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**DETERMINANTS OF EMOTIONAL INTELLIGENCE AMONG
BACHELOR'S DEGREE GRADUATES IN UUM SINTOK**

NURFATIHA BINTI SAAD



**MASTER OF HUMAN RESOURCE MANAGEMENT
UNIVERSITI UTARA MALAYSIA
AUGUST 2025**

**DETERMINANTS OF EMOTIONAL INTELLIGENCE AMONG
BACHELOR'S DEGREE GRADUATES IN UUM SINTOK**

By

NURFATIHA BINTI SAAD



UUM
Universiti Utara Malaysia

**Thesis Submitted to
Othman Yeop Abdullah Graduate School of Business,
Universiti Utara Malaysia,
in Partial Fulfillment of the Requirement for the Master of Human Resource**



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ABSTRAK

Kajian ini menyelidik faktor-faktor yang mempengaruhi kecerdasan emosi (EI) graduan dalam kalangan graduan ijazah sarjana muda bagi tahun 2024 di Universiti Utara Malaysia (UUM) Sintok. Kecerdasan emosi, yang merangkumi kesedaran diri, pengawalan emosi, empati dan kemahiran sosial, semakin diiktiraf sebagai elemen penting bagi kebolehpasaran graduan dalam pasaran kerja moden. Walaupun ramai graduan Malaysia memiliki kelayakan akademik yang tinggi, mereka menghadapi kesukaran dalam aspek kemahiran insaniah dan kesiapsiagaan emosi, yang menjejaskan peralihan mereka ke alam pekerjaan. Kajian ini meneliti tiga pemboleh ubah bebas iaitu kemahiran insaniah, kandungan kurikulum program dan kemahiran digital. Reka bentuk kajian kuantitatif telah digunakan dengan pengumpulan data daripada 150 pelajar UUM melalui soal selidik berstruktur. Analisis statistik menggunakan SPSS versi 29, termasuk ujian korelasi dan regresi berganda, menunjukkan bahawa kandungan kurikulum program mempunyai hubungan negatif yang signifikan dengan kecerdasan emosi, manakala kemahiran digital mempunyai hubungan positif yang signifikan. Secara mengejutnya, kemahiran insaniah tidak menunjukkan hubungan yang signifikan dengan kecerdasan emosi dalam konteks ini. Dapatan ini mencadangkan bahawa kesiapsiagaan digital dan penjajaran kurikulum memainkan peranan penting dalam membangunkan kecerdasan emosi, manakala kemahiran insaniah sahaja mungkin tidak mencukupi tanpa sokongan akademik dan teknologi yang tersusun. Kajian ini memberikan pandangan berguna kepada pendidik, pembuat dasar dan majikan dalam menambah baik program universiti agar dapat melahirkan graduan yang bersedia dari segi emosi dan professional bagi memenuhi tuntutan dunia pekerjaan.

Kata kunci: Kecerdasan Emosi, Kemahiran Insaniah, Kandungan Kurikulum, Kemahiran Digital, Kebolehpasaran Gradians.

ABSTRACT

This study investigates the factors influencing graduate emotional intelligence (EI) among bachelor's degree graduates at Universiti Utara Malaysia (UUM) Sintok, Year of 2024. Emotional intelligence, which includes self-awareness, emotional regulation, empathy and social skills, is increasingly recognized as essential for employability in modern workforce. Despite high academic qualifications, many Malaysian graduates struggle with soft skills, and emotional readiness, affecting their transition into employment. The study examined on three independent variables such as soft skills, curriculum content of program and digital skills. A quantitative research design was employed with data collected from 150 students of UUM through structured questionnaires. Statistical analysis using SPSS version 29, including correlation and multiple regression test, revealed that curriculum content of program have a significant negative relationship with emotional intelligence and digital skills have a significant positive relationship with emotional intelligence. Surprisingly, soft skills showed no significant relationship with emotional intelligence in this context. These findings suggest that while digital readiness and curriculum alignment are critical to developing emotional intelligence, soft skills alone may not be sufficient without structured academic and technological support. The study offers valuable insights for educators, policymakers and employers in redesigning university programs to better prepare students emotionally and professionally for the demands of the workforce.

Keywords: Emotional Intelligence, Soft Skills, Curriculum Content, Digital Skills, Graduate Employability.

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I am especially grateful to all the respondents who participated in the survey and provided honest and meaningful responses. Without their cooperation, this research would not have been possible.

To my family, especially my parents, thank you for your endless love, prayers and moral support. Your belief in me has been my greatest motivation.

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TABLE OF CONTENTS

PERMISSION TO USE	i
ABSTRAK	ii
ABSTRACT	iii
ACKNOWLEDGEMENT	iv
CHAPTER ONE	1
INTRODUCTION	1
1.1 BACKGROUND OF THE STUDY	1
1.2 PROBLEM STATEMENT	5
1.3 RESEARCH OBJECTIVES	7
1.4 RESEARCH QUESTIONS	8
1.5 SCOPE OF THE STUDY	8
1.6 SIGNIFICANCE OF THE STUDY	9
1.7 DEFINITION OF KEY TERMS	10
1.8 ORGANIZATIONS OF THE THESIS	11
CHAPTER TWO	12
LITERATURE REVIEW	12
2.1 INTRODUCTION	12
2.2 EMOTIONAL INTELLIGENCE	12
2.3 SOFT SKILLS	15
2.4 CURRICULUM CONTENT OF PROGRAM	18
2.5 DIGITAL SKILLS	20
2.6 THE RELATIONSHIP BETWEEN SOFT SKILLS AND EMOTIONAL INTELLIGENCE	23
2.7 THE RELATIONSHIP BETWEEN CURRICULUM CONTENT OF PROGRAM AND EMOTIONAL INTELLIGENCE	24
2.10 SUMMARY	29

CHAPTER THREE	30
RESEARCH METHODOLOGY	30
3.1 INTRODUCTION	30
3.2 RESEARCH FRAMEWORK	30
3.3 HYPOTHESIS DEVELOPMENT	32
3.4 RESEARCH DESIGN	33
3.5 POPULATION AND SAMPLE SIZE	34
3.6 OPERATIONALIZATION OF VARIABLES	35
3.6.1 EMOTIONAL INTELLIGENCE	36
3.6.2 SOFT SKILLS	36
3.6.3 CURRICULUM CONTENT OF PROGRAM	36
3.6.4 DIGITAL SKILLS	37
3.7 DEVELOPMENT OF RESEARCH INSTRUMENTS	37
3.7.1 QUESTIONNAIRE DESIGN	38
3.7.2 DATA COLLECTION	40
3.7.3 INTERPRETATION OF VARIABLES	41
3.8.1 DESCRIPTIVE STATISTICS	49
3.8.2 INFERENTIAL STATISTICS	49
3.8.3 DATA SCREENING	50
3.8.3.1 PILOT TEST	50
3.8.3.2 RELIABILITY	51
3.8.3.3 LINEARITY	52
3.9 CORRELATION ANALYSIS	52
3.10 MULTIPLE REGRESION	53
3.11 SUMMARY	53
CHAPTER FOUR	54
FINDINGS	54
4.1 INTRODUCTION	54
4.2 DEMOGRAPHIC PROFILE OF RESPONDENTS	55
4.3 DATA SCREENING	59
4.3.1 RELIABILITY	59

4.3.2 LINEARITY	61
4.4 CORRELATION ANALYSIS	64
4.5 MULTIPLE REGRESSION	66
4.6 LIST OF HYPOTHESES	68
4.7 SUMMARY OF CHAPTER	70
CHAPTER FIVE	71
DISCUSSION AND CONCLUSION	71
5.1 INTRODUCTION	71
5.2 OBJECTIVE 1: TO EXAMINE THE RELATIONSHIP BETWEEN SOFT SKILLS AND EMOTIONAL INTELLIGENCE	72
5.3 OBJECTIVE 2: TO EXAMINE THE RELATIONSHIP BETWEEN CURRICULUM CONTENT OF PROGRAM AND EMOTIONAL INTELLIGENCE	74
5.4 OBJECTIVE 3: TO EXAMINE THE RELATIONSHIP BETWEEN DIGITAL SKILLS AND EMOTIONAL INTELLIGENCE	76
5.5 LIMITATIONS OF THE STUDY	79
5.5.1 LIMITED GENERALIZABILITY FROM THE FINDINGS	79
5.5.2 CROSS-SECTIONAL RESEARCH DESIGN	80
5.5.3 SELF-REPORTED DATA AND RESPONSE BIAS	80
5.5.4 LIMITED SCOPE OF PREDICTORS	80
5.5.5 MARGINAL SIGNIFICANCE IN FINDINGS	81
5.6 FUTURE RESEARCH	81
5.6.1 USE OF LONGITUDINAL DESIGNS	82
5.6.2 MIXED-METHODS OR QUALITATIVE APPROACHES	82
5.6.3 EXPLORING OF EMOTIONAL INTELLIGENCE SUBDIMENSIONS	82
5.7 RECOMMENDATIONS	83

5.7.1 REDESIGN SOFT SKILLS TRAINING WITH EMOTIONAL DEPTH	83
5.7.2 ALIGN CURRICULUM CONTENT OF PROGRAM WITH EMOTIONAL LEARNING GOALS	84
5.7.3 POLICY-LEVEL COMMITMENT AND INSTITUTIONAL SUPPORT	84
5.8 SUMMARY OF CHAPTER	84
REFERENCES	86
APPENDIX	93



LIST OF TABLES

Table 3.1 : Krejcie Morgan	34
Table 3.2 : Items of Questionnaires for Emotional Intelligence	41
Table 3.3 : Items of Questionnaires for Soft Skills	44
Table 3.4 : Items of Questionnaires for Curriculum Content of Program	46
Table 3.5 : Items of Questionnaires for Digital Skills	48
Table 3.6: Cronbach's Alpha Values for Pilot Study (n=30)	50
Table 4.1 : Respondents Demographic Information ($N = 150$)	56
Table 4.2 : Summary of Reliability Analysis	61
Table 4.3: Skewness and Kurtosis Values for Measured Variables	64
Table 4.4 : Relationship Among Variables	66
Table 4.5 : Model Summary	67
Table 4.6 : ANOVA ^a	67
Table 4.7 : Relationship between Independent Variables and Graduate Emotional Intelligence	68
Table 4.8 : Summary of Hypothesis Testing Results	69

LIST OF FIGURES

Figure 1.1 : Unemployment Rates (%), 2021-2023	2
Figure 2.1: Emotional Intelligence Theory	27
Figure 3.1 : Research Framework	31
Figure 4.1 : Normal P-P Plot of Regression Standardized Residuals	62



LIST OF ABBREVIATIONS

UUM	Universiti Utara Malaysia
HEI	Higher Education Institution
OBE	Outcome-Based Education
MOHE	Ministry of Higher Education
GTS	Graduate Tracer Study
DOSM	Department of Statistics Malaysia
SBM	School of Business Management
COLGIS	School of Law
COARS	School of Art and Sciences
SOIS	School of International Studies
SOC	School of Computing
EI	Emotional Intelligence

LIST OF APPENDICES

Appendix 1: Survey Questionnaire

Appendix 2: SPSS Output

Appendix 3: Official Letter



CHAPTER ONE

INTRODUCTION

1.1 BACKGROUND OF THE STUDY

Universiti Utara Malaysia (UUM) was established in 1984. UUM were located in Sintok, Kedah, which are one of the Malaysia's leading public universities renowned for its focus on management education and social sciences. Therefore, a numerous types of undergraduate degree programs offers a subjects including management, economics, finance, communications, law, education and technology are also available through its 15 schools and faculties. In order to comply with the changing needs of Malaysia's workforce and the global economy, UUM currently offers more than 48 undergraduate programs as of 2024 (UUM, 2024). The university's academic structure is organized around key schools, which include School of Business Management (SBM), School of Law (COLGIS), and School of Art and Sciences (COARS) among others, with each fostering specialized knowledge and research in their respective fields. Furthermore, UUM is a vital institution in furthering Malaysia's higher education objectives due to its convenient location in the northern region of Malaysia, and commitment to producing graduates who are globally competitive, entrepreneurial and holistic (UUM, 2024).

As Malaysia strives toward achieving its objectives of becoming a high-income country, graduate employability remains a critical issue (Mohamad et al, 2021). As consequence of the increasing number of fresh graduates entering the workforce, the rate of graduate unemployment has been a persistent challenge.

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APPENDIX

Appendix 1: Survey Questionnaire



UNIVERSITI UTARA MALAYSIA

SURVEY QUESTIONNAIRE

Dear Respondents,

I am Nurfatiha Saad, Master of Human Resource Management (MHRM) student from the Universiti Utara Malaysia (UUM). I am conducting this survey as part of my research project to understand the Factor Shaping of Graduate Employability in Malaysia: A case study in UUM Sintok Graduates.

I would be grateful if you could spend 15 minutes answering all the questions in this survey. Your responses will remain anonymous and strictly confidential. Your participation in this survey is invaluable and will contribute to shedding light on this increasingly relevant topic on graduate employability today. Please take a few moments to share your insights.

If you have any concerns or questions about this survey, please do not hesitate to call me at 018-4715160 or email me at nurfatiha.saad19@gmail.com or contact my Research

Supervisor, Dr. Saiful Azizi Ismail at saifulazizi@uum.edu.my. I look forward to your participation in this survey.

Thank you very much for your cooperation and participation.

Best regards,

(NURFATIHA SAAD)

Master's Student

School of Business Management

Universiti Utara Malaysia



SECTION A: DEMOGRAPHIC INFORMATION

Please tick (/) at the appropriate space:

1. Age:

18-22

<input type="checkbox"/>
<input type="checkbox"/>

28-31

<input type="checkbox"/>
<input type="checkbox"/>

23-27

More than \geq 32

<input type="checkbox"/>
<input type="checkbox"/>

2. Gender:

Male

<input type="checkbox"/>
<input type="checkbox"/>

Female

3. Field of Study:

Business Administration

Engineering

Information Technology (IT)

Accounting

Social Sciences

<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>

Other (please specify) _____

4. Marital status:

Single

Married

Widow

Divorced/permanently separated

Other (please specify) _____

5. CGPA

Less than $\leq 2.00 - 2.50$

2.51– 3.00

3.01– 3.50

3.51 – 4.00



SECTION B: EMPLOYMENT STATUS

Please tick (/) at the appropriate space:

6. Are you currently employed?

Yes

No

7. If yes, what type of employment?

Full Time

☐

Part-Time

☐

Freelance/Contract

☐

Others (please specify) _____

8. If unemployed, how long have you been seeking employment?

Less than \leq 3 months

☐

3-6 months

☐

More than \geq 6 months

☐

SECTION C:

Please tick (/) your answer based on the scale below:

Emotional Intelligence

Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
1	2	3	4	5

E1.	I know when to speak about my personal problems to others.	1	2	3	4	5
E2.	When I am faced with obstacles, I remember times I faced similar obstacles and overcame	1	2	3	4	5

	them.					
E3.	I expect that I will do well on most things I try.	1	2	3	4	5
E4.	Other people find it easy to confide in me.	1	2	3	4	5
E5.	I find it hard to understand the non-verbal messages of other people.	1	2	3	4	5
E6.	Some of the major events of my life have led me to re-evaluate what is important and not important.	1	2	3	4	5
E7.	When my mood changes, I see new possibilities.	1	2	3	4	5
E8.	Emotions are one of the things that make my life worth living.	1	2	3	4	5
E9.	I am aware of my emotions as I experience them.	1	2	3	4	5
E10.	I expect good things to happen.	1	2	3	4	5
E11.	I like to share my emotions with others.	1	2	3	4	5
E12.	When I experience a positive emotion, I know how to make it last.	1	2	3	4	5
E13.	I arrange events others enjoy.	1	2	3	4	5
E14.	I seek out activities that make me happy.	1	2	3	4	5
E15.	I am aware of the non-verbal messages I send to others.	1	2	3	4	5
E16.	I present myself in a way that makes a good impression on others.	1	2	3	4	5
E17.	When I am in a positive mood, solving problems is easy for me.	1	2	3	4	5
E18.	By looking at their facial expressions, I	1	2	3	4	5

	recognize the emotions people are experiencing.					
E19.	I know why my emotions change.	1	2	3	4	5
E20.	When I am in a positive mood, solving problems is easy for me.	1	2	3	4	5
E21.	I have control over my emotions.	1	2	3	4	5
E22.	I easily recognize my emotions as I experience them.	1	2	3	4	5
E23.	I motivate myself by imagining a good outcome to tasks I take on.	1	2	3	4	5
E24.	I compliment others when they have done something well.	1	2	3	4	5
E25.	I am aware of the non-verbal messages other people send.	1	2	3	4	5
E26.	When another person tells me about an important event in [their] lives, I almost feel as though I have experienced this event myself.	1	2	3	4	5
E27.	When I feel a change in emotions, I tend to come up with new ideas.	1	2	3	4	5
E28.	When I am faced with a challenge, I give up because I believe I will fail.	1	2	3	4	5
E29.	I know what other people are feeling just by looking at them.	1	2	3	4	5
E30.	I help other people feel better when they are down.	1	2	3	4	5
E31.	I use good moods to help myself keep trying in the face of obstacles.	1	2	3	4	5

E32.	I can tell how people are feeling by listening to the tone of their voice.	1	2	3	4	5
E33.	It is difficult for me to understand why people feel the way they do.	1	2	3	4	5

SECTION D:

Please tick (/) your answer based on the scale below:

Soft Skills

Always	Often	Sometimes	Rarely	Never
1	2	3	4	5

S1.	I am able to speak in English language proficiently.	1	2	3	4	5
S2.	I am able to listen and understand spoken English clearly.	1	2	3	4	5
S3.	I am able to write in English accurately.	1	2	3	4	5
S4.	I am able to read and comprehend written English.	1	2	3	4	5
S5.	I have emotional maturity to regulate my emotions and impulses.	1	2	3	4	5
S6.	I have cultural knowledge that allows me to be accepting to others.	1	2	3	4	5
S7.	I have a sense of sensitivity to discuss about appropriate topics.	1	2	3	4	5
S8.	I am able to interact well with others with	1	2	3	4	5

	etiquette and courtesy.					
S9.	I am able to read social cues to determine others' emotions.	1	2	3	4	5
S10.	I am able to provide the appropriate discourse for a situation accordingly.	1	2	3	4	5
S11.	I am able to work well and collaborate with other.	1	2	3	4	5
S12.	I am able to follow instructions and let others take a lead.	1	2	3	4	5
S13.	I am able to contribute to a group or organization to achieve a common goal.	1	2	3	4	5
S14.	I am able to lead a group when the situation demands it.	1	2	3	4	5
S15.	I am open to volunteer to lead a group.	1	2	3	4	5
S16.	I am able to delegate tasks to others and manage them.	1	2	3	4	5
S17.	I am accountable to mistakes whether my own or by others.	1	2	3	4	5
S18.	I am willing to step up to lead when others do not.	1	2	3	4	5
S19.	I try to involve myself in projects and events.	1	2	3	4	5
S20.	I am able to provide creative ideas to improve a project.	1	2	3	4	5
S21.	I am able to generate ideas in a group.	1	2	3	4	5
S22.	I am able to maintain healthy relationships with my peers.	1	2	3	4	5
S23.	I am able to give clear instructions and have realistic expectations.	1	2	3	4	5

S24.	I am able to be assertive as a leader and demand expectations to be met.	1	2	3	4	5
------	--	---	---	---	---	---

SECTION E:

Please tick (/) your answer based on the scale below:

Curriculum Content of Programmes

Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
1	2	3	4	5

C1.	The curriculum for my degree programme was too theoretical.	1	2	3	4	5
C2.	The curriculum for my degree programme should be designed with stakeholders like employers.	1	2	3	4	5
C3.	The curriculum of my degree programme requires substantial change.	1	2	3	4	5
C4.	The curriculum for my degree programme never promoted technical skills such as creativity, innovativeness, problem solving abilities, etc.	1	2	3	4	5
C5.	The curriculum for my degree programme was too examination oriented.	1	2	3	4	5
C6.	What I was taught in my degree programme is not relevant to job market.	1	2	3	4	5
C7.	My academic programme never provided	1	2	3	4	5

	detailed information on career opportunities.	
C8.	The curriculum of my degree programme offered less practical skills/opportunities for practical.	1 2 3 4 5

SECTION F:

Please tick (/) your answer based on the scale below:

Digital Skills

Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
1	2	3	4	5

D1.	I am aware that the ability to choose the relevant tools, applications, software and procedures are fundamental for graduates to be employed.	1 2 3 4 5
D2.	I am aware that the ability to organize, process and maintain written or computerized records and other forms of information are fundamental for graduates to be employed.	1 2 3 4 5
D3.	I am aware that the ability to identify and solve problems using technology is fundamental for graduates to be employed.	1 2 3 4 5
D4.	I am aware that the ability to use computer software to acquire, analyses, and	1 2 3 4 5

	communicate information is fundamental for graduates to be employed.	
--	--	--

-END OF QUESTIONNAIRE-



Appendix 2: SPSS Output

Statistics

		1.Age	2.Gender	3.Field of Study	4.Marital Status
N	Valid	150	150	150	150
	Missing	0	0	0	0

		5.CGPA	6.Are you currently employed?	7.If yes, what type of employment?	8.If unemployed, how long have you been seeking employment?
N	Valid		150	150	150
	Missing		0	0	0

Frequency Table

1. Age

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	a) 18-22	1	.7	.7	.7

b) 23-27	122	81.3	81.3	82.0
c) 28-31	19	12.7	12.7	94.7
d) ≥ 32	8	5.3	5.3	100.0
Total	150	100.0	100.0	

2. Gender

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid Male	92	61.3	61.3	61.3
Female	58	38.7	38.7	100.0
Total	150	100.0	100.0	

3. Field of Study

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid a) Business Administration	18	12.0	12.0	12.0
Agriusiness Management	6	4.0	4.0	16.0
b) Engineering	3	2.0	2.0	18.0
c) Information	9	6.0	6.0	24.7

Technology (IT)				
f) Other (please specify)	6	4.0	4.0	54.0
bpa	1	.7	.7	18.7
ECONOMICS	1	.7	.7	38.7
ECONOMY	3	2.0	2.0	40.7
Education	9	6.0	6.0	46.7
Entrepreneur	5	3.3	3.3	50.0
Finance	1	.7	.7	54.7
Finance and Islamic Banking	5	3.3	3.3	58.0
Golf management	6	4.0	4.0	62.0
Hospitality Management	6	4.0	4.0	66.0
Human Resource Management	9	6.0	6.0	72.0
International Affairs Management	5	3.3	3.3	75.3
Marketing	6	4.0	4.0	79.3
Muamalat Administration	5	3.3	3.3	82.7
Multimedia Science	1	.7	.7	83.3

Political Science and Administration	1	.7	.7	84.0
Public Management	3	2.0	2.0	86.0
Quantitative Sciences	3	2.0	2.0	88.0
Risk management and insurance	4	2.7	2.7	90.7
Social work management	6	4.0	4.0	94.7
Statistics	1	.7	.7	95.3
Industrial				
Tourism	7	4.7	4.7	100.0
Management				
Total	150	100.0	100.0	

4. Marital status

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Married	13	8.7	8.7	8.7
	Single	137	91.3	91.3	100.0
	Total	150	100.0	100.0	

5. CGPA

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	a) $\leq 2.00 - 2.50$	1	.7	.7	.7
	b) 2.51 – 3.00	40	26.7	26.7	27.3
	c) 3.01 – 3.50	76	50.7	50.7	78.0
	d) 3.51 – 4.00	33	22.0	22.0	100.0
	Total	150	100.0	100.0	

6. Are you currently employed?

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	No	44	29.3	29.3	29.3
	Yes	106	70.7	70.7	100.0
	Total	150	100.0	100.0	

7. If yes, what type of employment?

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	-	1	.7	.7	.7
	Enhancing skill	6	4.0	4.0	4.7
	Freelance/Contract	12	8.0	8.0	12.7
	Full Time	77	51.3	51.3	64.0
	Further study	12	8.0	8.0	72.0
	Further Study	1	.7	.7	72.7
	gov staff	1	.7	.7	73.3
	Not employed	4	2.7	2.7	76.0
	Others (please specify)	4	2.7	2.7	78.7

Part-Time	14	9.3	9.3	88.0
Protege	5	3.3	3.3	91.3
Unemployed	1	.7	.7	92.0
Waiting for job placement	11	7.3	7.3	99.3
Waiting job placement	1	.7	.7	100.0
Total	150	100.0	100.0	

8. If unemployed, how long have you been seeking employment?

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3-6 months	84	56.0	56.0	56.0
Less than \leq 3 months	42	28.0	28.0	84.0
More than \geq 6 months	24	16.0	16.0	100.0
Total	150	100.0	100.0	

Reliability on Soft Skills

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	150	100.0
	Excluded ^a	0	.0
	Total	150	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.967	24

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
S1	50.90	168.225	.685	.966
S2.	51.04	166.978	.767	.966
S3.	50.94	168.795	.689	.966

S4.	51.01	166.114	.776	.966
S5.	50.31	168.791	.541	.968
S6.	50.10	168.534	.484	.969
S7.	50.59	166.486	.706	.966
S8.	50.57	165.548	.669	.967
S9.	50.56	167.496	.675	.967
S10.	50.61	167.918	.715	.966
S11.	50.97	165.670	.886	.965
S12.	50.97	164.771	.862	.965
S13.	50.98	165.188	.901	.965
S14.	50.92	165.390	.873	.965
S15.	50.82	167.639	.713	.966
S16.	50.91	165.857	.861	.965
S17.	50.13	168.653	.415	.971
S18.	50.83	165.755	.800	.965
S19.	50.90	166.507	.793	.966
S20.	50.93	167.378	.819	.965
S21.	50.93	166.814	.869	.965
S22.	50.97	166.858	.879	.965
S23.	50.93	166.009	.905	.965
S24.	50.88	166.858	.832	.965

Reliability on Curriculum Content of Program

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	150	100.0
	Excluded ^a	0	.0
	Total	150	100.0

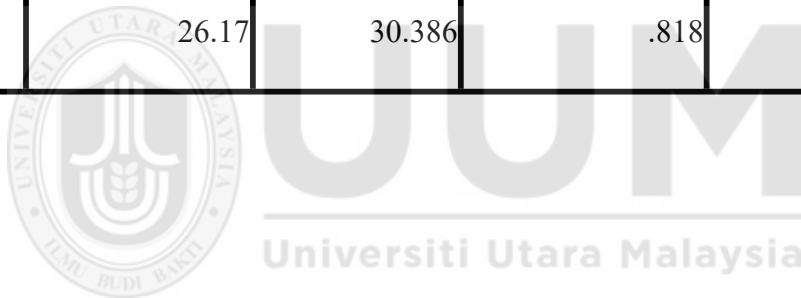
a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.937	8

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Cronbach's Alpha if Item Deleted
C1.	26.03	32.469	.793	.929
C2.	25.96	33.032	.733	.932
C3.	25.99	33.731	.715	.934
C4.	26.25	29.640	.809	.927
C5.	26.05	30.615	.799	.927
C6.	26.89	30.047	.759	.931
C7.	26.61	28.655	.859	.923
C8.	26.17	30.386	.818	.926



Reliability on Emotional Intelligence

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	150	100.0
	Excluded ^a	0	.0
	Total	150	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.961	33

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
E1.	103.37	260.652	.703	.959
E2.	104.31	261.035	.744	.958
E3.	103.20	262.309	.698	.959

E4.	103.85	261.871	.603	.959
E5.	103.80	271.933	.252	.962
E6.	103.49	262.950	.675	.959
E7.	103.39	260.911	.746	.958
E8.	103.46	260.639	.773	.958
E9.	103.39	259.676	.710	.958
E10.	104.10	261.809	.757	.958
E11.	104.31	261.921	.560	.960
E12.	103.27	263.136	.686	.959
E13.	104.05	268.850	.526	.960
E14.	102.93	264.417	.710	.959
E15.	103.37	263.658	.635	.959
E16.	104.67	258.103	.644	.959
E17.	103.13	261.507	.759	.958
E18.	103.83	257.455	.684	.959
E19.	103.31	261.717	.724	.958
E20.	103.10	262.453	.696	.959
E21.	104.00	267.678	.624	.959
E22.	103.49	257.822	.685	.959
E23.	102.99	265.745	.699	.959
E24.	102.97	264.583	.694	.959
E25.	103.41	264.110	.653	.959

E26.	103.52	261.365	.741	.958
E27.	103.29	265.148	.600	.959
E28.	104.47	264.935	.417	.961
E29.	104.00	263.423	.509	.960
E30.	103.43	260.193	.801	.958
E31.	103.31	260.925	.770	.958
E32.	104.83	258.878	.651	.959
E33.	104.11	267.846	.356	.961



Reliability on Digital Skills

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	150	100.0
	Excluded ^a	0	.0
	Total	150	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

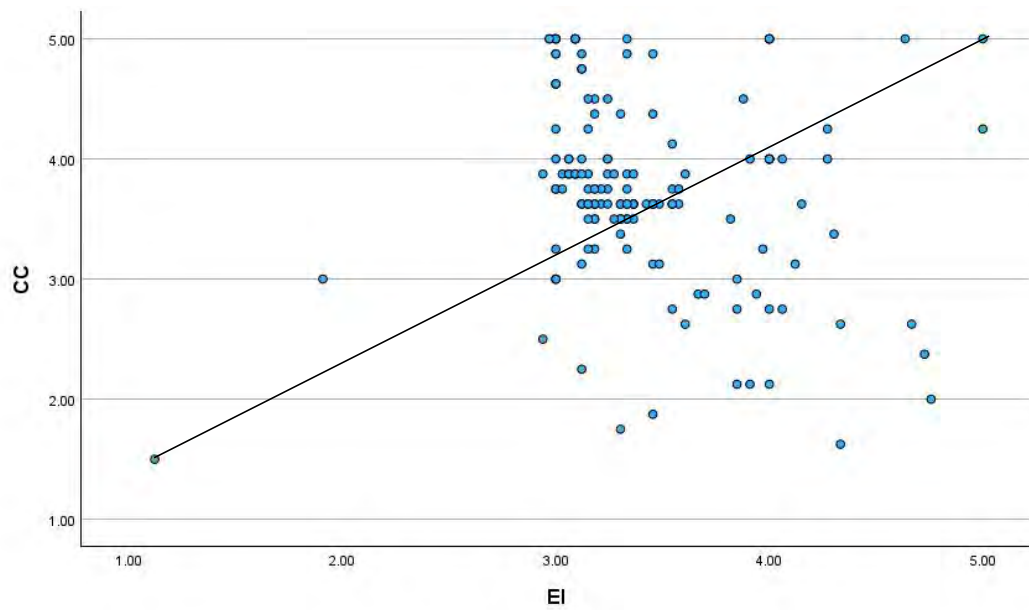
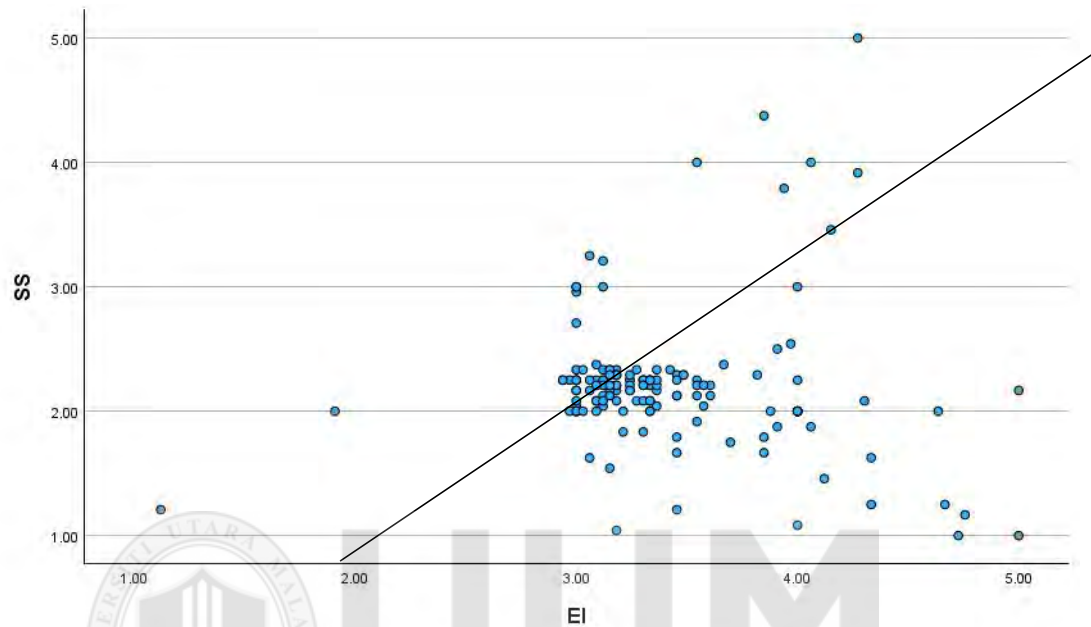
Cronbach's Alpha	N of Items
.982	4

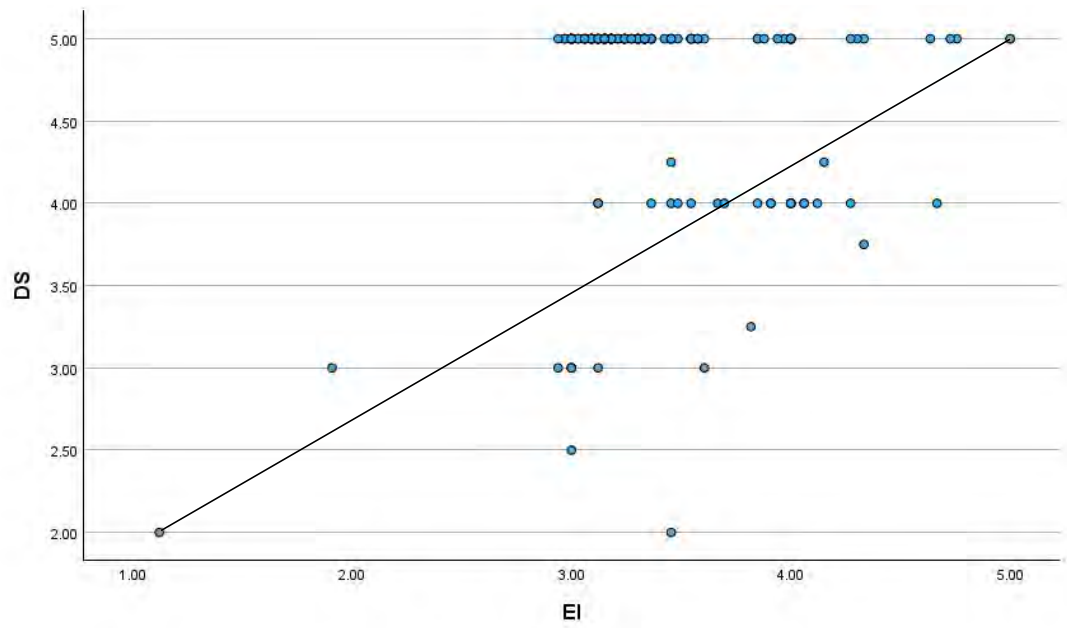
Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
D1.	12.05	3.809	.941	.979
D2.	13.06	3.882	.979	.969
D3.	12.08	3.645	.939	.982
D4.	13.05	4.045	.968	.974

Graph

Normal P-P Plot of Regression Standardized Residuals





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Correlations

		EI	SS	CC	DS
EI	Pearson Correlation	1	-.014	-.106	.086
	Sig. (2-tailed)		.861	.199	.298
	N	150	150	150	150
SS	Pearson Correlation	-.014	1	.110	-.015
	Sig. (2-tailed)	.861		.179	.857
	N	150	150	150	150
CC	Pearson Correlation	-.106	.110	1	.498**
	Sig. (2-tailed)	.199	.179		<.001
	N	150	150	150	150
DS	Pearson Correlation	.086	-.015	.498**	1
	Sig. (2-tailed)	.298	.857	<.001	
	N	150	150	150	150

**. Correlation is significant at the 0.01 level (2-tailed).

Regression

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	SS, DS, CC ^b	.	Enter

a. Dependent Variable: EI

b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.191 ^a	.037	.017	.50578

a. Predictors: (Constant), SS, DS, CC

ANOVA^a

Model	Sum of Squares	df	Mean Square	F	Sig.
1 Regression	1.421	3	.474	1.851	.141 ^b
Residual	37.349	146	.256		
Total	38.769	149			

a. Dependent Variable: EI

b. Predictors: (Constant), SS, DS, CC

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
1 (Constant)	3.201	.346		9.256	<.001
DS	.145	.074	.185	1.965	.051
CC	-.128	.061	-.199	-2.102	.037
SS	.009	.075	.010	.125	.901

a. Dependent Variable: EI



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Appendix 3: Official Letter



OTHMAN YEOP ABDULLAH GRADUATE SCHOOL OF BUSINESS
Universiti Utara Malaysia
06010 UUM SINTOK
KEDAH DARUL AMAN
MALAYSIA



Tel: 604-928 7130/7119/7121
Laman web (Web): www.oyagsb.uum.edu.my

UUM/OYAGSB/R-4/4/1
25 May 2025

DIRECTOR
ACADEMIC AFFAIRS DEPARTMENT
UNIVERSITI UTARA MALAYSIA
06010 UUM SINTOK, KEDAH

Dear Madam,

DATA COLLECTION

COURSE : RESEARCH PAPER
COURSE CODE : BPMZ69912
LECTURER : DR. SAIFUL AZIZI BIN ISMAIL

This is to certify that the following is a postgraduate student from UUM College of Business, Universiti Utara Malaysia. She is pursuing the above-mentioned course which requires her to undertake an academic study and prepare an assignment. The details are as follows:

NO.	NAME	MATRIC NO.
1.	NURFATIHA BINTI SAAD	833396

In this regard, I hope that you could kindly provide her with assistance and cooperation so that she can successfully complete the assignment given. All the information gathered will be strictly used for academic purposes only.

Your cooperation and assistance are very much appreciated.

Thank you.

"MALAYSIA MADANI"
"BERKHIDMAT UNTUK NEGARA"
"KEDAH SEJAHTERA - NIKMAT UNTUK SEMUA"
"ILMU BUDI BAKTI"

Upholding the principles of trust and integrity

NUR SHAZWANI SHARIFFUDIN
Assistant Registrar
for Dean
Othman Yeop Abdullah Graduate School of Business

c.c.- Student's File (833396)

Universiti Pengurusan Terkemuka
The Eminent Management University

