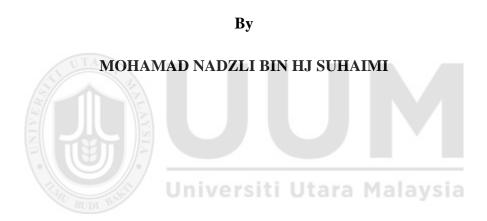
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ORGANIZATIONAL JUSTICE, CORPORATE CITIZENSHIP AND WORK ENGAGEMENT. A MEDIATING EFFECT OF ORGANIZATIONAL TRUST IN THE MALAYSIAN BANKING SECTOR.



Thesis submitted to Othman Yeob Abdullah Graduate School of Business, Universiti Utara Malaysia in Partial Fulfillment of the Requirement for the Doctor of Business Administration



OTHMAN YEOP ABDULLAH GRADUATE SCHOOL OF BUSINESS UNIVERSITI UTARA MALAYSIA

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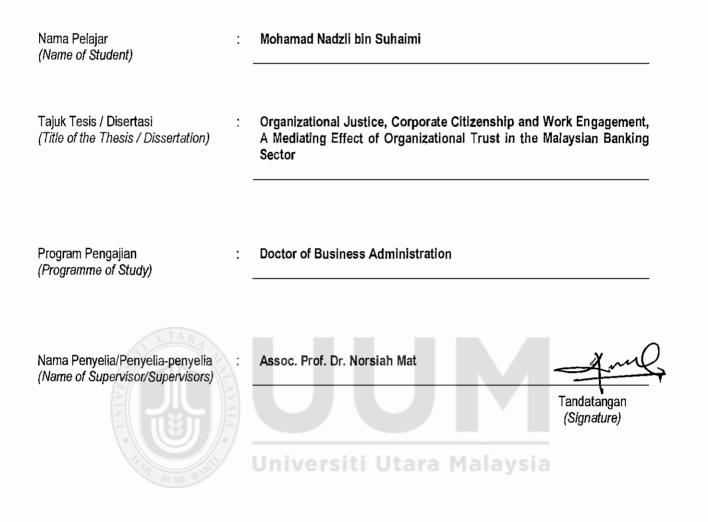
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ABSTRACT

The main objective of this research was to determine the relationship between corporate citizenship, organizational justice and work engagement mediated by organizational trust among the employees in commercial banks in Malaysia. This study was motivated by the increase in the number of employees being terminated by their employers in the Malaysian commercial banks due to absenteeism, lack of integrity, missing from the workplace, unpunctuality, failure to complete assignments, frequent medical leave and absent without leave which signal the lack of work engagement among the employees. In times of stiff competition, work engagement is vital for ensuring performance and profit for commercial banks. Seven main hypotheses and 14 sub-hypotheses were developed. Corporate citizenship had four dimensions: perceived economic, legal, ethical and discretionary. Organizational justice had three dimensions: distributional, procedural and interactional; and work engagement had three dimensions: vigor, absorption and dedication. The study's sample comprised of commercial bank employees and out of the 411 responses received, only 396 were accepted and used for analysis. This study found that corporate citizenship and organizational justice have significant effects on work engagement, and organizational trust plays an important mediating role in the corporate citizenship-organizational justice-work engagement relationship. However, organizational trust has an insignificant effect on work engagement. It is suggested to the management of commercial banks to increase activities in corporate citizenship, and practice fairness, which can increase the level of organizational trust in enhancing work engagement. Future researchers can include a new variable such as job satisfaction, and expand the research area to other industries.

Keywords: work engagement, corporate citizenship, organizational justice, organizational trust, commercial banks.

ABSTRAK

Objektif utama penyelidikan ini adalah untuk menentukan hubungan antara tanggungjawab sosial korporat dan keadilan organisasi ke arah keterikatan kerja yang diperantarakan oleh kepercayaan organisasi dalam kalangan pekerja bank perdagangan di Malaysia. Kajian ini didorong oleh peningkatan jumlah pekerja yang ditamatkan perkhidmatan oleh majikan mereka. Hal ini disebabkan oleh ketidakhadiran kerja, kekurangan integriti, hilang dari tempat kerja, lewat datang ke tempat kerja, kegagalan menyelesaikan tugasan, cuti perubatan yang kerap dan tidak hadir tanpa cuti. Kesemua faktor ini menunjukkan petanda keterikatan kerja yang menurun dalam kalangan pekerja bank perdagangan. Pada ketika persaingan sengit, keterikatan kerja adalah penting untuk memastikan prestasi dan keuntungan bagi bank perdagangan. Sebanyak tujuh hipotesis utama dan 14 sub-hipotesis telah dibangunkan. Tanggungjawab sosial korporat mempunyai empat dimensi iaitu ekonomi, undang-undang, etika dan budi bicara. Manakala keadilan organisasi pula mempunyai tiga dimensi iaitu pengagihan, prosedur dan interaksi. Keterikatan kerja pula mempunyai tiga dimensi iaitu kekuatan, penyerapan dan dedikasi. Sampel kajian ini terdiri daripada golongan pekerja bank komersial dan daripada 411 orang responden yang terlibat, hanya 396 sahaja yang memberi maklum balas dan dapat digunakan untuk dianalisis. Kajian ini mendapati bahawa tanggungjawab sosial korporat dan keadilan organisasi mempunyai kesan yang signifikan terhadap keterikatan kerja, manakala kepercayaan organisasi memainkan peranan perantaraan yang penting dalam hubungan antara tanggungjawab sosial korporat-keadilan organisasiketerikatan pekerja. Walau bagaimanapun, kepercayaan organisasi tidak mempunyai kesan yang signifikan ke atas keterikatan kerja. Oleh itu, adalah dicadangkan kepada pihak pengurusan bank perdagangan untuk meningkatkan aktiviti tanggungjawab sosial korporat dan amalan keadilan. Hal ini kerana ia akan dapat meningkatkan tahap kepercayaan organisasi ke arah peningkatan keterikatan kerja. Penyelidik pada masa hadapan juga boleh memasukkan pemboleh ubah baharu seperti kepuasan kerja ke dalam kajian dan juga mengembangkan bidang penyelidikan ke dalam industri yang lain.

Kata kunci: keterikatan kerja, tanggungjawab sosial korporat, keadilan organisasi, kepercayaan organisasi, bank perdagangan

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I dedicate this thesis to my family!



TABLE OF CONTENTS

Page

| TITLE PAGE | i |
|-------------------------|------|
| CERTIFICATION OF THESIS | ii |
| PERMISSION TO USE | iii |
| ABSTRACT | iv |
| ABSTRAK | v |
| ACKNOWLEDGEMENTS | vi |
| TABLE OF CONTENTS | viii |
| LIST OF TABLES | xii |
| LIST OF FIGURES | xiii |
| LIST OF ABBREVIATIONS | xiv |

CHAPTER ONE: INTRODUCTION

| 1.0 Background of the Study | 1 |
|--|-----|
| 1.1 Problem Statement | 5 |
| 1.2 Research Questions | 14 |
| 1.3 Research Objectives | 14 |
| 1.4 Scope and Limitations of the Study | 15 |
| 1.5 Definition of key terms | |
| 1.6 Significance of the Study | 18 |
| 1.7 Organization of the Thesis | ••• |

CHAPTER TWO: LITERATURE REVIEW

| 2.0 Introduction | 24 |
|---|----|
| 2.1 Work Engagement Concept | 24 |
| 2.2 Corporate Citizenship | 31 |
| 2.3 Organizational Justice | 36 |
| 2.4 Organizational Trust | 41 |
| 2.5 Underlying Theory | 43 |
| i) Social Exchange Theory.ii) Attachment Theory. | |
| 2.6 Summary | 45 |

CHAPTER THREE: METHODOLOGY

| 3.0 Introduction4 | 46 |
|---|-----------------|
| 3.1 Research Framework and Hypotheses4 | 46 |
| 3.1.1 The relationship between Corporate Citizenship and | 47 |
| 3.1.2 The relationship between Organizational Justice and Work | 52 |
| 3.1.3 The relationship between Corporate Citizenship and | 60 |
| 3.1.4 The relationship between Organizational Justice and | 54 |
| 3.1.5 The relationship between Organizational Trust and | 68 |
| 3.1.6 Mediating Effect of Organizational Trust between Corporate Citizenship and Work Engagement | 70 |
| 3.1.7 Mediating Effect of Organizational Trust between | |
| 3.2 Research Design | |
| 3.3 Population and Sampling7 | 72 |
| 3.4 Data Collection Method | 74 |
| 3.4.1 Pre- test and Pilot Study | 75 |
| 3.5 Instrumentation Universiti Utara Malaysia | 76 |
| 3.5.1 Work Engagement.73.5.2 Corporate Citizenship.73.5.3 Organizational Justice.83.5.4 Organizational Trust.8 | 78 80 |
| 3.6 Data Analysis 8 3.6.1 Structural Equation Model (SEM) 8 3.6.1.1 Methodological Features 8 3.6.1.1a Non-normal Data 8 3.6.1.1b Sample Size 8 | 83 .84 85 |
| 3.6.1.1cReflective and Formative Measures.83.6.1.1dThe Complexity of Model.8 | 87 |

CHAPTER FOUR: DATA ANALYSIS AND RESULTS

| 4.1 Introduction | |
|------------------------------------|----|
| 4.2 Response Rate | 91 |
| 4.2.1 Non Response Bias Assessment | |

| 4.2.2 Common Method Variance |
|--|
| 4.3 Data Screening – Missing Data Treatment |
| 4.4 Profile of Respondents |
| 4.5 Descriptive Analysis |
| 4.6 Multivariate Assumption and Justification for using PLS-SEM |
| 4.7 Measurement Model (Outer Model) Examination100 |
| 4.7.1 Construct Reliability and Validity.1014.7.2 Convergent Validity.1064.7.3 Discriminant Validity.108 |
| 4.8 First Order and Second order Constructs |
| 4.8.1 Second Order Construct Establishment |
| 4.9 Model Quality Prediction |
| 4.10 Goodness of Fit on the Overall Model115 |
| 4.11 Structural Model (Inner Model) and Testing Procedures Assessment |
| 4.12 Potential Mediating Effect Organizational Trust120 |
| 4.13 Effect Size |
| 4.14 Chapter summary |
| CHAPTER FIVE: DISCUSSION AND CONCLUSION |
| 5.1 Introduction |
| 5.2 Recapitulation of Study |
| 5.3 Discussion of Findings |
| 5.3.1 The Relationship between Corporate Citizenship and Work Engagement128 |
| 5.3.1a The Relationship between Perceived Economic and Work Engagement130 5.3.1b The Relationship between Perceived Legal, Discretionary and Work Engagement |
| 5.3.2 The Relationship between Organizational Justice and Work Engagement134 |

| 5.3.2a The Relationship between Distributional Justice and Work Engagement | 135 |
|---|-----|
| 5.3.2b The Relationship between Procedural Justice and Work Engagement | 136 |
| 5.3.2c The Relationship between Interactional justice and Work Engagement | 136 |
| 5.3.3 The Relationship between Corporate Citizenship and Organizational Trust | 137 |
| 5.3.3a The Relationship between Perceived Economic and Organizational Trust. | 137 |
| 5.3.3b The Relationship between Perceived Legal, Ethical, Discretionary and | |

| 5.3.4 The Relationship between Organizational Justice and Organizational Trust | 139 |
|--|-----|
| 5.3.4a The Relationship between Distributional Justice, Interactional Justice and Organizational Trust | 140 |
| 5.3.4b The Relationship between Procedural Justice and Organizational Trust | |
| 5.3.5 The Relationship between Organizational Trust and Work Engagement | 142 |
| 5.3.6 Organizational Trust is a mediator between Corporate Citizenship and Work Engagement | 145 |
| 5.3.7 Organizational Trust is a mediator between Organizational Justice and Work Engagement | 147 |
| 5.4 Implication of Study | 148 |
| 5.4.1 Theoretical Implications | |
| 5.5 Limitations and Direction for further Research | 160 |
| 5.6 Concluding Remarks | 163 |
| | |

REFERENCES

APPENDIX 1: QUESTIONAIRE

APPENDIX 2: LIST OF COMMERCIAL BANK REGISTERED WITH MALAYAN COMMERCIAL BANKS' ASSOCIATION (MCBA)

Universiti Utara Malaysia

LIST OF TABLES

| Table 3.4.1 | Pilot Test Result | 75 |
|---------------|--|-----|
| Table 3.5.1 | Operational Definition and Measure of Work Engagement | 76 |
| Table 3.5.2 | Operational Definition and Measure of Corporate Citizenship | 78 |
| Table 3.5.3 | Operational Definition and Measure of Organizational Justice | 80 |
| Table 3.5.4 | Operational Definition and Measure of Organizational Trust | 83 |
| Table 4.2.1a | Group Statistics of Independent Sample t-test | 93 |
| Table 4.2.1b | Independent Sample t-test results for Non- Response Bias | 94 |
| Table 4.2.2 | Common Method Variance | 95 |
| Table 4.4 | Demographic Profile of Respondent | 97 |
| Table 4.5 | Descriptive Statistic of the Dimensions | |
| Table 4.6 | Normality Test | 99 |
| Table 4.7.1a | Cross Loadings of the Items | 102 |
| Table 4.7 .1b | Factor Loadings item | 104 |
| Table 4.7.2 | Convergent Validity | 107 |
| Table 4.7.3 | Discriminant Validity | 110 |
| Table 4.8 | Second Order Constructs Establishment | 113 |
| Table 4.9 | Predictive Quality Indicators of the Model | 115 |
| Table 4.10 | Goodness of Fit | 116 |
| Table 4.11 | Result of Hypotheses | 119 |
| Table 4.12 | The Results of the Mediating Variable | 121 |
| Table 4.14 | Summary of the findings of the hypotheses test | 124 |

LIST OF FIGURES

| Figure 1.0 | Proposed Research Model | 46 |
|--------------|--|-----|
| Figure 4.7a | Items Loading Before Deletion | 103 |
| Figure 4.7b | Items Loading After Deletion | 103 |
| Figure 4.8a | First Order Construct | 111 |
| Figure 4.8b | Second Order Construct | 111 |
| Figure 4.11 | Structural model with t- value | 117 |
| Figure 4.13a | Structural Model on Effect Size -Excluded Corporate Citizenship | 122 |
| Figure 4.13b | Structural Model on Effect Size -Excluded Organizational Justice | 123 |



| ANOVA | Analysis of Variance |
|---------|---|
| AVE | Average Variance Extracted |
| CBSEM | Covariance Based Structural Equation Modelling |
| CFA | Confirmatory Factor Analysis |
| CFI | Comparative Fit Index |
| CR | Construct/Composite Reliability |
| DV | Dependent Variable |
| EFA | Exploratory Factor Analysis |
| GFI | Goodness-of-Fit Index |
| GOF | Goodness-of-Fit |
| IV | Independent Variable |
| КМО | Kaiser-Meyer-Olkin |
| LISREL | Linear Structural Model |
| LV | Latent Variables |
| MV | Mediating Variable |
| PGFI | Parsimony Goodness-of-Fit Index |
| PLS-PM | Partial Least Squares- Path Modeling |
| PLS-SEM | Partial Least Squares- Structural Equation Modeling |
| Q2 | Cross-Validated Redundancy Measure |
| RMSEA | Root Mean Square Error of Approximation |
| SEM | Structural Equation Modeling |
| SPSS | Statistical Package for the Social Sciences |
| VBSEM | Variance Based Structural Equation Modeling |
| UWES | Utrecht Work Engagement Scale |

LIST OF ABBREVIATIONS

CHAPTER ONE

INTRODUCTION

1.0 Background of the Study

The banking industry in Malaysia underwent successful restructuring and consolidation in 2003 with the objective to change and rebuild the domestic financial infrastructure. As a result, 54 banking institutions have been reduced to 10 domestic anchor banking groups. The consolidation involved two phases. During the first round of consolidations, the government imposed a RM2 billion capitalization on the banks. The second phase of consolidation from 2004 onwards involved further mergers of individual banks and finance company subsidiaries and also mergers among the 10 banking groups.

The global financial crisis which happened from the period 2007-2008 has forced the banking industry to increase its competitiveness for business survival. Most of the commercial banks have reviewed the policies on customers and simultaneously reviewed the benefits to employees for the purpose of adapting to the current economic scenario. A high engagement level of employees is very important during a financial crisis. Due to these external forces resulting from financial crises, work engagement has emerged as the most exciting topic among top management since it is one of the important elements for business survival.

In today's challenging business atmosphere and declining global work engagement, recruitment of good workers and the process of retaining them in the company have become uphill tasks in terms of producing positive results for the performance of the company.

The contents of the thesis is for internal user only

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APPENDIX

- 1) List of Commercial bank registered with Malayan Commercial Banks' Association (MCBA) – Appendix 1
- 2) Questionnaires Appendix 2



APPENDIX 1

List of Commercial bank registered with Malayan Commercial Banks' Association (MCBA)

| No | Commercial bank | Total Staff Strength as 31 December 2015 |
|----|---|---|
| 1 | Affin Bank Berhad | 4100 |
| 2 | Bank Muamalat Malaysia Berhad | 1500 |
| 3 | Hong Leong Bank Berhad | 12678 |
| 4 | RHB Bank Berhad | 12045 |
| 5 | Alliance Bank Malaysia Berhad | 4234 |
| 6 | Bank Islam Malaysia Berhad | 4024 |
| 7 | CIMB Bank Berhad | 19017 |
| 8 | Malayan Banking Berhad | 26678 |
| 9 | Public Bank Berhad | 17231 |
| 10 | Bangkok Bank Berhad | 425 |
| 11 | Bank of Tokyo-Mitsubishi UFJ (Malaysia) | 424 |
| | Berhad | |
| 12 | Citibank Berhad | 700 |
| 13 | J.P. Morgan Chase Bank Berhad | 3219 |
| 14 | OCBC Bank (Malaysia) Berhad | 3500 |
| 15 | The Bank of Nova Scotia Berhad | 260 |
| 16 | United Overseas Bank (Malaysia) Berhad | 3100 |
| 17 | Bank of America Malaysia Berhad | 257 |
| 18 | Deutsche Bank (Malaysia) Berhad | 212 |
| 19 | HSBC Bank Malaysia Berhad | 5000 |
| 20 | Standard Chartered Bank Malaysia Berhad | 5000 |
| 21 | The Royal Bank of Scotland Berhad | 215 |
| | Total | 123,819 |

APPENDIX 2

QUESTIONNAIRES



UNIVERSITI UTARA MALAYSIA

Research Title:

Organizational Justice, Corporate Citizenship and Work Engagement. A mediating effect of Organizational Trust in the Malaysian Banking Sector

Dear Sir/Madam,

You are invited to participate in my survey, an aspect of my Doctorate programme in Business Administration (DBA) thesis regarding "Organizational Justice, Corporate Citizenship and Work Engagement. A mediating effect of Organizational Trust in the Malaysian Banking Sector"

It will take approximately 10 minutes to complete the questionnaire.

Your survey responses will be strictly confidential and data from the research will be reported only in the aggregate. If you have questions at any time about the survey or the procedures, you may contact Mohamad Nadzli bin Hj Suhaimi by email at <u>mnadzlidba@gmail.com</u>.

Thank you very much for your time and support. Kindly start with the survey now by completing the question in the next page or by clicking on the button below (on line version).

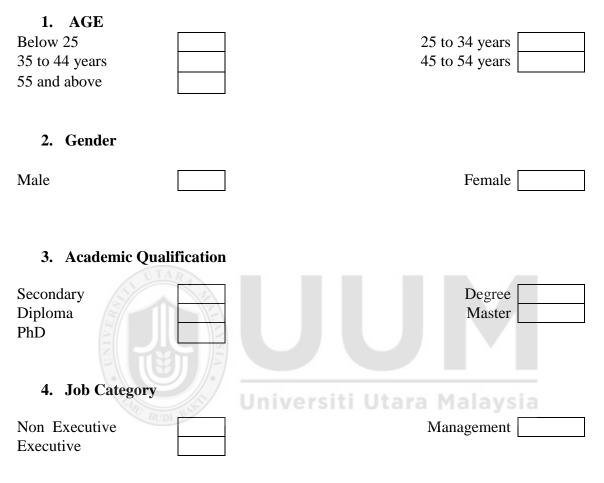
https://www.surveymonkey.com/s/mnadzlidba

Thank you.

SECTION A

RESPONDENT BACKGROUND

Questions below are about your background. Please tick (\underline{x}) in the appropriate box.



5. Total Years of work Experience

| Below 2 years | 6 to 8 years | |
|--------------------|---------------|--|
| 2 to 5 years | 9 to 10 years | |
| More than 10 years | | |

SECTION B

Please read each following statement and rate them based on how much you agree with the statement.

| Sti | Strongly Disagree | | Neither | Strongly Agree | | | | |
|-----|-------------------|---|---------|----------------|---|---|--|--|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | | |

1. Organizational trust

| No | | Stro | ngly Dis | agree | Neither | Stroi | ngly Agr | ·ee |
|----|--|------|----------|-------|---------|-------|----------|-----|
| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1 | I believe my employer has high integrity. | | | | | | | |
| 2 | I can expect my employer to treat me in a consistent and predictable manner. | | | | | | | |
| 3 | In general, I believe my employer's motives and intentions are good. | | | | | | | |
| 4 | I think my employer treats me fairly. | | | | | | | |
| 5 | Managers from my organization are open and upfront with me. | | | | | | | |
| 6 | My employer is always honest and truthful | | | | | | | |
| 7 | I am not sure I fully trust my employer | | | | | | | |

2. Corporate Citizenship

a) Perceived Economic Citizenship

| No | BUDI BU | Stro | ngly Dis | agree | Neither | Strongly | Agree | |
|----|--|------|----------|-------|---------|----------|-------|---|
| • | | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1 | My firm supports employees who acquire additional education | | | | | | | |
| 2 | My firm has flexible policies that enable employees to better balance work and personal life | | | | | | | |
| 3 | My firm provides important job training for employees | | | | | | | |
| 4 | My firm provides quality working environment for employees | | | | | | | |

b. Perceived Legal Citizenship

| No | | Stro | rongly Disagree | | Neither | Strongly Agree | | |
|----|--|------|-----------------|---|---------|----------------|---|---|
| • | | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1 | The managers of my firm comply with the law | | | | | | | |
| 2 | My firm follows the law to prevent discrimination in workplaces | | | | | | | |
| 3 | My firm always fulfil its obligations of contracts | | | | | | | |
| 4 | My firm always seeks to respect all laws regulating its activities | | | | | | | |

c. Perceived Ethical Citizenship

| | | Strongly Disagree | | | Neither | Strongly Agree | | |
|-----|--|-------------------|---|---|---------|----------------|---|---|
| No. | | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1 | My firm has a comprehensive code of conduct in ethics; | | | | | | | |
| 2 | Fairness toward co-workers and business partners is an integral part of the employee evaluation process in my firm; | | | | | | | |
| 3 | My firm provides accurate information to its business partners; | | | | | | | |
| 4 | We are recognized as a company with good business ethics | | | | | | | |

d.Perceived Discretionary Citizenship

| | | Stron | gly Dis | agree | Neither | Strongly Agree | | |
|-----|--|-------|---------|-------|---------|----------------|---|---|
| No. | | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1 | My firm gives adequate contributions to charities | | | | | | | |
| 2 | My firm sponsors partnerships with local schools or institutions; | | | | | | | |
| 3 | My firm is concerned about respecting and protecting the natural environment | | | | | | | |
| 4 | My firm sponsors to improve the public well-being of society | | | | | | | |

3. Organizational Justice

a. Distributional Justice

| | | Stro | ngly Di | sagree | Neither | Strongly Agree | | |
|-----|--|------|---------|--------|---------|----------------|---|---|
| No. | | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1 | My work schedule is fair | | | | | | | |
| 2 | I think that my level of pay is fair | | | | | | | |
| 3 | I consider my workload to be fair | | | | | | | |
| 4 | Overall the rewards I receive here are quite fair | | | | | | | |
| 5 | I feel that my job responsibilities are fair | | | | | | | |

b. Procedural Justice

| | | Strong | gly Disag | gree | Neither | Strongly | Agree | |
|-----|---|--------|-----------|------|---------|----------|-------|---|
| No. | | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1 | Job decisions are made by managers in an unbiased manner. | _ | _ | _ | _ | | | |
| 2 | My manager makes sure that all employee concerns are heard before job decisions are made. | | | | | 1 | | |
| 3 | To make job decisions, my general manager collects accurate and complete information. | vers | iti U | tara | Malay | sia | | |
| 4 | To make job decisions, my manager clarifies decisions and provides additional information when requested by the employee. | | | | | | | |
| 5 | All job decisions are applied consistency across all affected | | | | | | | |
| 6 | Employees are allowed to challenge or appeal job decisions made by the manager. | | | | | | | |

c. Interactional Justice

| | | Strongly Disagree | | | Neither | Strongly Agree | | |
|-----|---------------------------------|-------------------|---|---|---------|----------------|---|---|
| No. | | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1 | When decisions are made about | | | | | | | |
| | my job, the manager treats me | | | | | | | |
| | with respect and dignity. | | | | | | | |
| 2 | When decisions are made about | | | | | | | |
| | my job, the manager treats me | | | | | | | |
| | with kindness and | | | | | | | |
| | consideration. | | | | | | | |
| 3 | When decisions are made about | | | | | | | |
| | my job, the manager is | | | | | | | |
| | sensitive to my personal needs. | | | | | | | |
| 4 | When decisions are made about | | | | | | | |
| | my job, the manager deals with | | | | | | | |
| | me in a truthful manner | | | | | | | |
| 5 | When decisions are made about | | | | | | | |
| | my job, the manager shows | | | | | | | |
| | concern for my rights as an | | | | | | | |
| | employee. | | | | | | | |
| 6 | When making decisions about | | | | | | | |
| | my job, manager offers | | | | | | | |
| | explanations that make sense to | | | | | | | |
| | me. | | | | | | | |

3. Work Engagement

a. Vigor

| | | Stro | ngly Dis | agree | Neither | Strongly Agree | | |
|-----|--|------|----------|-------|---------|----------------|---|---|
| No. | Uni | vers | 2 | 3 | Malav | sia5 | 6 | 7 |
| 1 | At work, I feel full of energy | | | | - | | | |
| 2 | In my job, I feel strong and vigorous | | | | | | | |
| 3 | When I get up in the morning, I feel like going to work | | | | | | | |
| 4 | I can continue working for very long periods at a time | | | | | | | |
| 5 | In my job, I am mentally very resilient | | | | | | | |
| 6 | At work, I always persevere, even when things do not go well | | | | | | | |

b. Dedication

| No. | | Strongly Disagree | | | Neither | Strongly Agree | | |
|-----|---|-------------------|---|---|---------|----------------|---|---|
| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1 | I find the work that I do full of meaning and purpose | | | | | | | |
| 2 | I am enthusiastic about my job | | | | | | | |
| 3 | My job inspires me | | | | | | | |
| 4 | I am proud of the work I do | | | | | | | |
| 5 | I find my job challenging | | | | | | | |

C. Absorption

| No. | | Strongly Disagree | | | Neither | Strongly Agree | | |
|-----|---|-------------------|-------|---|---------|----------------|---|--|
| | | 1 | 2 3 4 | 4 | 5 | 6 | 7 | |
| 1 | Time flies when I'm working | | | | | | | |
| 2 | When I am working, I forget everything else around me | | | | | | | |
| 3 | I feel happy when I am working intensely | | | | | | | |
| 4 | I get carried away when I'm working | | | | | | | |
| 5 | It is difficult to detach myself from my job | | | | | | | |

Thank you



Universiti Utara Malaysia