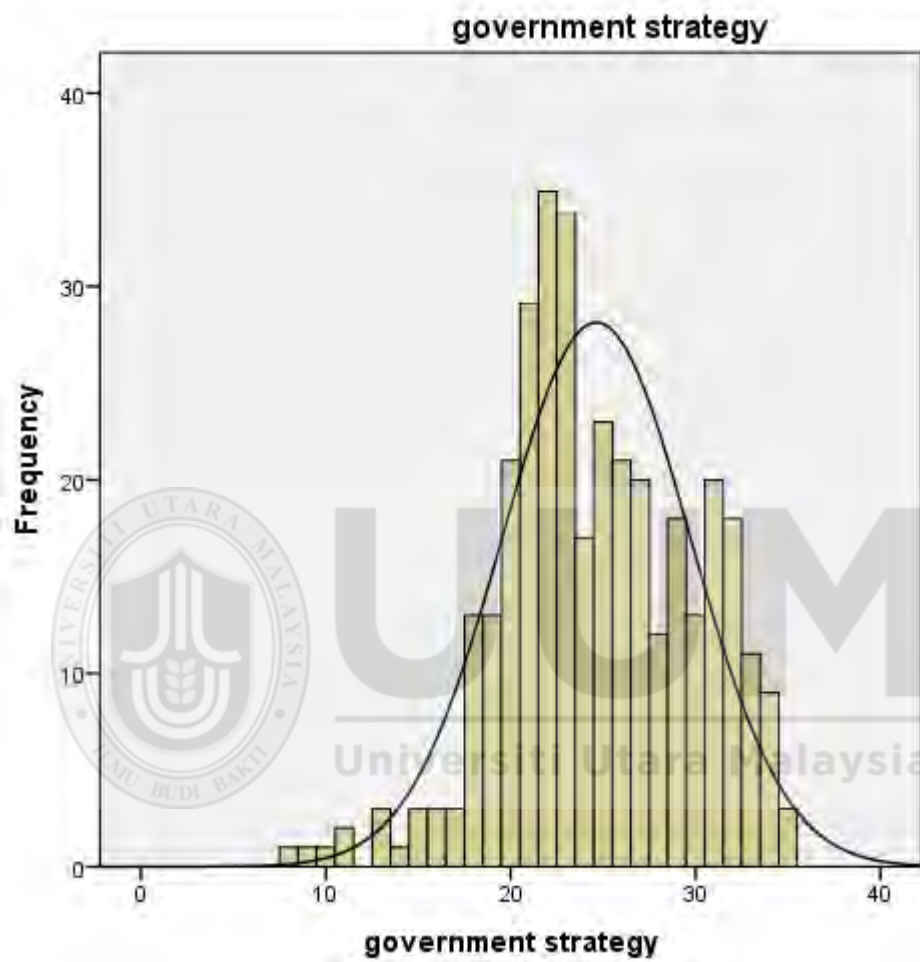
### Frequency histograms

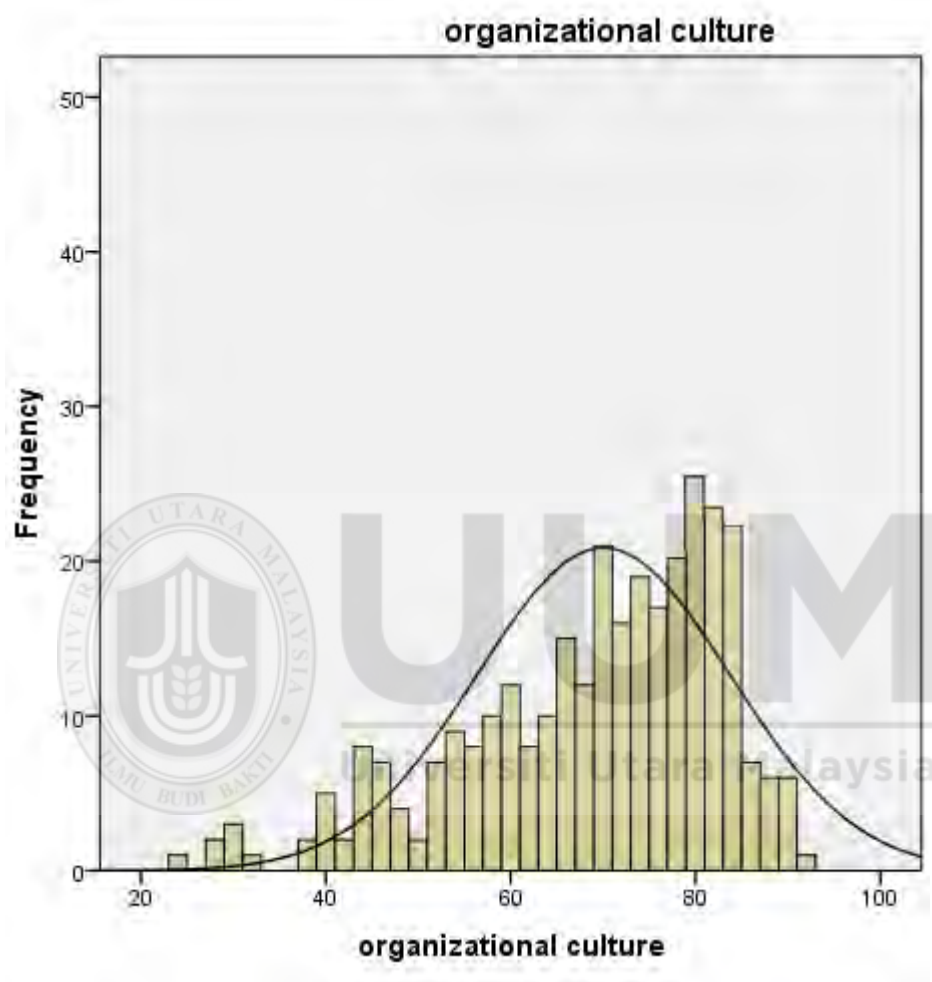






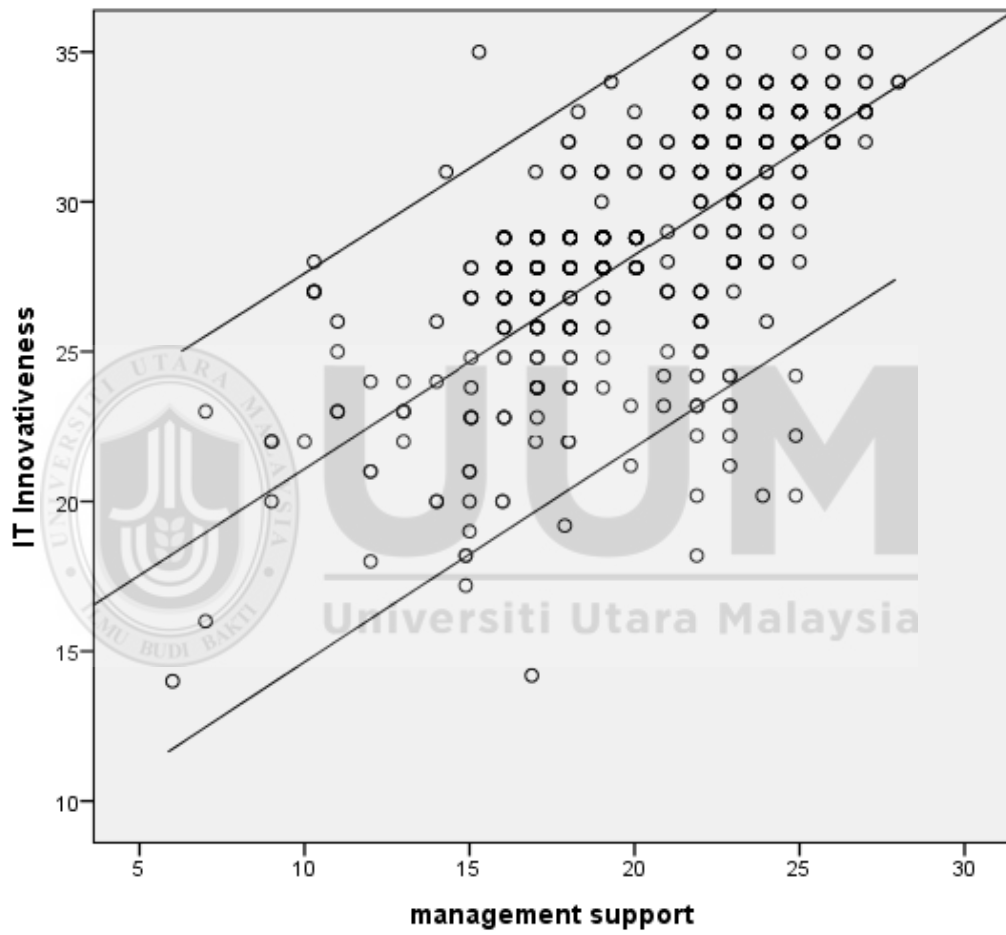


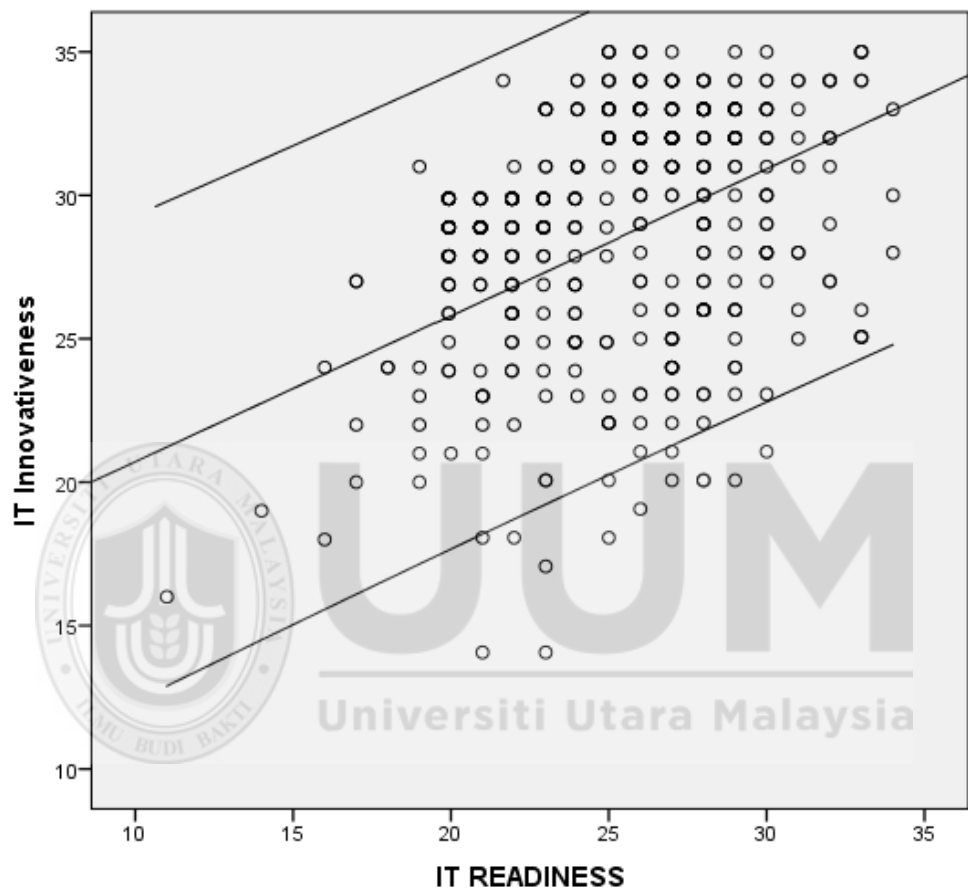


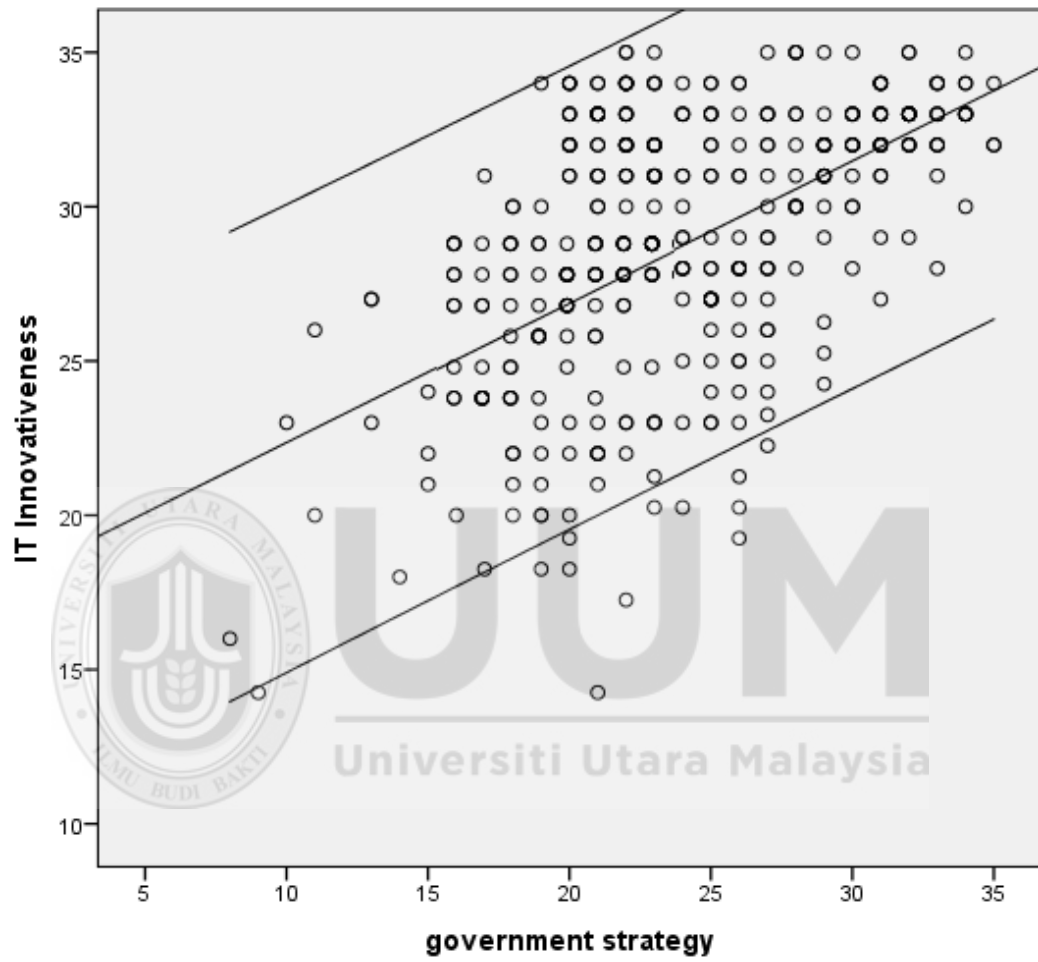


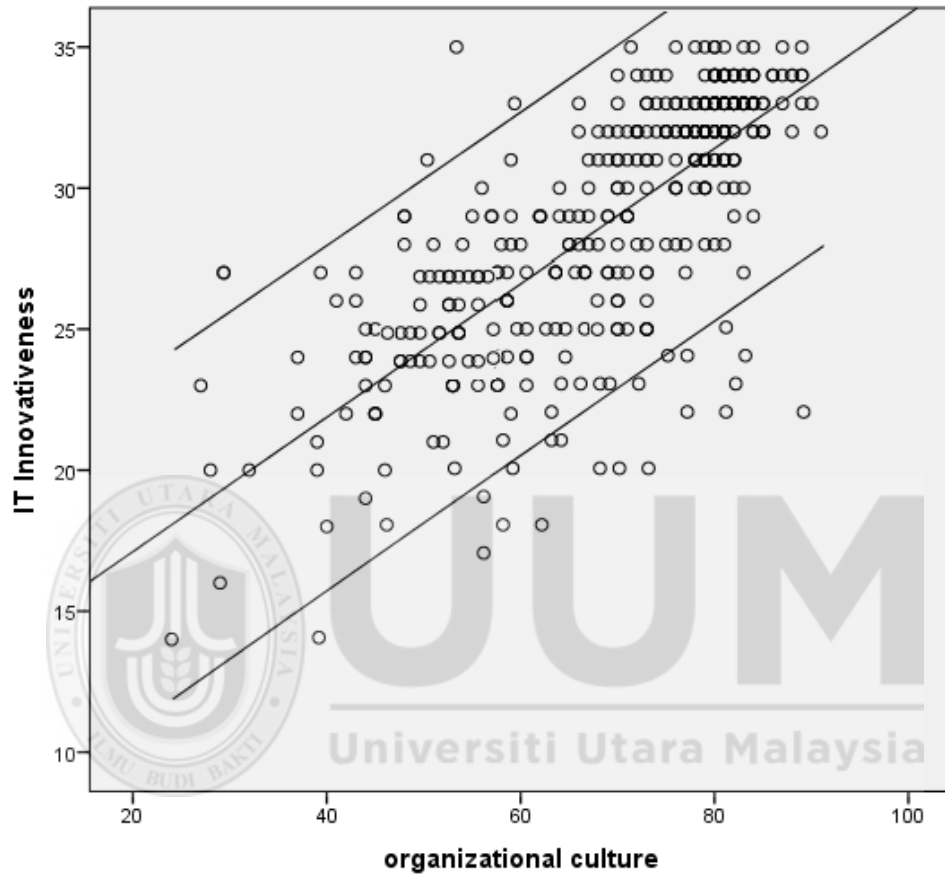
## Appendix G

### Scatter plot diagram of standardized



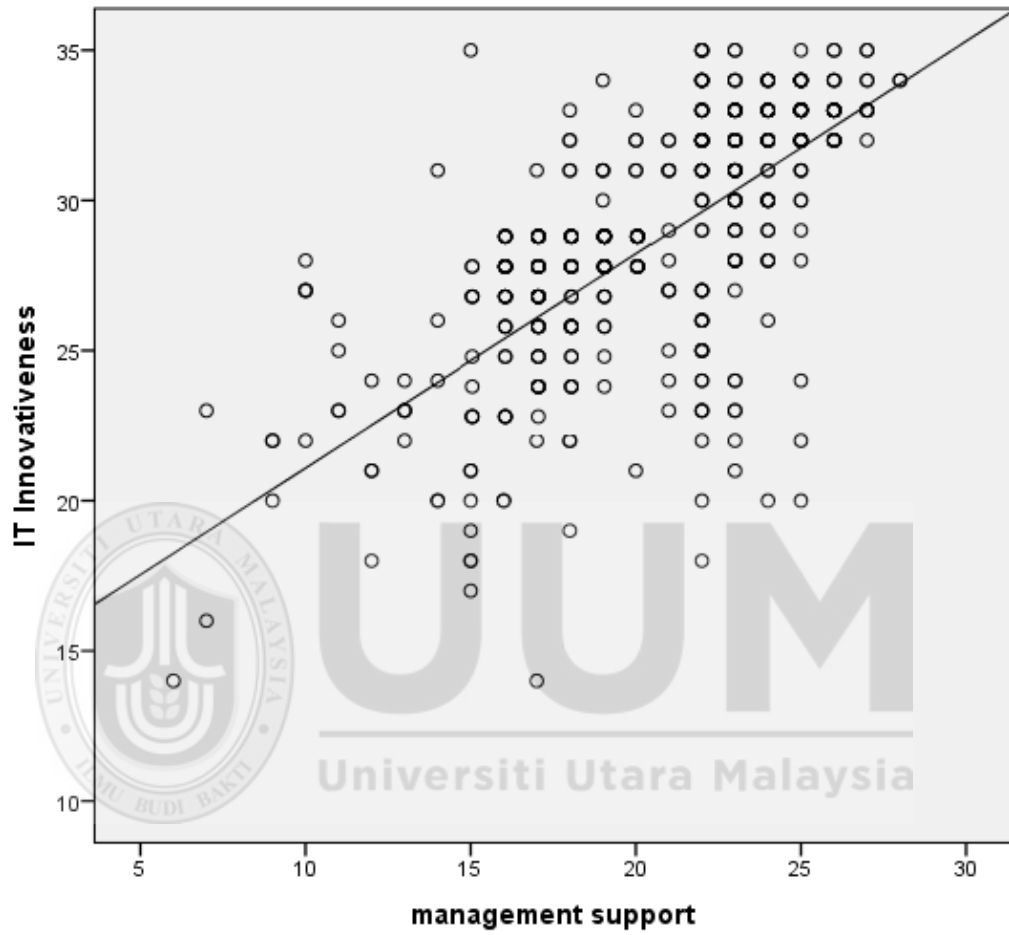


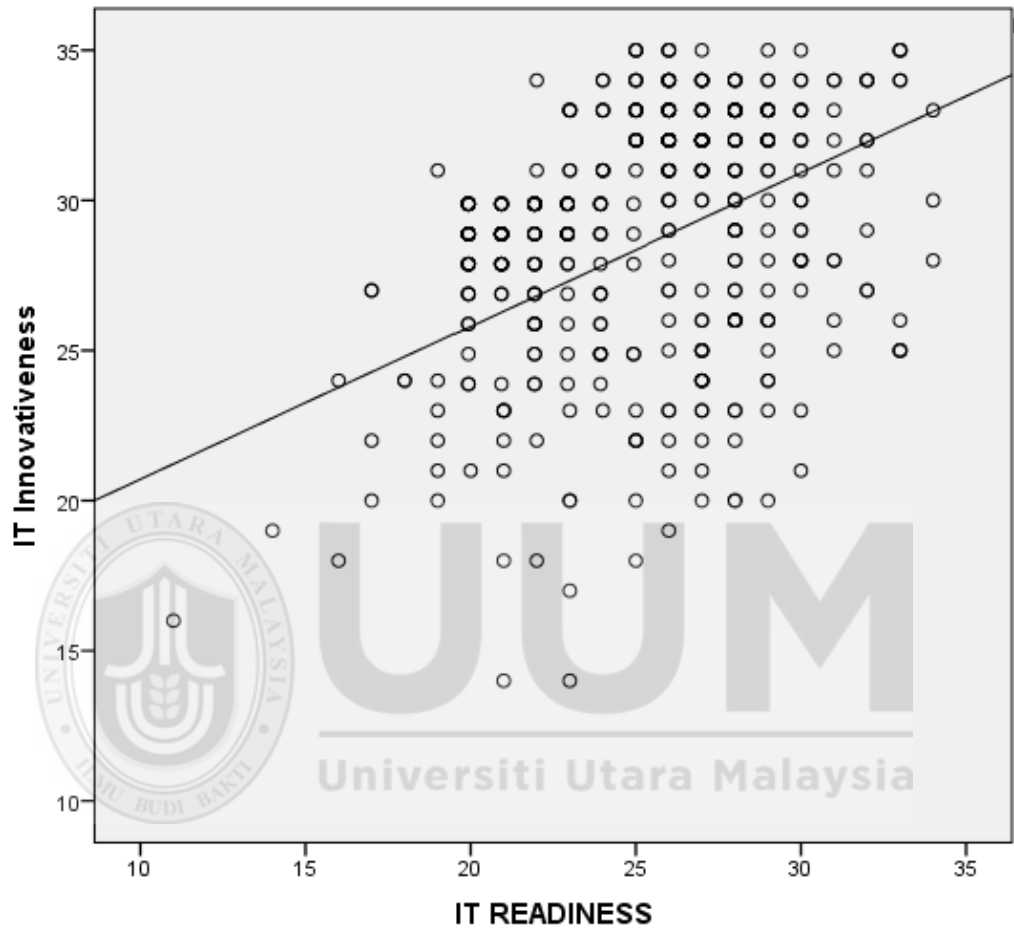




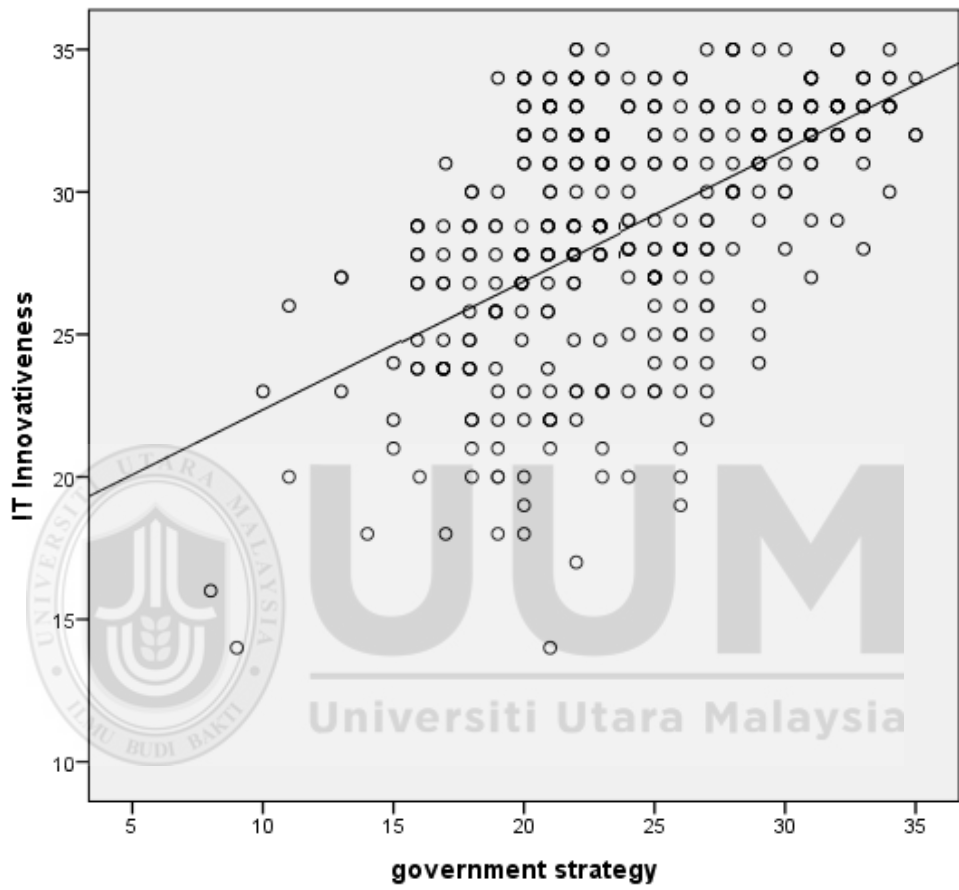
## Appendix H

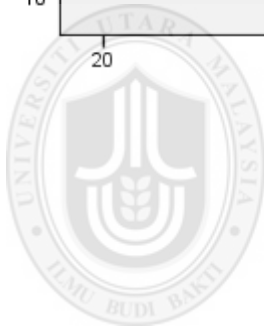
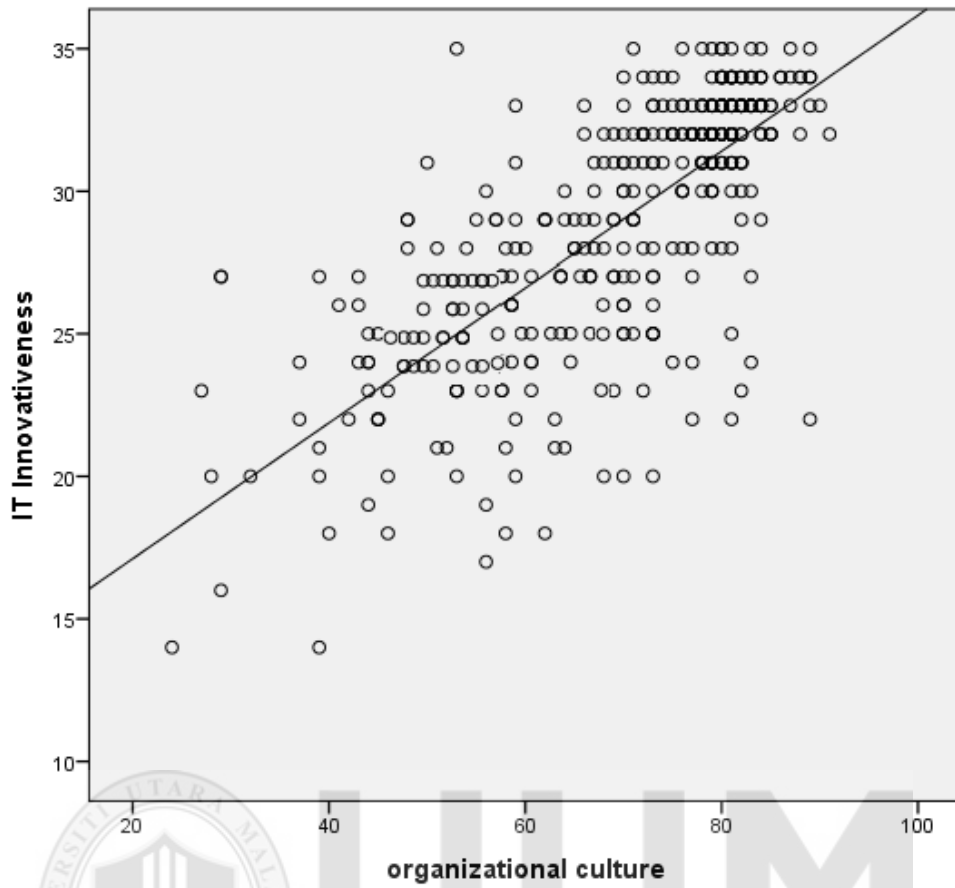
### Scatter Plot Linearity Test







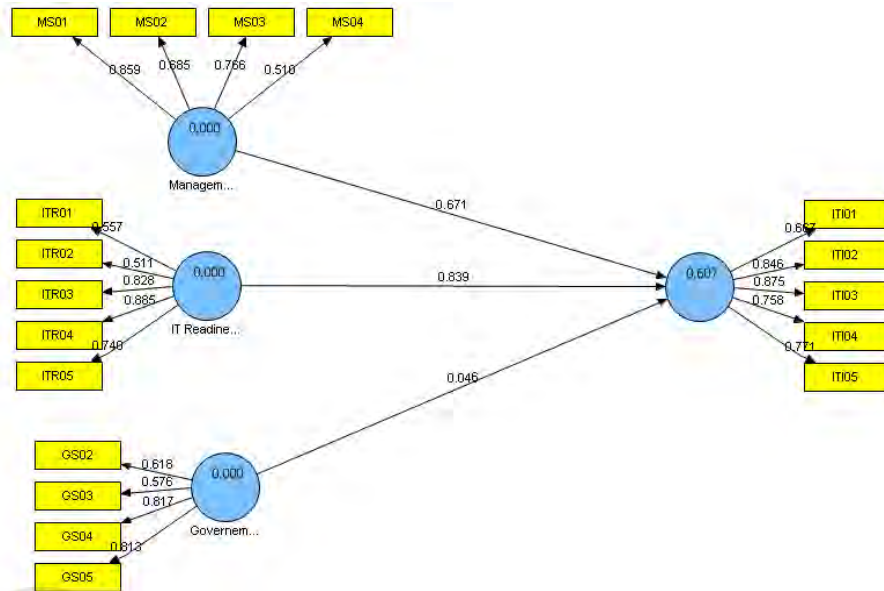




UUM  
Universiti Utara Malaysia

# Appendix I

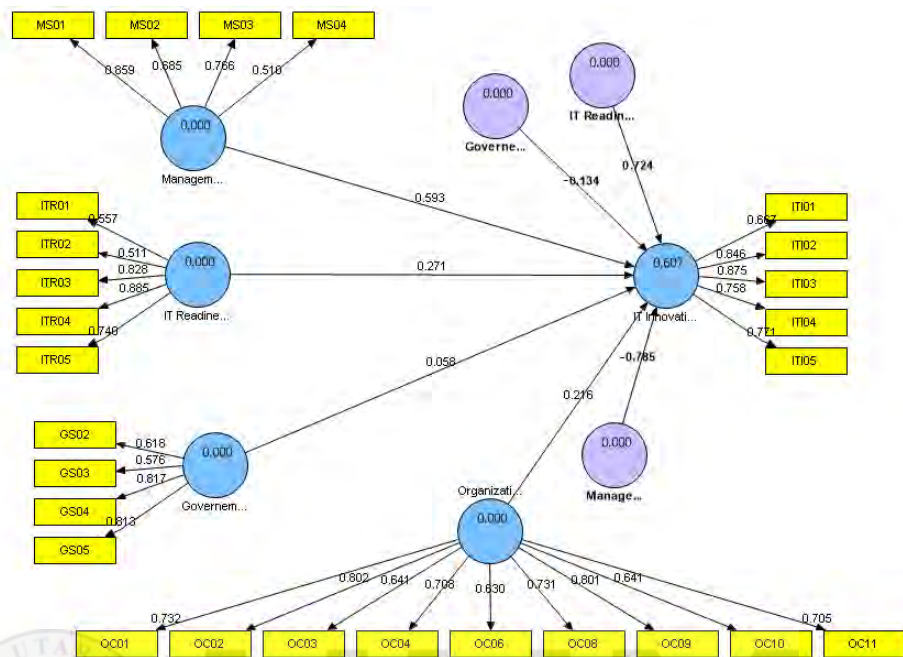
## PLS Algorithm Graph



**UUM**  
Universiti Utara Malaysia

## Appendix J

### PLS Algorithm with Moderation



**UUM**  
Universiti Utara Malaysia